

Coronavirus Travel Sentiment Index

Presentation of Findings—Week of April 27th



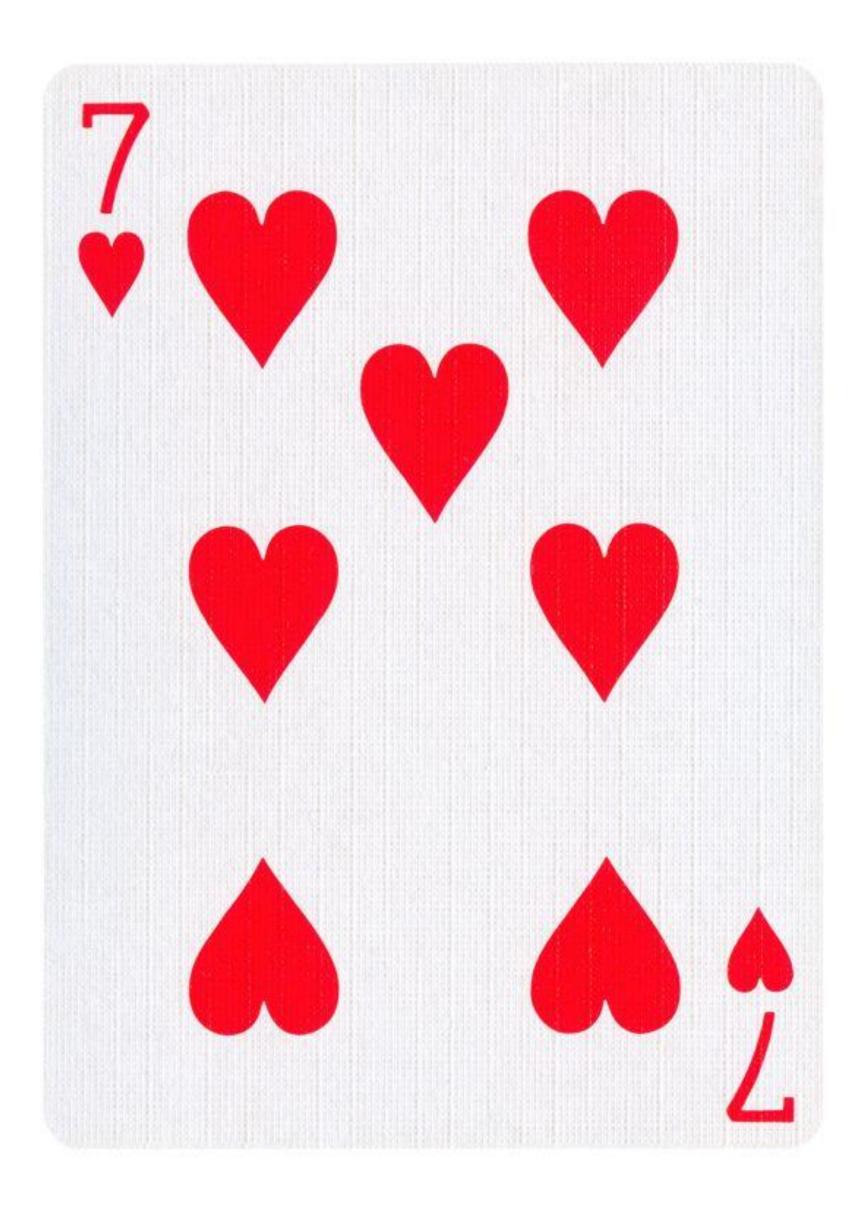












IMPORTANT

The data and findings presented here are from our **independent research**, which is unique in that it is not sponsored, conducted or influenced by any advertising or marketing agency. This means that you can trust that it is not serving any agenda other than to provide you **reliable information** upon which to base decisions for your organization's or tourism community's future.

	Destination Analys





Please consider purchasing, subscribing or donating to support this research https://destination-analysts-coronavirus-travel-sentiment-index-report.square.site/

THANK YOU so much to our clients and partners who have



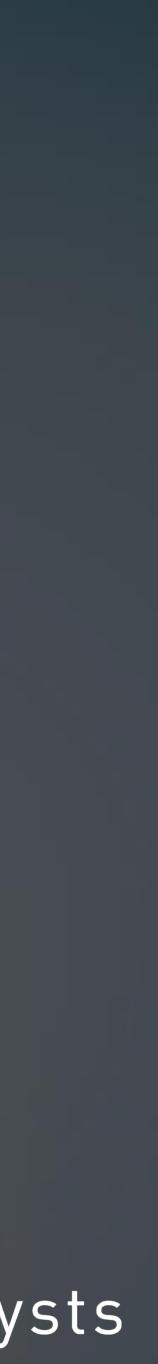


Do you have a survey topic you want us to explore?

Info@DestinationAnalysts.com & Myha@DestinationAnalysts.com

Send suggestions or requests for questions to:





Presentation deck and webinar recording available on our website:

DestinationAnalysts.com/covid-19-insights/covid-19-webinars/







TODAY

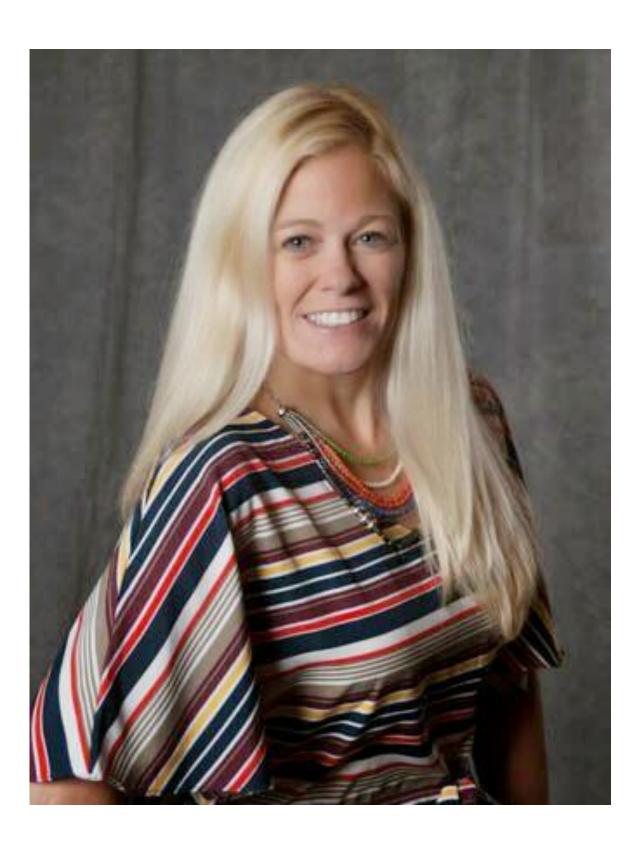
Overview of Findings

Travel Marketing Potential Influence Index

> Panel Discussion: Retail & Tourism

Questions + Answers

Joining Us





Jackie **National Harbor**





Keri Macy's

Lorenzo Everlane





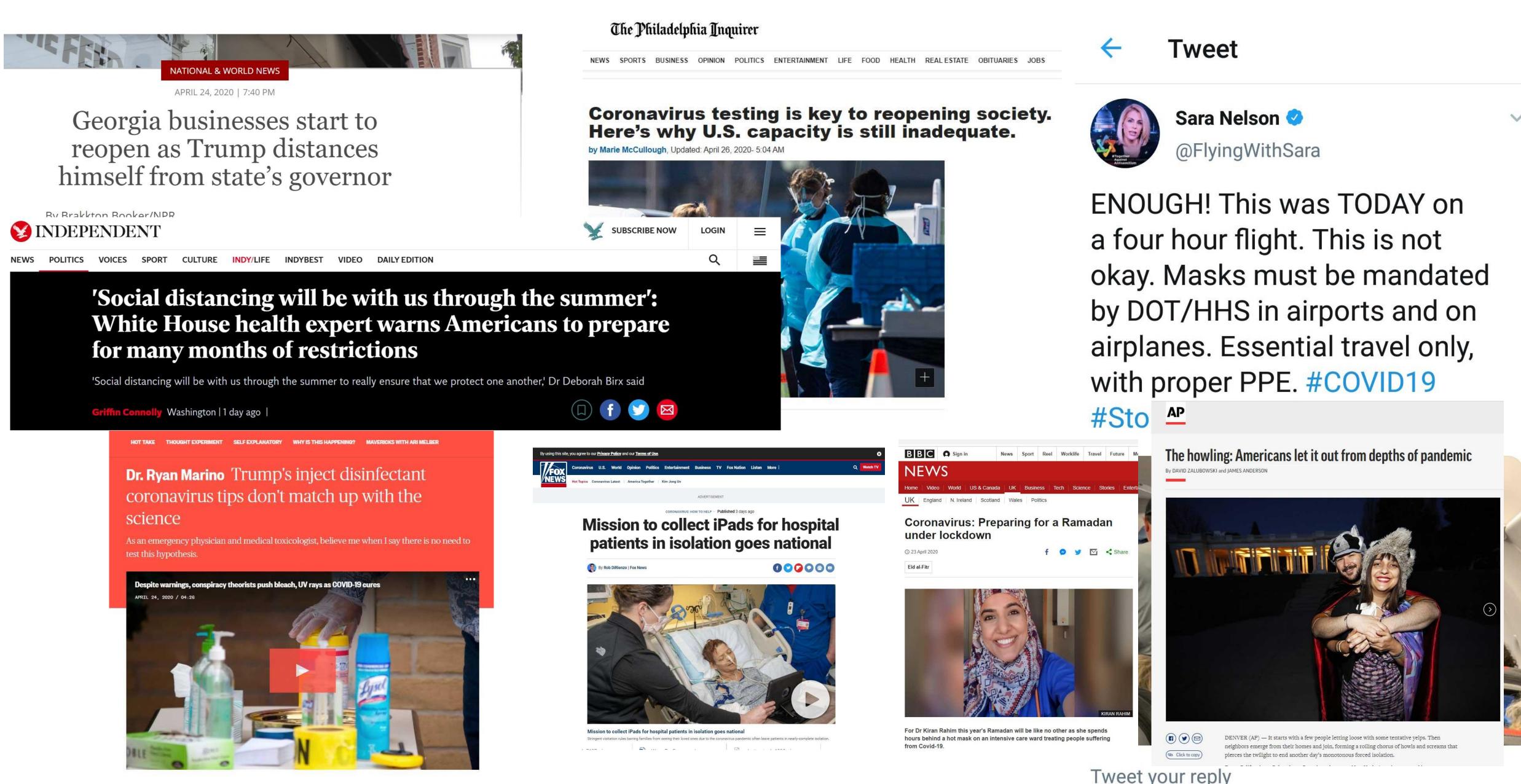
Project Overview & Methodology

- Weekly tracking survey of a representative sample of adult American travelers in each of four U.S. regions
- **Designed to track traveler sentiment and generate** insights into when tourism businesses can expect demand to return and from whom
- Week 7 data (fielded April 24th-26th) will be presented today
- 1,208 fully completed surveys collected each wave
- **Confidence interval of +/- 2.8%**
- Data is weighted to reflect the actual population of each region



Map of U.S. Showing Survey Regions









Tweet your reply



What do we most want?

Money





Happiness

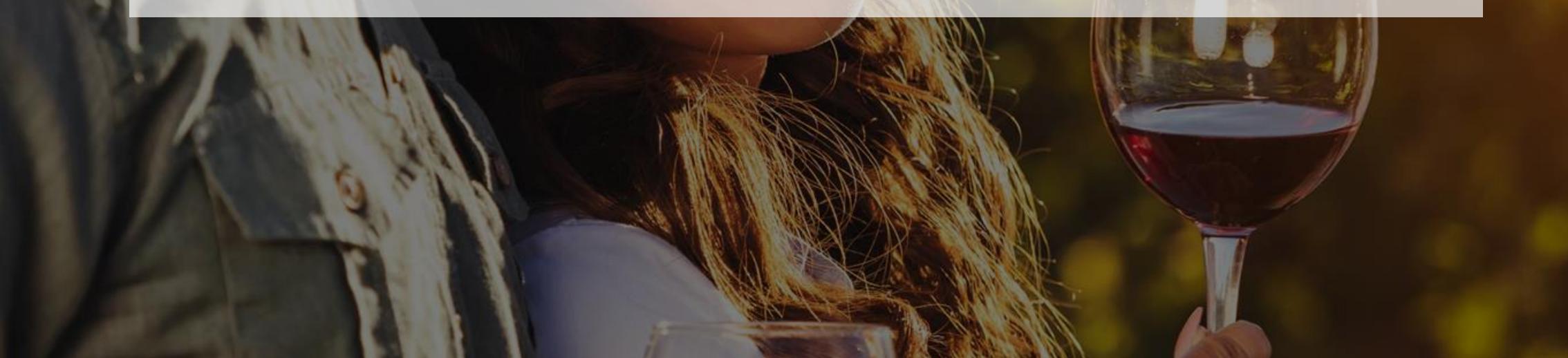
Friendship

Love

Escape



Tell us about your lifestyle priorities in the next six months.



QUESTION:

However you personally define each, use the scale provided to indicate how you will prioritize these in the next six months.



O High priority O Low priority O Not a priority

- **O** Essential priority
- O Medium priority

Traveler Priorities

Question: Tell us about your lifestyle priorities in the next six months.

However you personally define each, use the scale provided to indicate how you will prioritize these in the next SIX (6) MONTHS.]

(Base: All respondents, 1,208 completed surveys. Data collected April 24-26, 2020) Staying safe from inf

Emotional well

Finding joy or hap

Escape from

Rela

Physical

Making

Healing and red

Connecting with

Escape from bor

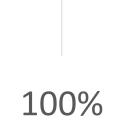
Connect with

Have new exper

Learning/edu



fection	30.2%			4	7.8%				
ll-being	39.7%			(1)	0.4%				
ppiness	38.0%			27.	0%				
n stress	38.2%			21.0%	0				
axation	39.0%			20.0%	6				
fitness	32.6%		2	3.8%					
money	29.0%		27	.2%					
ecovery	34.5%		2	20.7%					
others	31.3%		18.7	%					
oredom	34.4%		15.	4%			High	priority	
nature	30.3%	14	1.9%					ntial prid	
riences	25.6%	12.0%					LSSE		tial priority
ucation	24.6%	11.8%							
0	% 20%		40)%	(60%		80%	



31.2%

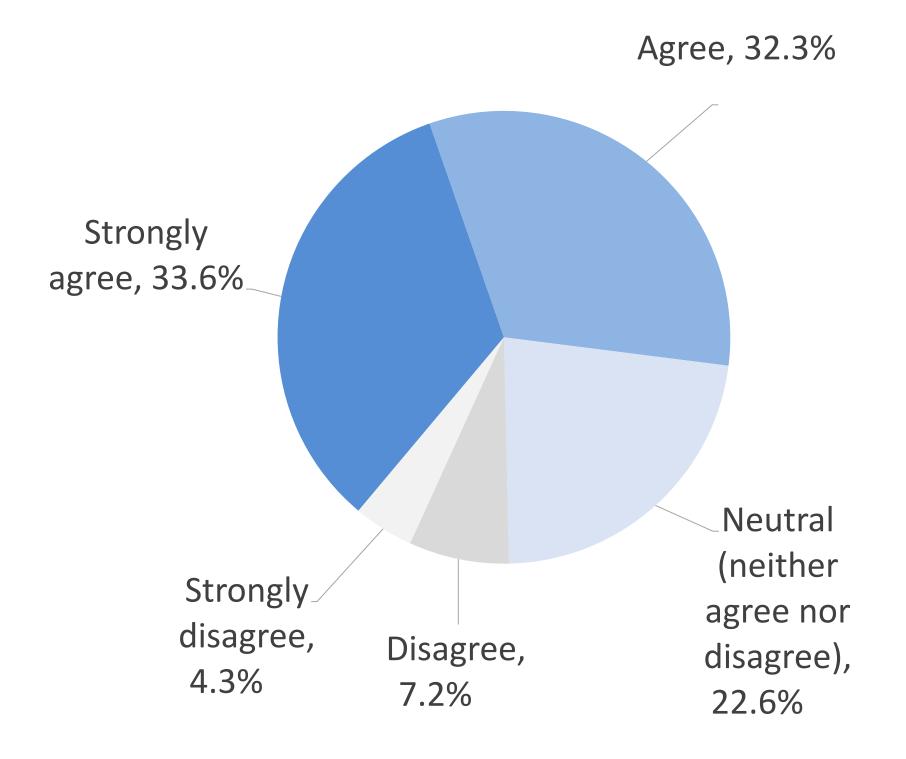
American travelers who consider leisure travel "extremely important" to their overall well-being and sense of happiness



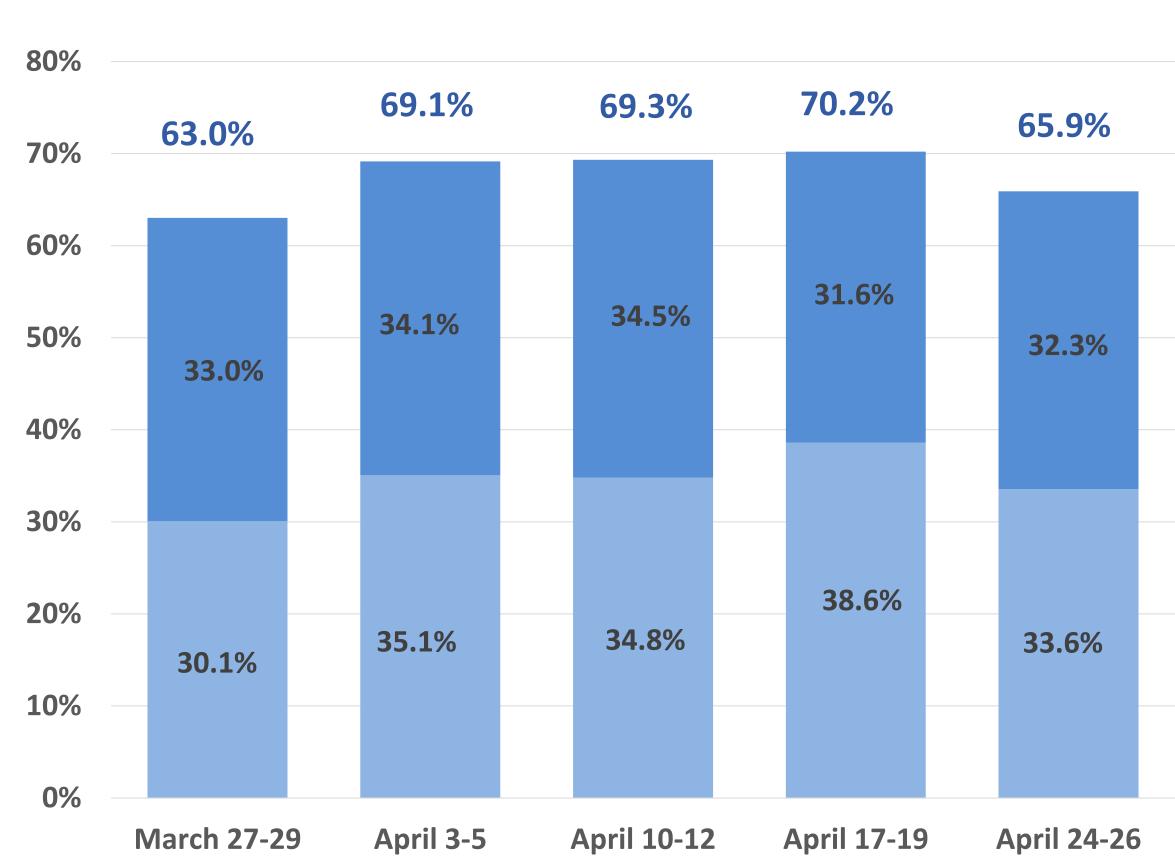
Excitement to Get Back to Travel

How much do you agree with the following statement?

Question: I miss traveling. I can't wait to get out and travel again.



Destination Destination



Strongly agree Agree

(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)

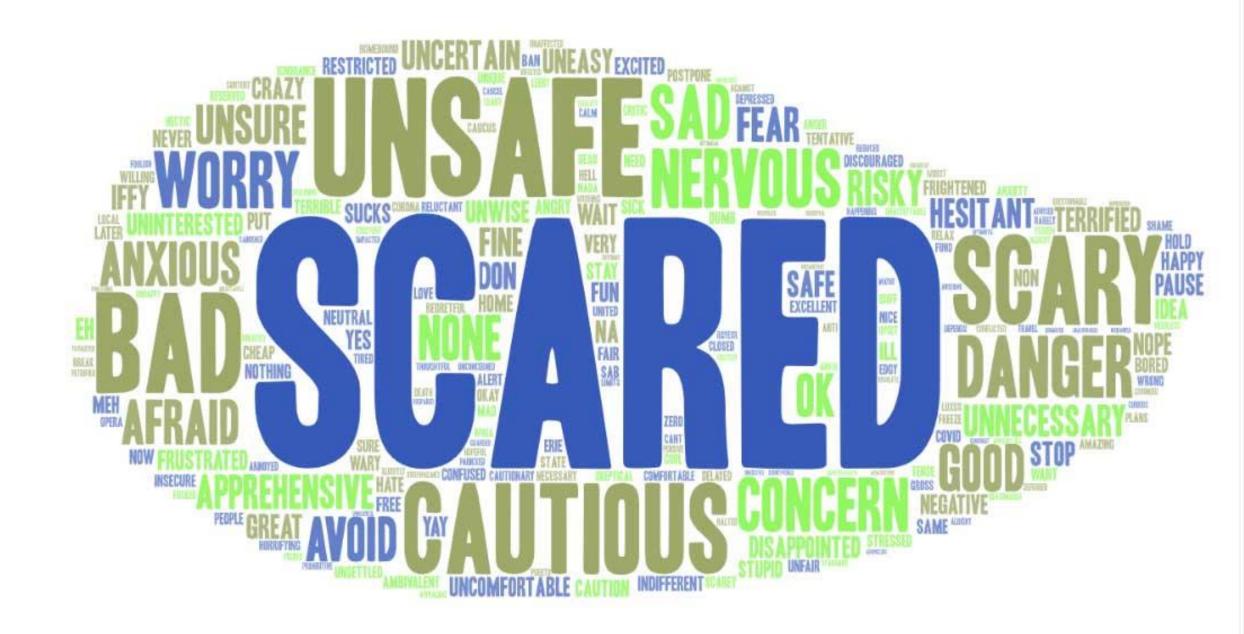
Question: What ONE WORD best describes how you feel about travel right now?





