

CORONAVIRUS
TRAVEL SENTIMENT
INDEX REPORT

PRESENTATION OF FINDINGS WEEK OF JULY 20^{TH,} 2020

Destination Analysts

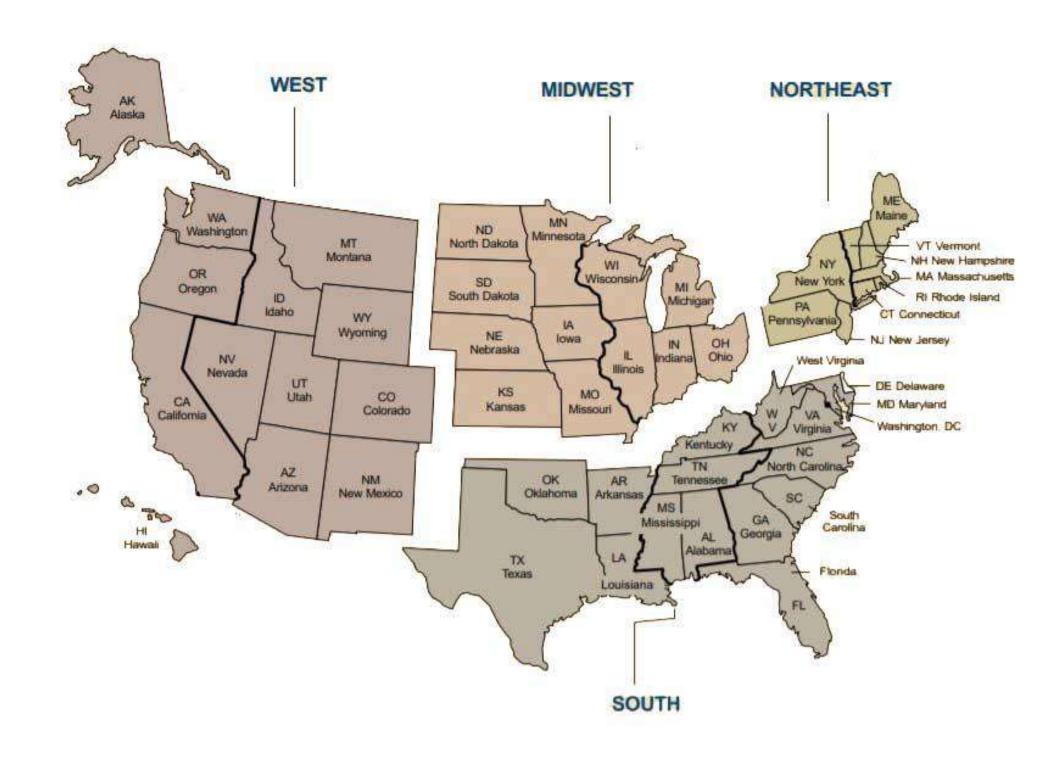
Destination Analysts is a market research company that offers businesses a **breadth of insights**, from the comprehensive understanding of target audiences and customer profile development, to ROI analysis and economic forecasts.

Clients seek us out for unique and more deeply thoughtful analysis, our actionable storytelling of data, high quality and defensible findings, and progressive and open approach to research methodologies.

RESEARCH OVERVIEW & METHODOLOGY

- Weekly tracking survey of a representative sample of adult American travelers in each of four U.S. regions
- Designed to track traveler sentiment and generate insights into when tourism businesses can expect demand to return and from whom
- Week 19 data (fielded July 17-19) will be presented today
- 1,200+ fully completed surveys collected each wave
- Confidence interval of +/- 2.8%
- Data is weighted to reflect the actual population of each region

U.S.Regions





IMPORTANT

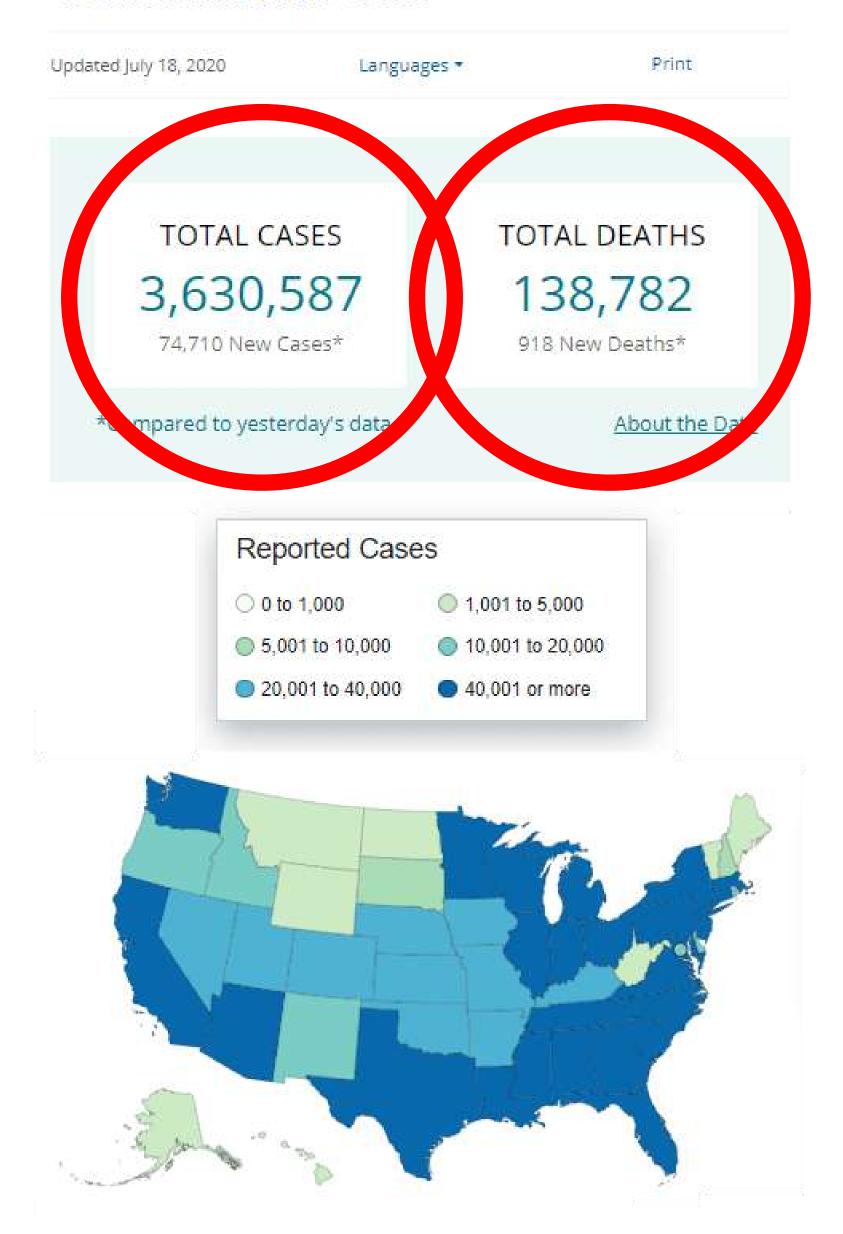
The data and findings presented here are from our **independent research**, which is unique in that it is not sponsored, conducted or influenced by any advertising or marketing agency. This means that you can trust that it is not serving any agenda other than to provide you **reliable information** upon which to base decisions for your organization's or tourism community's future.



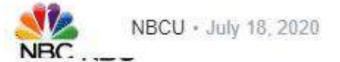


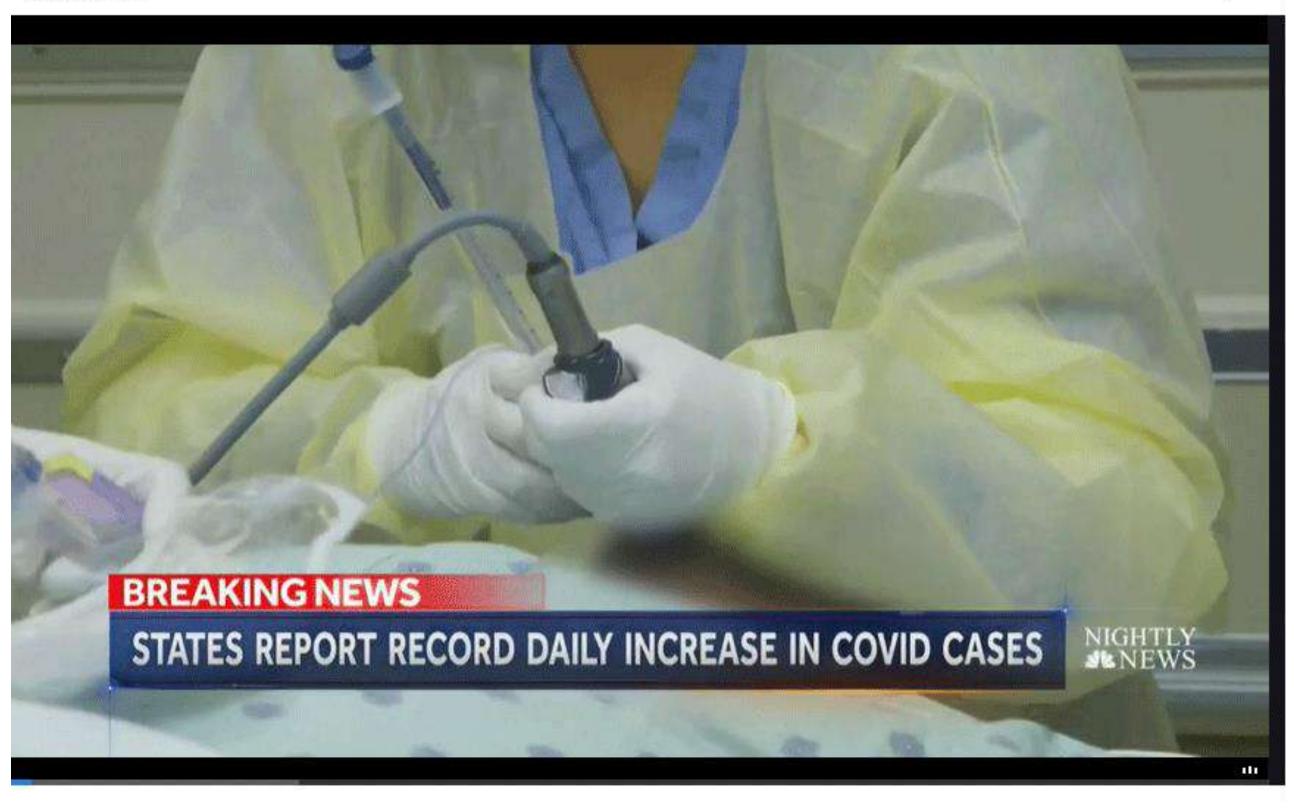
CASES, DATA & SURVEILLANCE

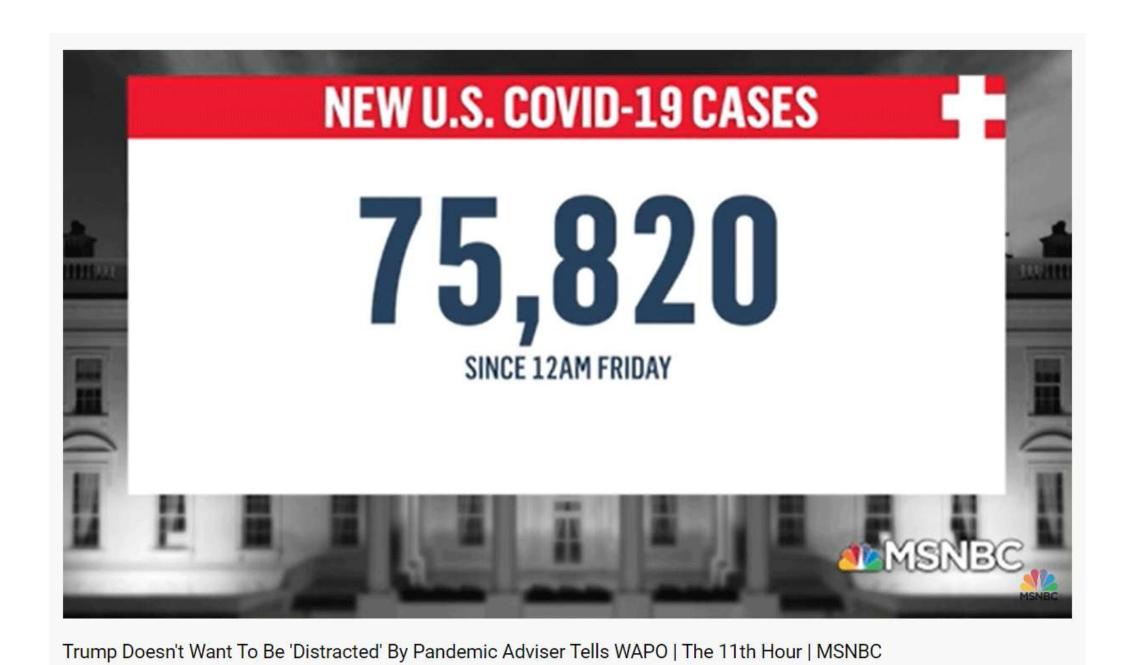
Cases in the U.S.



Florida and Texas hospitals overwhelmed as coronavirus cases surge









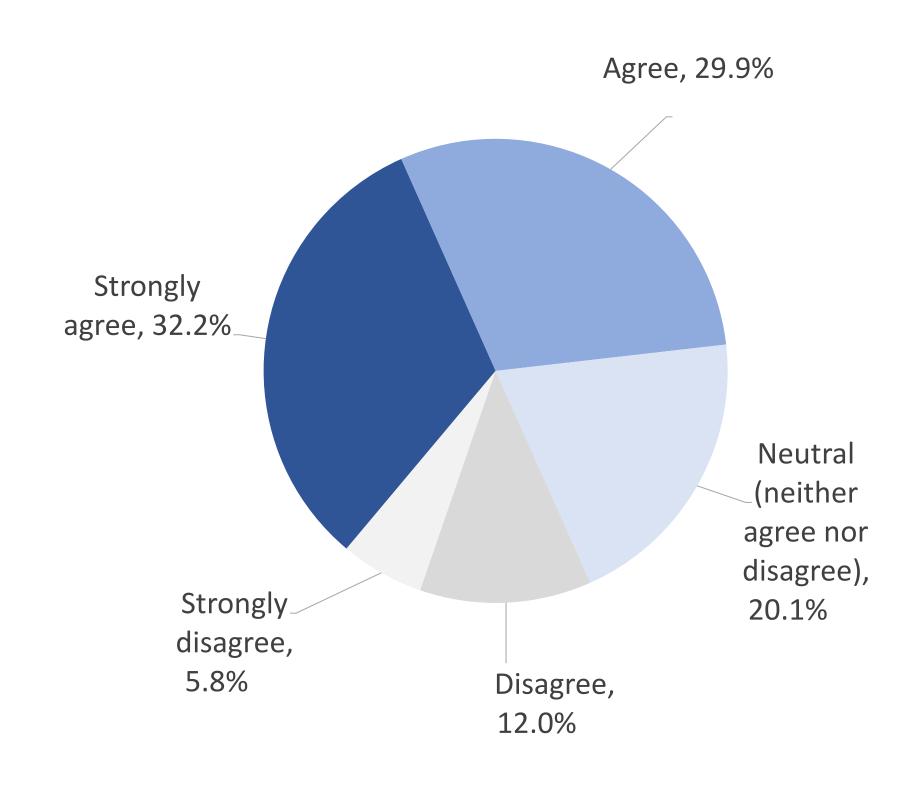




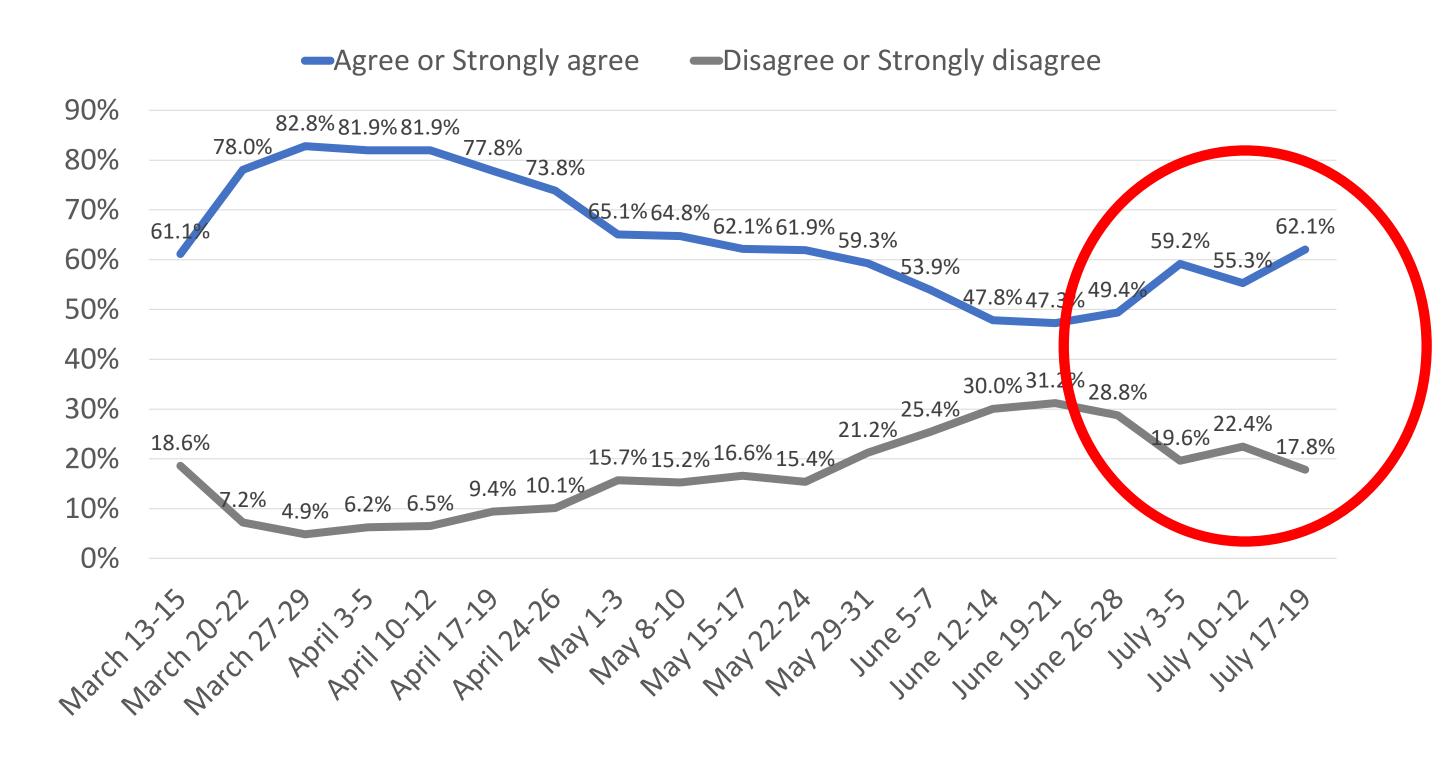
AVOIDING TRAVEL UNTIL THE CRISIS BLOWS OVER

How much do you agree with the following statement?

