# THE STATE OF THE AMIERICAN TRAVELER

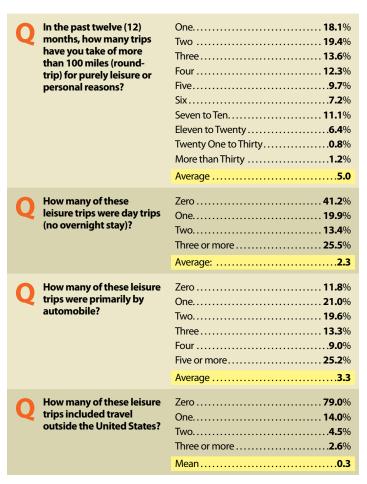
#### Leisure Travel Outlook Back on Track

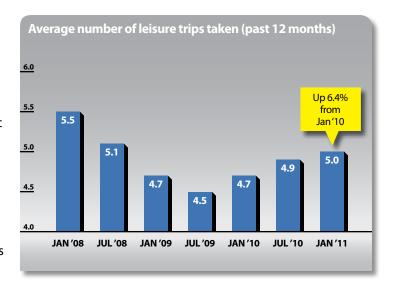
While there was some waning in traveler sentiment six months ago, Americans' expectations for their future travel and spending appear to be back on the rise. Nearly one third (31.6%) of domestic

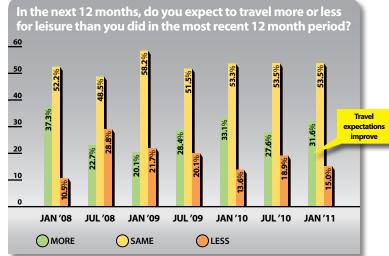
SNAPSHOT

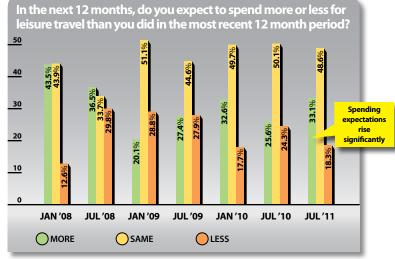
Americans planning to increase leisure travel spending in the next 12 months

leisure travelers expect to increase the number of leisure trips they will take in the coming year, up from 27.6 percent last July. Meanwhile, only 15.0 percent of American leisure travelers expect to cut back on their travel, compared with 18.9 percent this last July. Similar improvements were seen in expectations for spending on leisure travel. This January, 33.1 percent of leisure travelers said they expect to increase their travel spending in the coming year; just 25.6 percent felt the same last July.



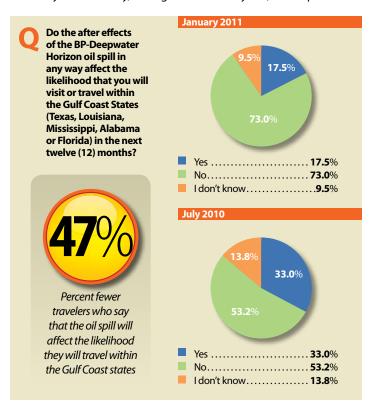






#### **Gulf States Get Reprieve**

The negative effect on travelers' consideration of traveling within the Gulf States due to the BP/Deepwater Horizon oil spill has abated dramatically over the past six months. In early July 2010—as oil continued to leak—one third (33.0%) of American travelers felt the spill would affect the likelihood they would travel in the Gulf Coast region in the next year. In January, that figure has fallen by half, to 17.5 percent.



**Fun Fact** The iPad Makes its Debut: Apple's iPad came to market in April 2010. By our January 2011 survey, 7.1 percent of travelers report having used an iPad or other tablet PC to access travel information online while traveling.



**Fun Fact** 75 percent of American travelers have used Facebook (for any reason) in the past 12 months.

#### Reasons for cutting back on leisure travel









	Gasoline was too expensive	Personal financial reasons	Airfare was too expensive	Safety concerns
July 2007	46.1%	48.5%	24.4%	<b>7.2</b> %
January 2008	<b>54.2</b> %	51.8%	31.8%	7.6%
July 2008	<b>57.8</b> %	49.5%	35.2%	4.0%
January 2009	56.9%	<b>52.8</b> %	33.3%	4.3%
July 2009	56.5%	66.4%	32.7%	6.5%
January 2010	41.6%	56.6%	31.8%	12.0%
July 2010	40.7%	55.9%	36.0%	8.4%
January 2011	39.3%	<b>54.6</b> %	34.9%	11.0%

In the past 12 months, which (if any) of the following kept you from traveling more for leisure than you would have otherwise preferred?