(Base: All respondents 1,208 completed surveys. Data collected April 24-26, 2020)

5 Weeks ago





Now



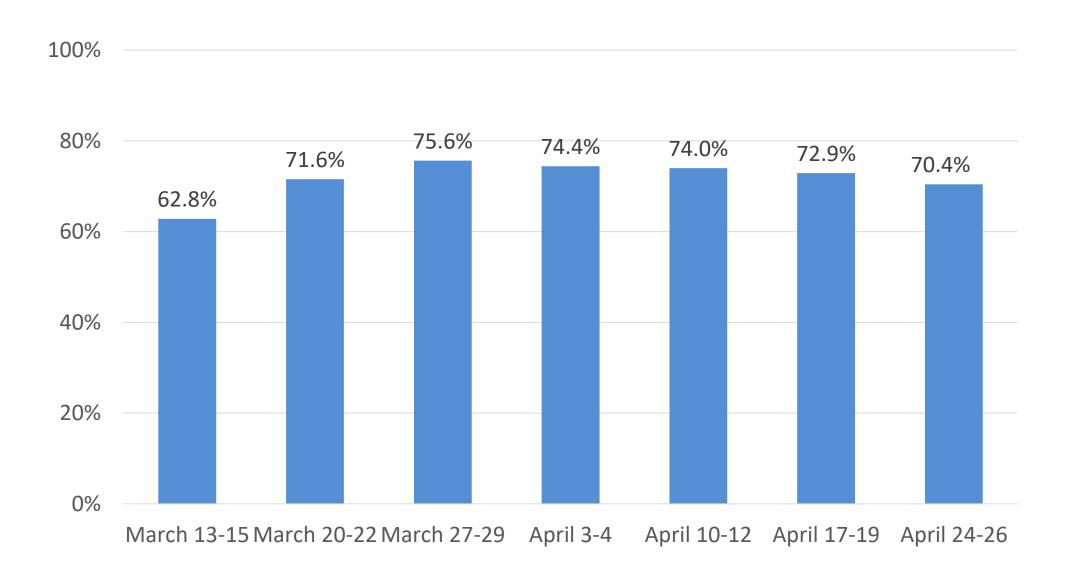


Personal Concerns & Feelings of Safety



Summary: Safety Concern Metrics

Concern About Contracting Virus (Personally)



(% answering 6-10 on 11-point scale)

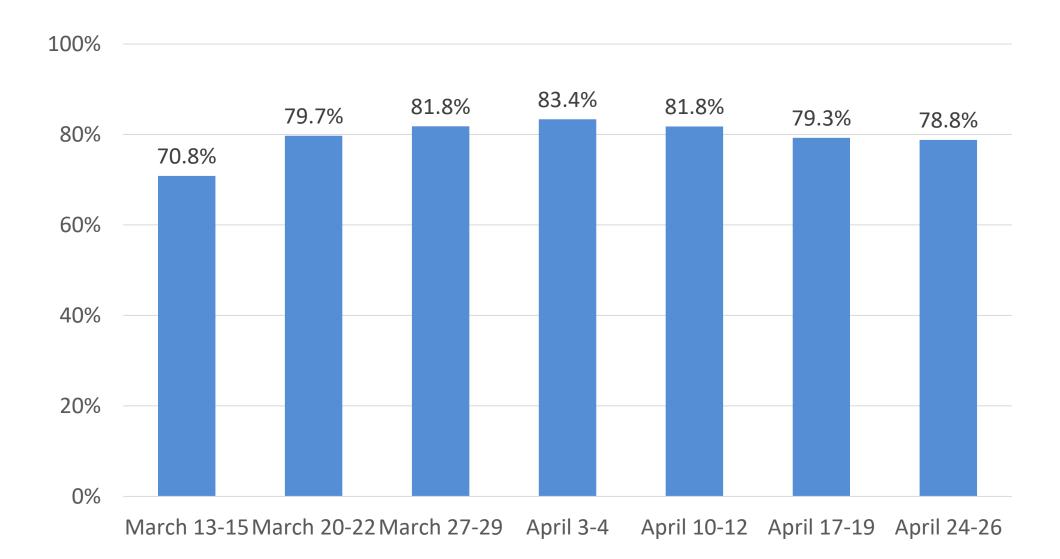
Question: Thinking about the current coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)



(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, April 3-5, 10-12 and 17-19, 2020)

Concern About Loved Ones Contracting Virus

(% answering 6-10 on 11-point scale)

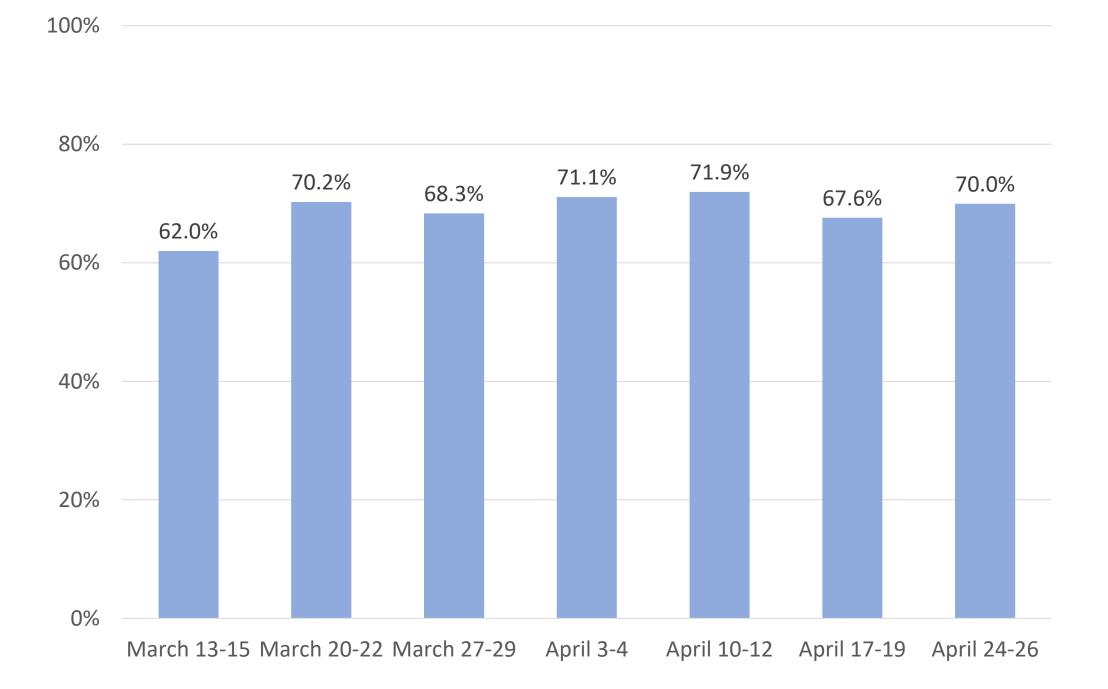


Question: Thinking about the current coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

Summary: Economic Concern Metrics

Personal Finances

(% answering 10-6 on 11-point scale)

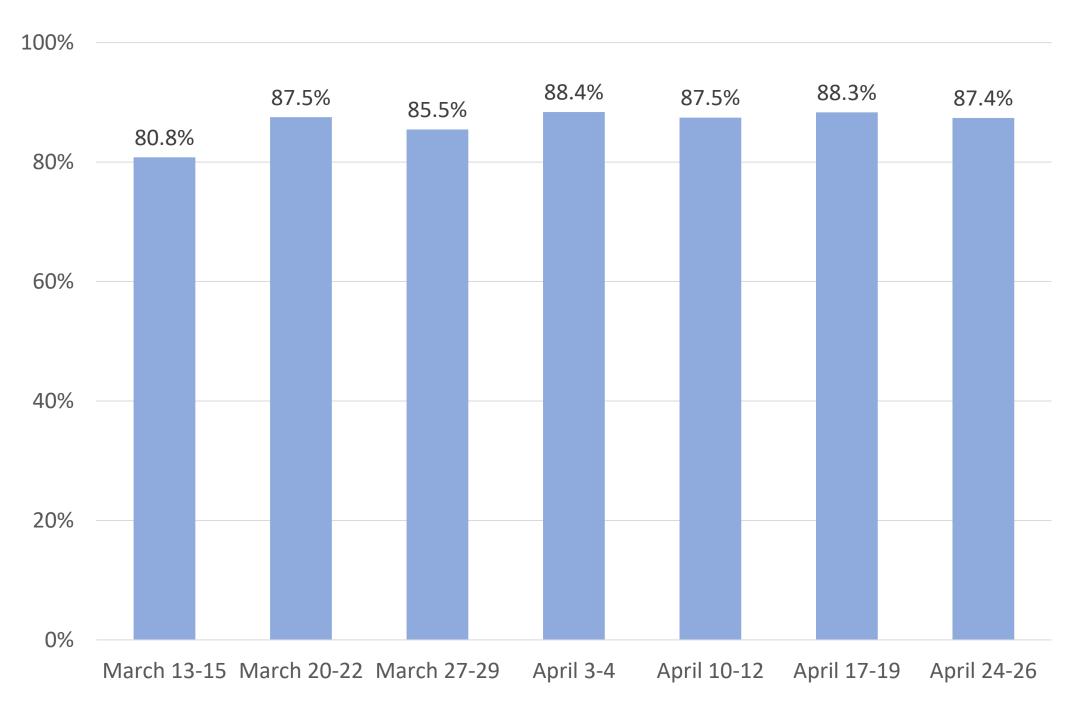


Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)



(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)

National Economy



(% answering 10-6 on 11-point scale)

Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY?

Expectations for the Coronavirus Outbreak

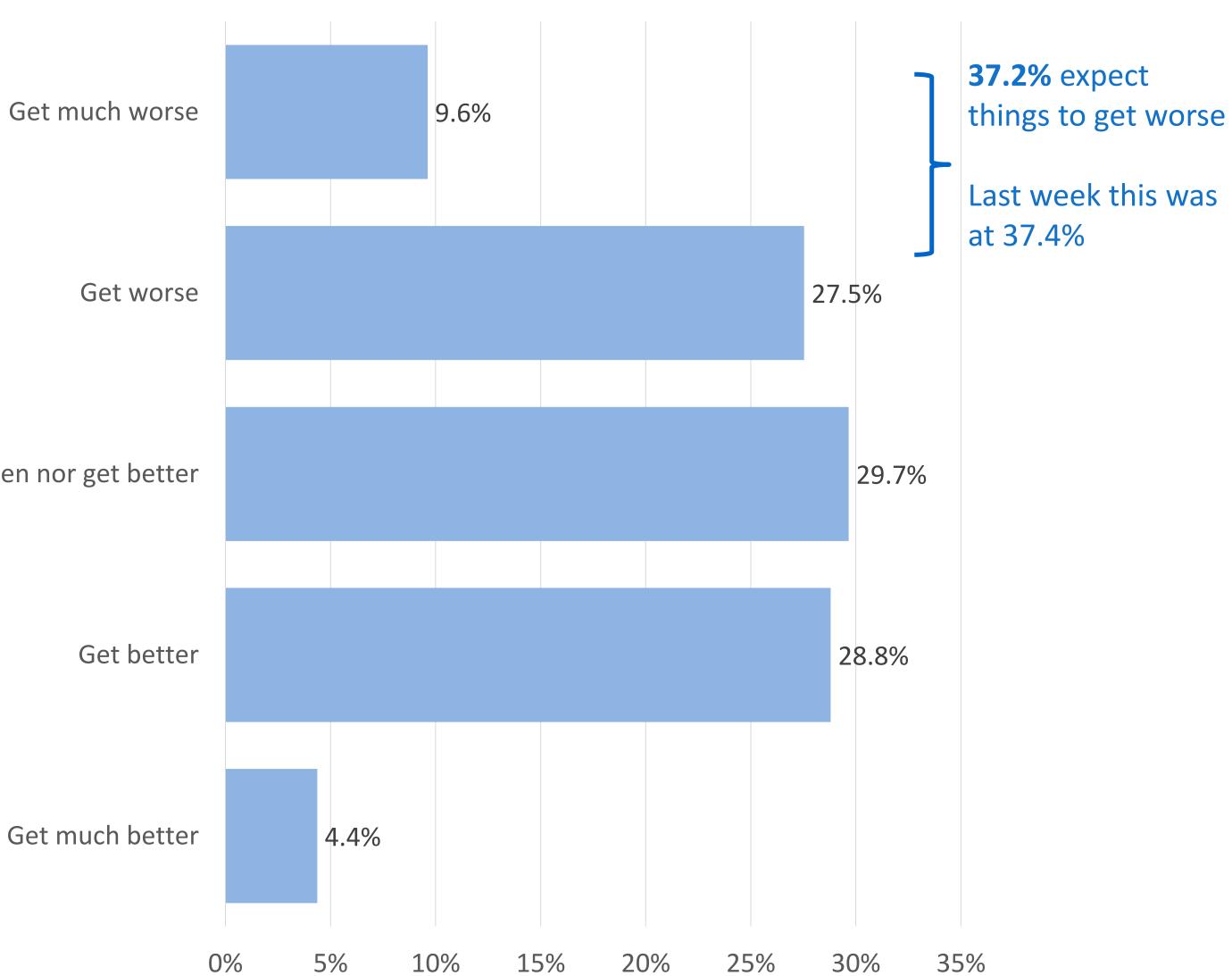
Question: In the NEXT MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

In the next month the coronavirus situation will _____

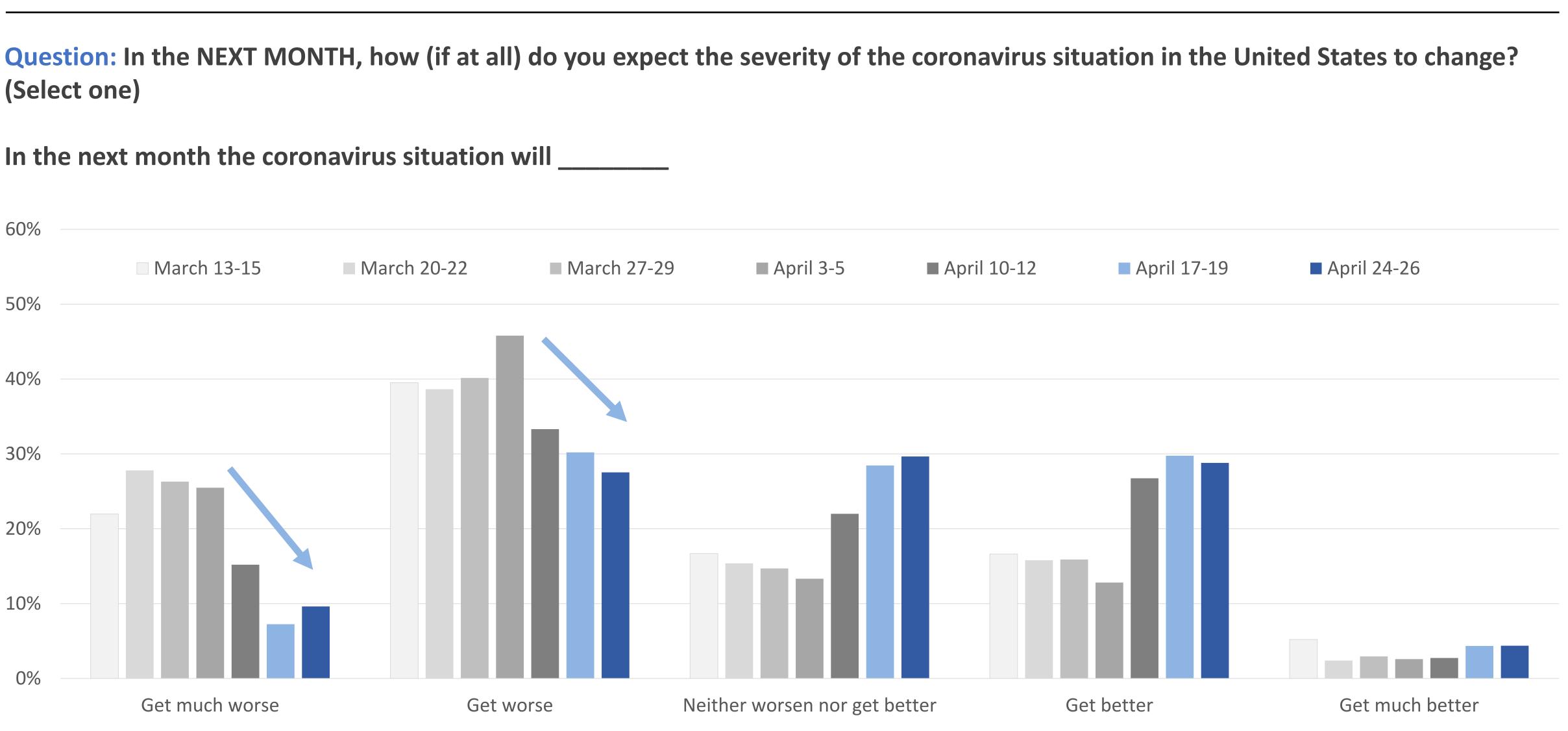
(Base: Wave 7 data. All respondents, 1,208 completed surveys. Data collected April 24-26, 2020)

Neither worsen nor get better





Expectations for the Coronavirus Outbreak



(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)



Perceived Safety of Travel Activities (Wave 7)

Question: At this moment, how safe would you feel doing each type of travel activity?

(Base: Wave 7 data. All respondents, 1,208 completed surveys. Data collected April 24-26, 2020)

Traveling on a cruise line

Traveling outside the United States

Sporting events - Large venue

Attending a performance (music show, theater, movie, etc.)

Attending a conference or convention

Traveling on a commercial airline

Sporting events - Small venue

Visiting museum, aquarium, or other indoor attraction

Visiting an amuse. park, zoo, gardens, or other outdoor attractions

Dining in a restaurant

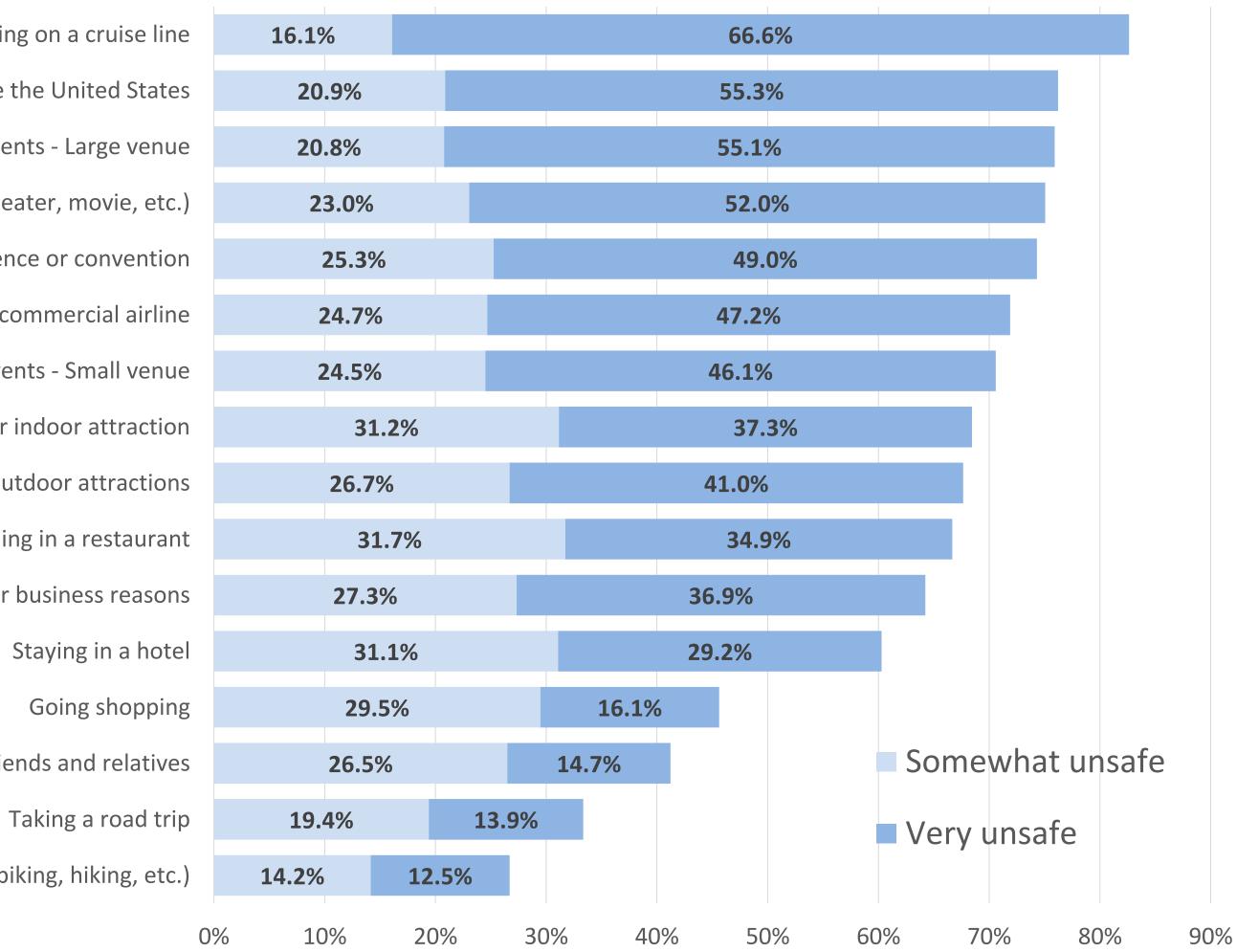
Traveling for business reasons

Visiting friends and relatives

Non-team outdoor recreation (biking, hiking, etc.)