Statement: I'm planning to avoid all travel until the coronavirus situation blows over.



Historical data

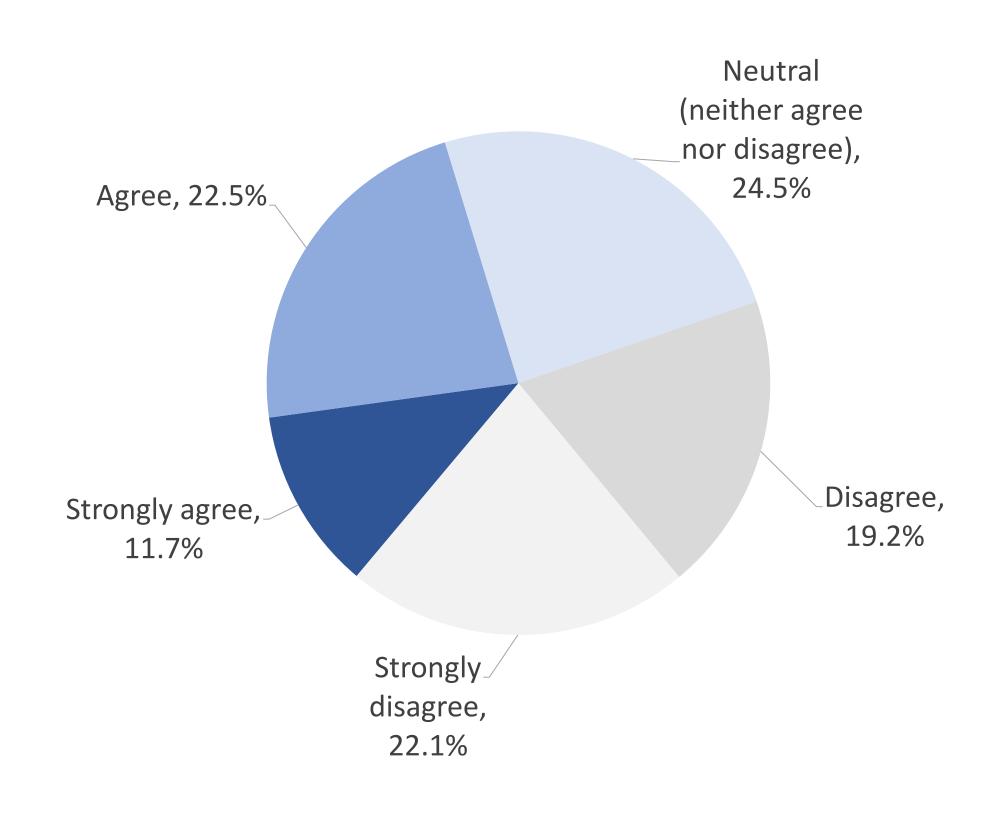




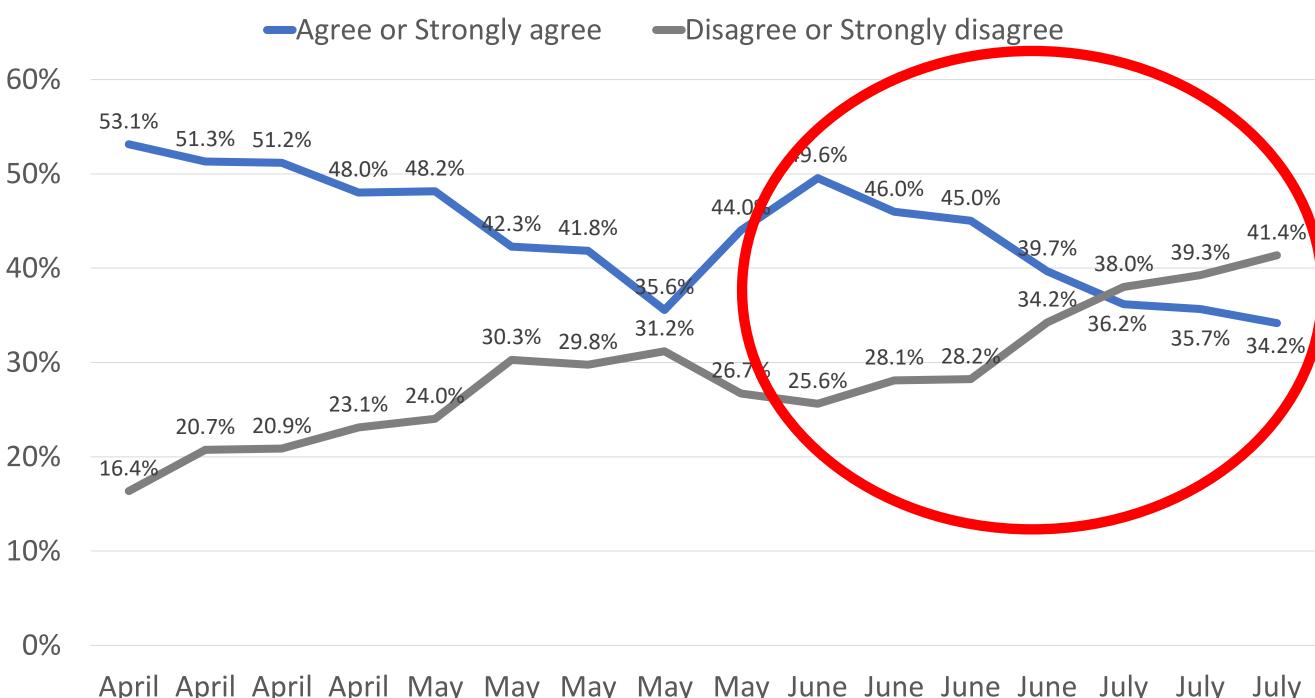
EXPECTATIONS FOR TRAVELING IN THE FALL

How much do you agree with the following statement?

Statement: I expect that I will be traveling in the Fall of 2020.



Historical data

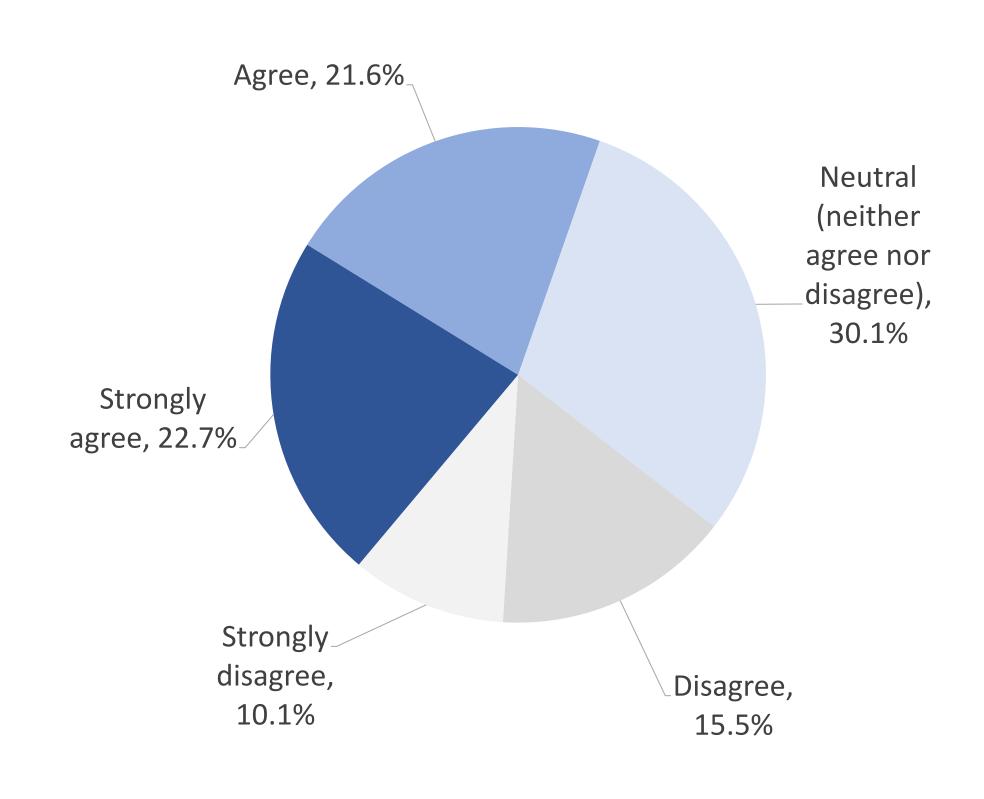


April April April April May May May May June June June June July July 3-5 10-1217-1924-26 1-3 8-10 15-1722-2429-31 5-7 12-1419-2126-28 3-5 10-1217-19

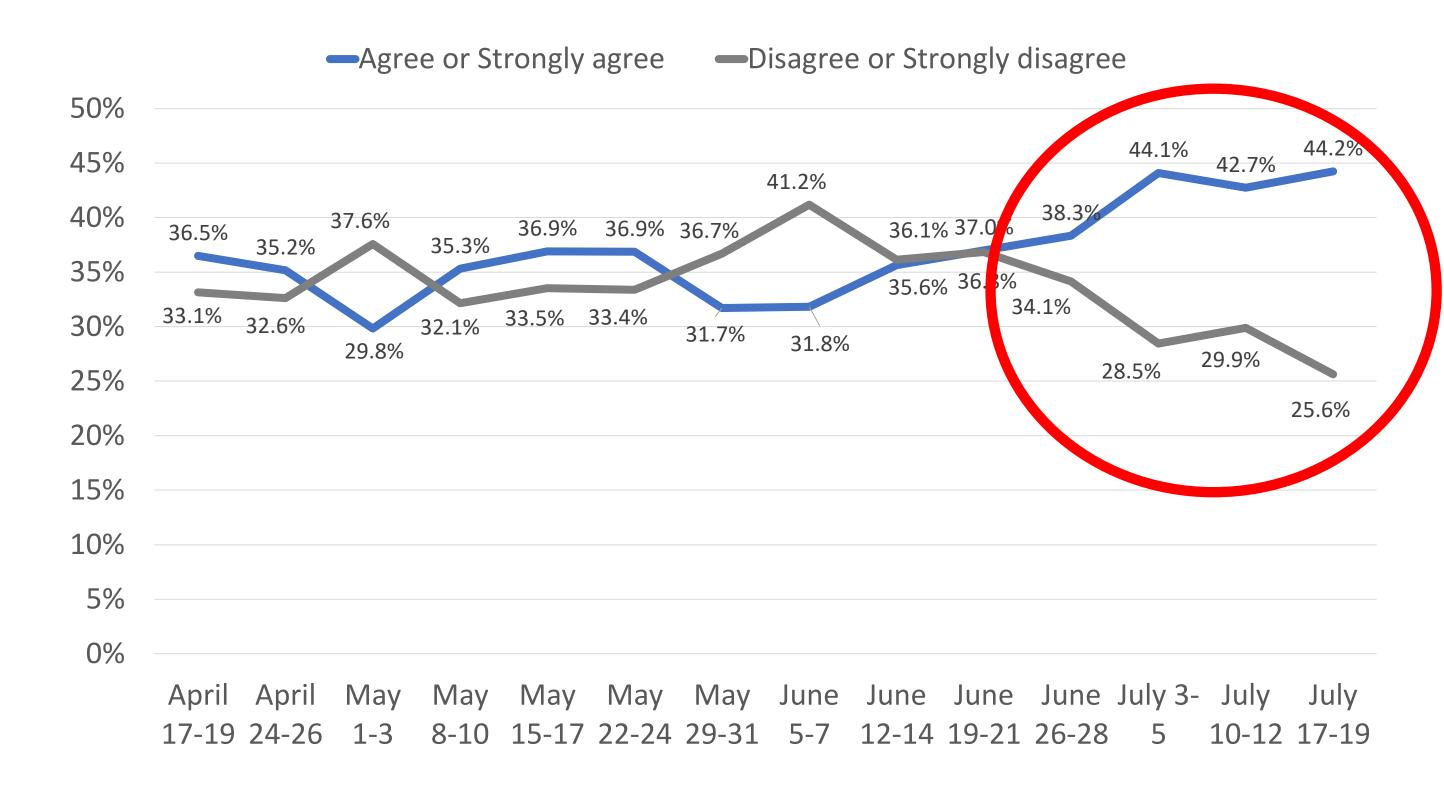


WON'T TRAVEL WITHOUT VACCINE

How much do you agree with the following statement? Statement: I'm not traveling until there is a vaccine.



Historical data





Question: In the NEXT

MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change?