In the past 12 months, which (if any) of the following kept you from traveling more for leisure than you would have otherwise preferred?

(Select all that apply)

Personal financial reasons 54.6%
Gasoline was too expensive 39.3%
Airfare was too expensive 34.9%
I was too busy at work 24.1%
I didn't have enough vacation time $20.5\%$
Safety concerns 11.0%
Other personal responsibilities 10.6%
Child care responsibilities
Health/Illness <b>8.1</b> %
I did not have a travel companion(s) 6.0%
I travel frequently for business
and preferred to stay home2.0%
Lack of availability (at hotels,
golf courses, spas, etc.)

Which of the following are you likely to do given the overall economic climate (including gasoline prices, travel costs and your personal financial situation)?

(Select all that apply)



Look for travel discounts	
or bargains	. <b>59.6</b> %
Visit generally less expensive	
destinations	27.0%
Reduce the number of leisure	, .,
trips I will take	22.20/
	. 22.5%
Reduce the number of total days	
I will spend on leisure trip(s)	
to save money	. <b>19.1</b> %
Take at least one "staycation"	
(a vacation spent at home)	
rather than traveling	17.5%
Shorten the distance of my trip(s)	
or reduce side trips along the	
	47.30/
way to save money	. 17.2%
Select less expensive mode(s)	
of transportation	. <b>13.8</b> %
Cancel a trip that I've already	
begun to plan	3.0%

Despite demonstrating more optimism about their travel intentions, travelers still love a deal. Nearly 60 percent said they plan to look for travel discounts or bargains.

## DESTINATION HOT LIST



#### What are the five domestic destinations that you would most like to visit in the upcoming year?

Las Vegas	Boston7.7%
New York City27.7%	San Diego
Orlando/Disney World20.5%	Anaheim/Disneyland6.9%
Chicago13.5%	New Orleans5.6%
Washington DC13.1%	Dallas5.6%
San Francisco11.2%	Seattle5.5%
Los Angeles11.2%	Atlanta4.5%
Miami8.0%	Myrtle Beach3.7%

#### What are the five foreign destinations that you would most like to visit in the upcoming year?

United Kingdom16.1%	Spain5.8%
Canada15.3%	Bahamas4.2%
Italy14.0%	Greece4.1%
France	China - Hong Kong4.1%
Mexico13.7%	Japan3.6%
Australia8.5%	Brazil2.6%
Germany	Jamaica2.4%
Ireland6.4%	New Zealand2.4%



## In the past 12 months, which of these activities did you participate in (at least once) while on leisure trips (of 50 miles or more one-way)?

(Select all that apply)

#### What We Do on Our Leisure Trips

Dine in restaurants	74.4%
Shopping	67.6%
Visit friends or relatives	65.4%
Go to a beach or lake	53.6%
Sightseeing in cities	45.9%
Visit an historical place	
or attraction	41.1%
Visit small towns/villages	40.4%
Casinos/Gambling	36.0%
Sightseeing in rural areas	
Visit a theme/amusement park	30.1%
Visit a state or local park	29.5%
Art galleries or museum	27.5%
Visit National Parks	26.7%
Attend concert, play or musical	25.5%
Day hiking	
Attend a sporting event	
Drive a designated scenic byway	
3	

Attend a family reunion
Fishing 21.4%
Camping <b>20.8</b> %
Nightclubbing <b>19.4</b> %
Take a guided tour
Foliage or fall scenery watching 17.0%
Visit a winery
Visit a National Forest 16.3%
Visit ethnic heritage sites 13.5%
Spa or hot spring <b>12.4</b> %
Stay in an all-inclusive resort $11.6\%$
Sailing or other water sports 11.2%
Golf <b>10.5</b> %
Visit environmental/
ecological sites
Visit a Civil War battlefield or
historic monument/location 9.4%
Take a day cruise <b>8.6</b> %