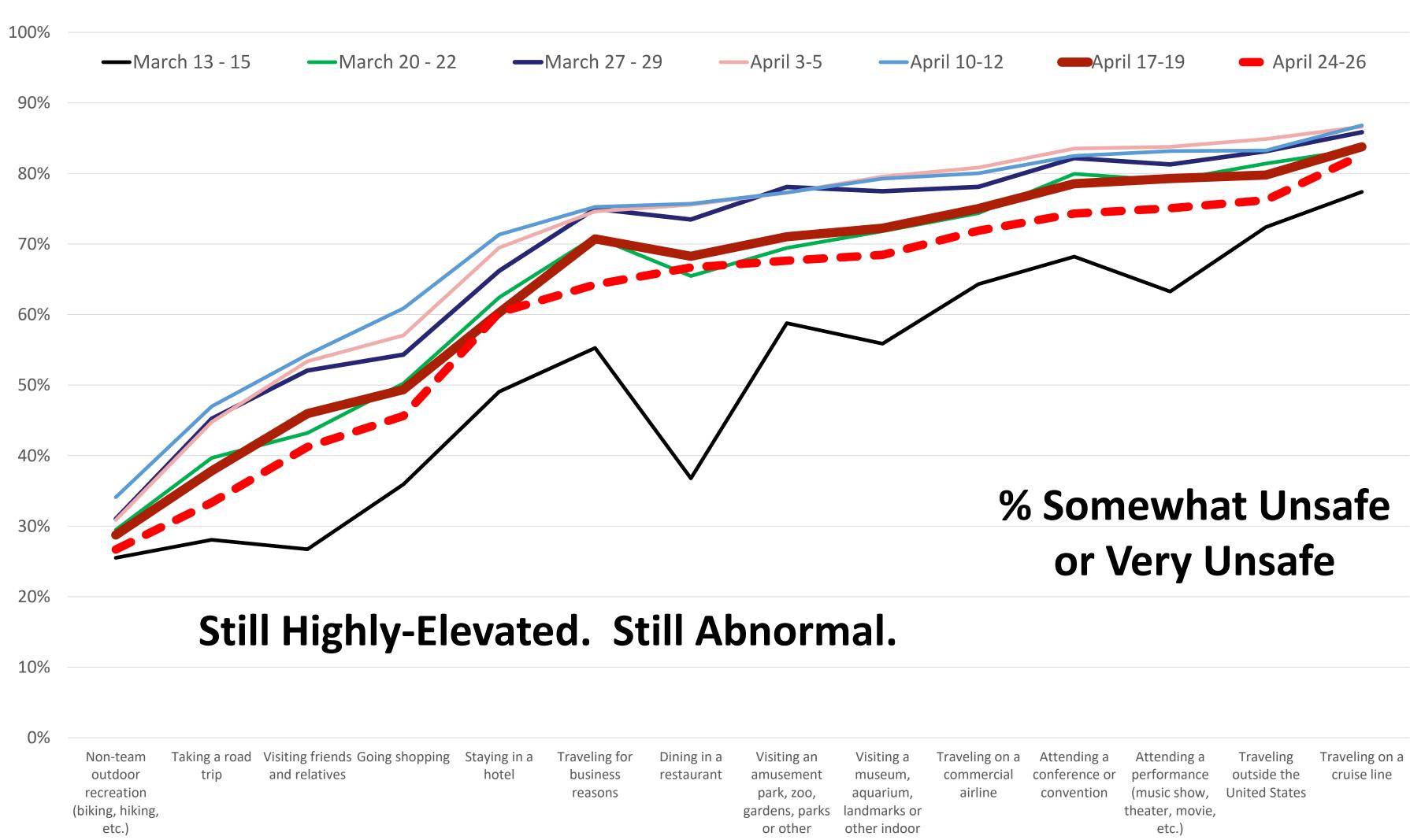
Wave 7 (Collected April 24-26)



Perceived Safety of Travel Activities (Waves 1-7 Comparison)

Question: At this moment, how safe would you feel doing each type of travel activity?

(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)





outdoor attraction attractions

In Summary

Personal safety is our top emotional priority at the moment

Travel is set to fulfill secondary needs when travelers are ready

Our concerns for:

- Safety (Personal/friends/family)
- Economics
- Travel activity safety

Still highly-elevated. Still abnormal.

The improvement of safety perceptions of travel activities may suggest a degree of normalization or adjustment



Reopening Business



What Travelers Need to Feel Normal Again

Question: Which of the following will you NEED TO FEEL **COMFORTABLE** going back to your normal (or near-normal) lifestyle? (Select those you feel you will need)

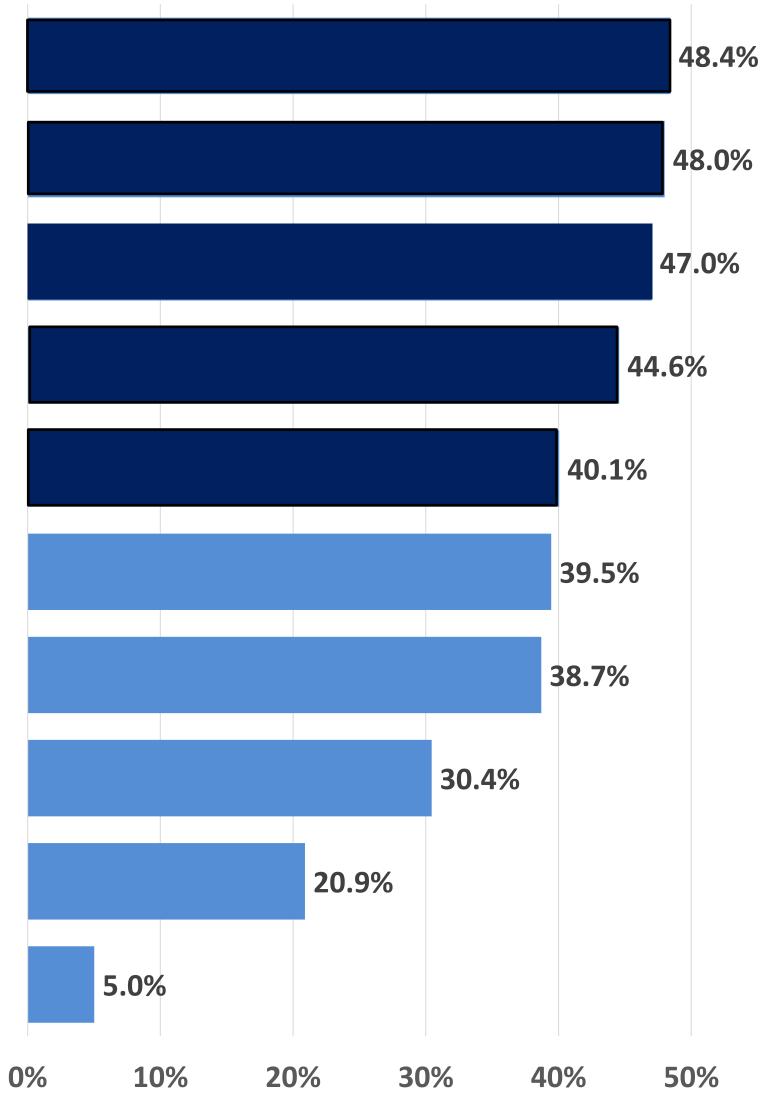
(Base: All respondents, 1,208 completed surveys. Data collected April 24-26, 2020)

Question Added in Wave 7

Stay at home orders are lifted When a proven treatment is available When I can get a vaccine There are NO new cases Most businesses have reopened place Schools are open International travel is unrestricted None of these are needed/I already feel comfortable

Pace of new infections has gone down (curve is flattened) A sound plan to move forward from the government is in







Desired Common Business Practices

Question: Moving forward, which of these would you want to see as common business practices? (Select all that apply)

(Base: All respondents, 1,208 completed surveys. Data collected April 24-26, 2020)

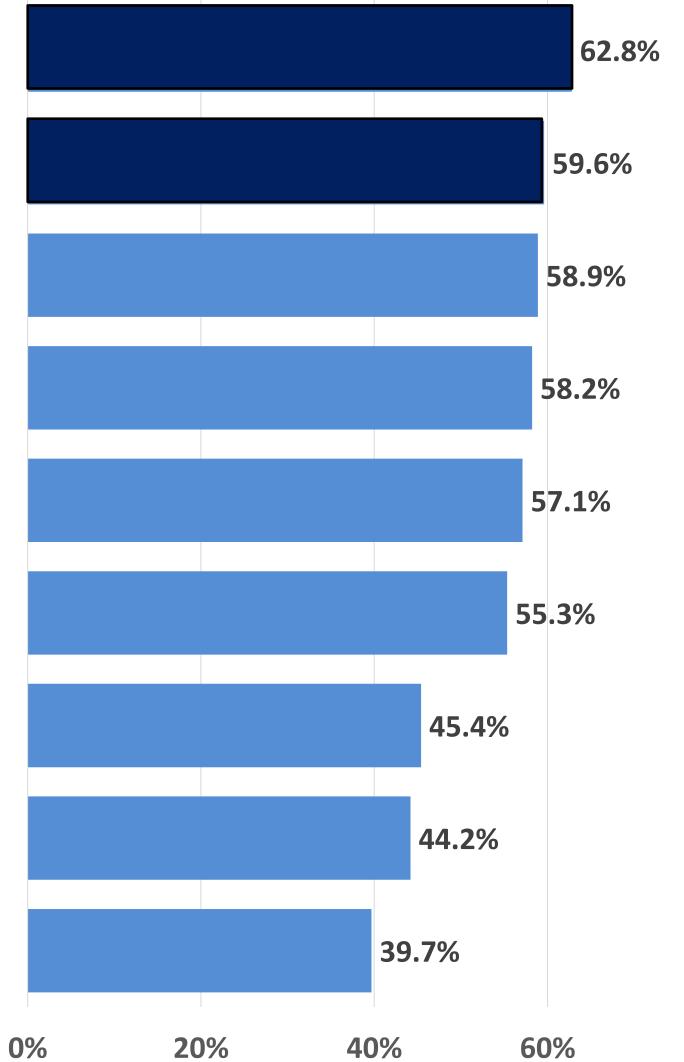
Question Added in Wave 7

Certified cleaning/disinfecting protocols Passenger health screenings (on cruises) **Rules for customer physical interactions** etc.)

Passenger health screenings (at airports) Published cleaning/disinfecting protocols Limitations to crowd sizes/visitor capacity Customers encouraged to wear PPE (masks, gloves etc.)

Health screenings for employees dealing with the public **Customer-facing staff required to wear PPE (masks, gloves**





80%



Which of these would you want to see as common business practices?

Certified cleaning/disinfecting protocols Health screenings for employees dealing with th Passenger health screenings (at airports) Published cleaning/disinfecting protocols Passenger health screenings (on cruises) Limitations to crowd sizes/visitor capacity Rules for customer physical interactions Customer-facing staff required to wear PPE (mass Customers encouraged to wear PPE (masks, glow

	Millennials/GenZ	Baby Boomers
	60.7%	66.7%
he public	52.1%	68.6%
	47.1%	69.3%
	47.7%	65.5%
	41.8%	70.2%
	44.5%	65.4%
	36.8%	52.9%
sks, gloves etc.)	37.3%	51.4%
ves etc.)	30.4%	49.7%



Desired Practices in Commercial Public Places

Question: When thinking about visiting COMMERCIAL PUBLIC LOCATIONS (theme parks, concert or sports venues, shopping malls, etc.), what operational practices will you want to see used? (Select all that apply)

(Base: All respondents, 1,208 completed surveys. Data collected April 24-26, 2020)

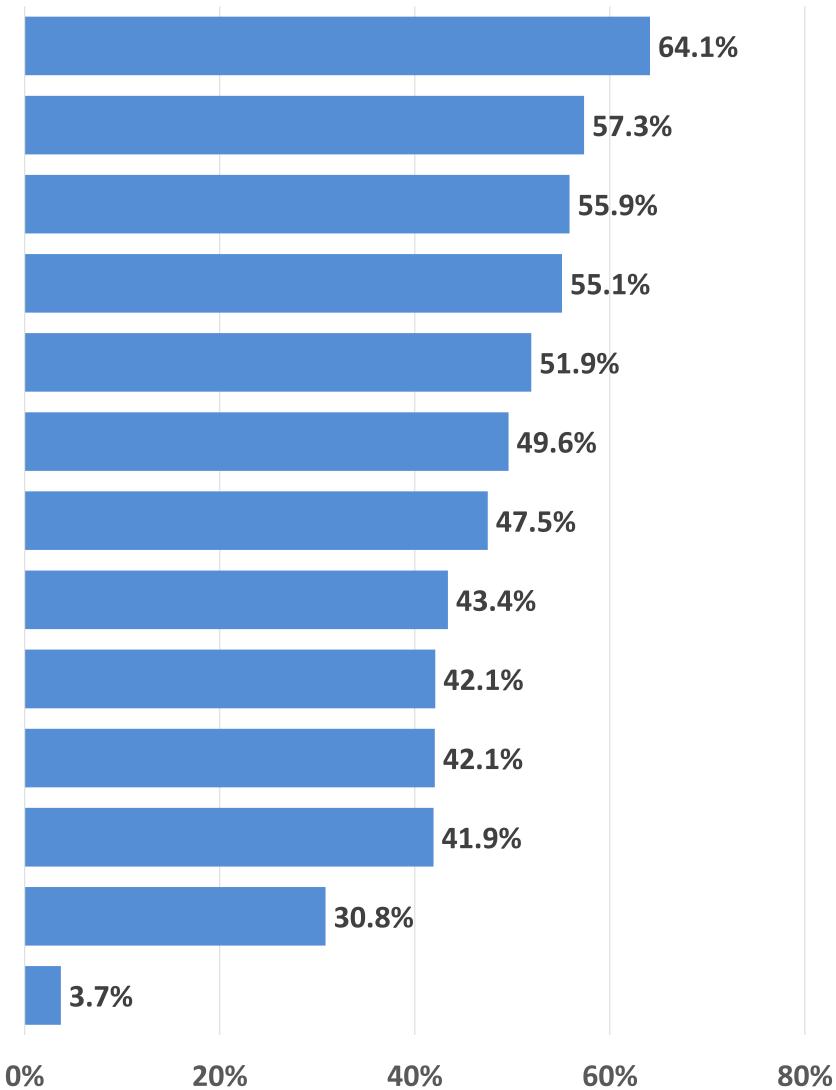
Question Added in Wave 7

Provide hand sanitizer NONE OF THESE

Provide disinfectant wipes Sneeze guards or other barriers Pre-arrival health questionnaire

Cleaning activity during your stay Cleaning/sanitizing procedures well-explained Required employee health screening Enforces social distancing guidelines Requires employees wear masks Body temperature screening upon entry Requires employees to wear gloves Encourages visitors to wear masks





Desired Practices in Restaurants

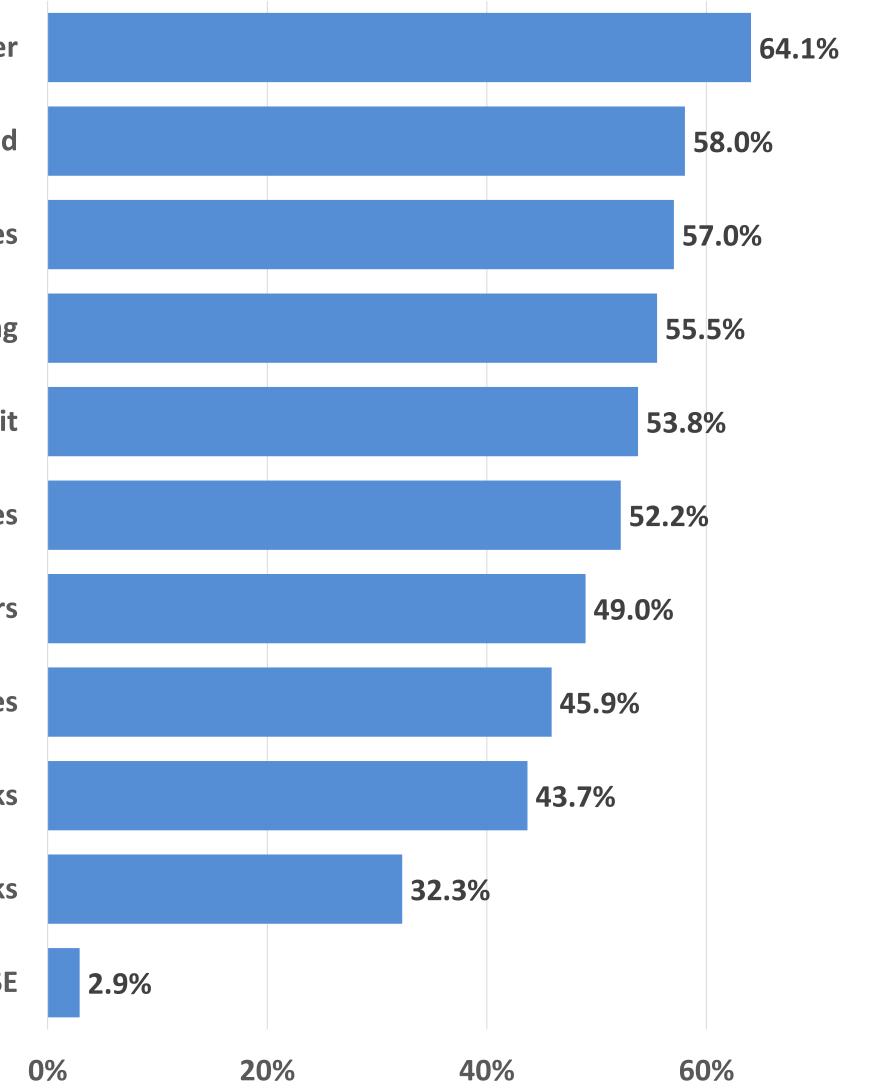
Question: When thinking about dining in **RESTAURANTS** what operational practices will you want to see used? (Select all that apply)

(Base: All respondents, 1,208 completed surveys. Data collected April 24-26, 2020)

Question Added in Wave 7

Provide hand sanitizer Cleaning/sanitizing procedures well-explained Provide disinfectant wipes Required employee health screening Cleaning activity during your visit Enforce social distancing guidelines Sneeze guards or other barriers Require employees to wear gloves Require employees wear masks Encourage customers to wear masks NONE OF THESE





80%

Official Coronavirus Health & Safety Certification

Question: All else equal, if a business such as a hotel, attraction or restaurant was issued an official "Coronavirus Health and Safety Certification", how would that affect your interest in visiting?

I would be _____

(Base: All respondents, 1,208 completed surveys. Data collected April 24-26, 2020)

Question Added in Wave 7

Much more interested

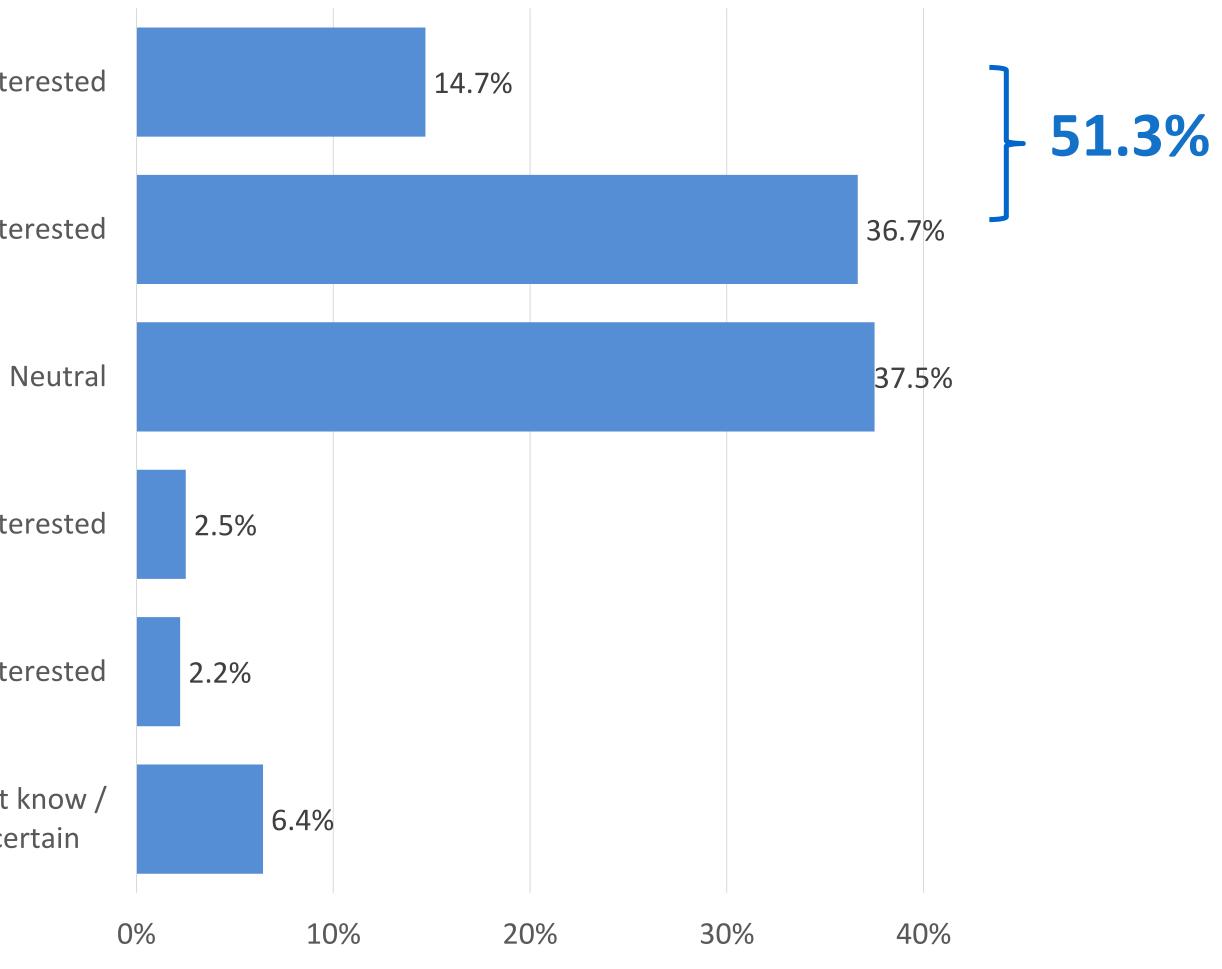
More interested

Less interested

Much less interested

I don't know / Uncertain





In Summary

Travelers will likely expect significant changes to business operating practices in coming months.

Beyond easy fixes like making hand sanitizers and wipes available, they'll likely want more:

- Clear sanitary guidelines
- Social distancing protocols
- Health screenings for front-line employees
- **PPE for front-line employees**

Question: How feasible will all this be for businesses already struggling with lost revenues?