In the next month the coronavirus situation will



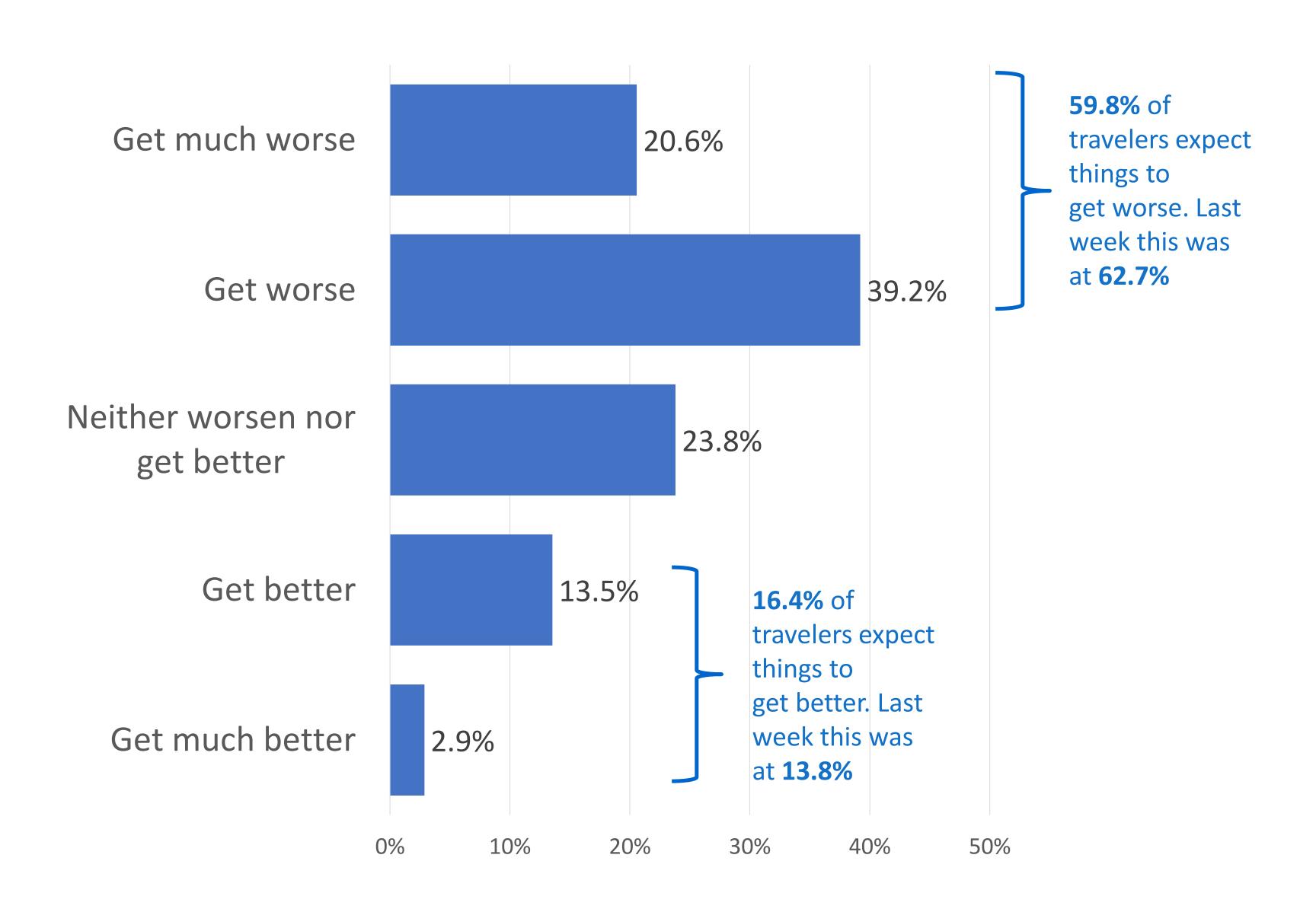
EXPECTATIONS FOR THE CORONAVIRUS OUTBREAK

Question: In the **NEXT**

MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

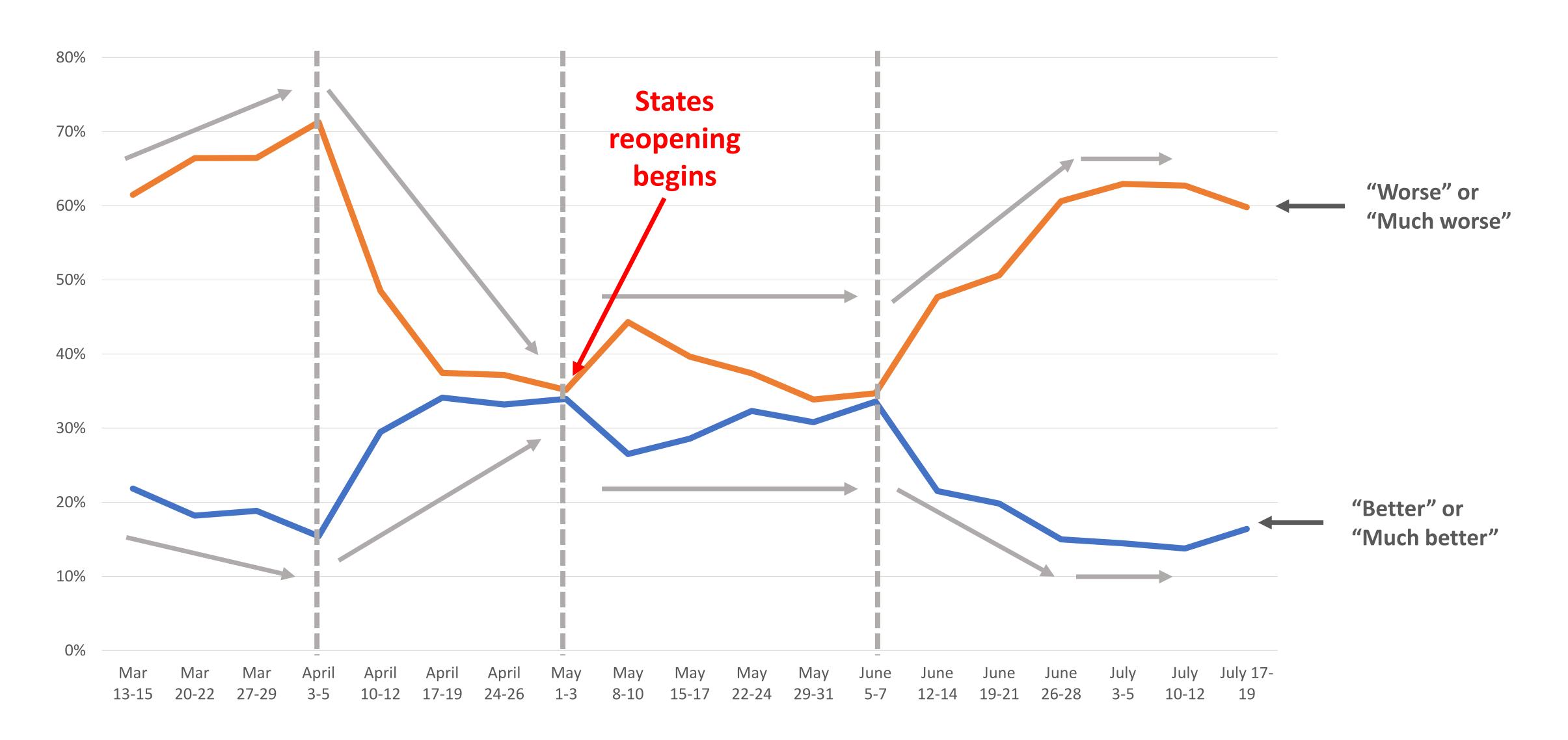
In the next month the coronavirus situation will _____

(Base: Wave 19 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)



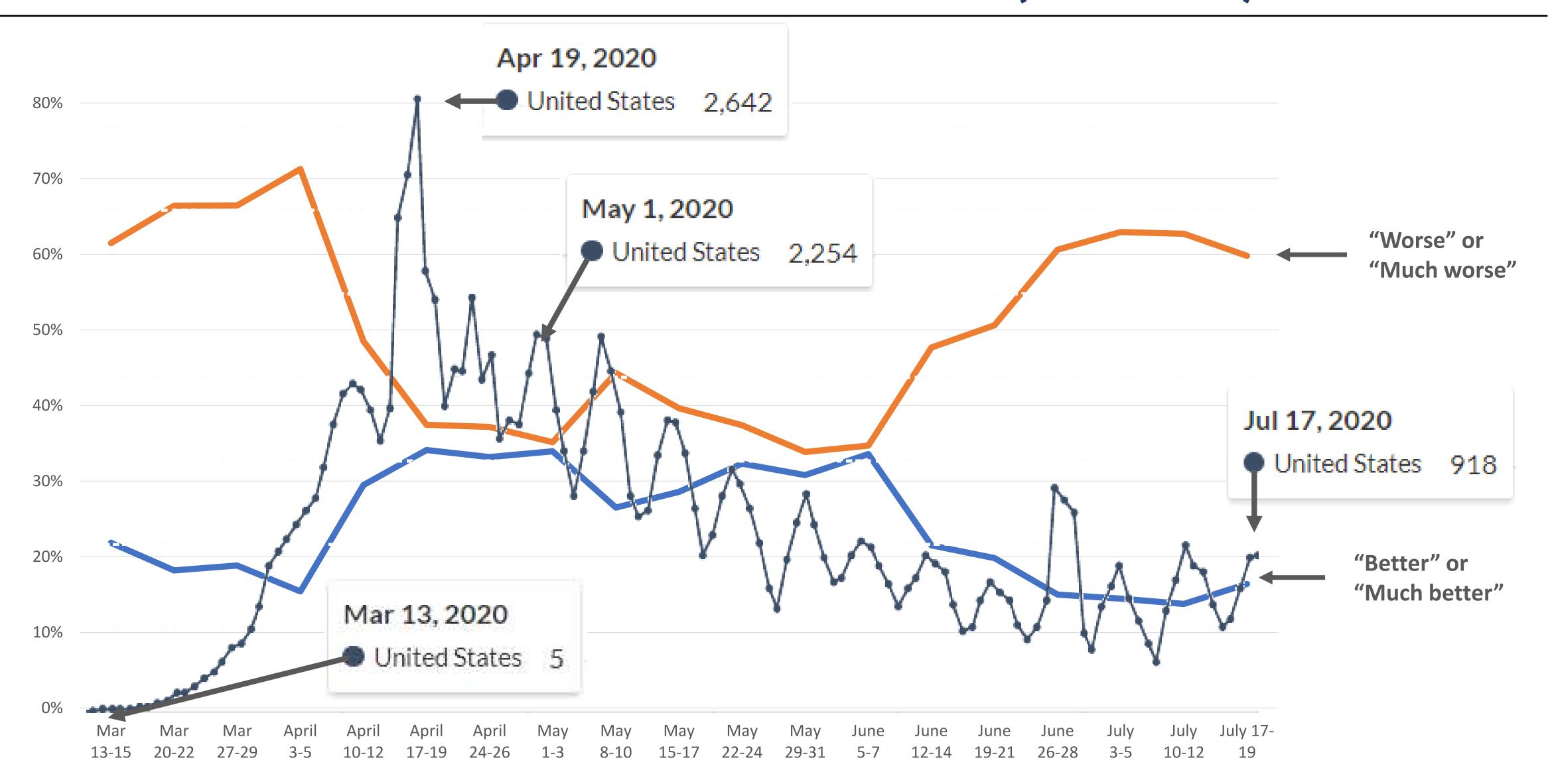


EXPECTATIONS FOR THE CORONAVIRUS OUTBREAK



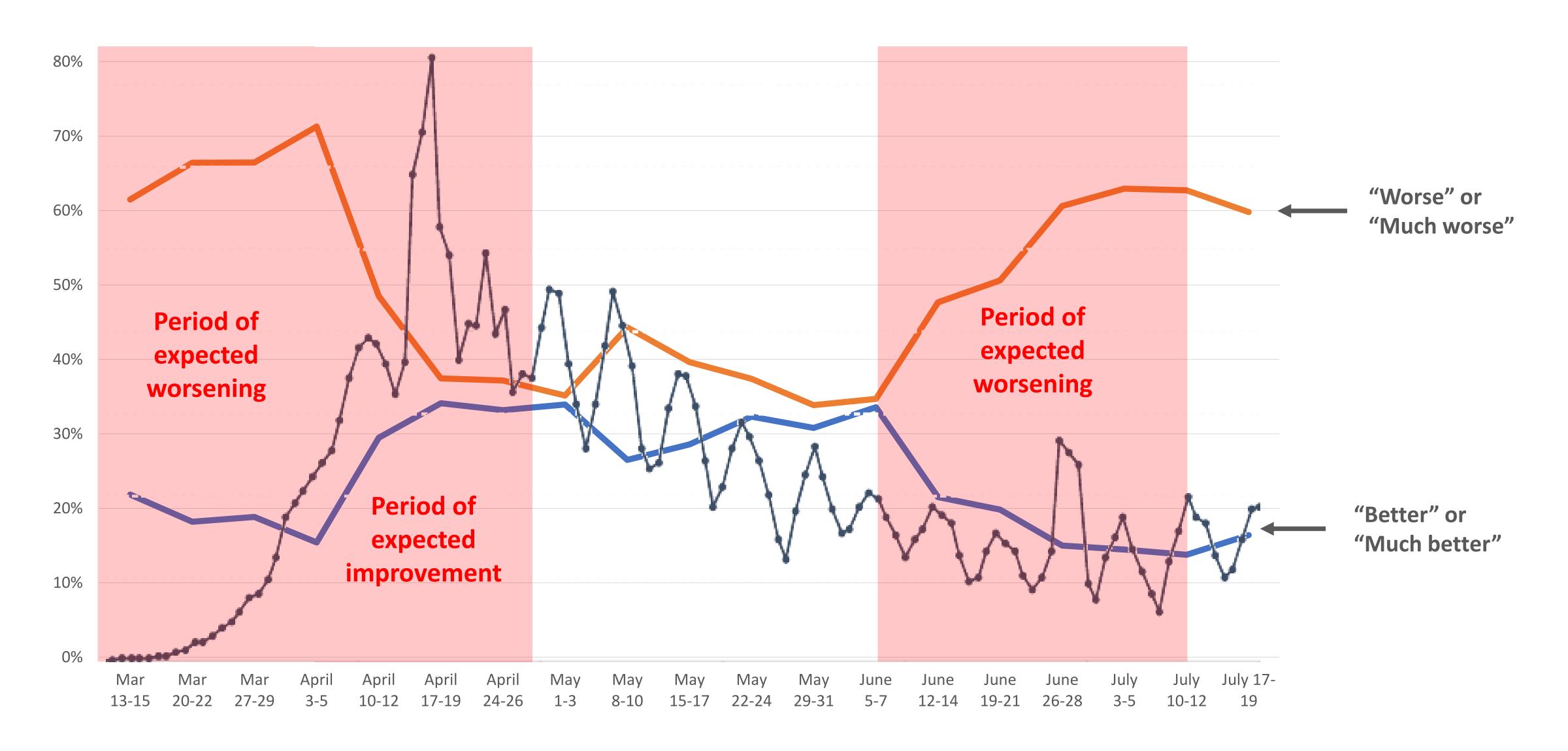


EXPECTATIONS VS. CORONAVIRUS DEATHS (PER DAY)





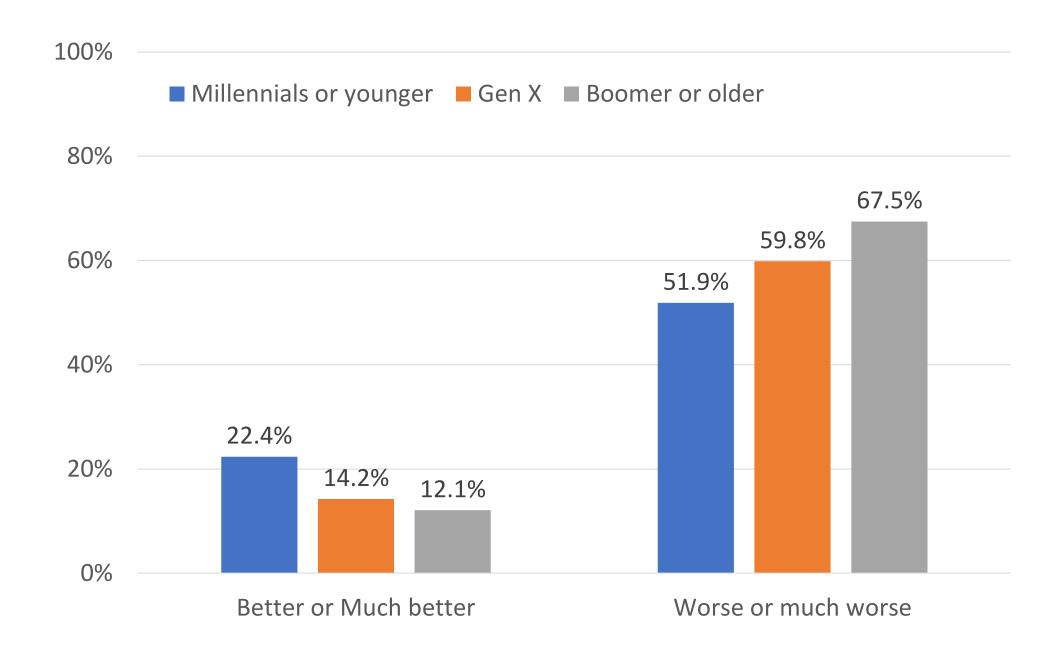
EXPECTATIONS VS. CORONAVIRUS DEATHS (PER DAY)



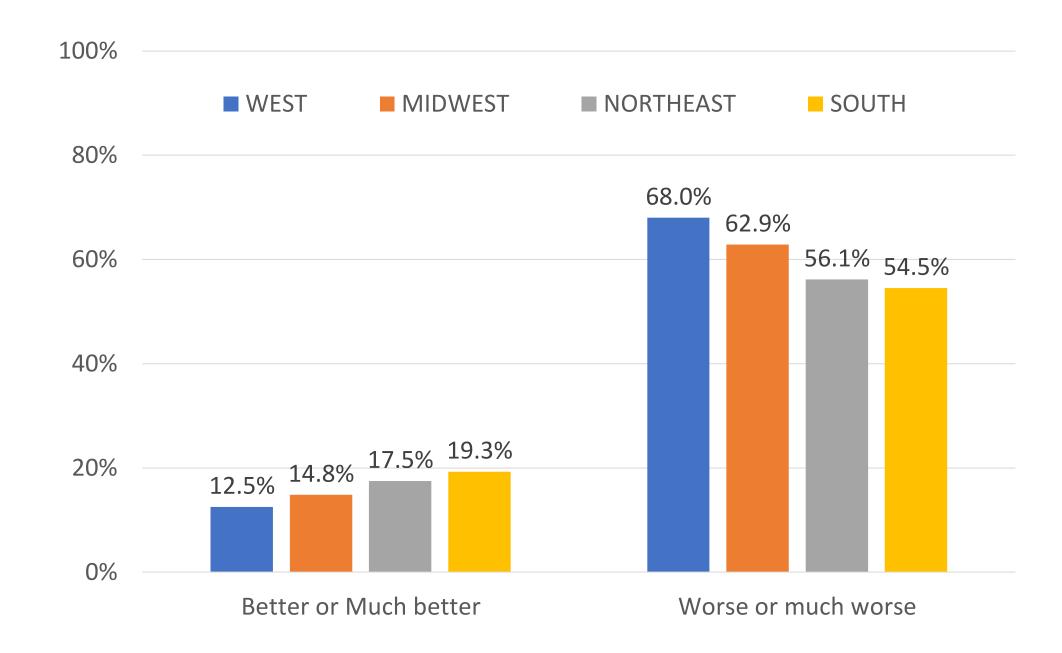




Millennials & Gen Z



The South & Northeast

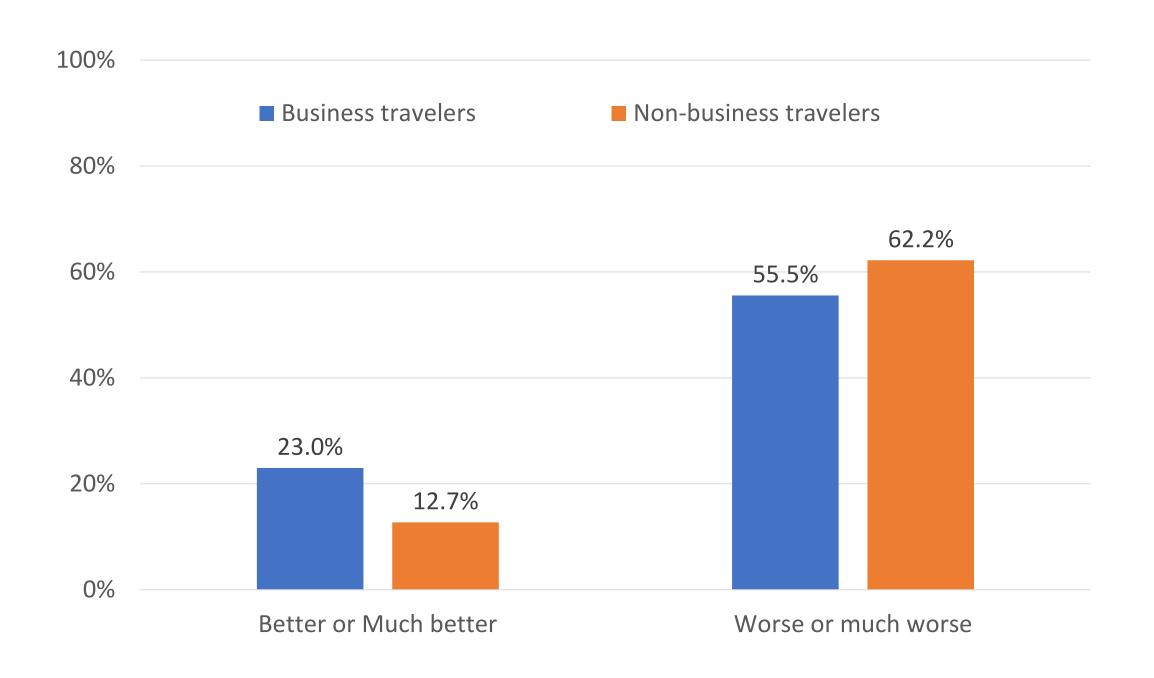


Question: In the NEXT MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

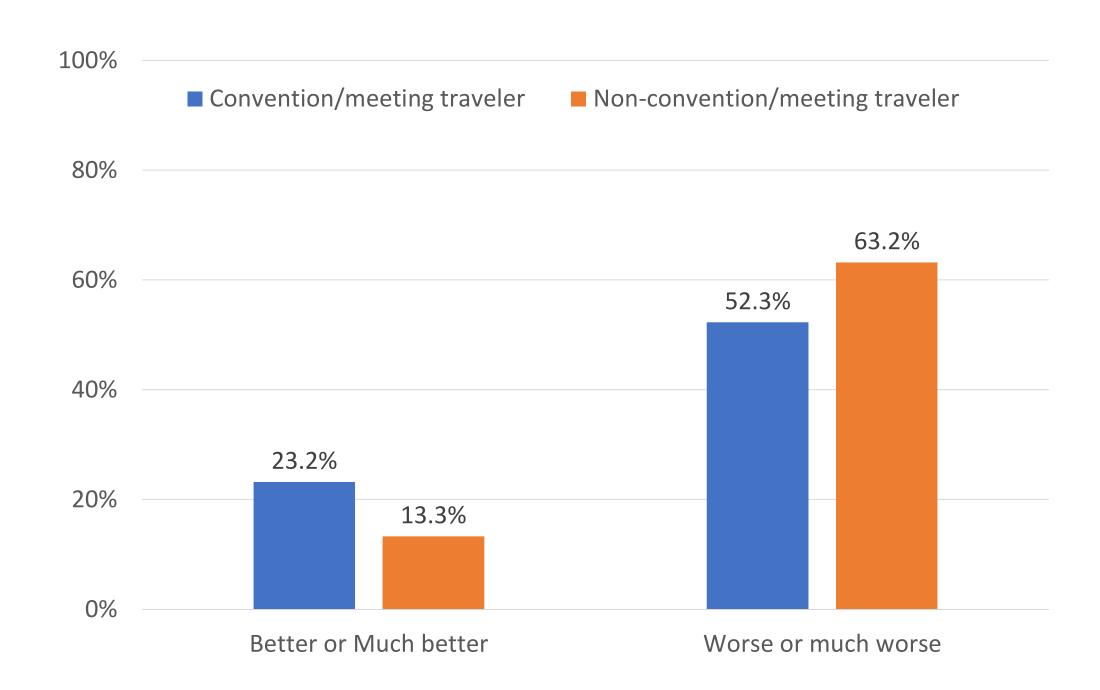
In the next month the coronavirus situation will _____