Bird watching	7.4%
Canoeing or kayaking	7.0%
Horseback riding	6.8%
ATV or off road vehicles	6.5%
Astronomy or stargazing	6.4%
Hunting	6.1%
Tennis	5.7%
Skiing or snowboarding	5.7%
Hiking trip (1 or more	
nights on trail)	5.4%
White water rafting	
Mountain biking	5.0%
Visit a Revolutionary War	
battlefield or historic	
monument/location	4.3%
Rock climbing	3.7%
Mountaineering	
Ranch vacation	

## In the past 12 months, which of the following have you done

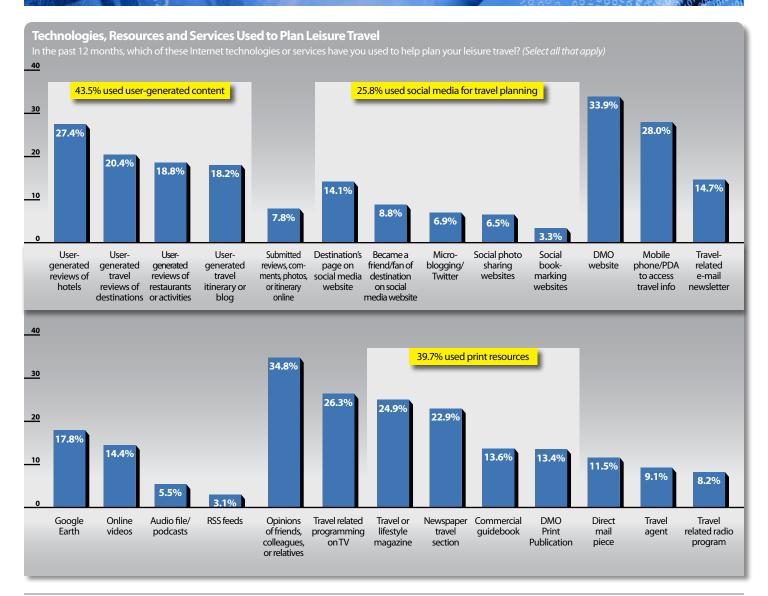
have you done while on leisure trips (of 50 miles or more one way)?

(Select all that apply)



Spent more money more than I expected to.	
Took a laptop computer with me when I traveled for leisure	
Made a new friend(s)	
Used a mobile phone, PDA or handheld device to access online travel information	
Did something totally new and exciting	
Traveled specifically to get away from my work	
Ordered room service in a hotel	
Attended religious services	
Brought my own meal on an airline	
Brought my pet(s) with me	
Did something risky or dangerous	
Traveled specifically to spend time away from someone	
Took my work with me on vacation	
Purchased a travel package	
Extended my vacation because I was having so much fun	
Used the mini bar in a hotel	
Used an iPad or other tablet computer to access online travel information.	
Took a class or educational seminar	
Went to an adult cabaret, theater or strip club	<b>5.6</b> %
Traveled in an organized group tour	
Met a new romantic partner	
Traveled to meet (for the first time) someone I was introduced to online	
Came home early because I was bored	<b>3.5</b> %

### TRAVEL & TECHNOLOGY



Q	When did you use your mobile device (Select all that apply) *Asked only of those using mobile phone/PDA to		
	DURING a trip(s)	74.	<b>9</b> %
	BEFORE I left home for a trip(s)	<b>56.9</b> %	

Q	Which of the following did you specifically do using your mobile device?* (Select all that apply)  * Asked only of those using mobile phone/PDA to access travel information	Check weather	59.7% 58.3% 44.2% 43.1% 39.9% 38.9% 32.2% 19.4% 17.0% 7.1%

**Methodology** The State of the American Traveler Survey is conducted every six months by Destination Analysts, Inc, a San Francisco-based tourism industry research company. The survey is conducted online amongst a nationally representative sample of adult Americans. From January 3rd through 6th, 2011, surveys were collected from a group of respondents who were then screened by their leisure travel behavior. Only those respondents who had traveled at least once in the past 12 months for purely leisure or personal reasons were interviewed. This travel must have been of at least 50 miles one-way — the standard distance threshold used in the tourism industry to signify that a "trip" has been taken. In total, 1,018 leisure travelers completed the survey. With this sample size, the topline data presented here can be considered to have a reliability of +/- 3.1%.