-

Impact on Travel

Carl States

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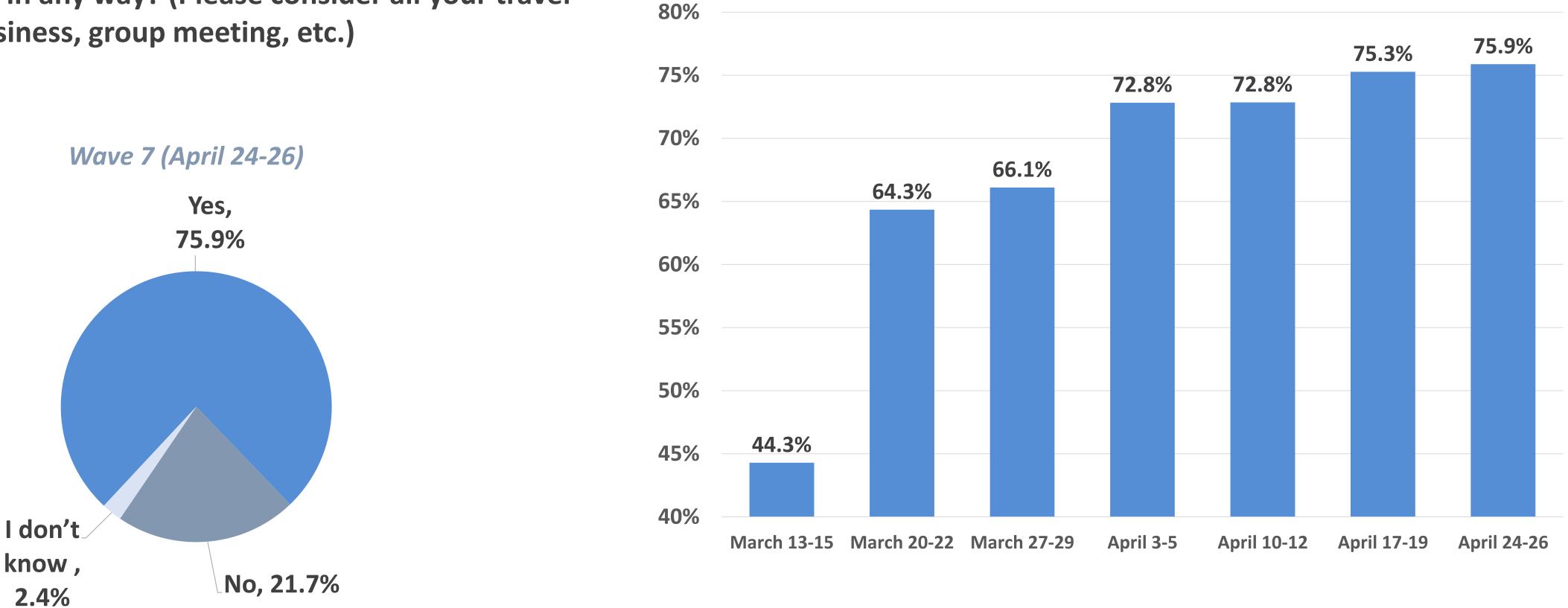
TRETO DOLLES

IST ARASSINE - AD



Impact of the Coronavirus on Travel

Question: Has the current coronavirus situation affected your travel in any way? (Please consider all your travel-leisure, business, group meeting, etc.)





(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)

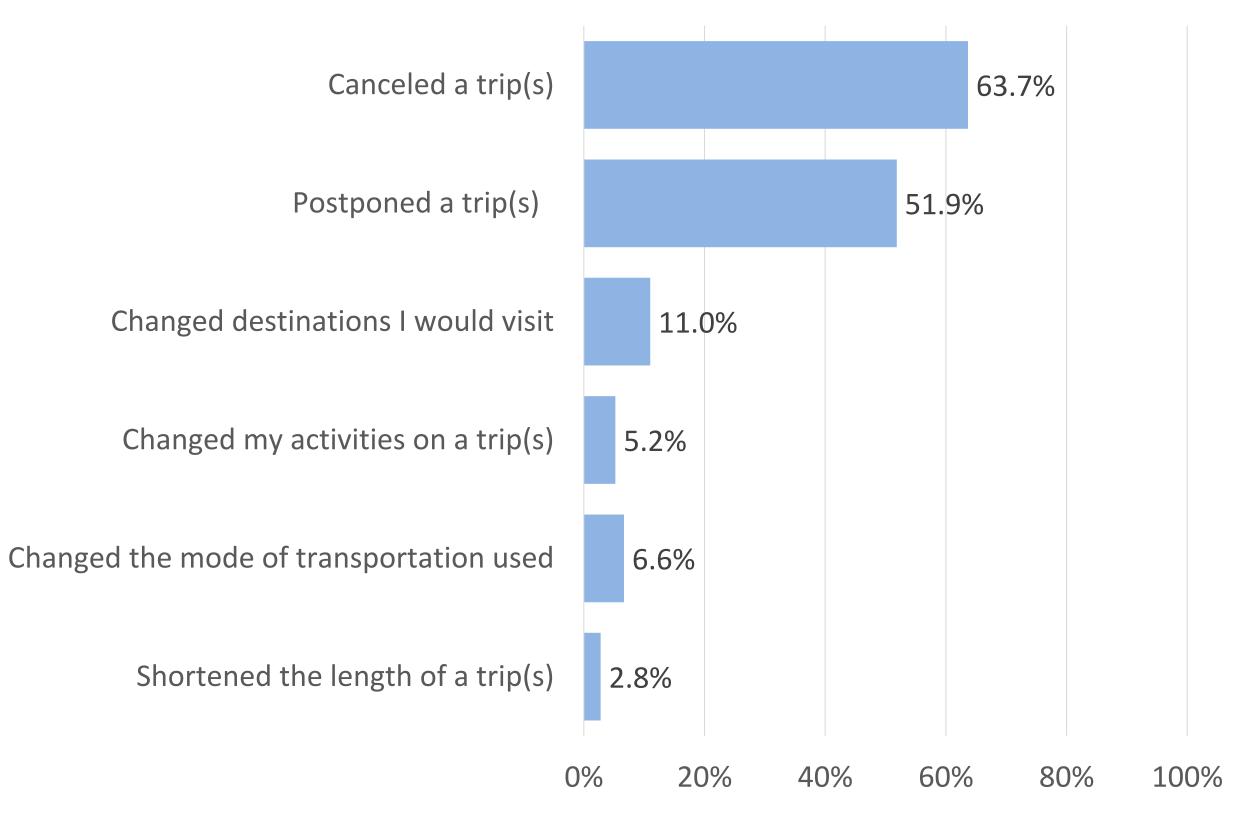
Question: How has the coronavirus situation affected your travel? (Select all that apply)

Due to the coronavirus situation, I have_

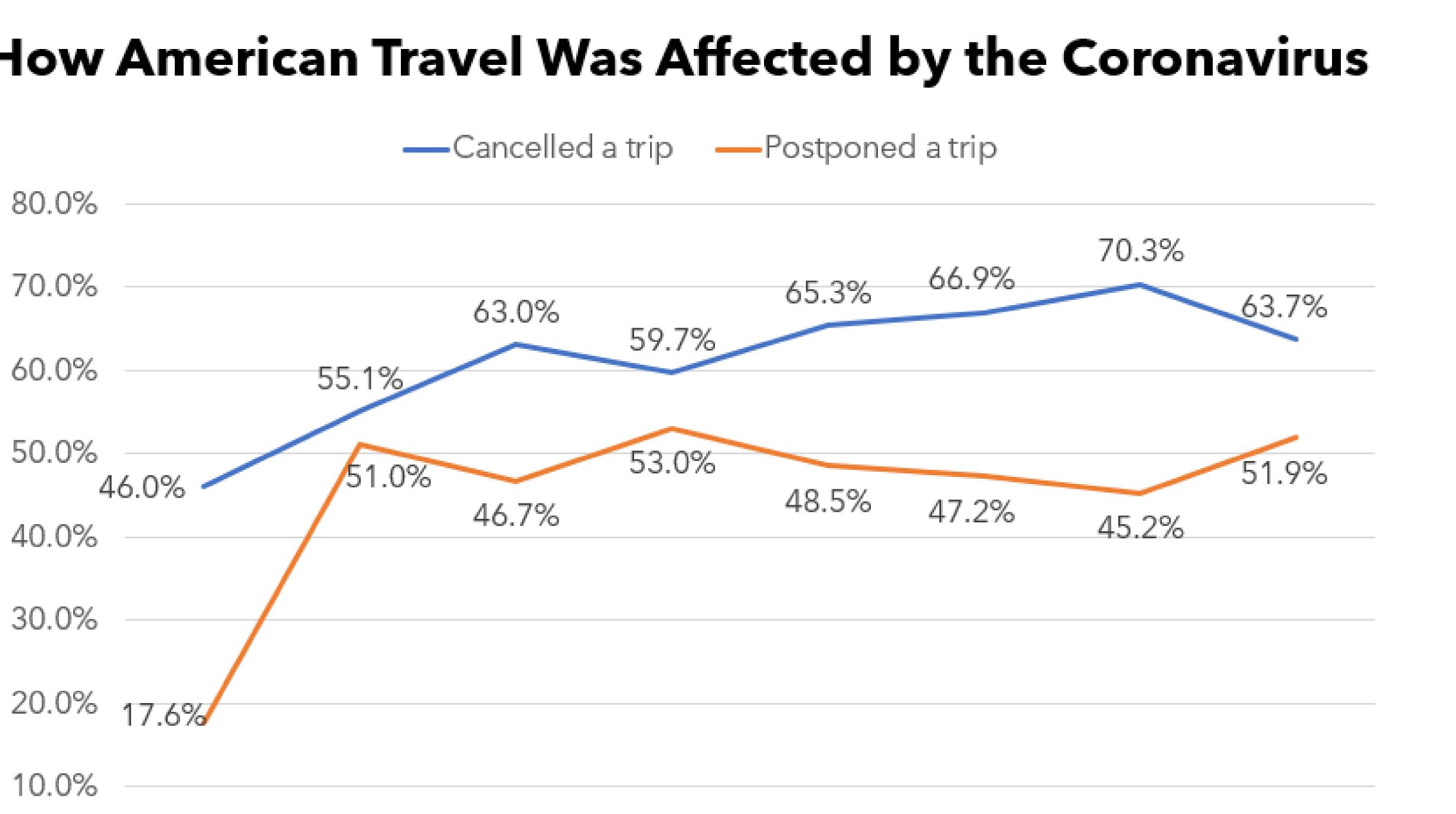
(Base: Respondents whose travel was impacted by the coronavirus, 553, 770, 795, 890, 937, 929 and 903 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)



Wave 7 (April 24-26)

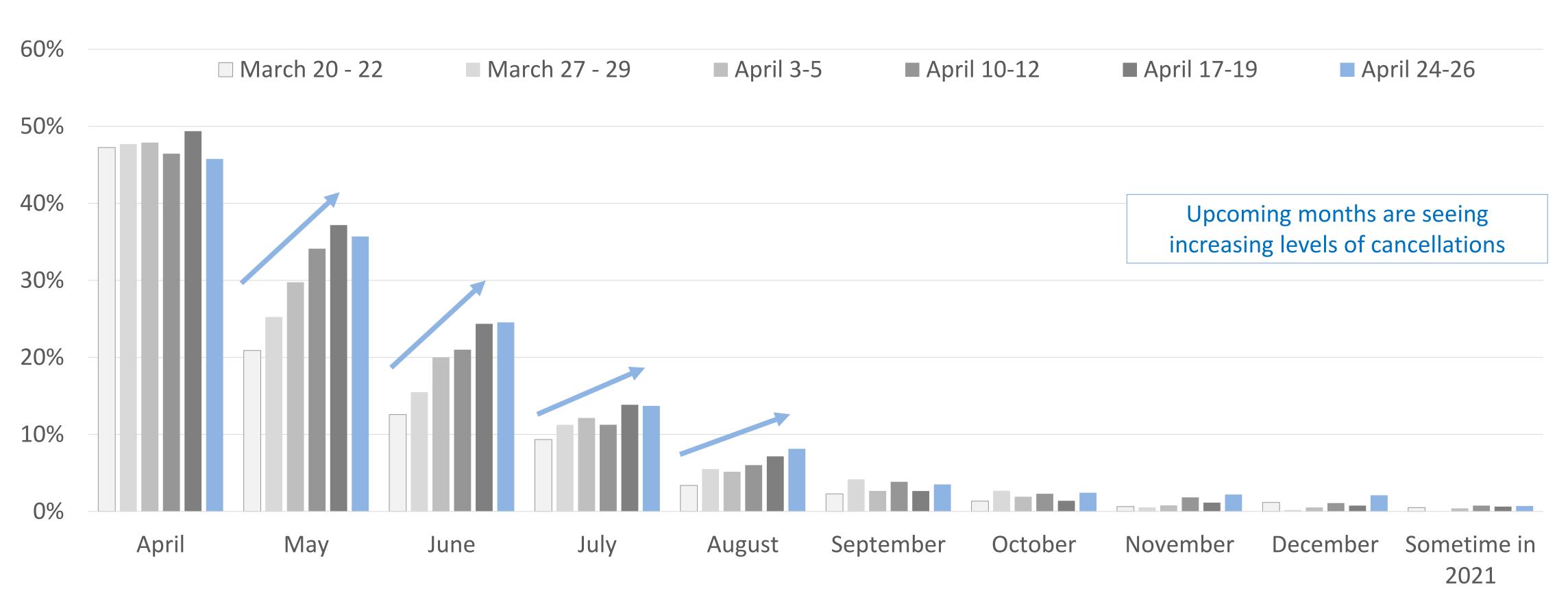


How American Travel Was Affected by the Coronavirus



Month of Trip Cancellation

Question: The trip(s) you CANCELED would have taken place in which months? (Select all that apply)



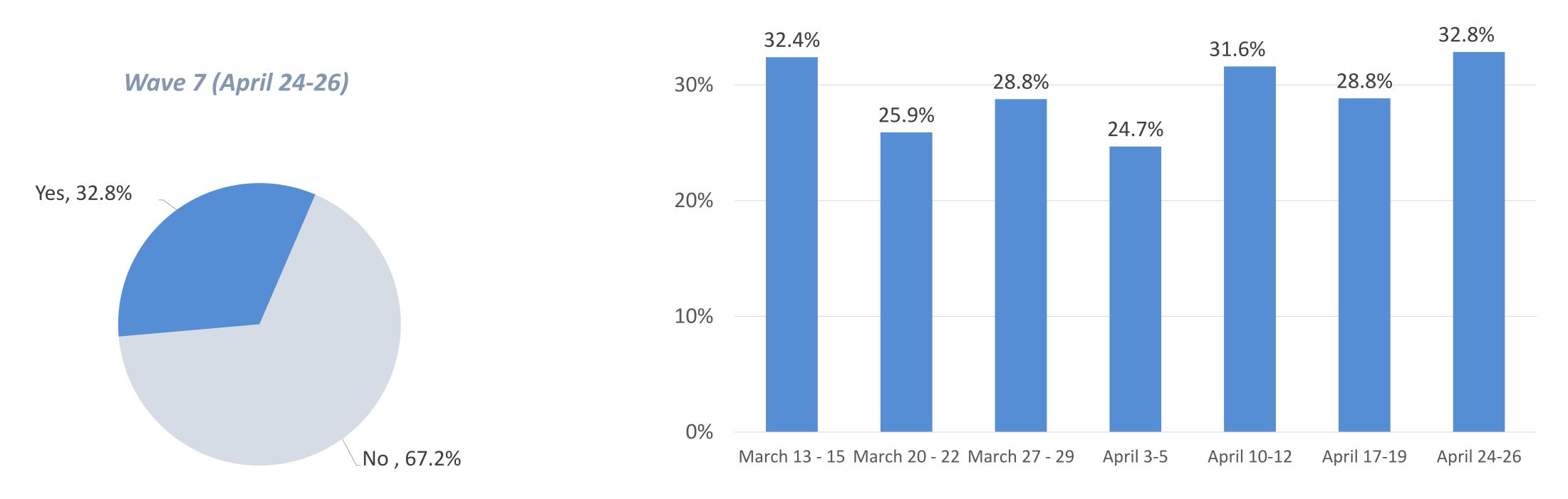
(Base: Cancelling trips, 292, 477, 506, 580, 623, 643 and 582 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020. Note: Data purposefully excluded from this chart for readability.)





Were Postponed Trips Rescheduled?

Question: You said earlier that you had POSTPONED at least one trip. Have you rescheduled a date (even tentatively) for this travel?



(Base: Postponing trips, 277, 354, 404, 433, 438, 436 and 463 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)

40%



Feelings and Expectations for Travel



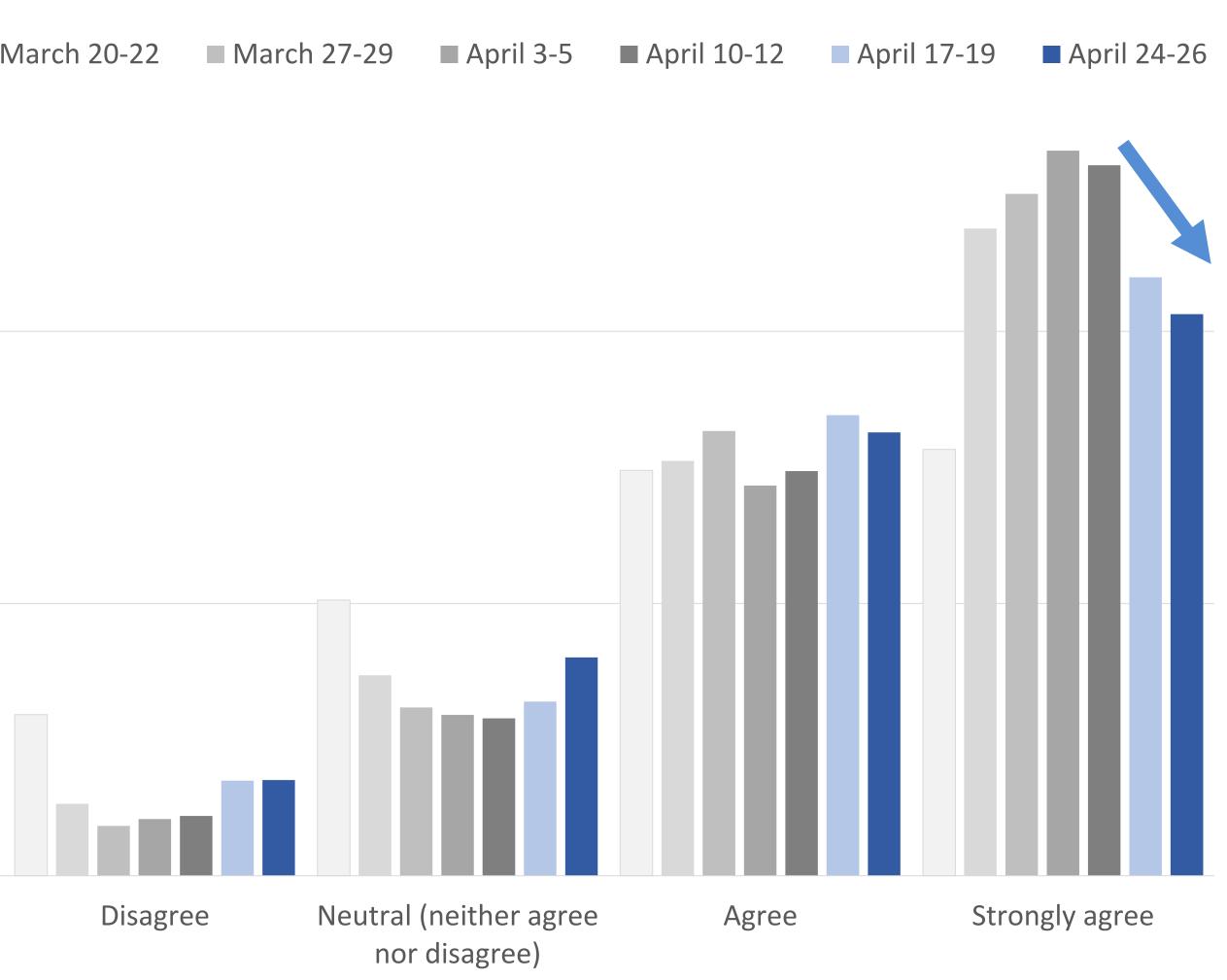
Avoiding Travel Until the Crisis Blows Over

How much do you agree with the following statement?	60%	March 13-15	
Statement: I'm planning to avoid all travel until the coronavirus situation blows over.	40%		
(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)	2.00/		
	20% -		
			_