Business Travelers



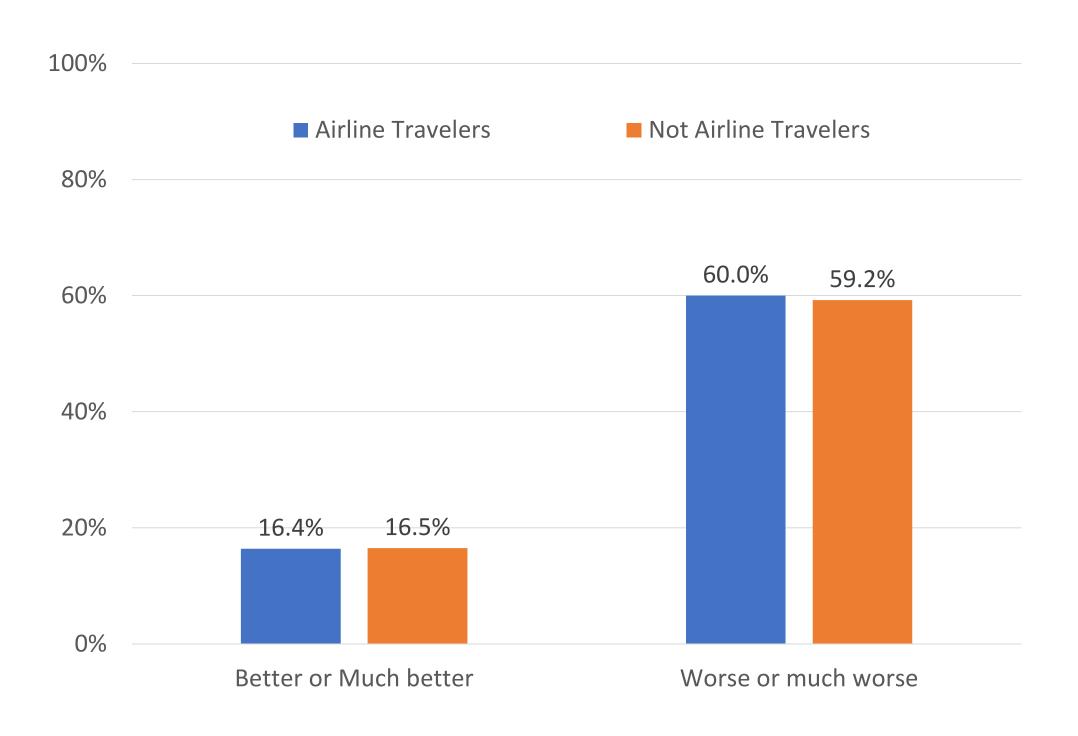
Conventioneers & Meetings Travelers



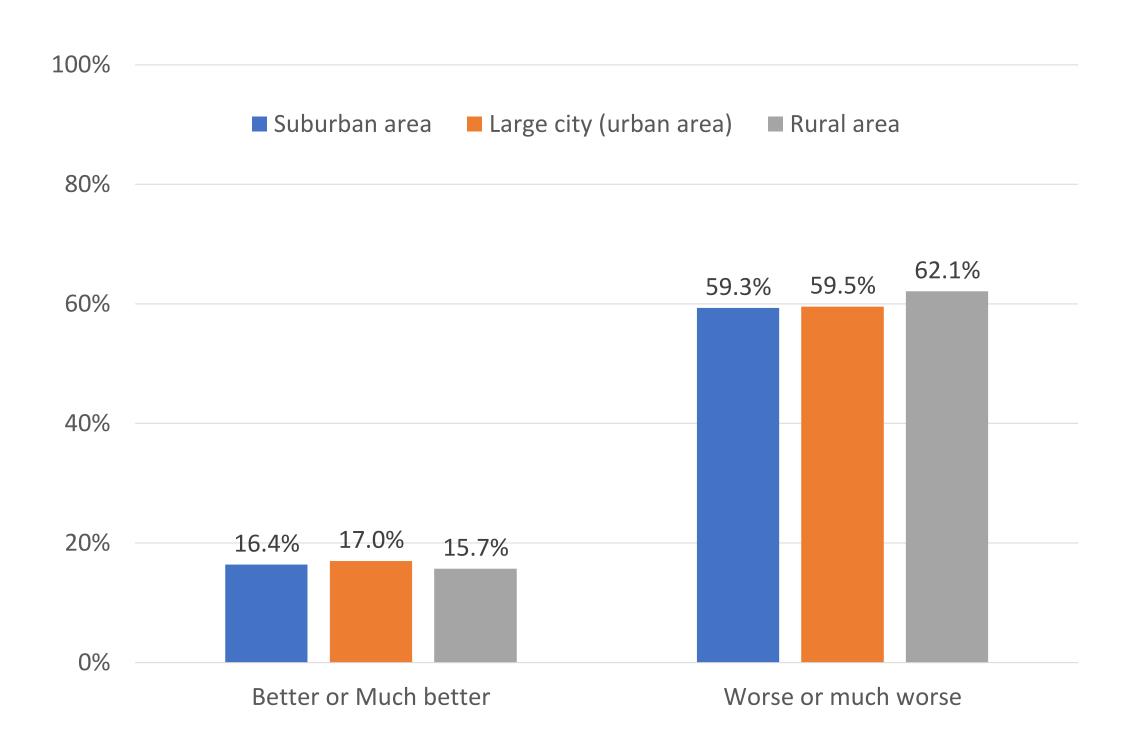
Question: In the NEXT MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one) In the next month the coronavirus situation will ______



Airline Usage



Residential Status



Question: In the NEXT MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

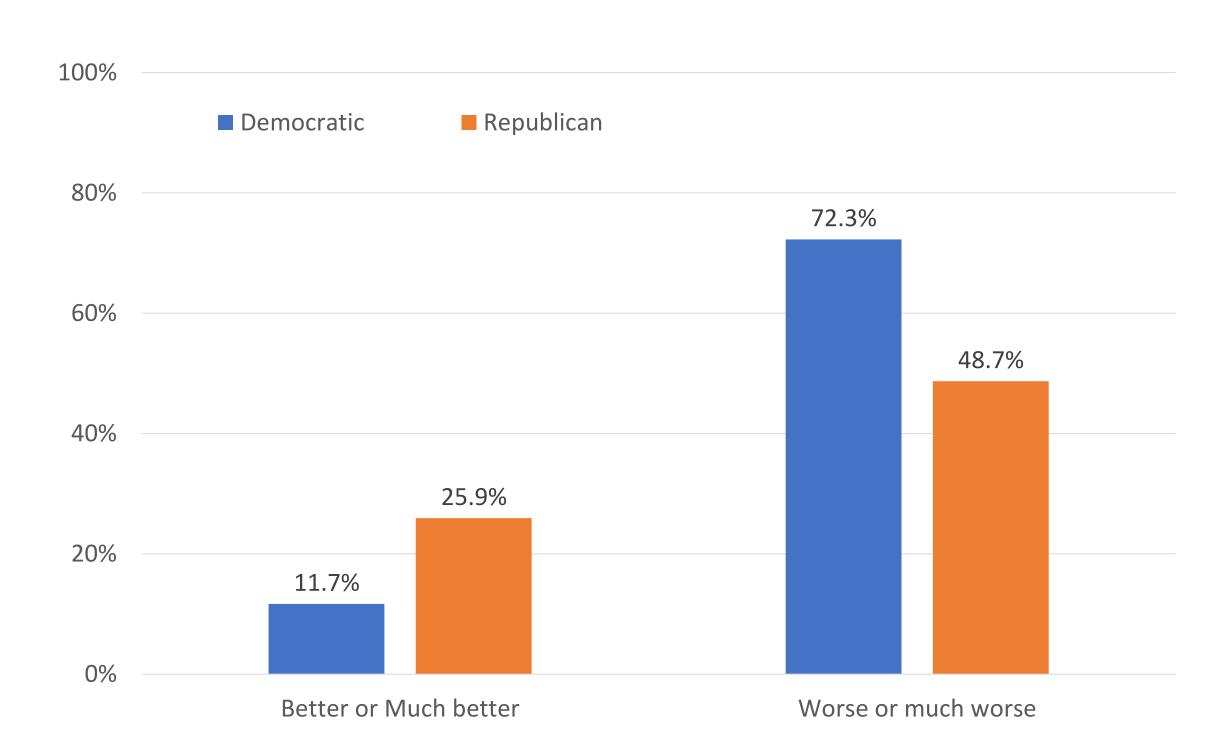
In the next month the coronavirus situation will _____



Cruise Passengers

100% Cruise Line Travelers Not Cruise Line Travelers 62.3% 60% 50.7% 24.0% 24.0% 14.3%

Republicans



Question: In the NEXT MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

Worse or much worse

In the next month the coronavirus situation will _____

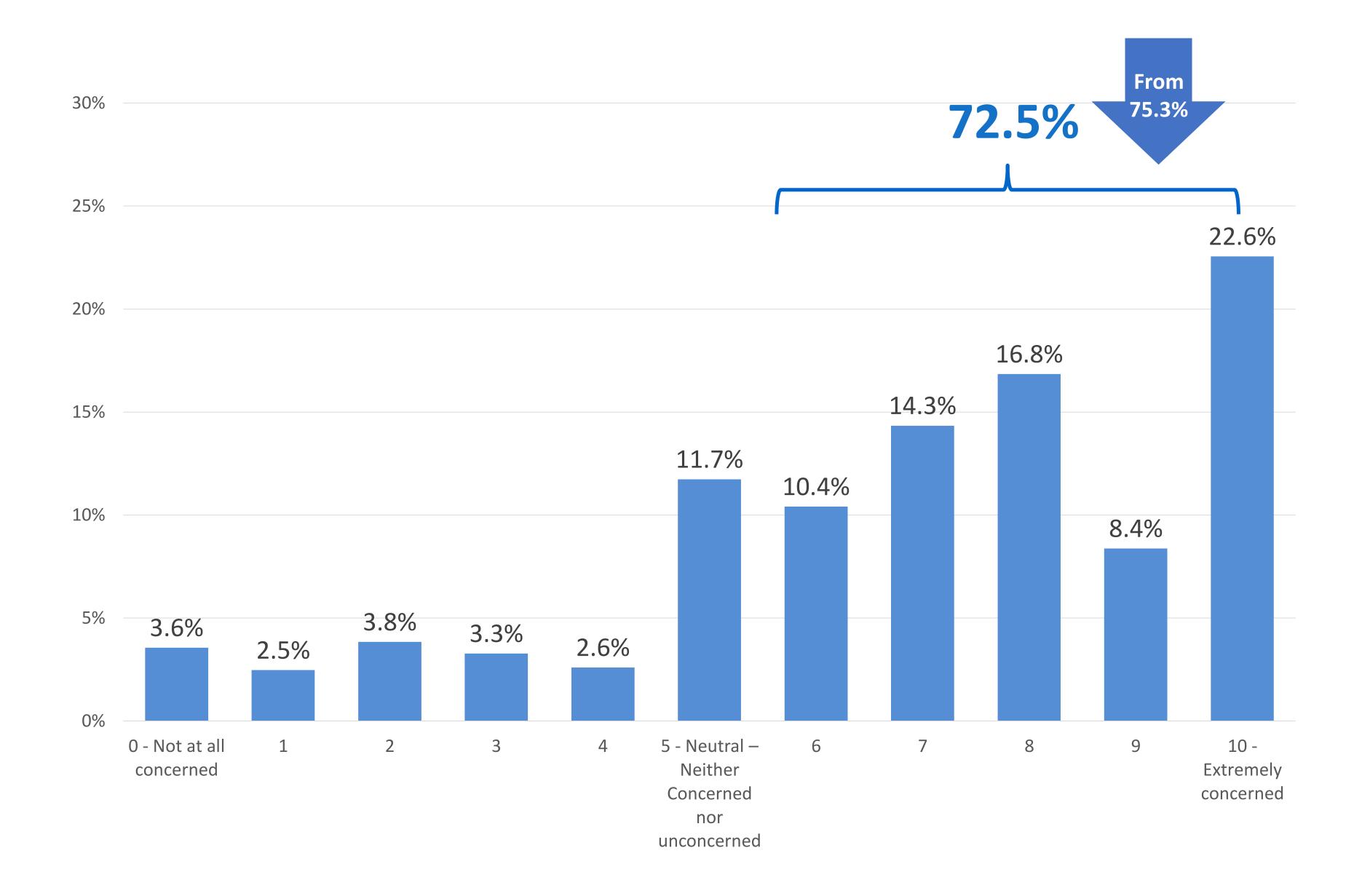
Better or Much better



PERSONAL HEALTH CONCERNS

Question: Thinking about the current coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)

(Base: Wave 19 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)