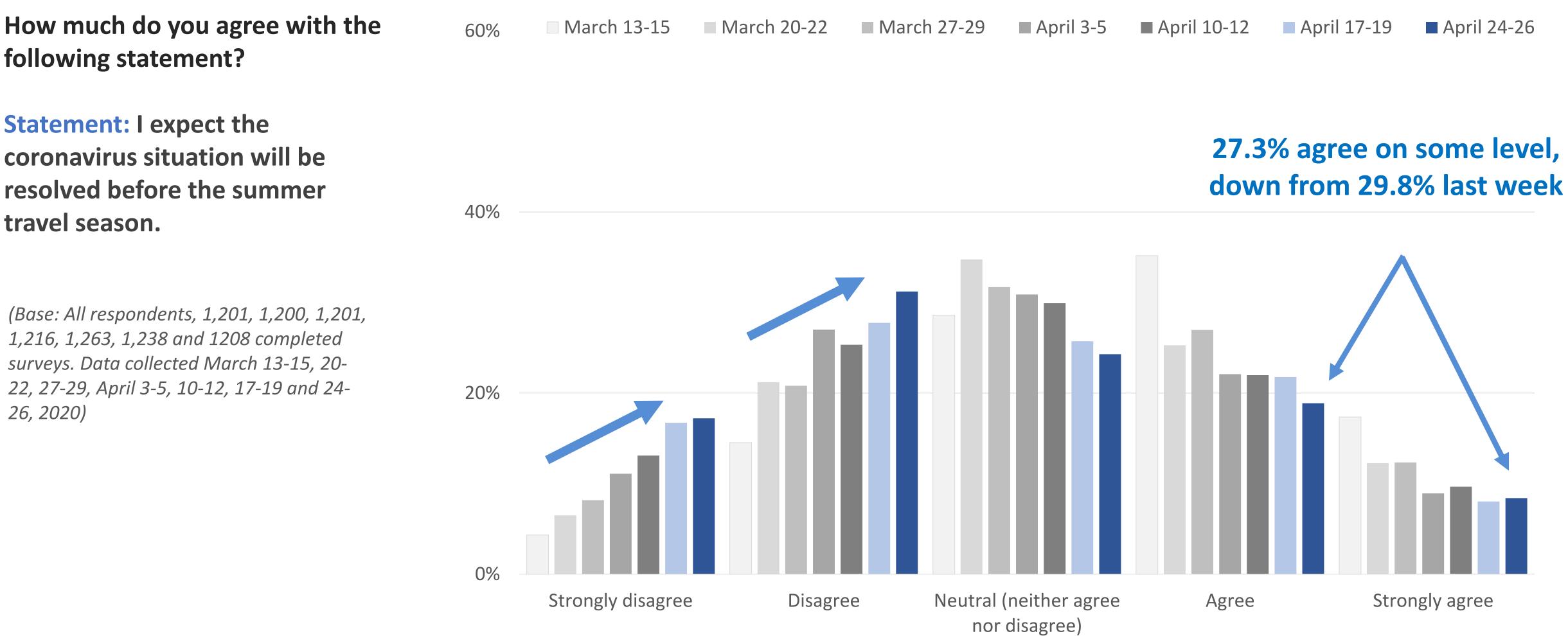
Strongly disagree

0%





Expectations for Summer Travel Season

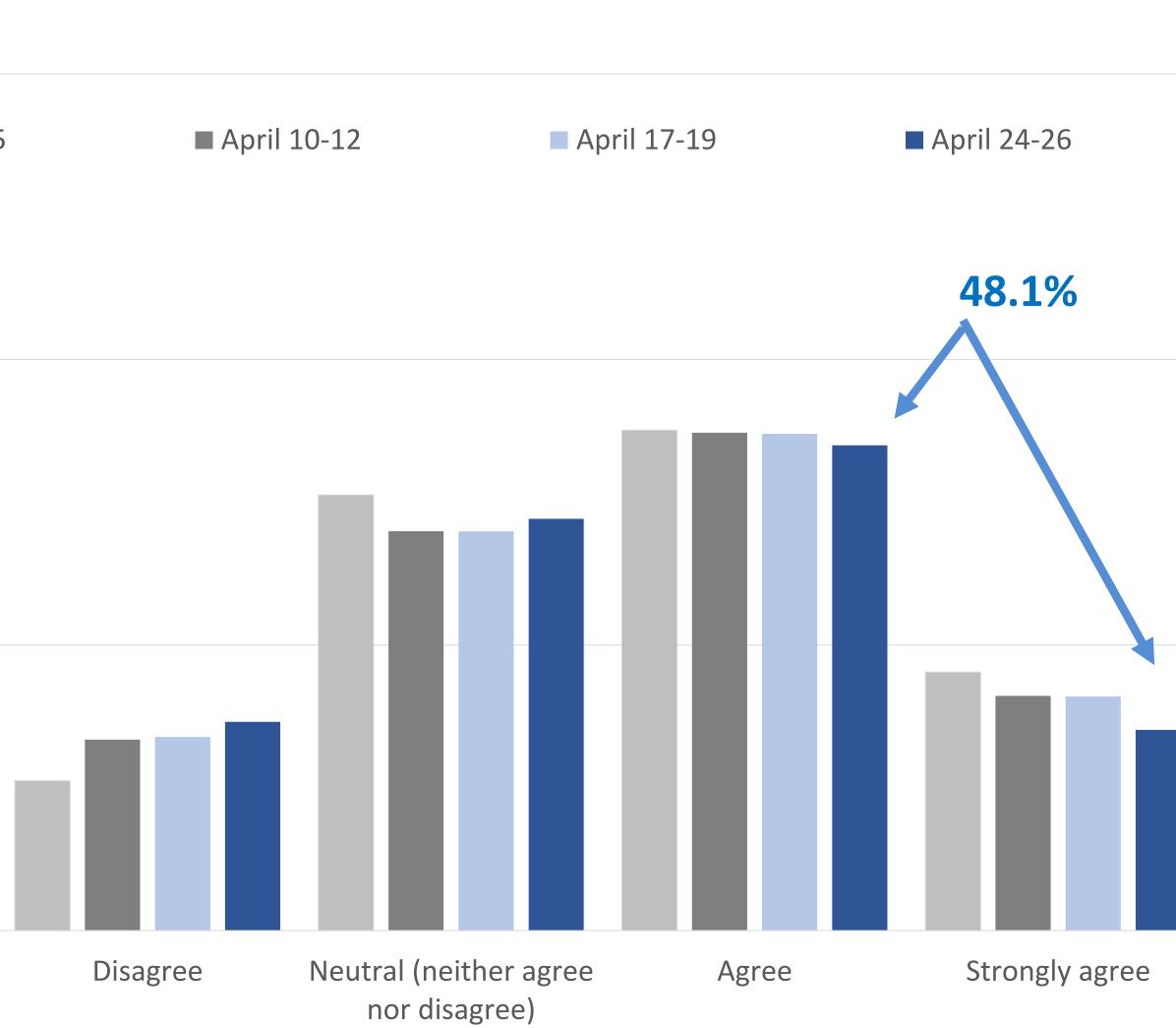




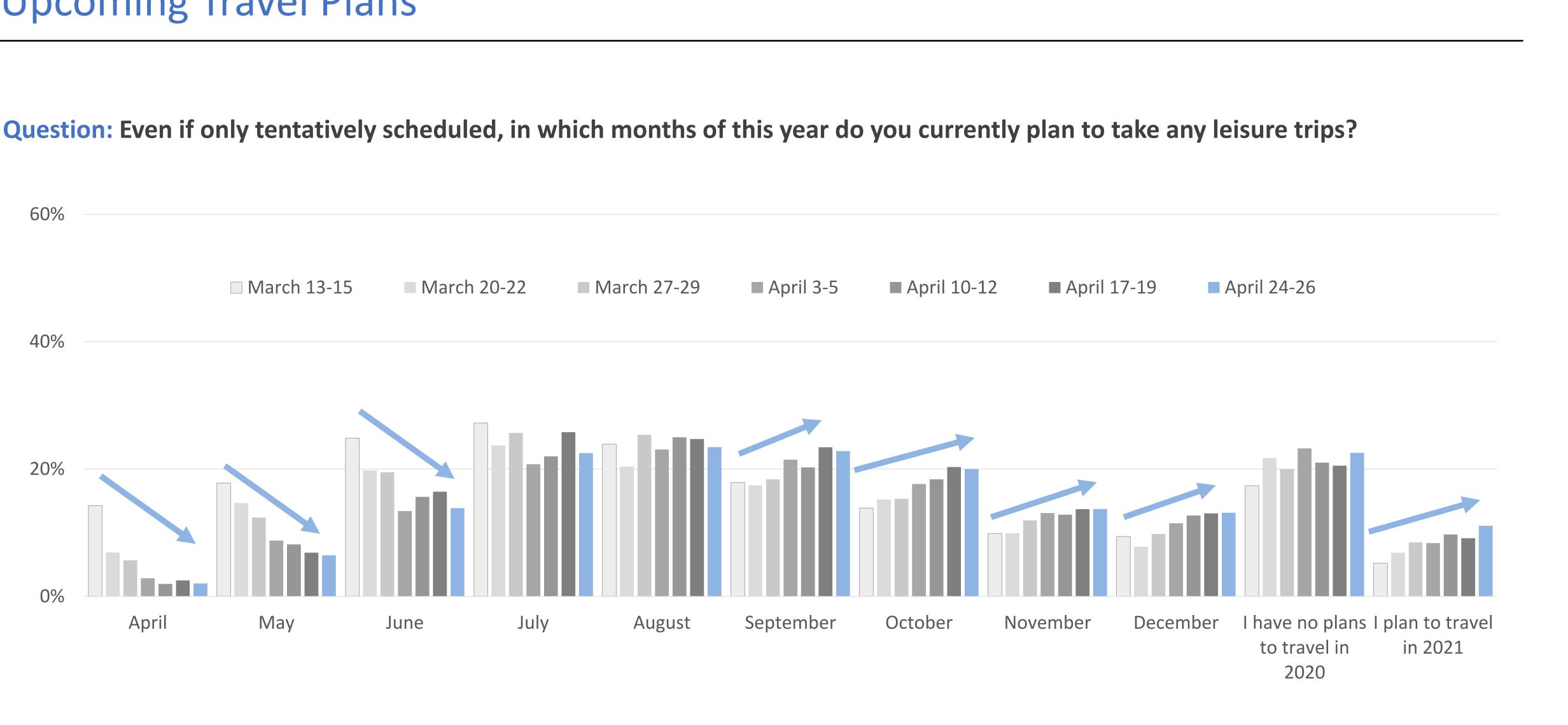
Expectations for Fall Travel Season

How much do you agree with the following statement?	60%	April 3-5
Statement: I expect that I will be traveling in the Fall of 2020.		
	40%	
(Base: All respondents, 1,216, 1,263, 1238 and 1208 completed surveys. Data collected April 3-5, 10-12, 17-19 and 24-26, 2020)		
	20%	
Question Added in Wave 4		
	0%	Strongly disagree





Upcoming Travel Plans



(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, April 3-5, 10-12, 17-19 and 24-26, 2020)



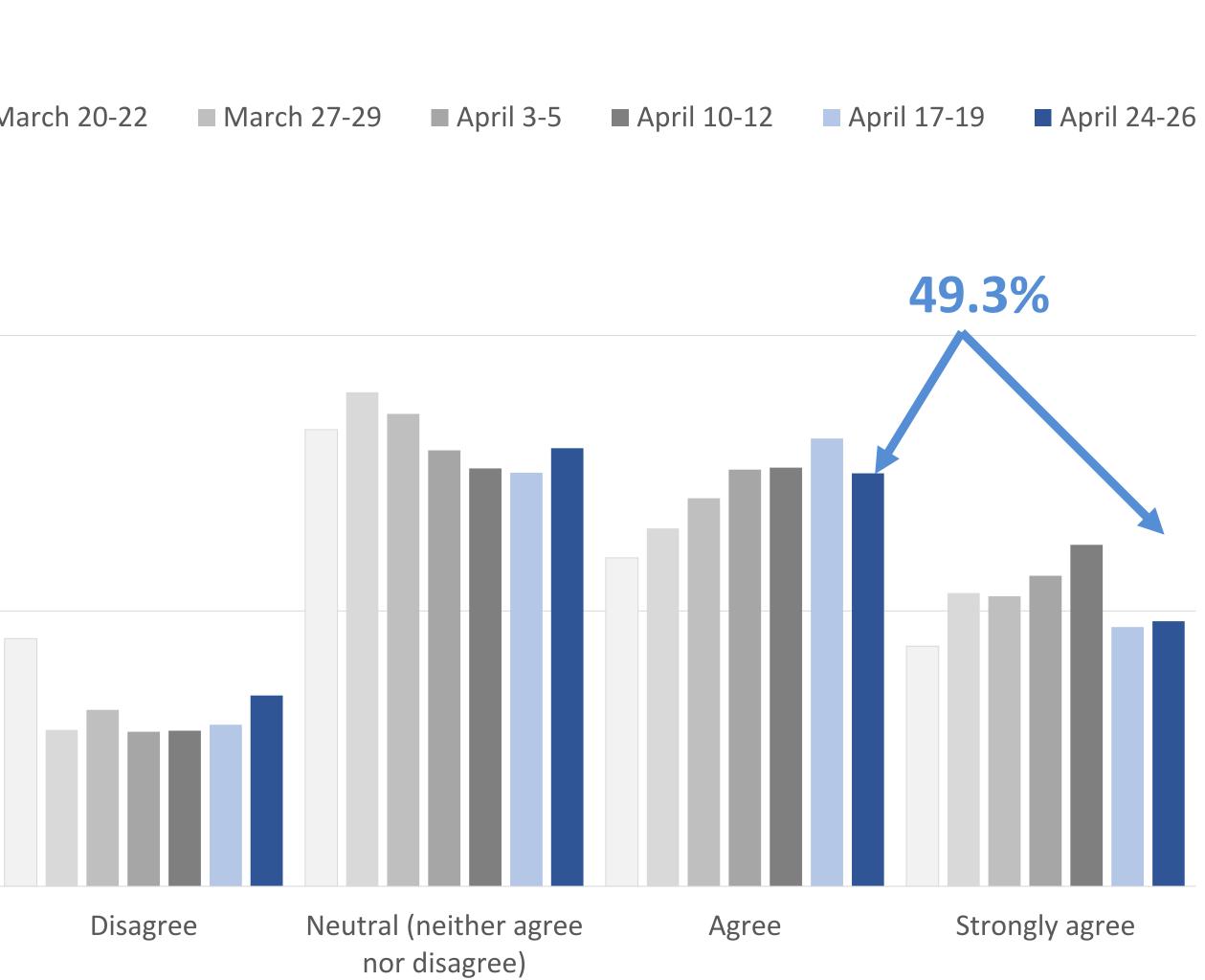


Staycations as a Replacement for Vacations

How much do you agree with the following statement?	60%	March 13-15	
Statement: Because of the coronavirus, I'll probably take a staycation(s) this summer rather than a vacation(s).	40% -		
(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1208 completed surveys. Data collected March 13-15, 20- 22, 27-29, April 3-5, 10-12, 17-19 and 24- 26, 2020)	20% –		
	0% –		

Strongly disagree

Destination Destination



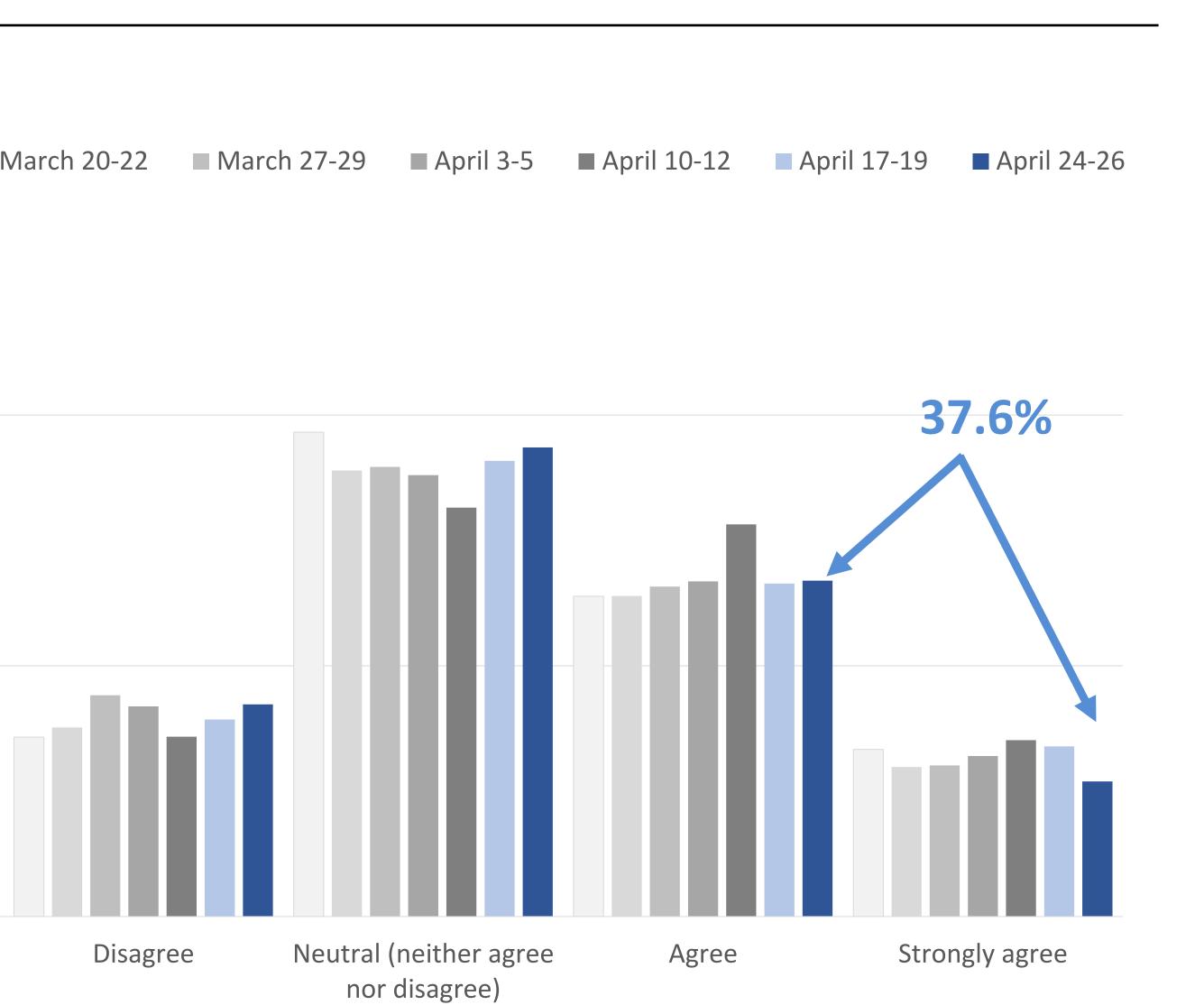
Replacing Air Travel With Road Trips

How much do you agree with the following statement?	60%	March 13-15	
Statement: Because of the coronavirus, I'll probably be taking more road trips this year to avoid	40%		
airline travel. (Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1208 completed			
surveys. Data collected March 13-15, 20- 22, 27-29, April 3-5, 10-12, 17-19 and 24- 26, 2020)	20%		

0%

Strongly disagree





Replacing Long-Haul Travel with Regional Trips

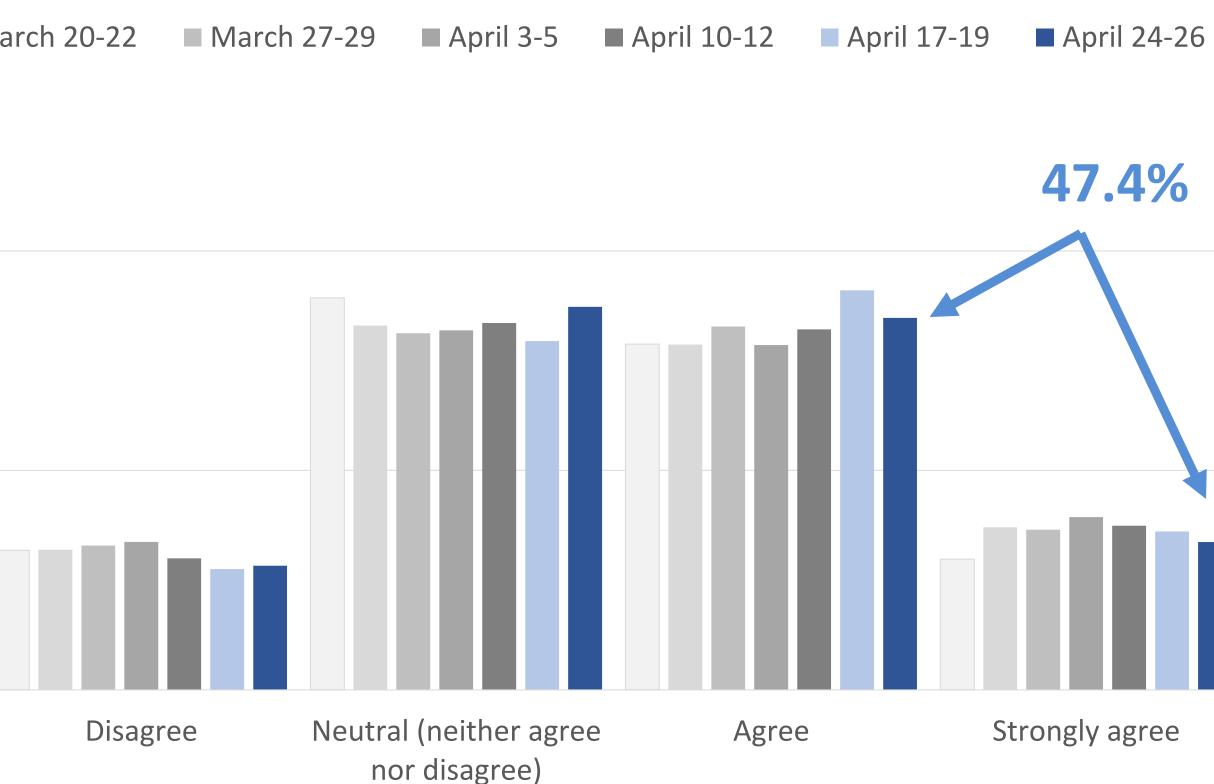
How much do you agree with the following statement?

Statement: Because of the coronavirus, I'll probably be taking more regional trips (near my home) and avoid long-haul travel (further from home).