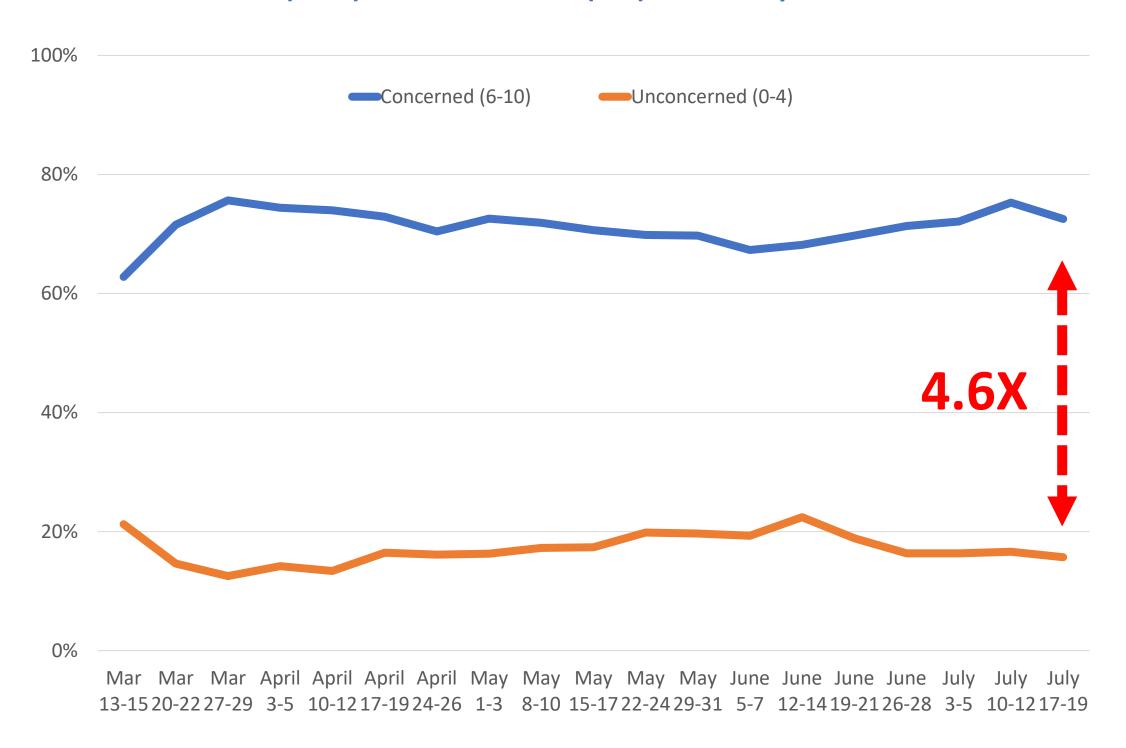


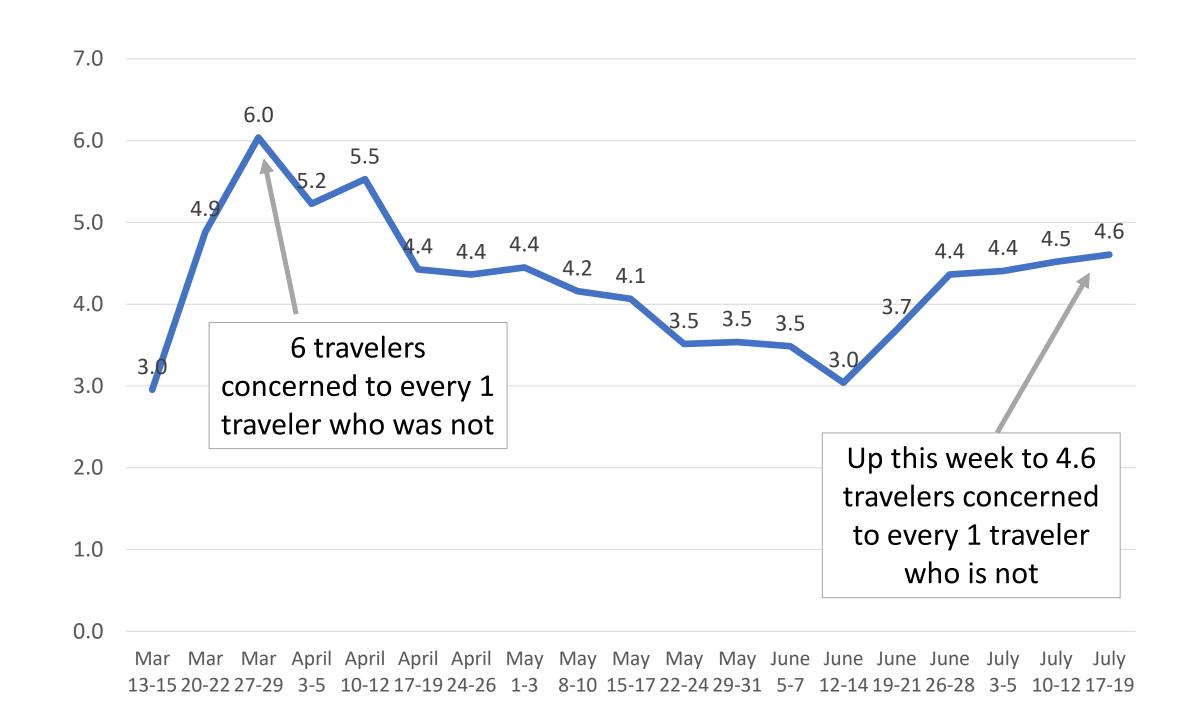


RATIO OF CONCERNED TO UNCONCERNED TRAVELERS: PERSONAL SAFETY

Personal Safety

Ratio of concerned (10-6) to unconcerned (0-4) on an 11-point scale





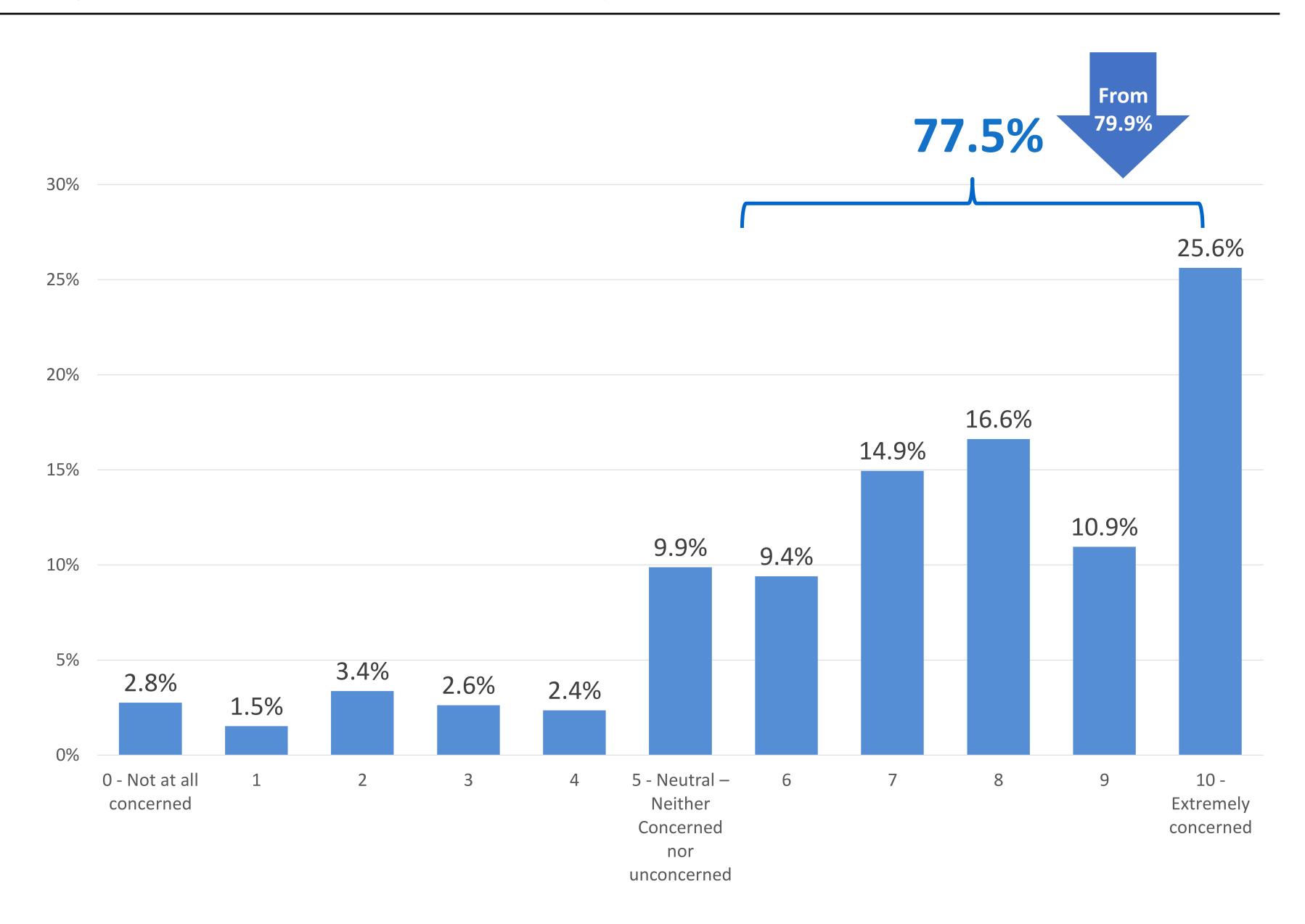
Question: Thinking about the current coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)



HEALTH CONCERNS (FAMILY & FRIENDS)

Question: Thinking about the current coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

(Base: Wave 19 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)

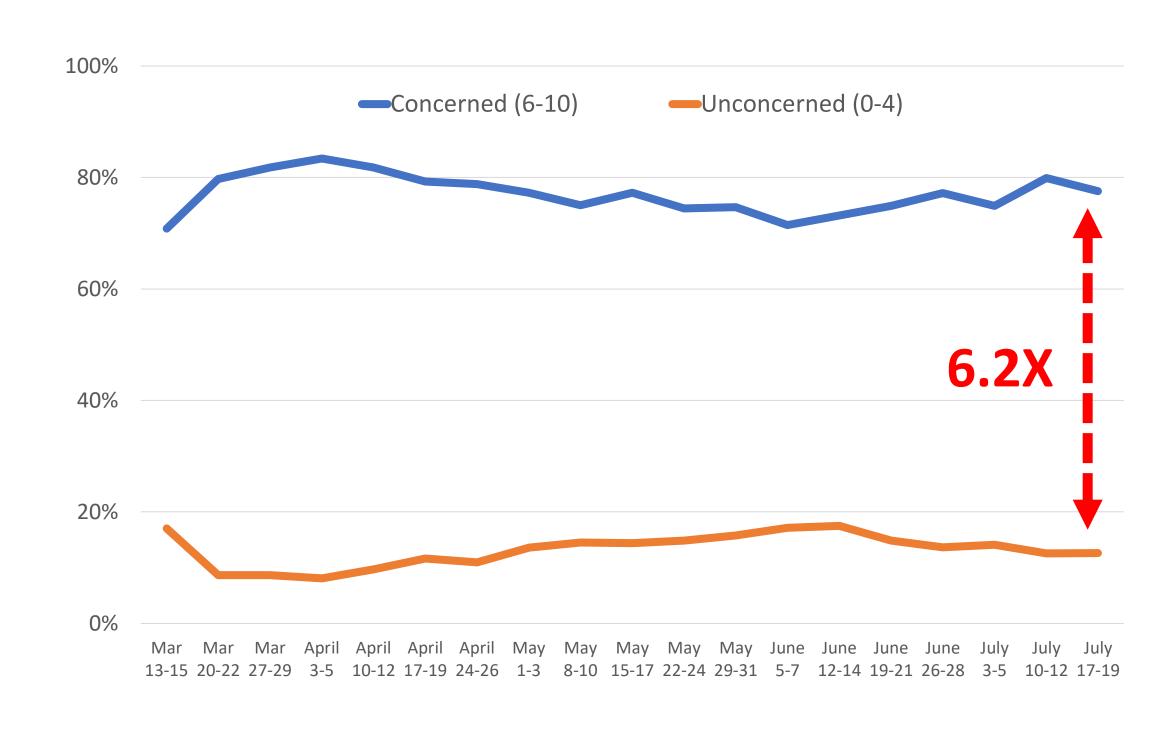


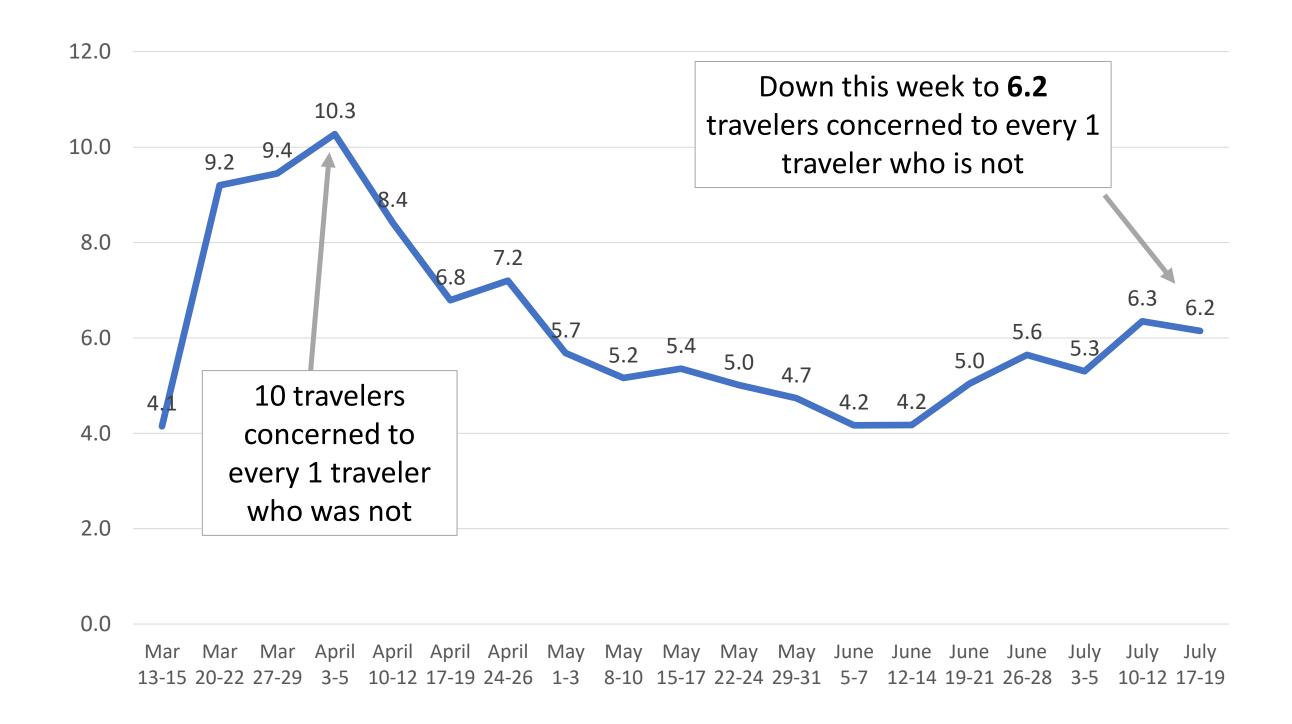


RATIO OF CONCERNED TO UNCONCERNED TRAVELERS: FAMILY & FRIENDS SAFETY

Safety of Friends and Relatives

Ratio of concerned (10-6) to unconcerned (0-4) on an 11-point scale





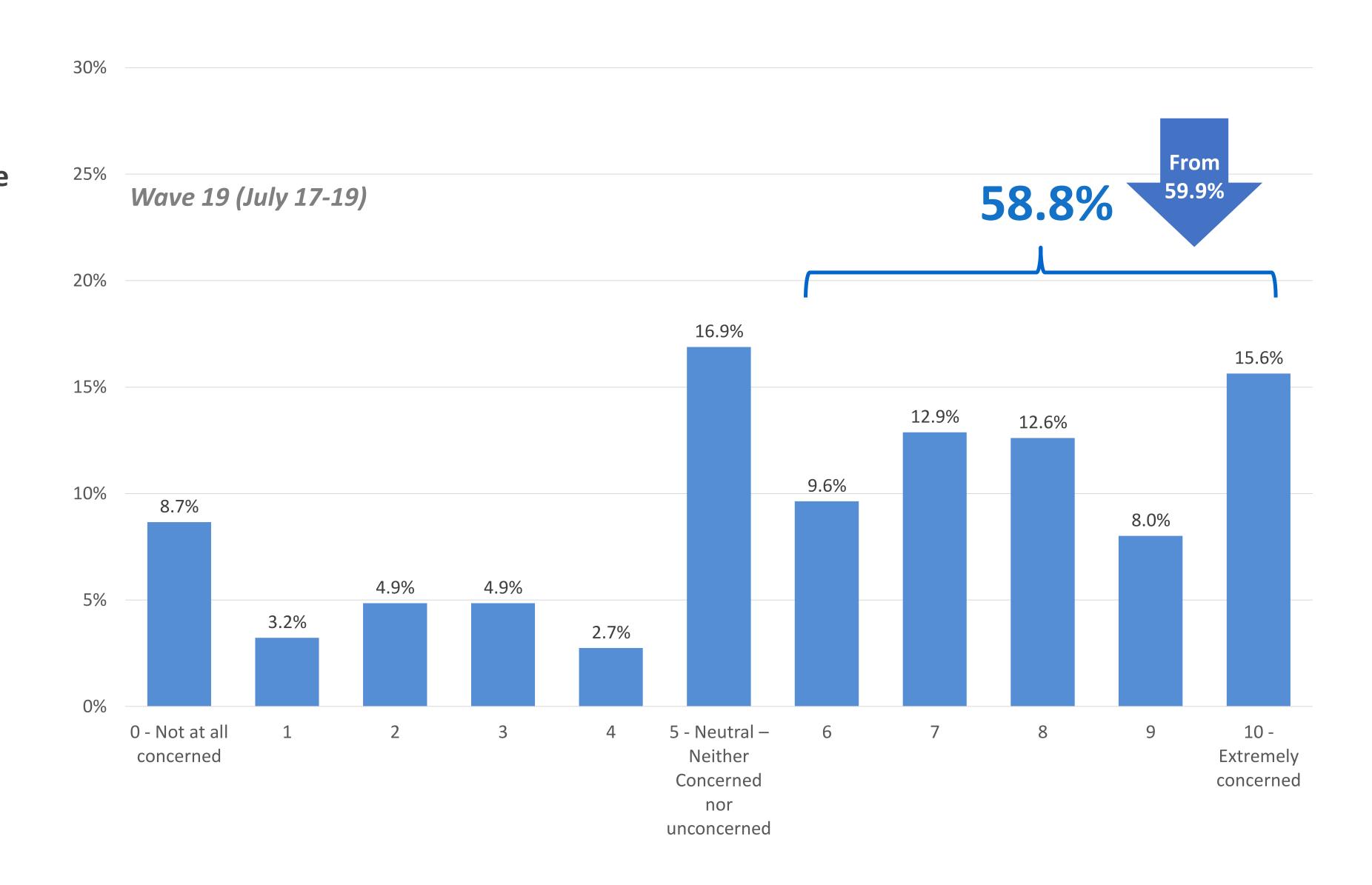
Question: Thinking about the current coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)



CONCERNS ABOUT PERSONAL FINANCES

Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)

(Base: Wave 19 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)

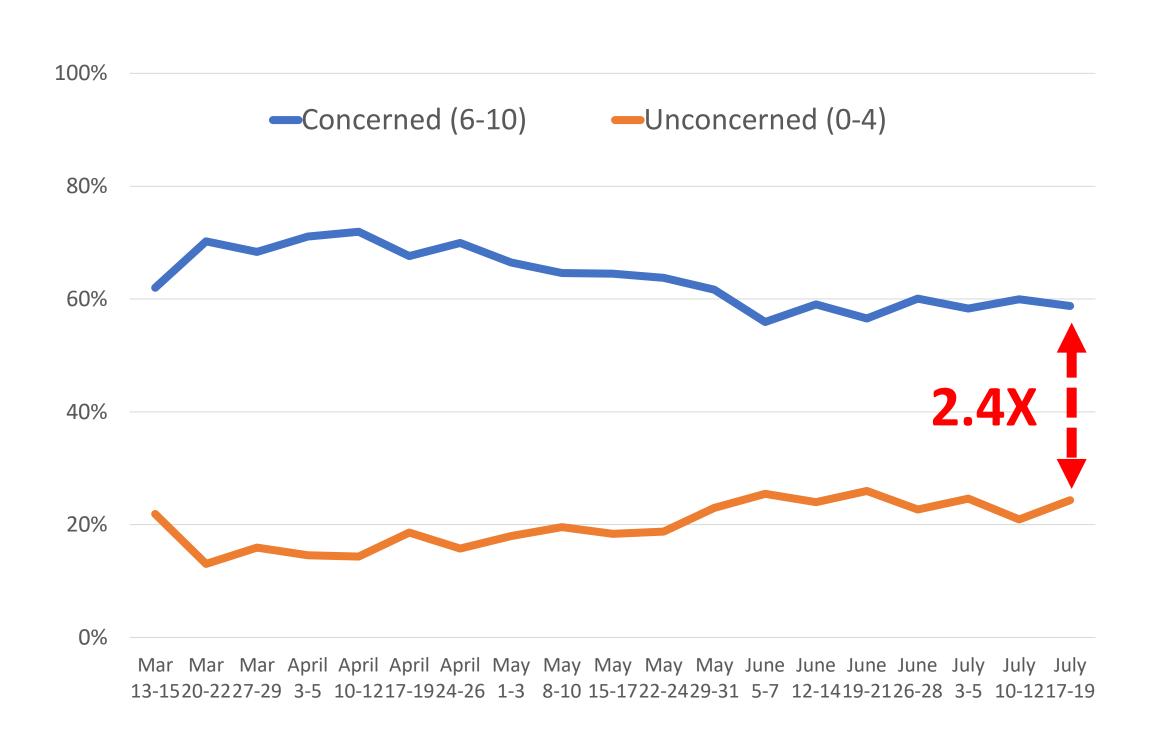




RATIO OF CONCERNED TO UNCONCERNED TRAVELERS: PERSONAL FINANCES

Personal Finances

Ratio of concerned (10-6) to unconcerned (0-4) on an 11-point scale





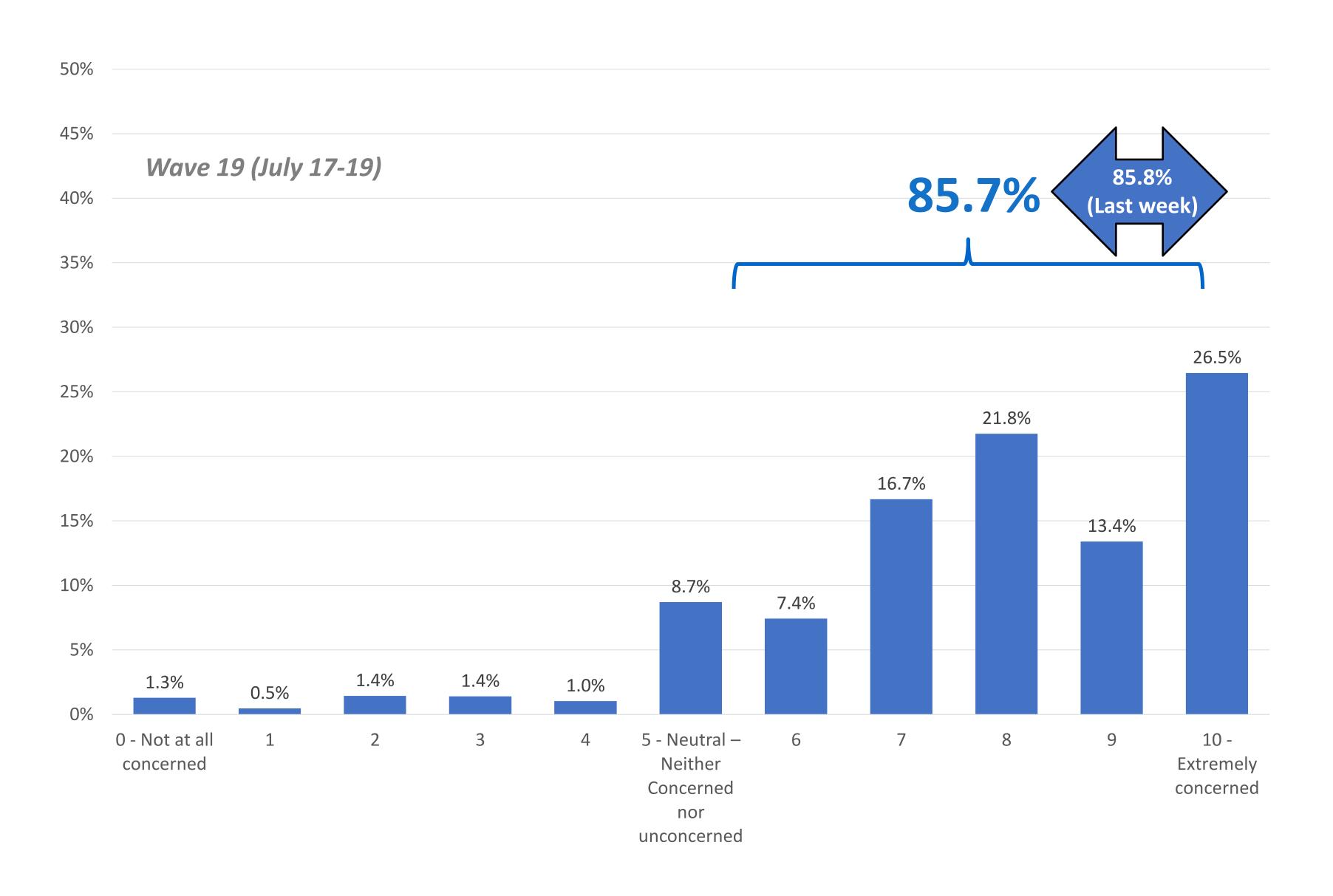
Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)



CONCERNS ABOUT NATIONAL ECONOMY

Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY?

(Base: Wave 19 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)

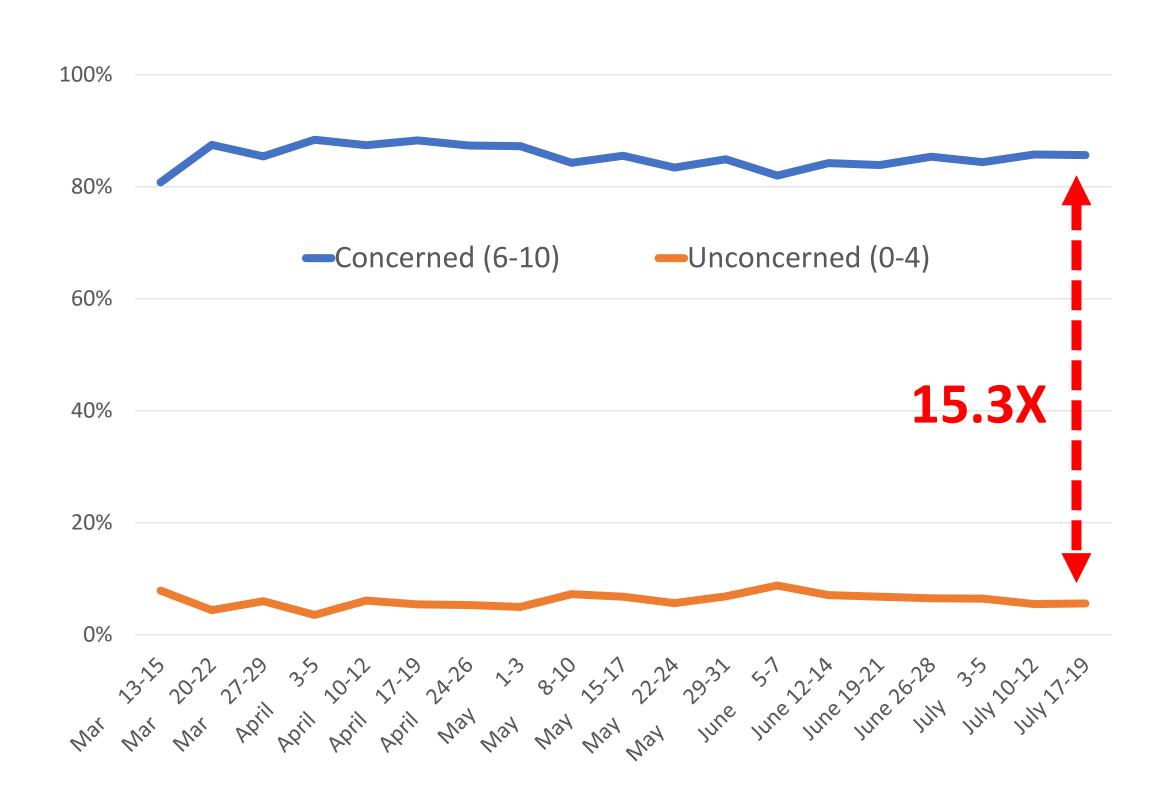


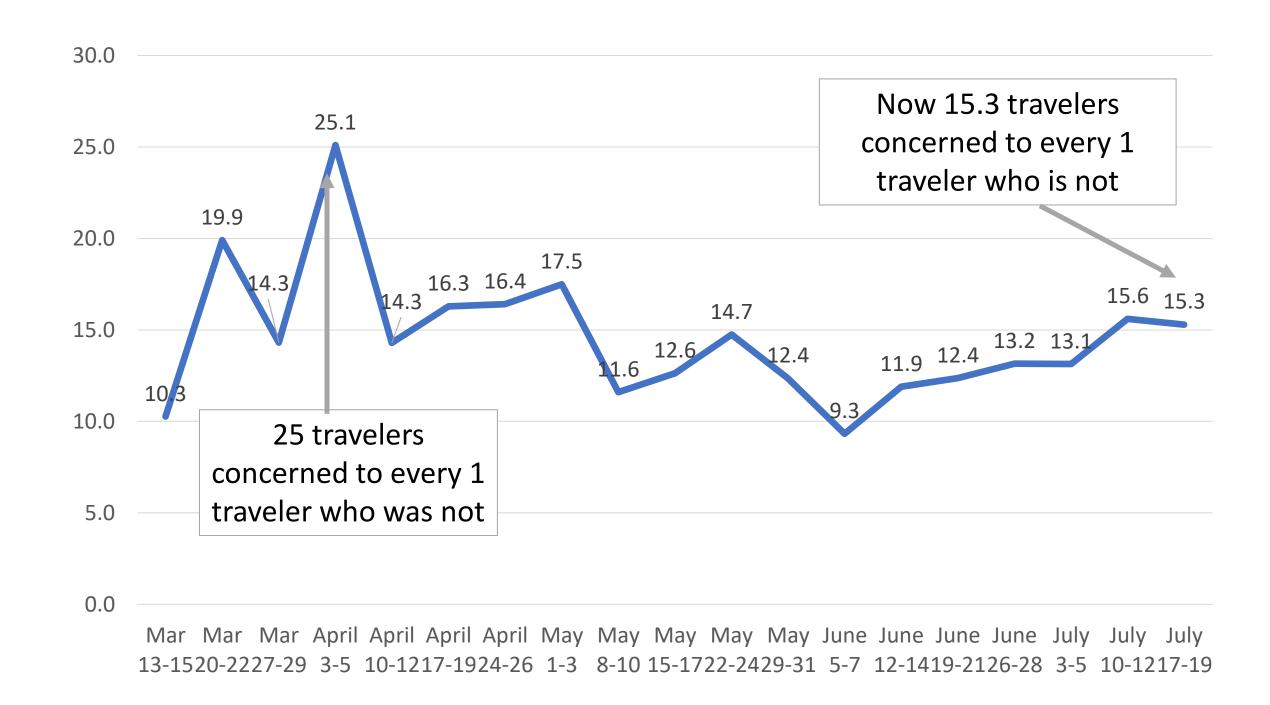


RATIO OF CONCERNED TO UNCONCERNED TRAVELERS: NATIONAL ECONOMY

National Economy

Ratio of concerned (10-6) to unconcerned (0-4) on an 11-point scale

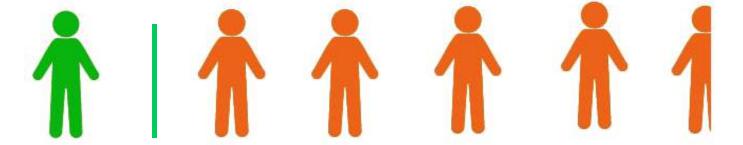




Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY? (Please answer using the scale below)



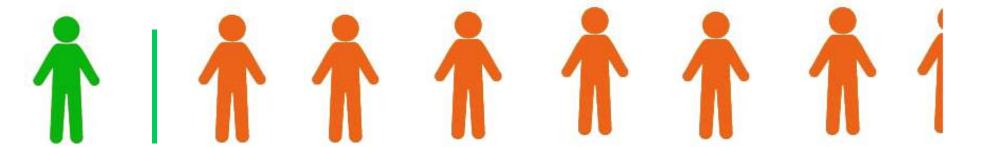
Personal Safety



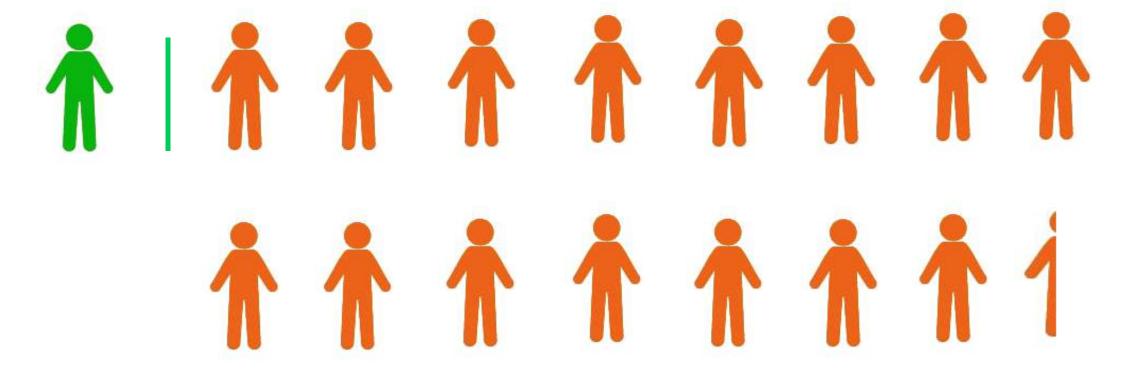
Personal Finances



Safety of Friends & Family



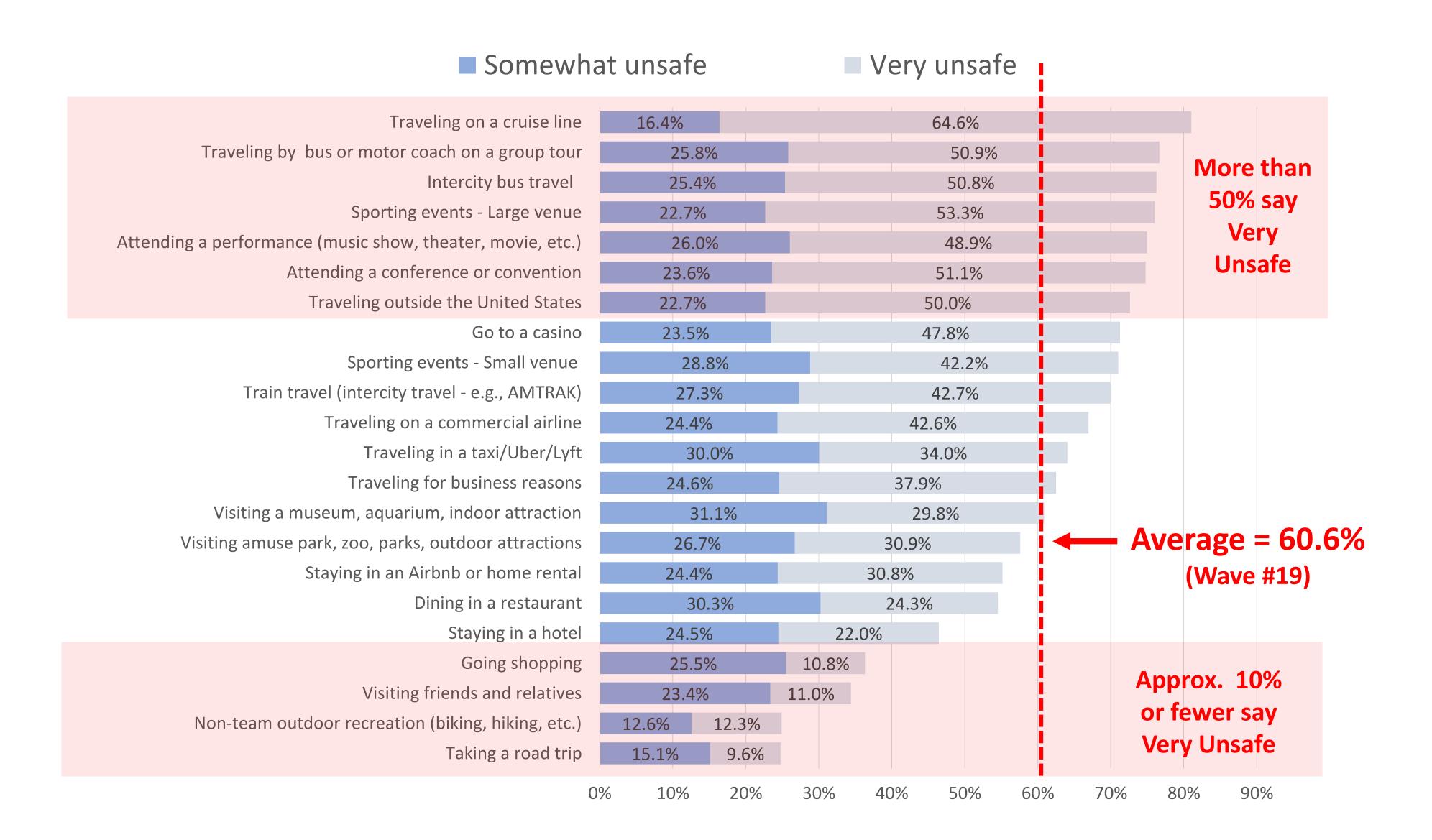
National Economy



PERCEIVED SAFETY OF TRAVEL ACTIVITIES (WAVE 19)

Question: At this
moment, how safe would
you feel doing each type
of travel activity?