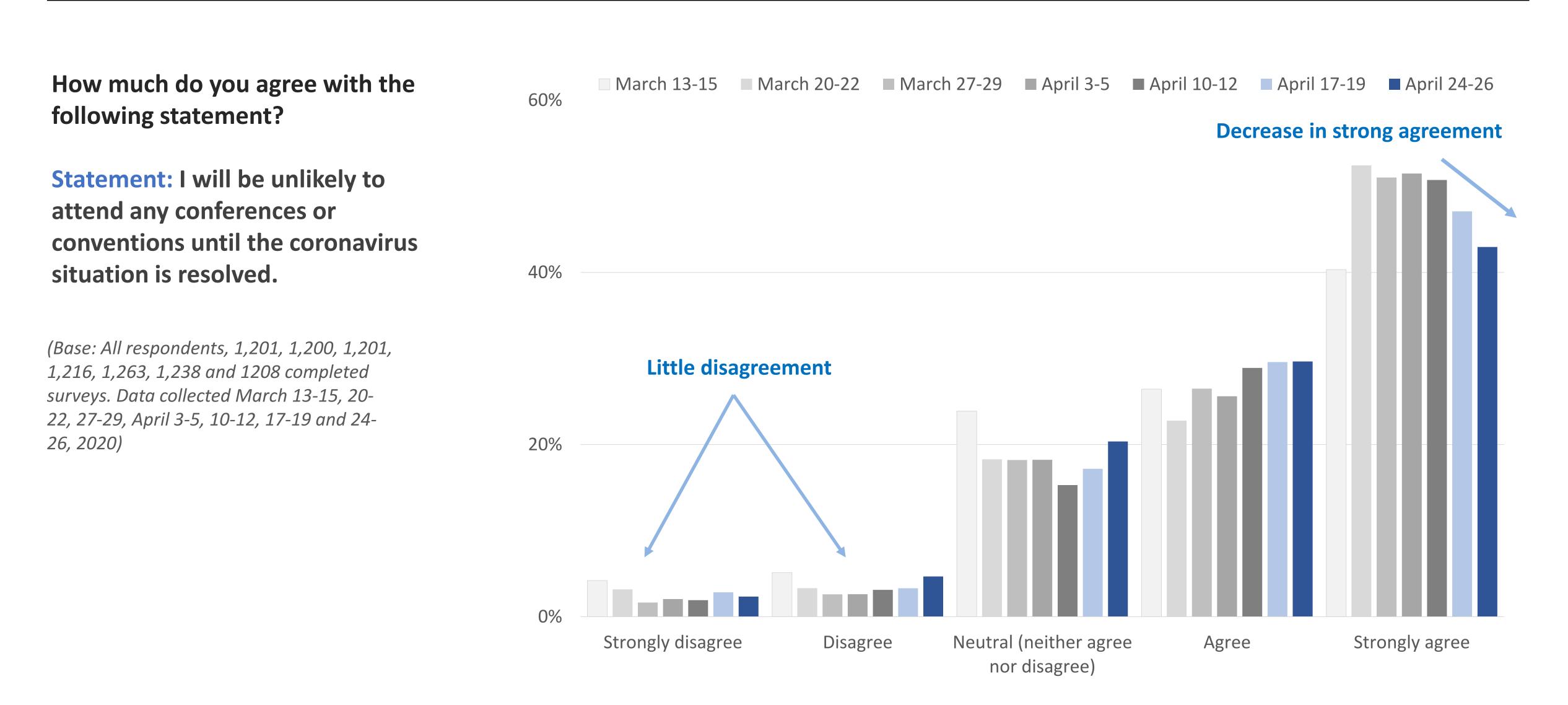
(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)

60%	March 13-15	Ma
40%		
20%		
0%	Strongly disagree	e





Avoiding Conventions & Conferences



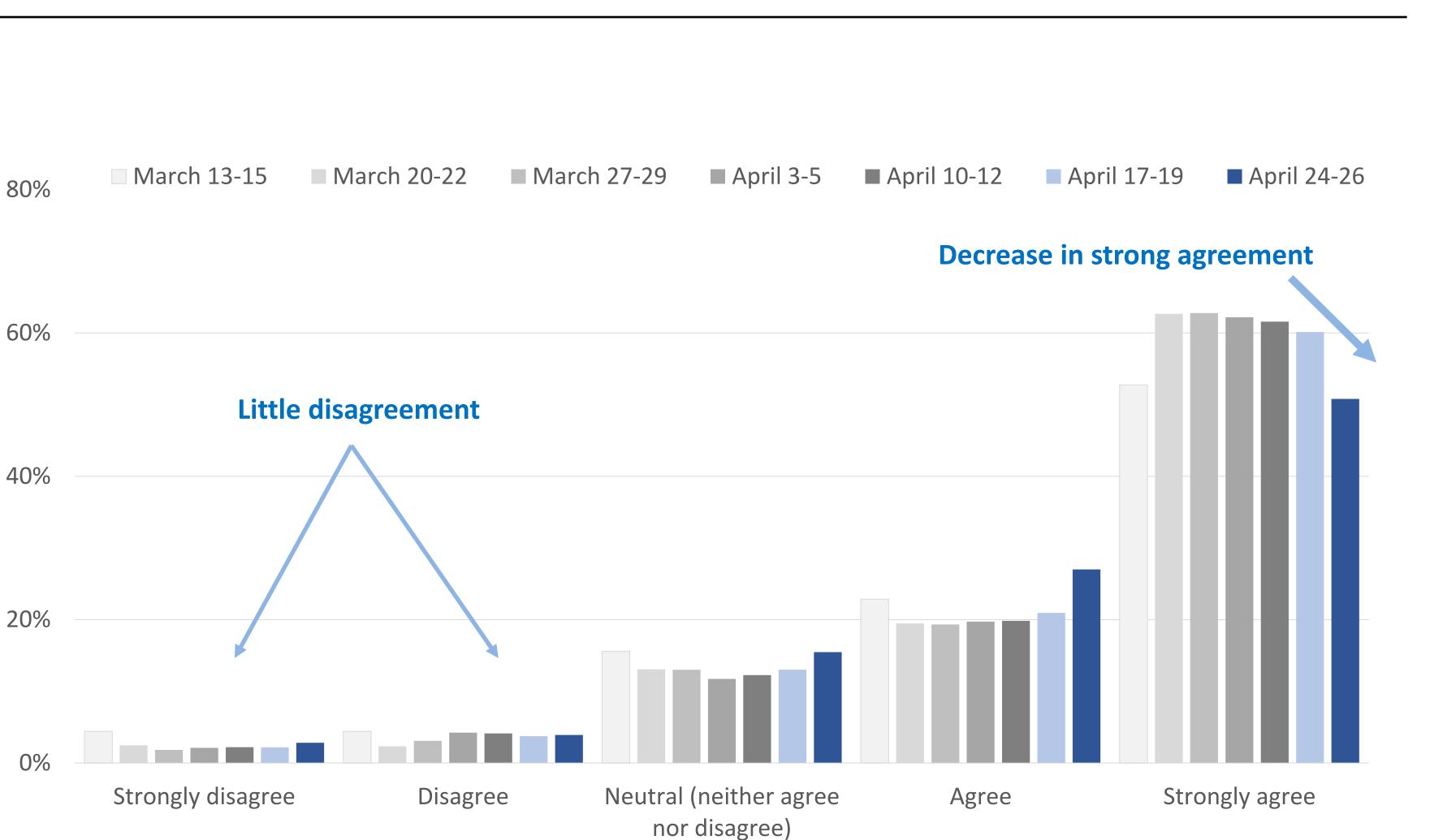


Avoiding International Travel

How much do you agree with the following statement?

Statement: I will be unlikely to travel outside the United States until the coronavirus situation is resolved.

(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)



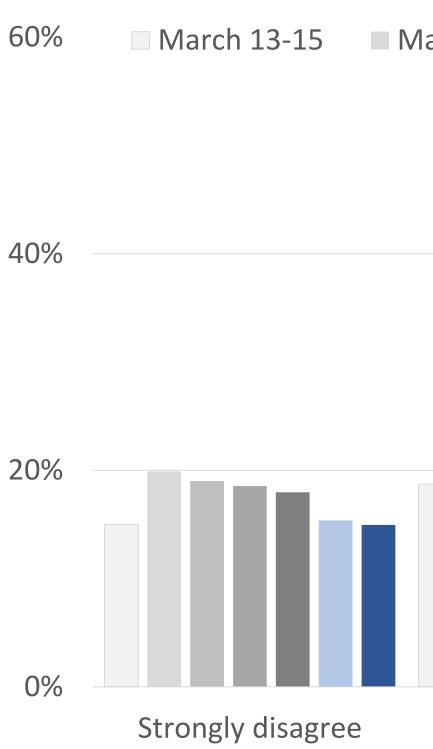


Discounts and Price Cuts

How much do you agree with the following statement?

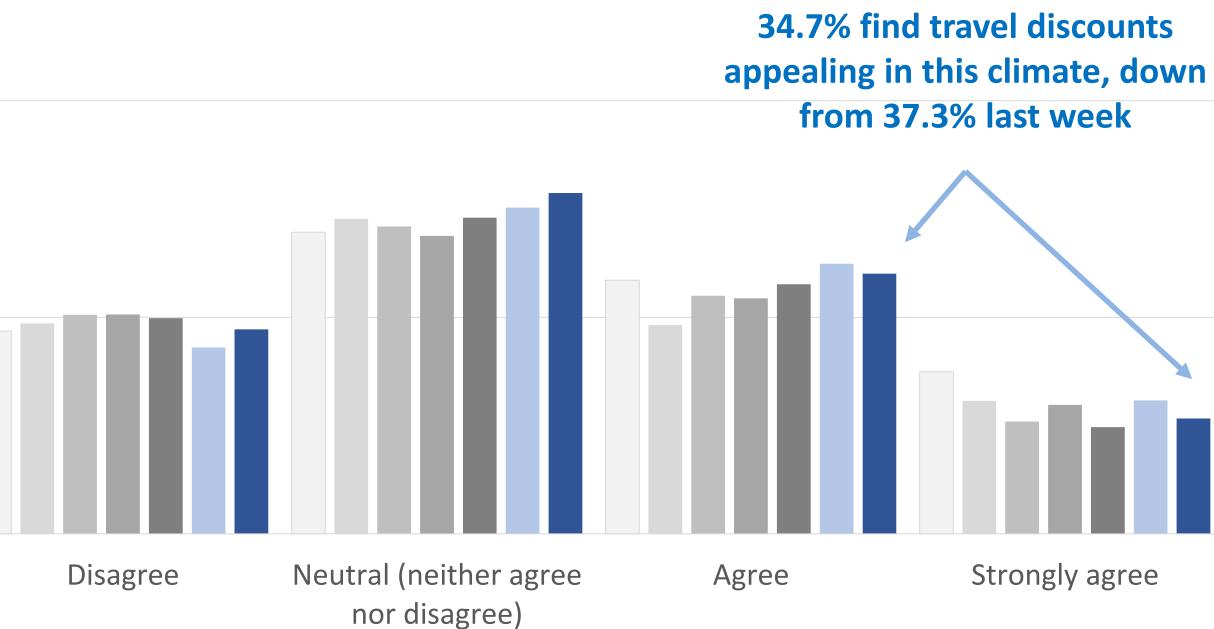
Statement: The coronavirus has led many travel providers to cut their prices. These discounts and price cuts (airline, hotel, etc.) make me more interested in traveling in the NEXT THREE (3) MONTHS.

(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1208 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19 and 24-26, 2020)











Excitement to Travel Now

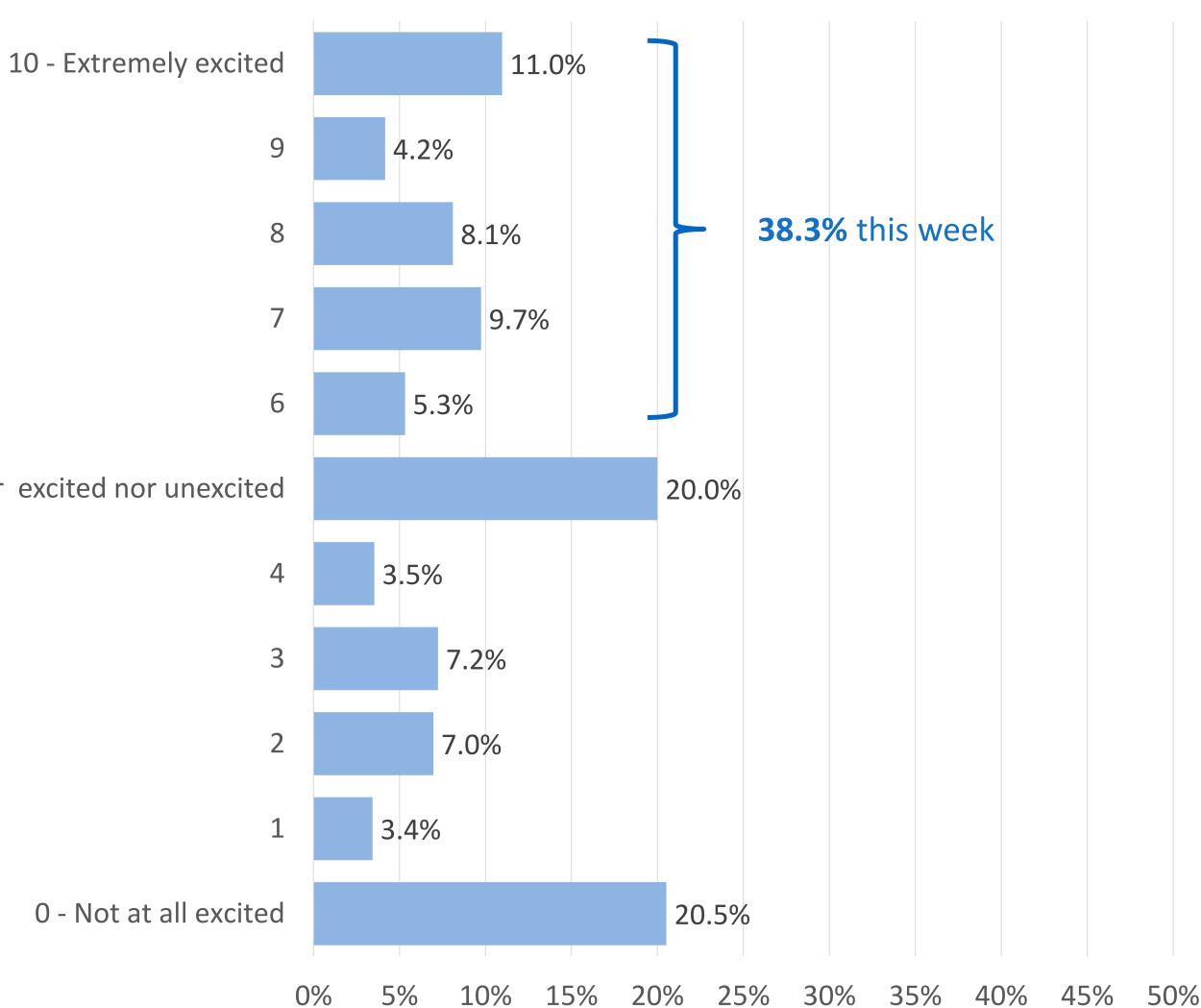
Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.

How excited would you be to go? (Assume the getaway is to a place you want to visit)

(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, April 3-5, 10-12 and 17-19 and 24-26, 2020)

5 - Neutral – Neither excited nor unexcited

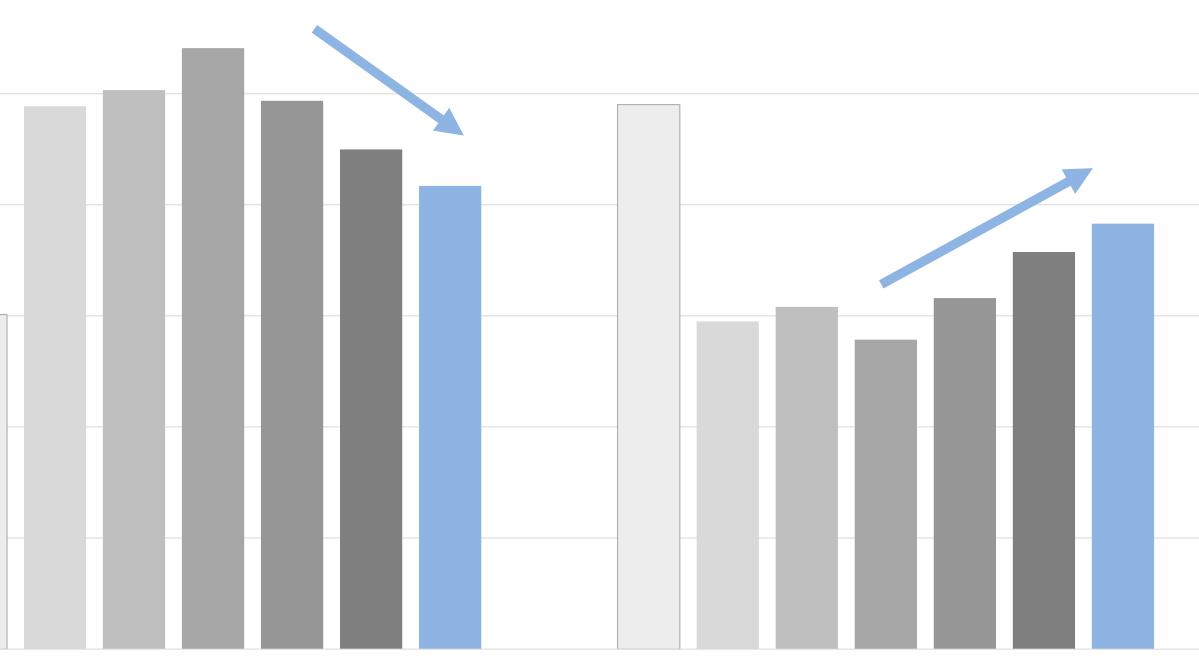




Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.	60%	March 1
How excited would you be to go? (Assume the getaway is to a place you want to visit)	50%	
	40%	
(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed	30%	
surveys. Data collected March 13-15, 20-22, April 3-5, 10-12 and 17-19 and 24-26, 2020)	20%	
	10%	
	0%	







Not excited (0-4)

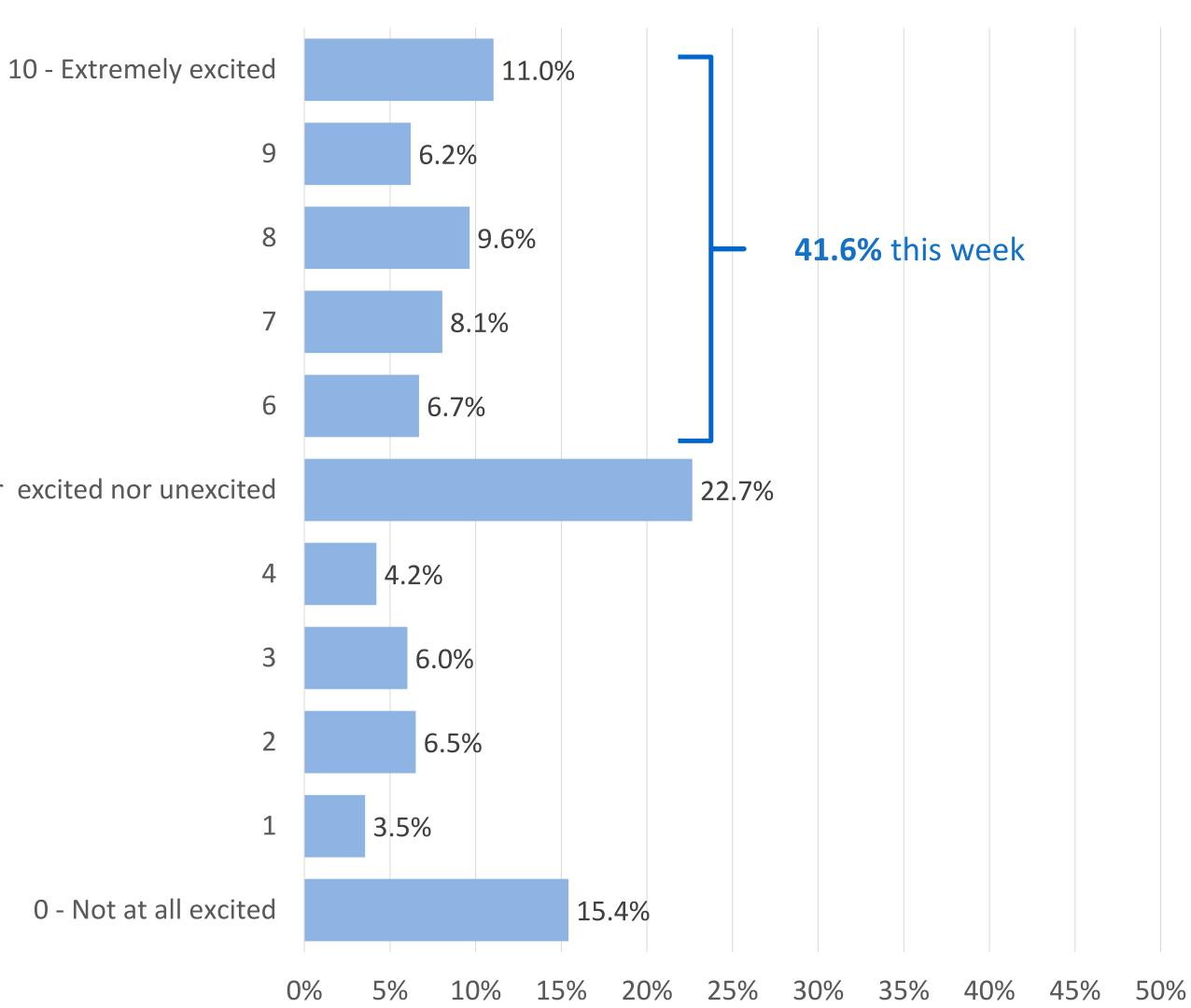
Excited ((6-10)

Question: At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?

(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-22, April 3-5, 10-12 and 17-19 and 24-26, 2020)

5 - Neutral – Neither excited nor unexcited

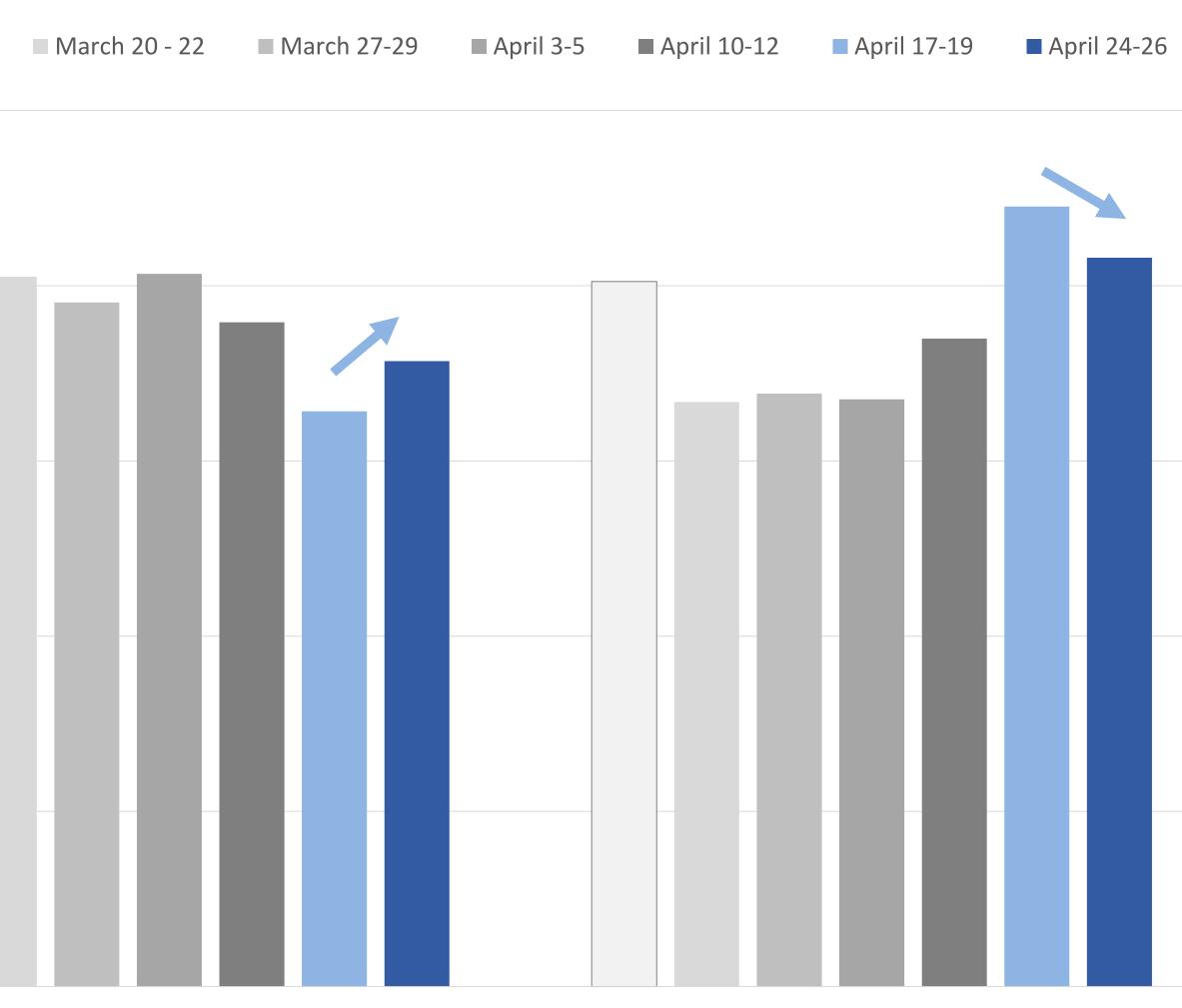
Destination 🔷 Analysts **DO YOUR RESEARCH**



Openness to Travel Information (Excited vs. Not Excited)