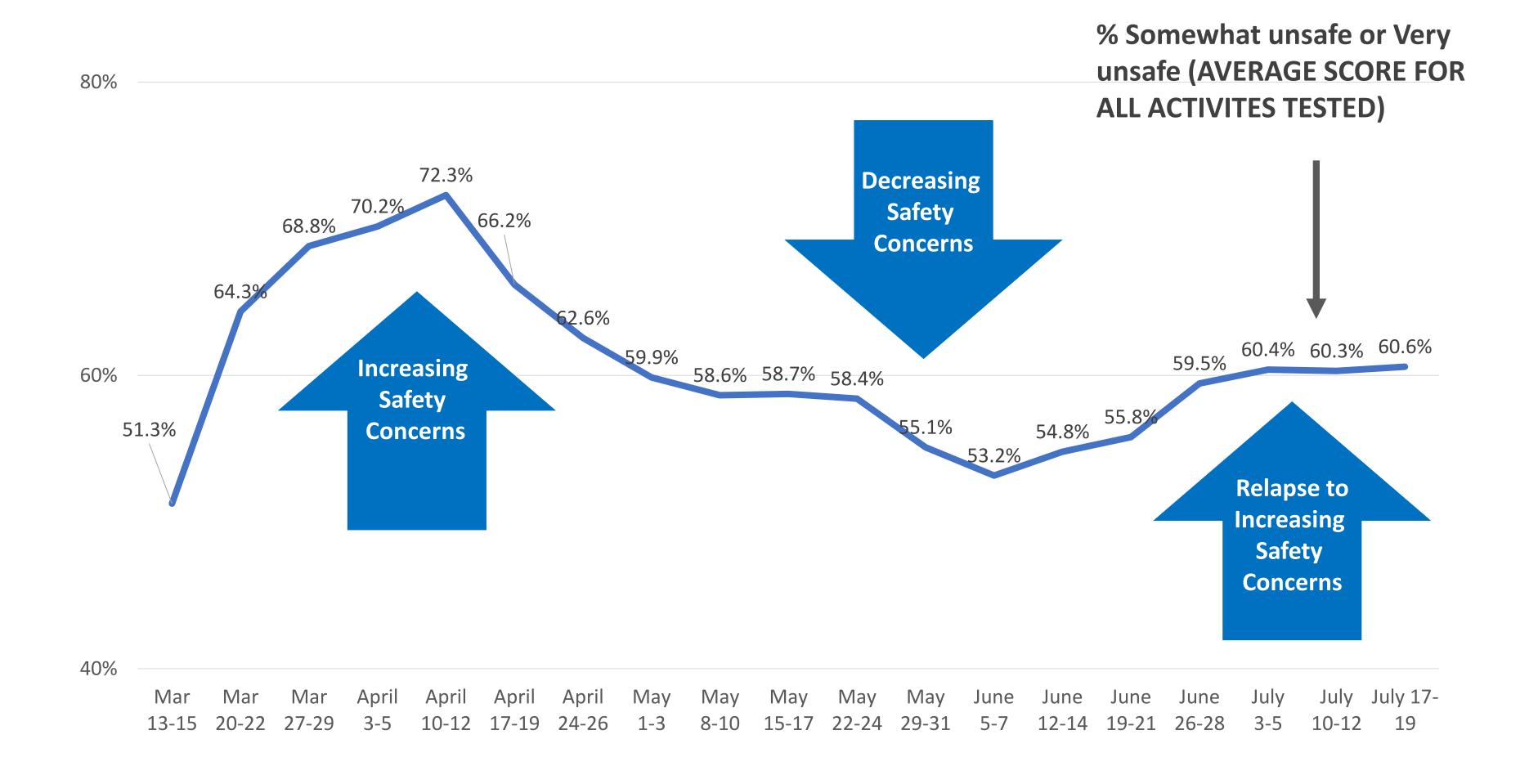
(Base: Wave 19 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)





PERCEIVED SAFETY OF TRAVEL ACTIVITIES (WAVES 1-19 COMPARISON)

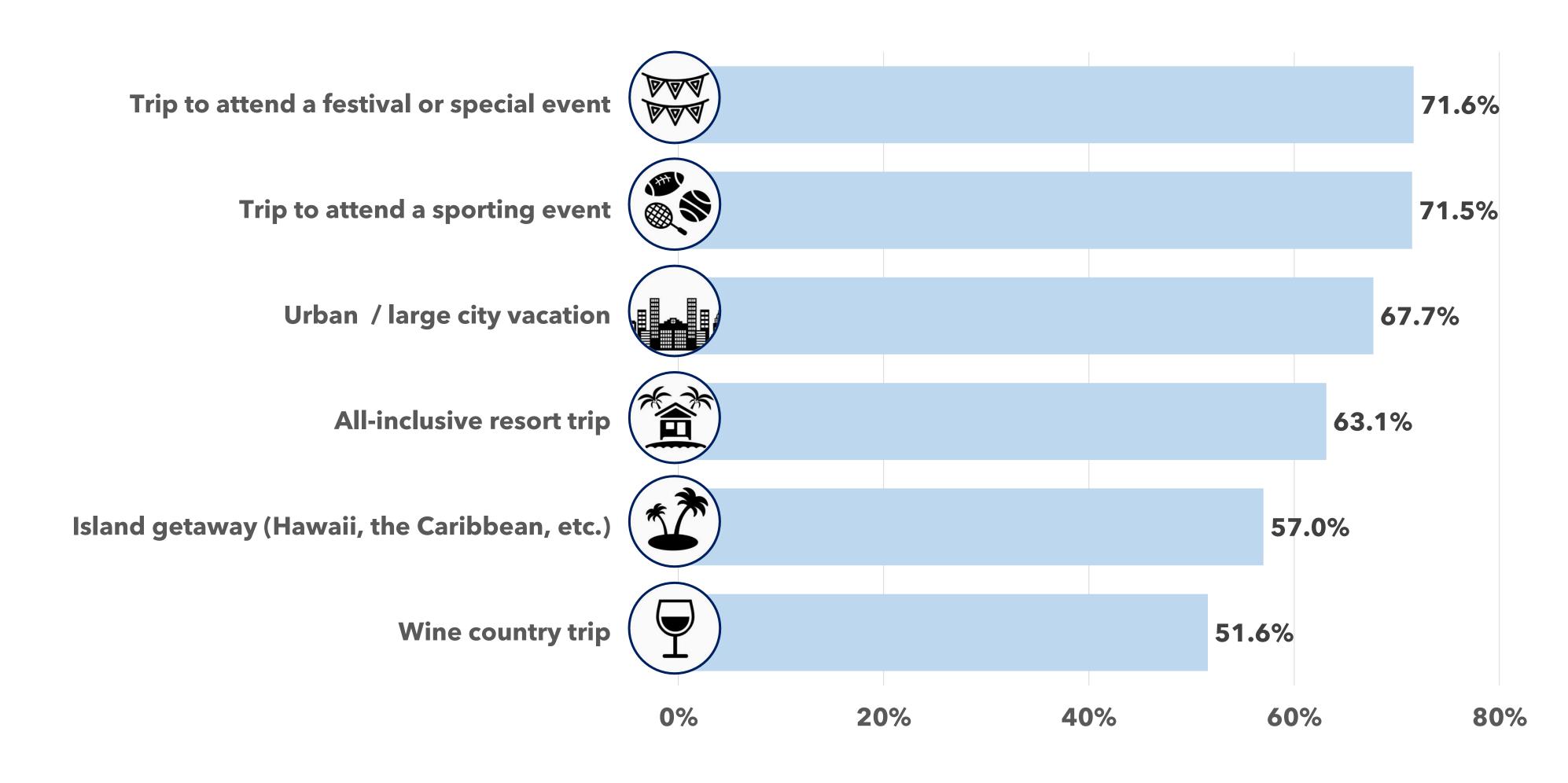
Question: At this moment, how safe would you feel doing each type of travel activity?





PERCEIVED SAFETY OF TRIP TYPES (% SOMEWHAT UNSAFE OR VERY UNSAFE)

AS OF JULY 20TH

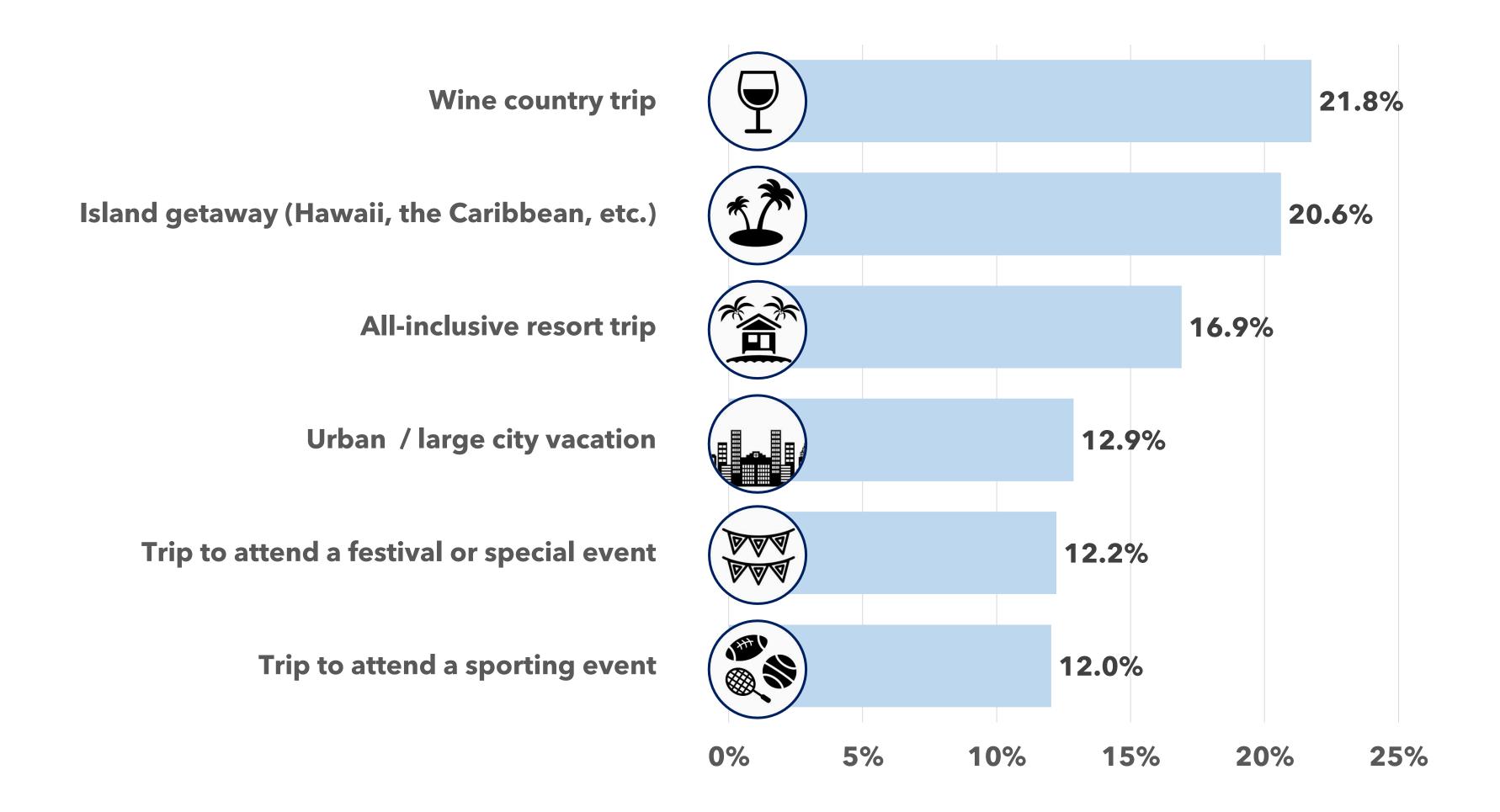


QUESTION: PLEASE EVALUATE THE SAFETY OF SEVERAL TYPES OF DOMESTIC LEISURE TRIPS IF TAKEN SOME TIME IN 2020.



PERCEIVED SAFETY OF TRIP TYPES (% SOMEWHAT SAFE OR VERY SAFE)

AS OF JULY 20TH



QUESTION: PLEASE EVALUATE THE SAFETY OF SEVERAL TYPES OF DOMESTIC LEISURE TRIPS IF TAKEN SOME TIME IN 2020.

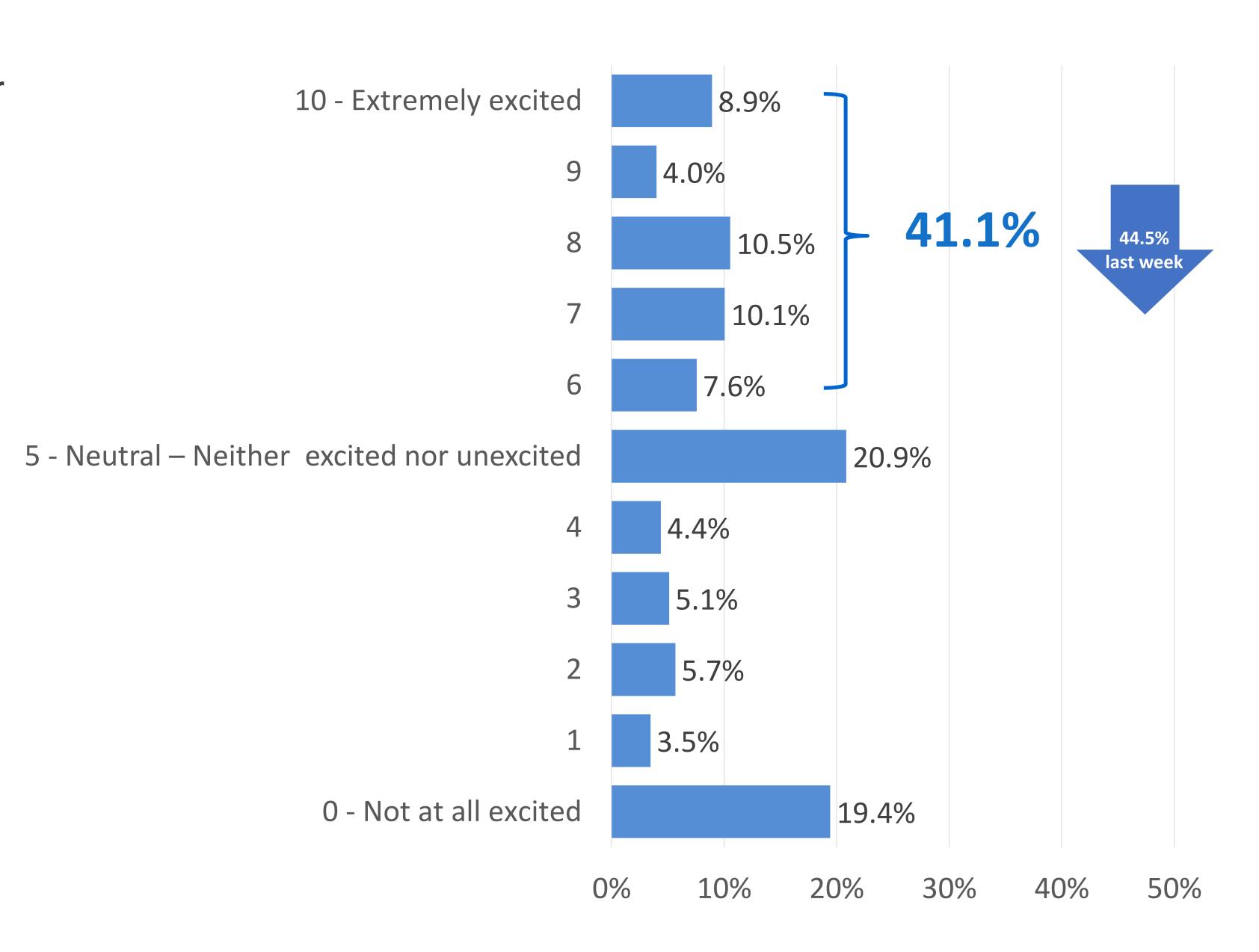


EXCITEMENT TO TRAVEL NOW

Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.

How excited would you be to go? (Assume the getaway is to a place you want to visit)

(Base: Wave 19 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)



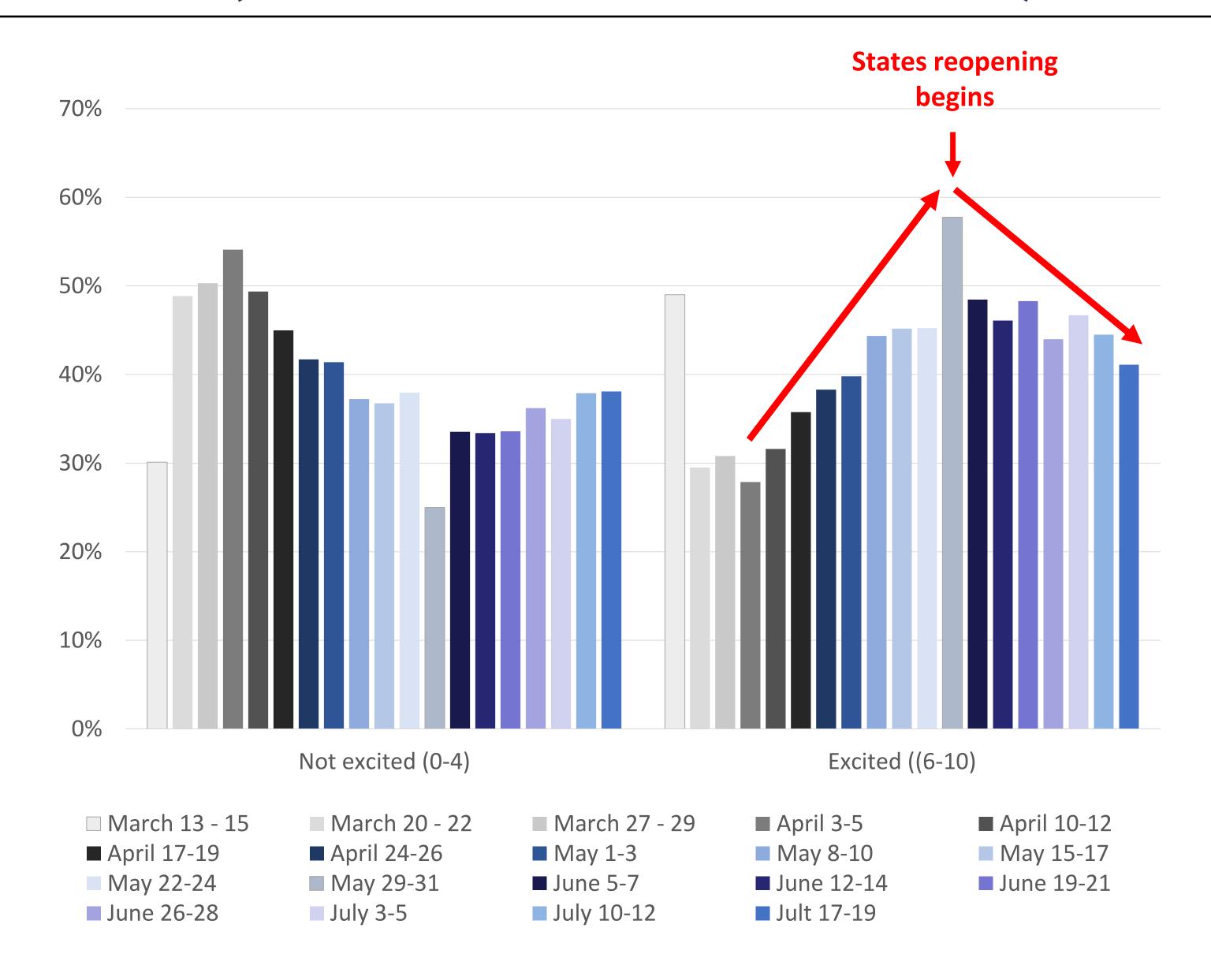


EXCITEMENT TO TRAVEL NOW (EXCITED VS. NOT EXCITED)

Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.