Question: At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?	50%	□ March 13 - 15
(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238 and 1,208 completed surveys. Data collected March 13-15, 20-	40%	
22, April 3-5, 10-12 and 17-19 and 24-26, 2020)	30%	
	20%	
	10%	
	0%	





Not excited (0-4)

Excited (6-10)

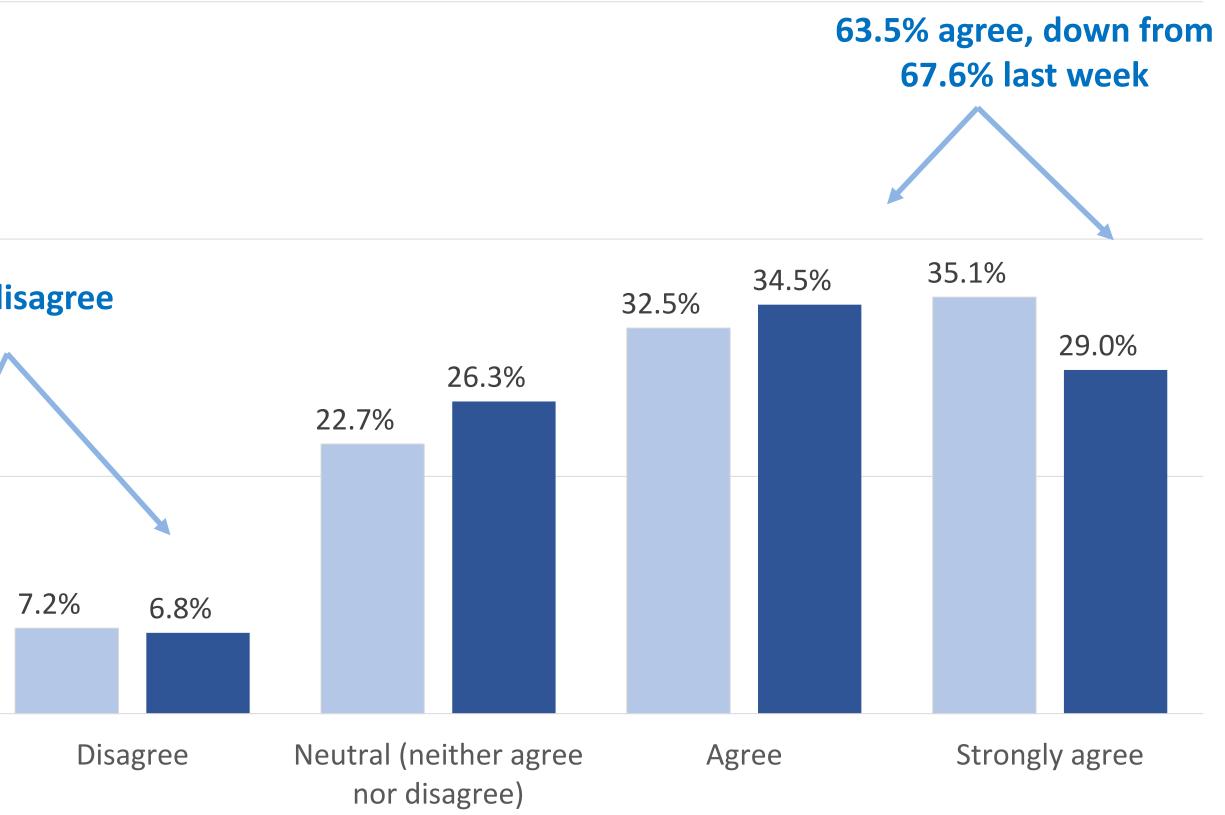


Travelers in Community are Unwanted

How much do you agree with the following statement?	60%	April
Statement: I do not want travelers coming to visit my community right now.		
(Base: All respondents, 1,238 and 1,208 completed surveys. Data collected April 17- 19 and 24-26, 2020)	40%	9.7% d
Question Added in Wave 6	20%	
	0%	2.5% 3.4% Strongly disagree



17-19 April 24-26



-N

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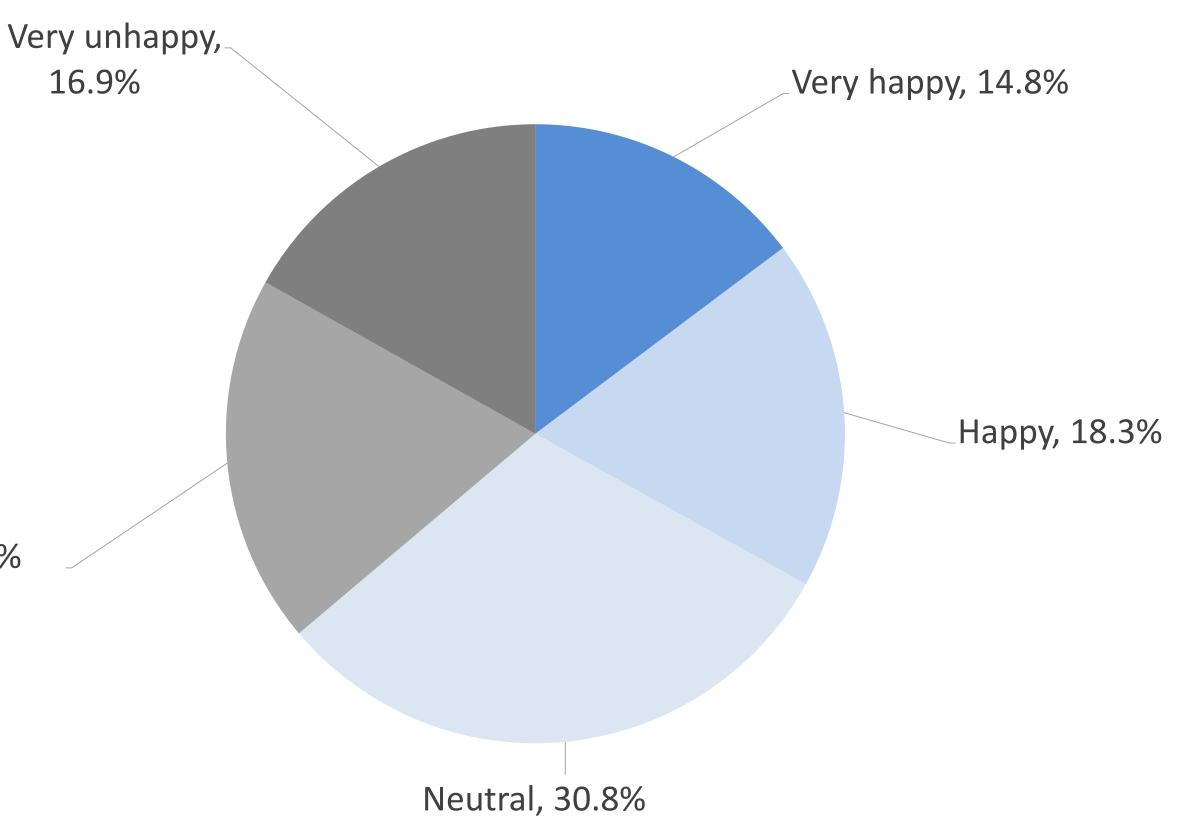
Question: How would you feel if you saw an advertisement today promoting your community as a place for tourists to come visit when it is safe?

(Base: All respondents, 1,208 completed surveys. Data collected April 24-26, 2020) 16.9%

Unhappy, 19.3%

Question Added in Wave 7



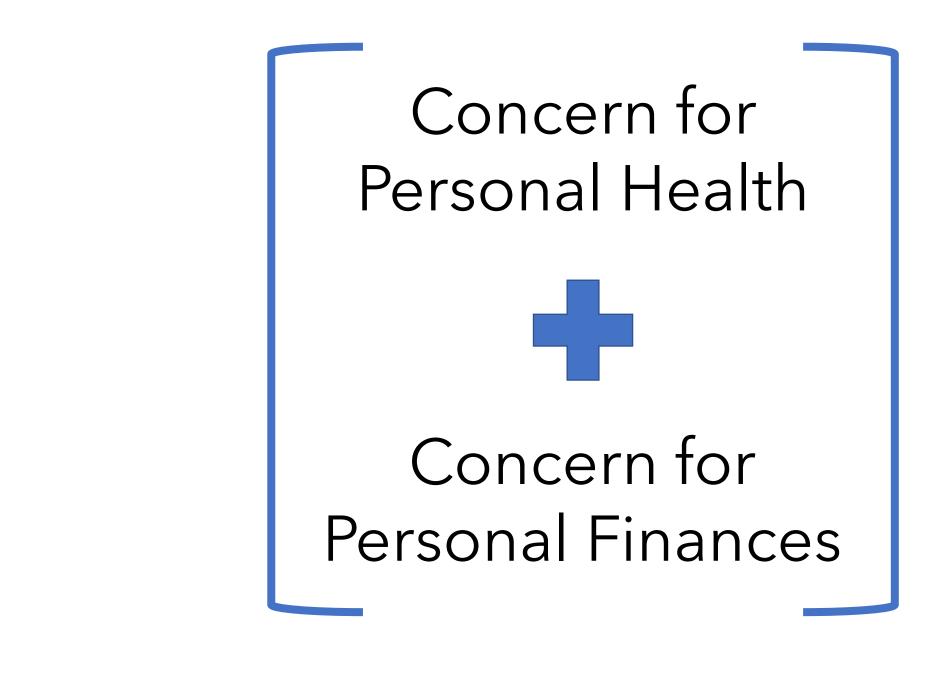




Coronavirus Travel Sentiment Index Measuring the Potential Influence of Travel Marketing

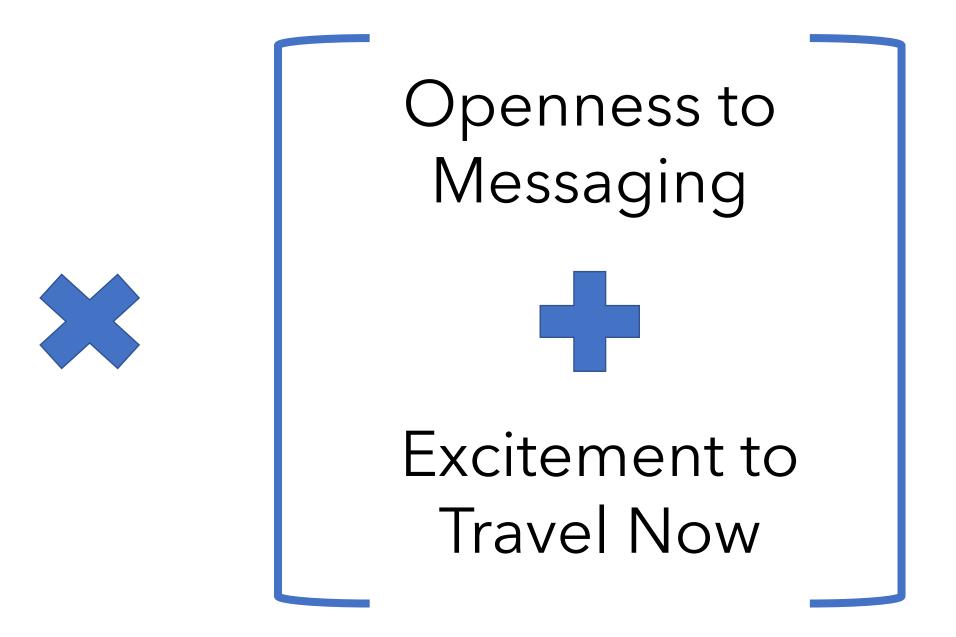
Highlights from the Week of April 27th

Predictive Index Formula

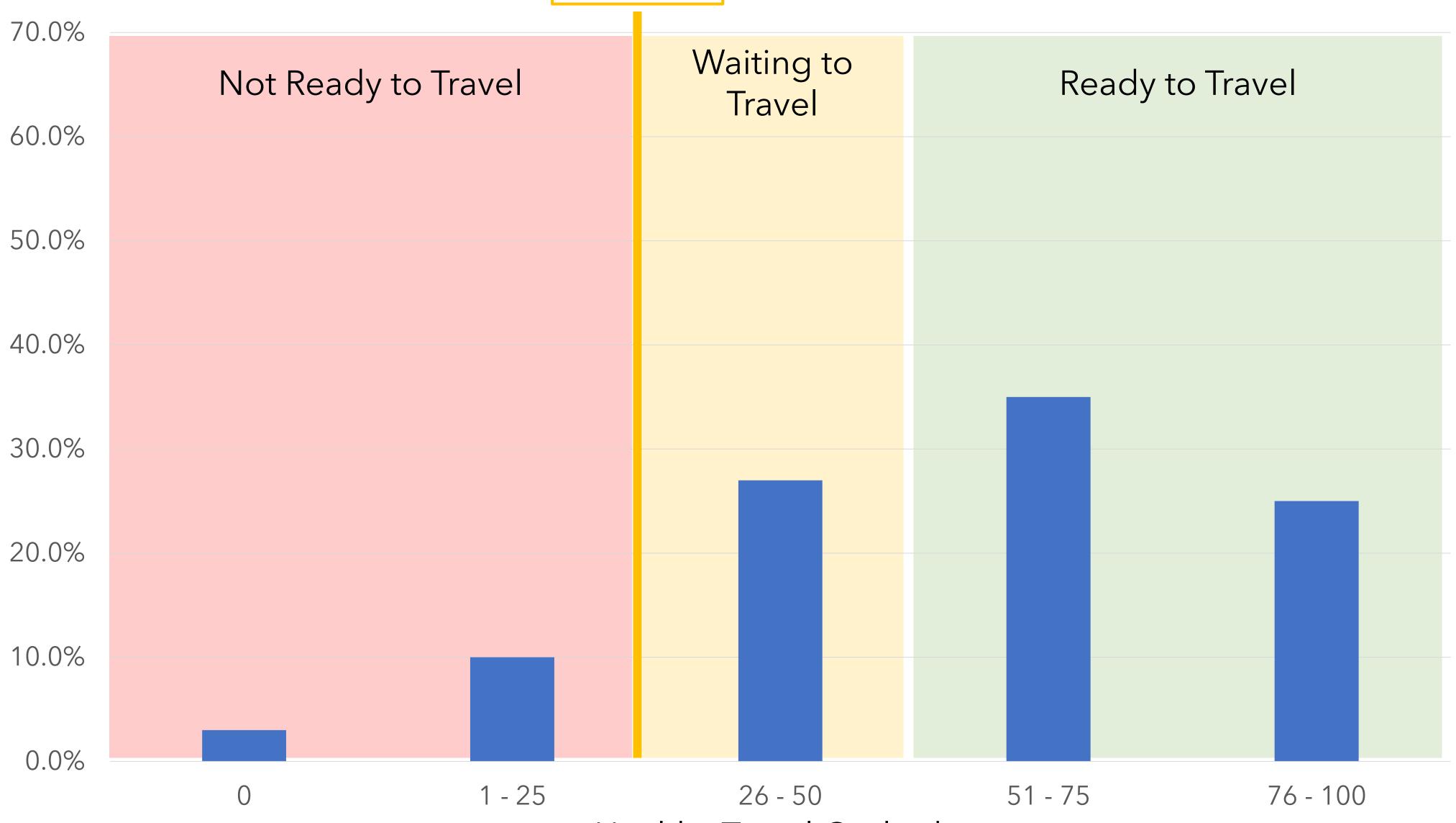


*Normalized to a 100-point scale





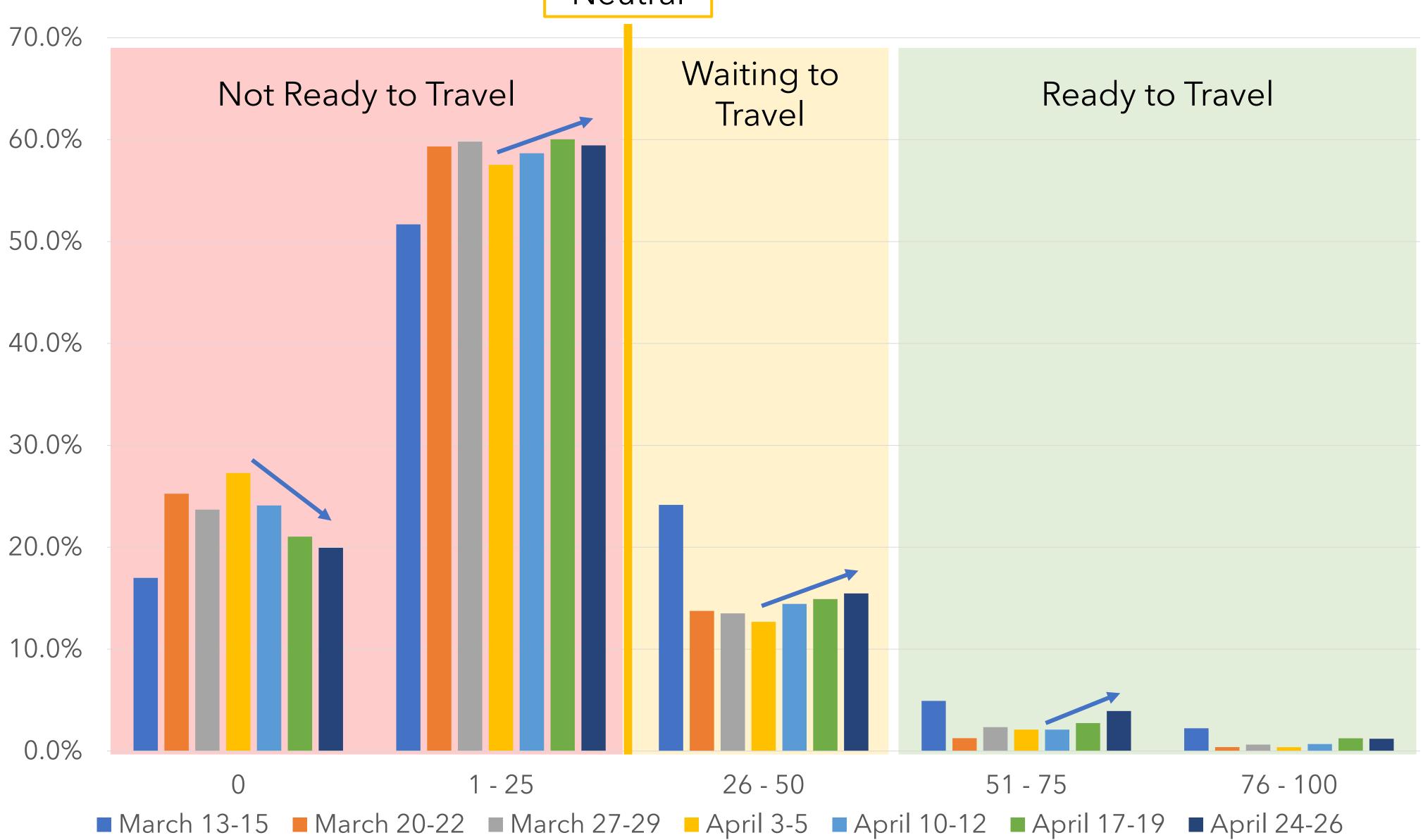
Neutral



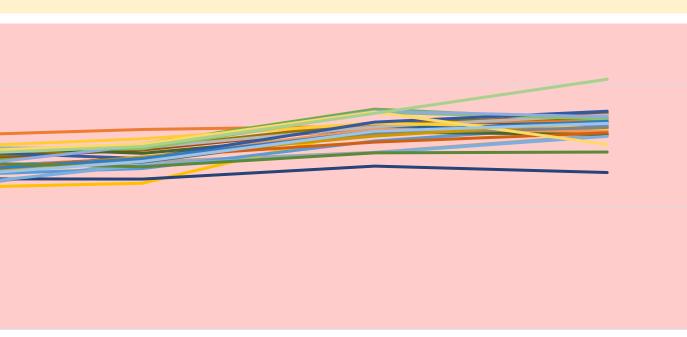


Healthy Travel Outlook

Neutral



100.0	
90.0	A
80.0	o Trave
70.0	Ready to
60.0	U U U
50.0	
40.0	Waiting to Travel
30.0	ş ç İ
20.0	
10.0	Not Ready to Travel
0.0	March 13-15 March 20-22 March 27-29 April 3-5



April 10-12 April 17-19 April 24-26

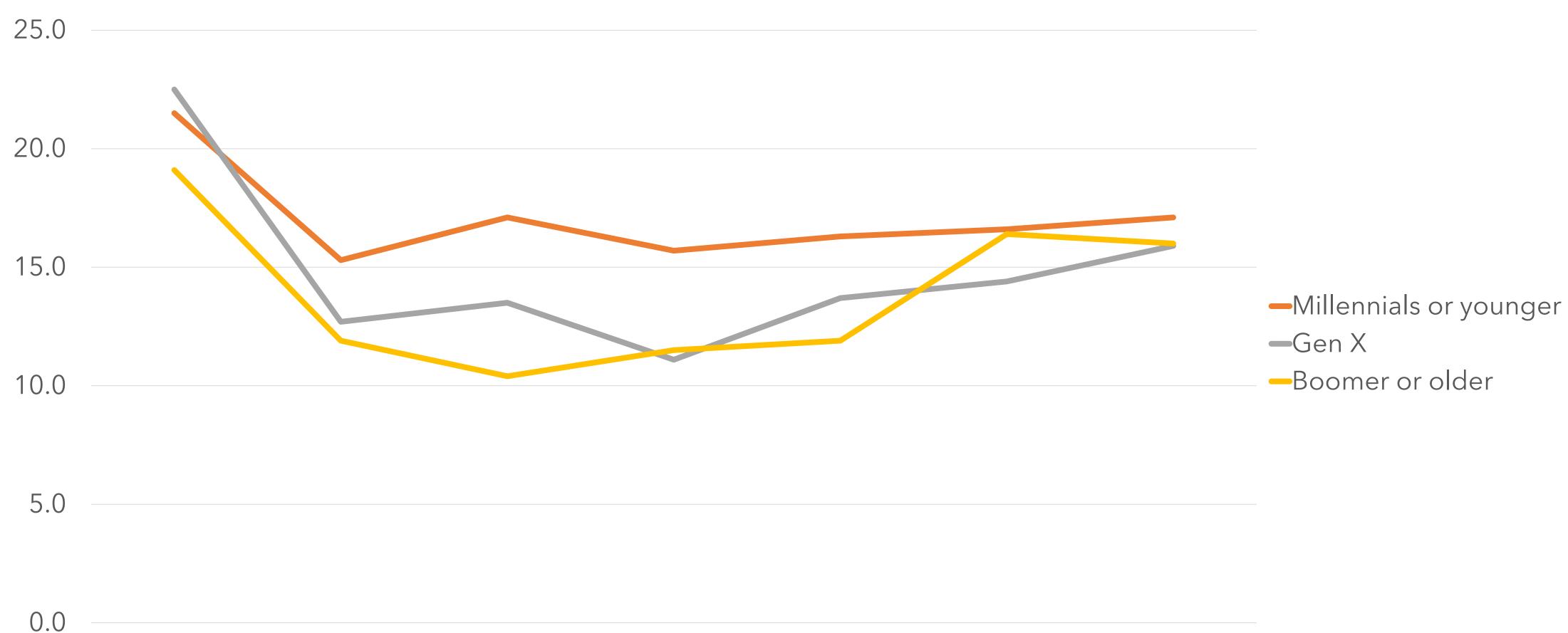
—Total

- -Millennials or younger
- —Gen X
- -Boomer or older
- -WEST
- -MIDWEST
- -NORTHEAST
- -SOUTH
- -Commercial Lodging Travelers
- -International Travelers
- -Air Travelers
- -Cruise Travelers
- -Leisure Travelers
- -VFR Travelers
- -Business Travelers
- -Convention Travelers
- -Female
- -Male
- —Affluent
- -City Travelers
- -Beach Travelers
- -US National Parks Travelers
- —Suburban area
- —Large city (urban area)
- -Rural area
- —Luxury hotel
- —Non-luxury Hotel
- -Peer-to-peer lodging

lers

Points of Interest Impacting Index Scores:

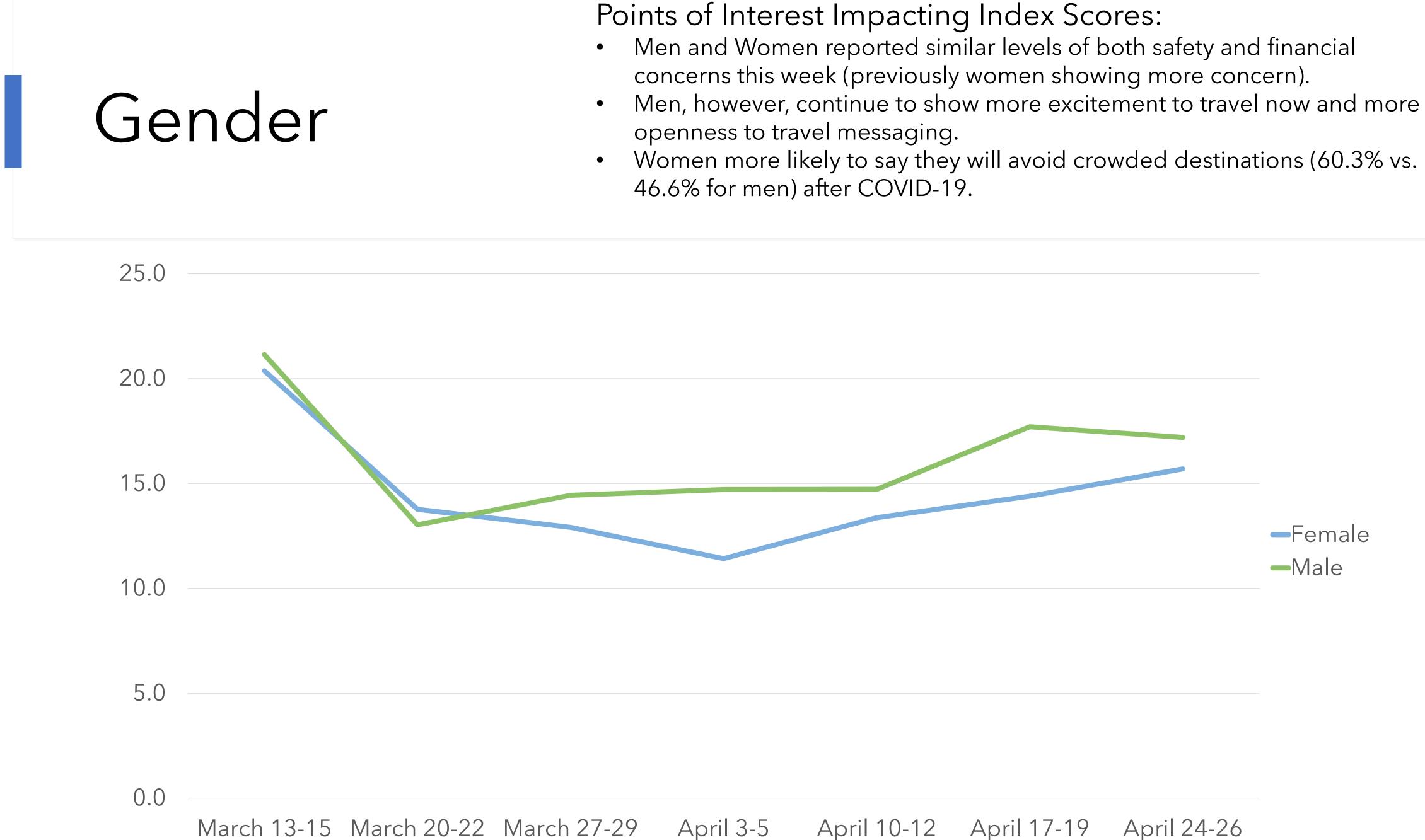
generations.



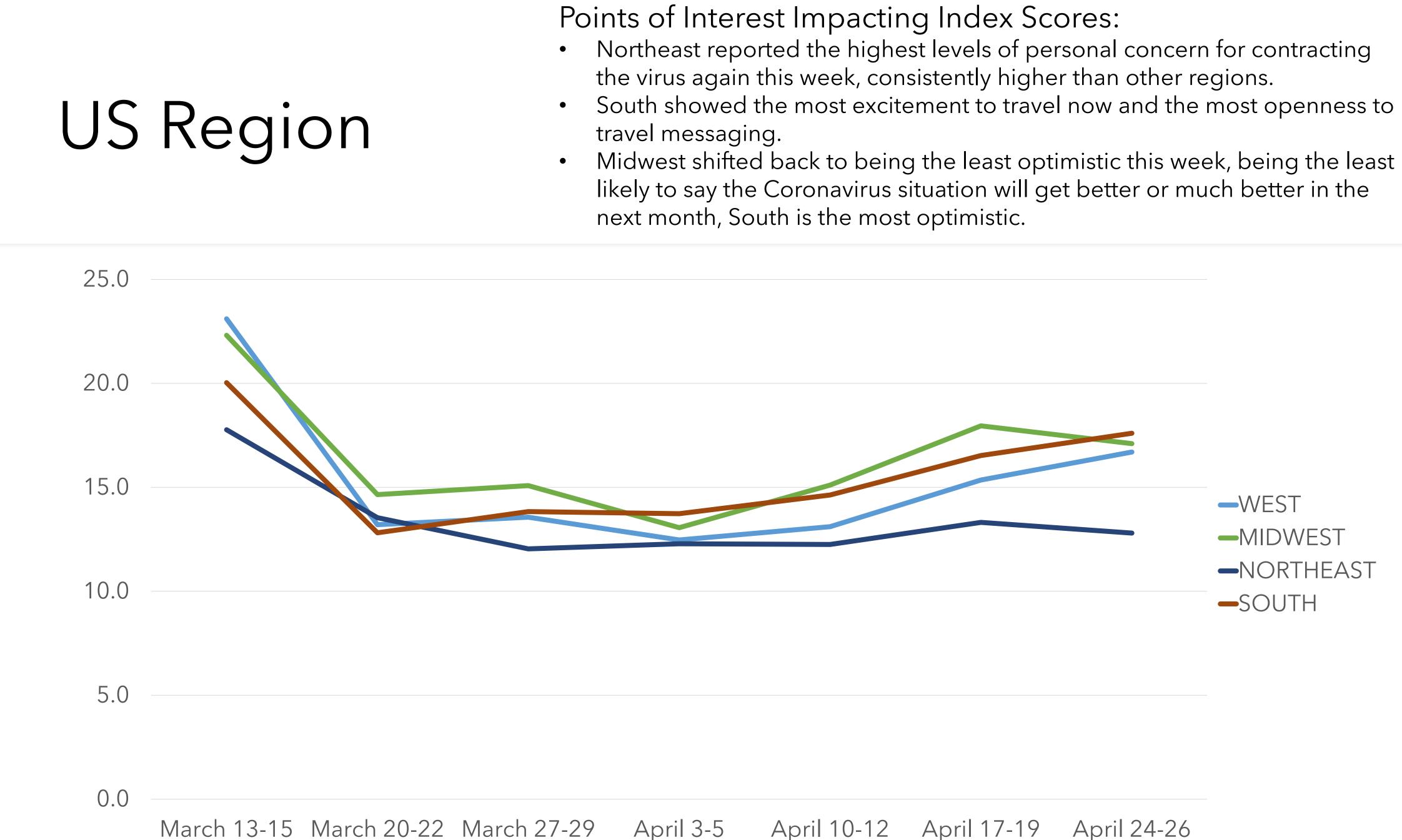
Generation

For the first time in weeks, Gen X is NOT the most concerned personally for contracting the virus. Surprisingly Millennials are highest, Boomers lowest. Boomers this week showing rise in levels of concern for the national economy. All generations show similar agreement about traveling in Fall 2020, but Millennials show slightly more optimism about Summer travel than older





April 10-12 April 17-19 April 24-26



April 10-12 April 17-19 April 24-26



To segment the results by a specific group (generational, geographical, etc.) Click on "Filters" in the top right corner.





Next/Ongoing Updates

- Key Findings to Know released via email every • Monday morning
- Complete Report of Findings sent (and dashboard • updated) by each Tuesday morning
- Online Presentation of Findings every Tuesday at • 8:00am PST/11:00am EST
- Shareable infographics and gifs week-daily on social media









- 3.5 m\$ 3.0 m\$ 2.5 m\$ 2.0 m\$ 1.5 m\$ 1.0 m\$ Show orde
- Meeting Planner Sentiment Survey Findings
- More Online Focus Groups with Travelers
- The State of the International Traveler Study Report
- Findings from Study of State Tourism Websites

Upcoming for You

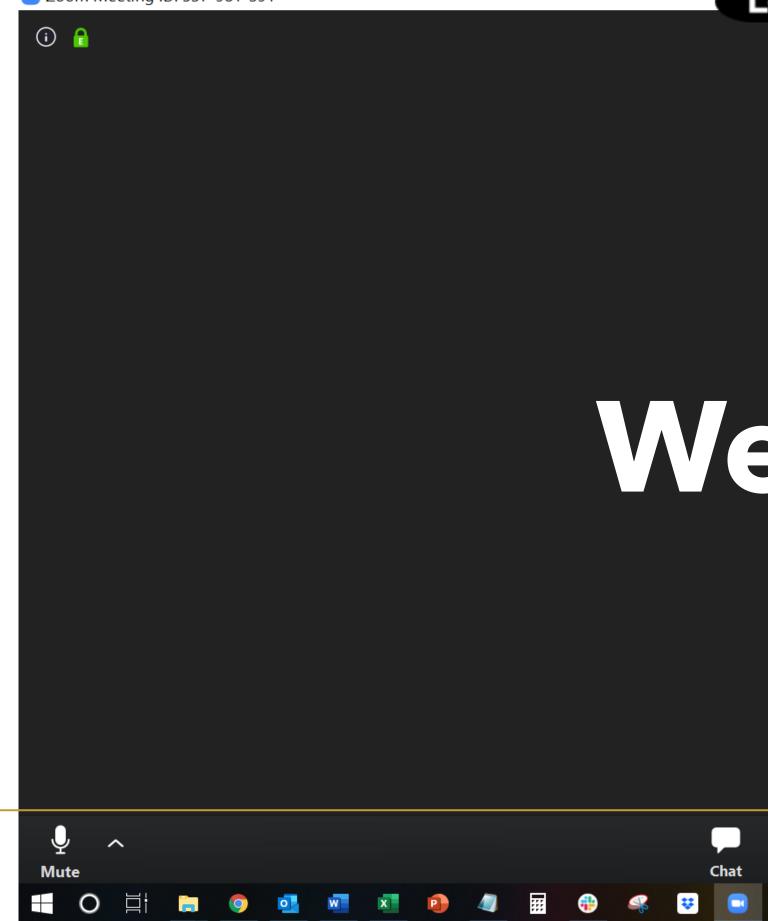




VERBAL QUESTIONS/COMMENTS

At then end of the webinar, you can verbally ask a question or make a comment to the entire audience by clicking the "Raise Hand" feature here.

Zoom Meeting ID: 537-981-391

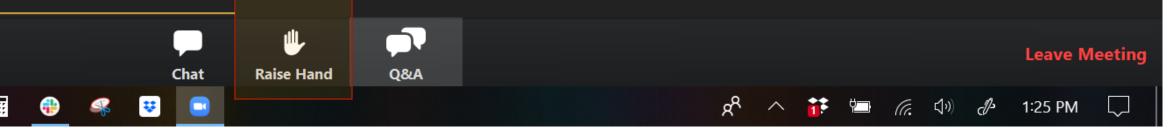




Lenovo. 🔢 <

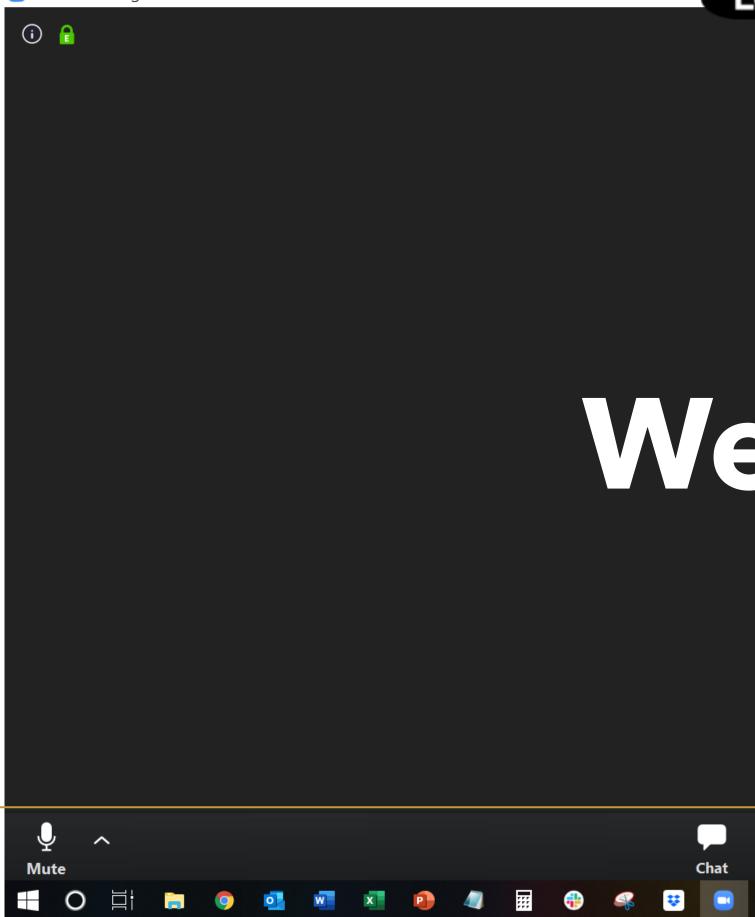
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Webinar



SUBMITTING WRITTEN QUESTIONS

If you prefer to submit a written question you can do so by clicking "Q&A" Zoom Meeting ID: 537-981-391

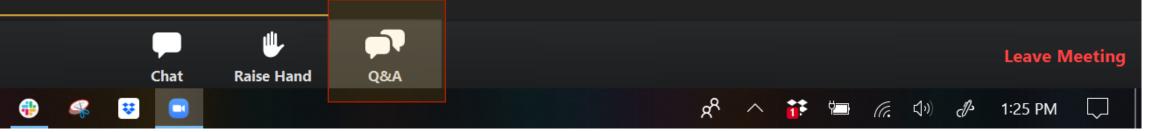




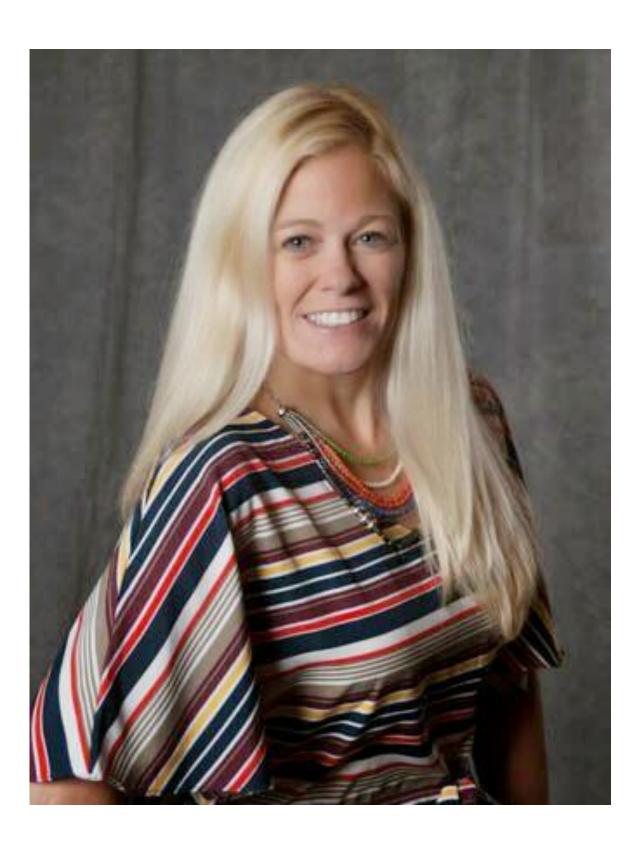
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Webinar



Joining Us





Jackie **National Harbor**





Keri Macy's

Lorenzo Everlane

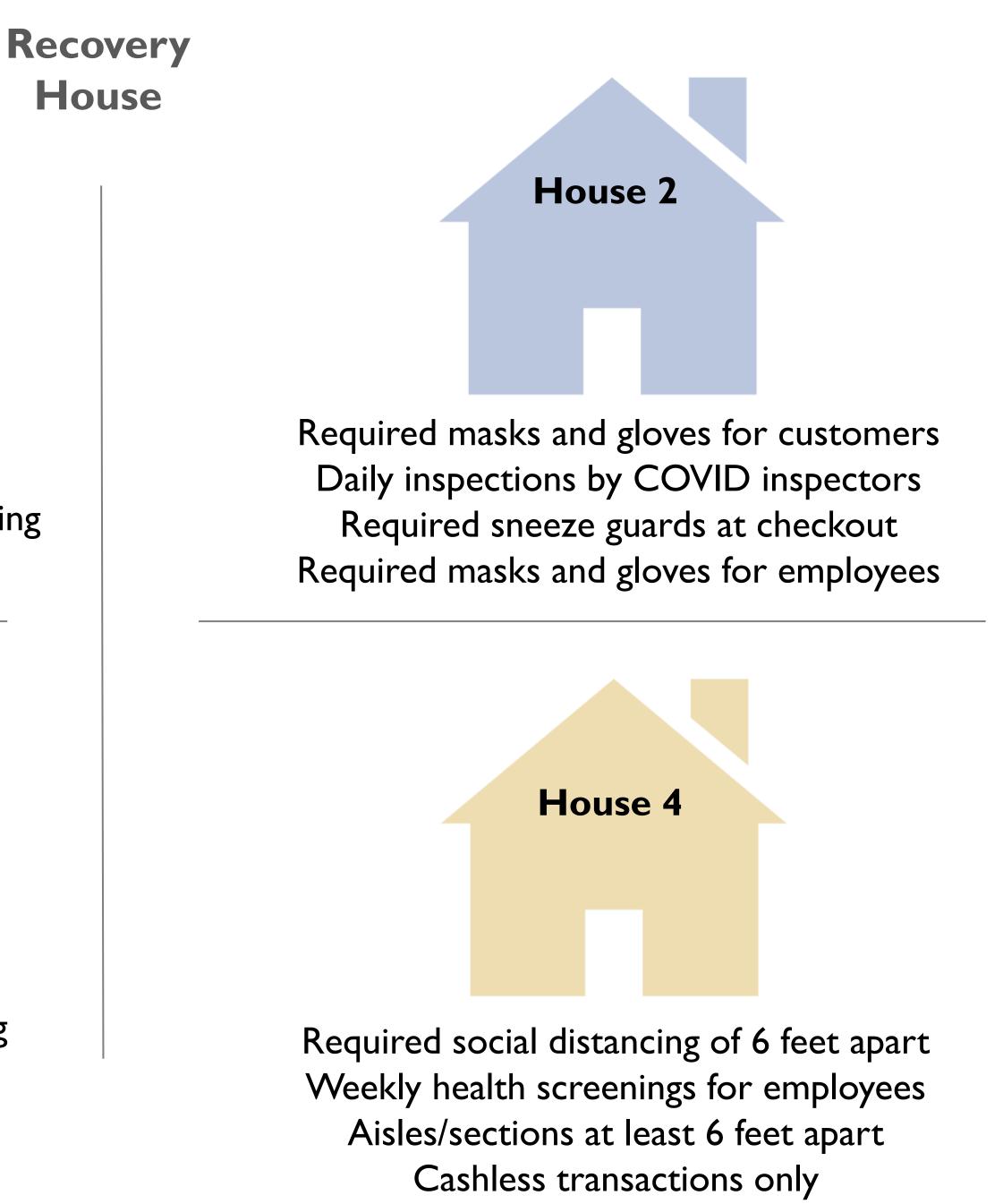


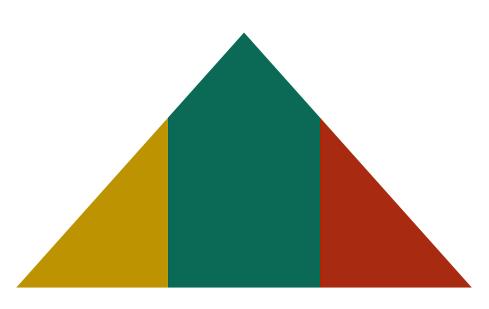


Special shopping hours for at-risk customers Self checkout only Employee(s) dedicated to monitoring social distancing Health screenings for customers



Shopping reservations required to limit crowding Hourly cleaning procedures Temperature checks for customers Daily temperature checks for employees





House I

Gucci face mask Urban Outfitters hand sanitizer Polo Ralph Lauren disinfectant spray Ray-Ban goggles



House 3

Burberry latex gloves Patagonia sneeze guard Abercrombie & Fitch hand sanitizer Old Navy disinfectant wipes

Quarantine House



House 2

Louis Vuitton sneeze guard Adidas disinfectant wipes simplehuman thermometer Bath & Body Works gentle foaming hand soap



House 4

Chanel goggles Nike face mask Bang & Olufsen thermometer Uniqlo latex gloves