How excited would you be to go? (Assume the getaway is to a place you want to visit)

(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213 and 1,200 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12 and 17-19, 2020)

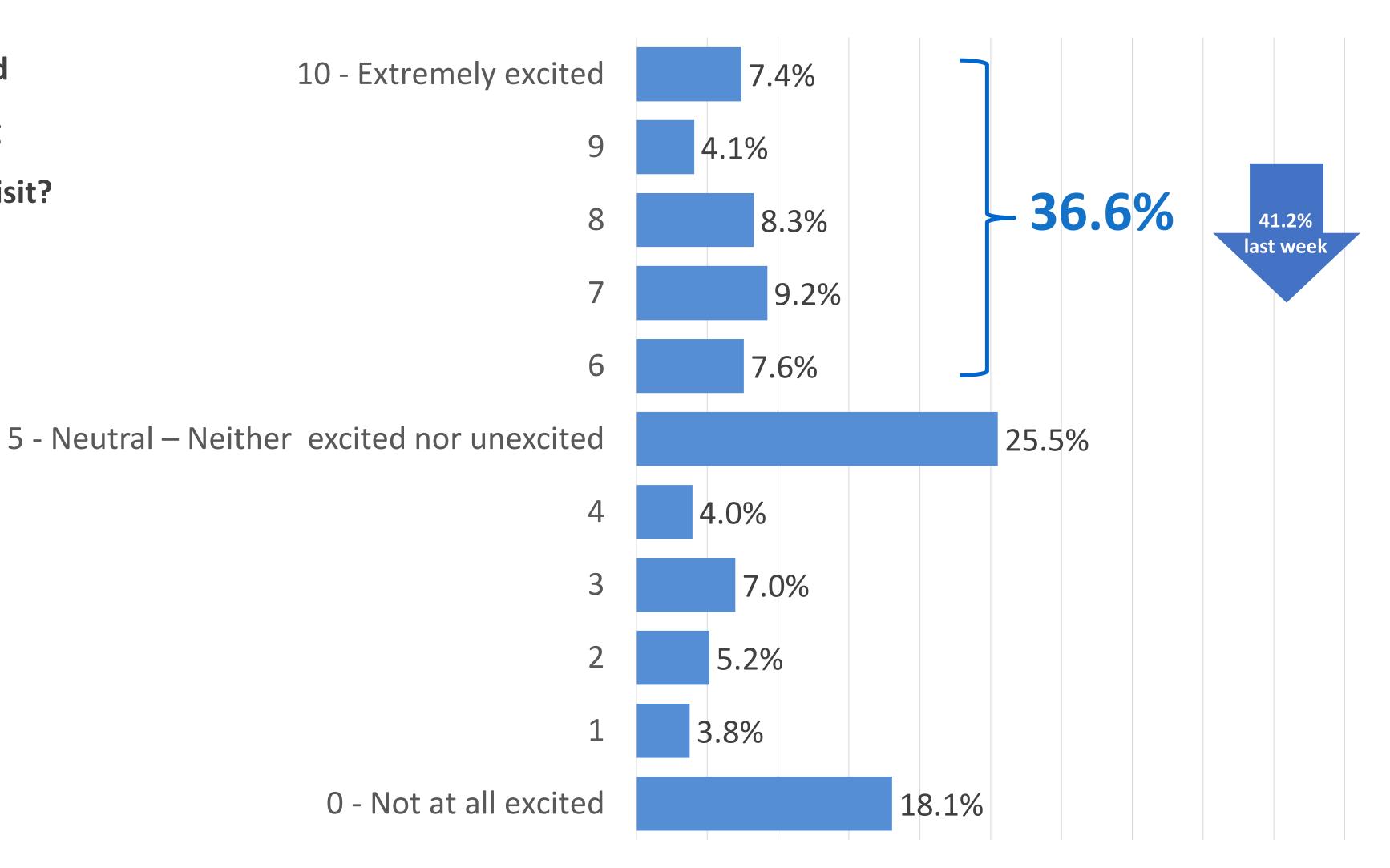




OPENNESS TO TRAVEL INFORMATION

Question: At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?

(Base: Wave 18 data. All respondents, 1,200 completed surveys. Data collected July 17-19, 2020)



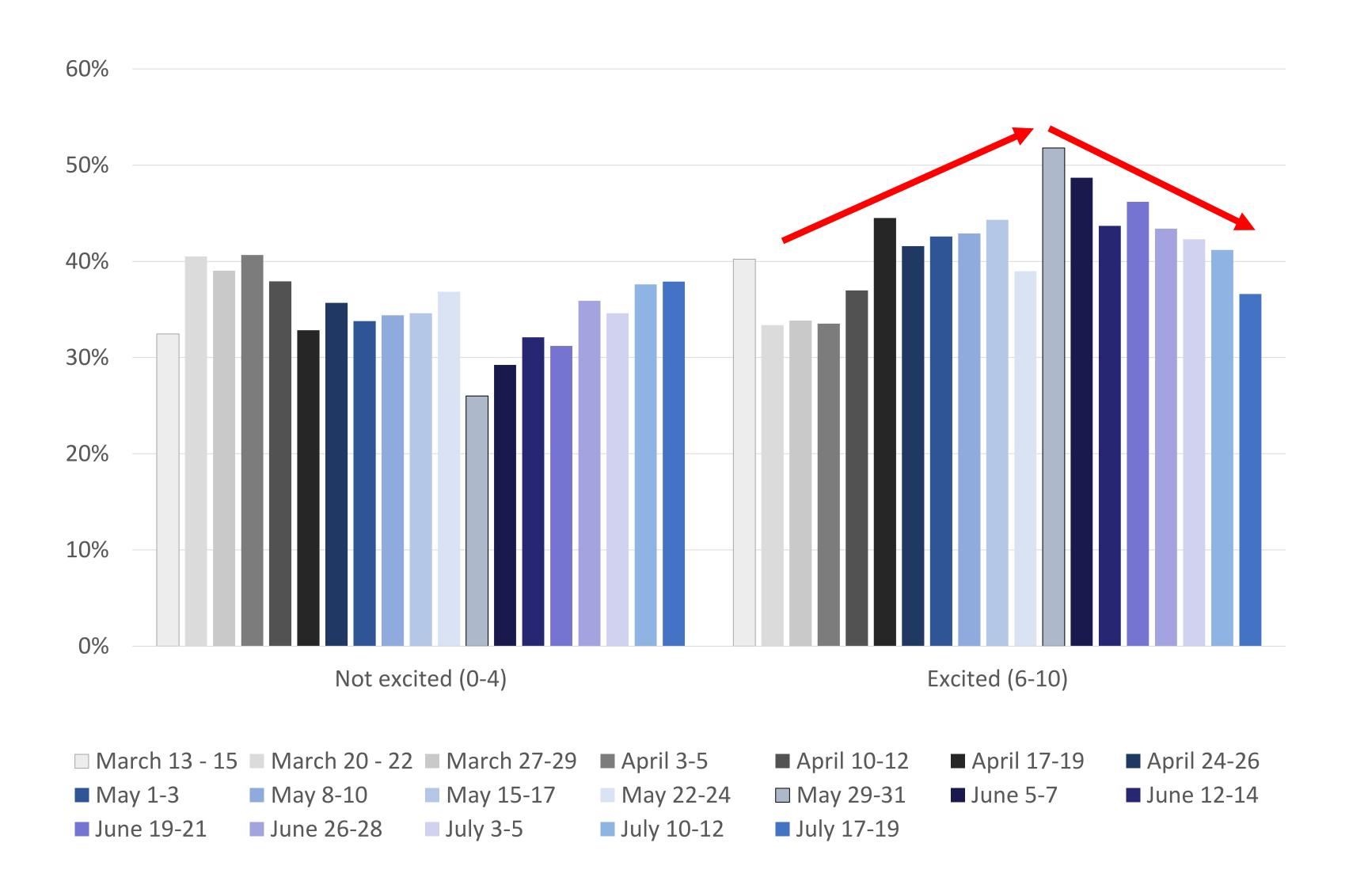
0% 5% 10% 15% 20% 25% 30% 35% 40% 45% 50%



OPENNESS TO TRAVEL INFORMATION (EXCITED VS. NOT EXCITED)

Question: At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?

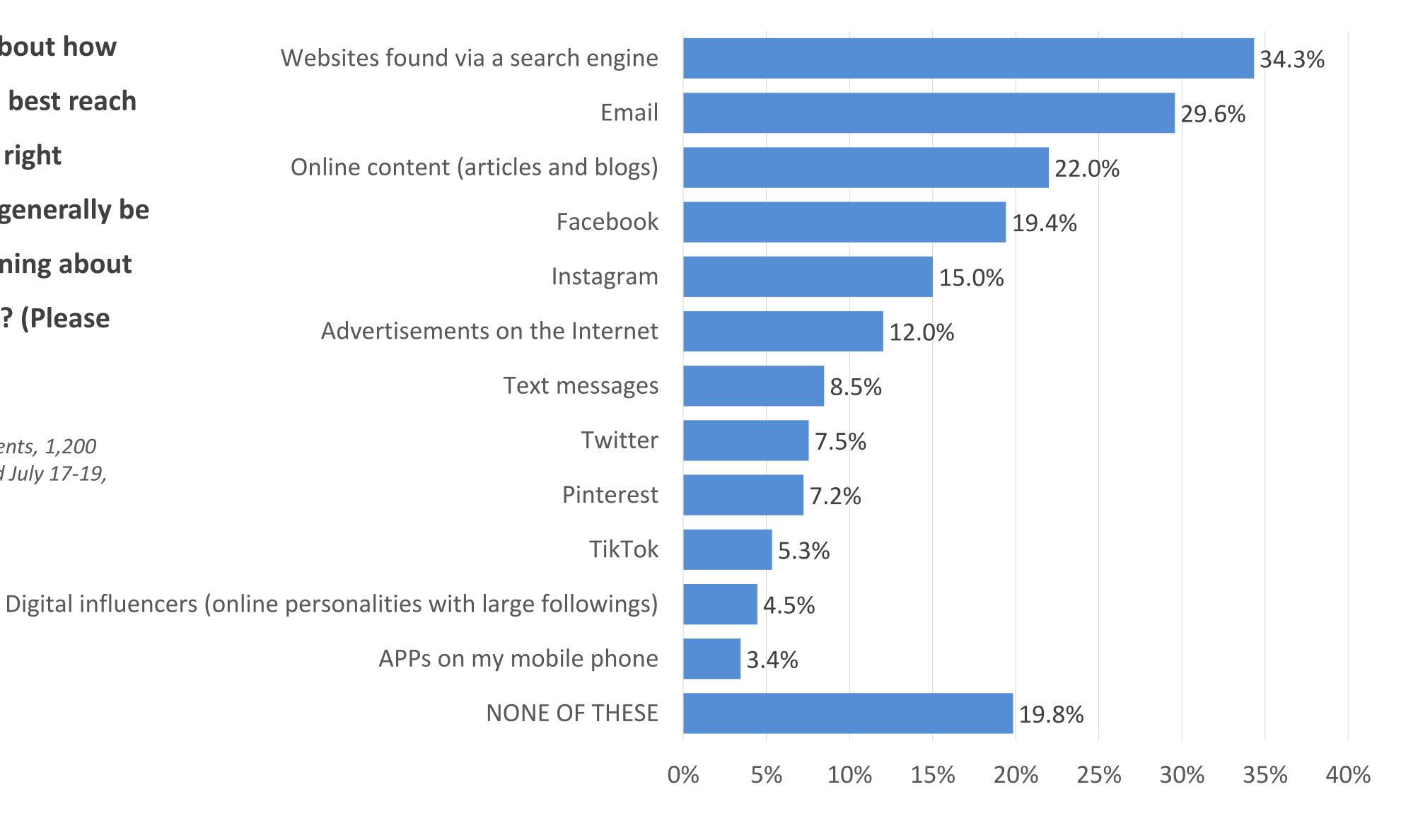
(Base: All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213 and 1,200 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12 and 17-19, 2020)





BEST CHANNELS TO REACH TRAVELERS

Question: Please think about how travel destinations could best reach you with their messages right now. Where would you generally be MOST RECEPTIVE to learning about new destinations to visit? (Please select all that apply)



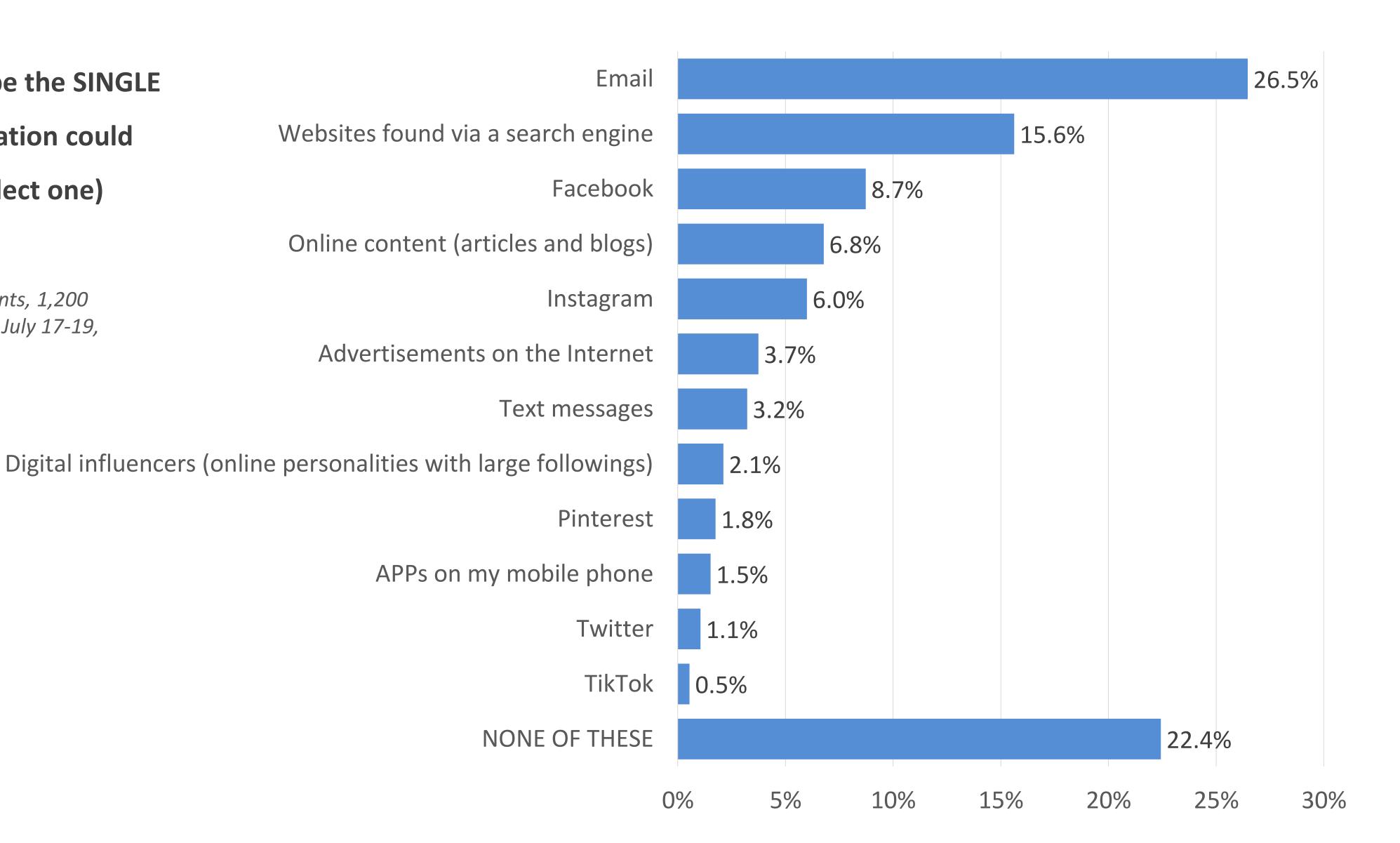


SINGLE BEST CHANNEL TO REACH TRAVELERS

Question: Which would be the SINGLE

BEST WAY a travel destination could

reach you right now? (Select one)





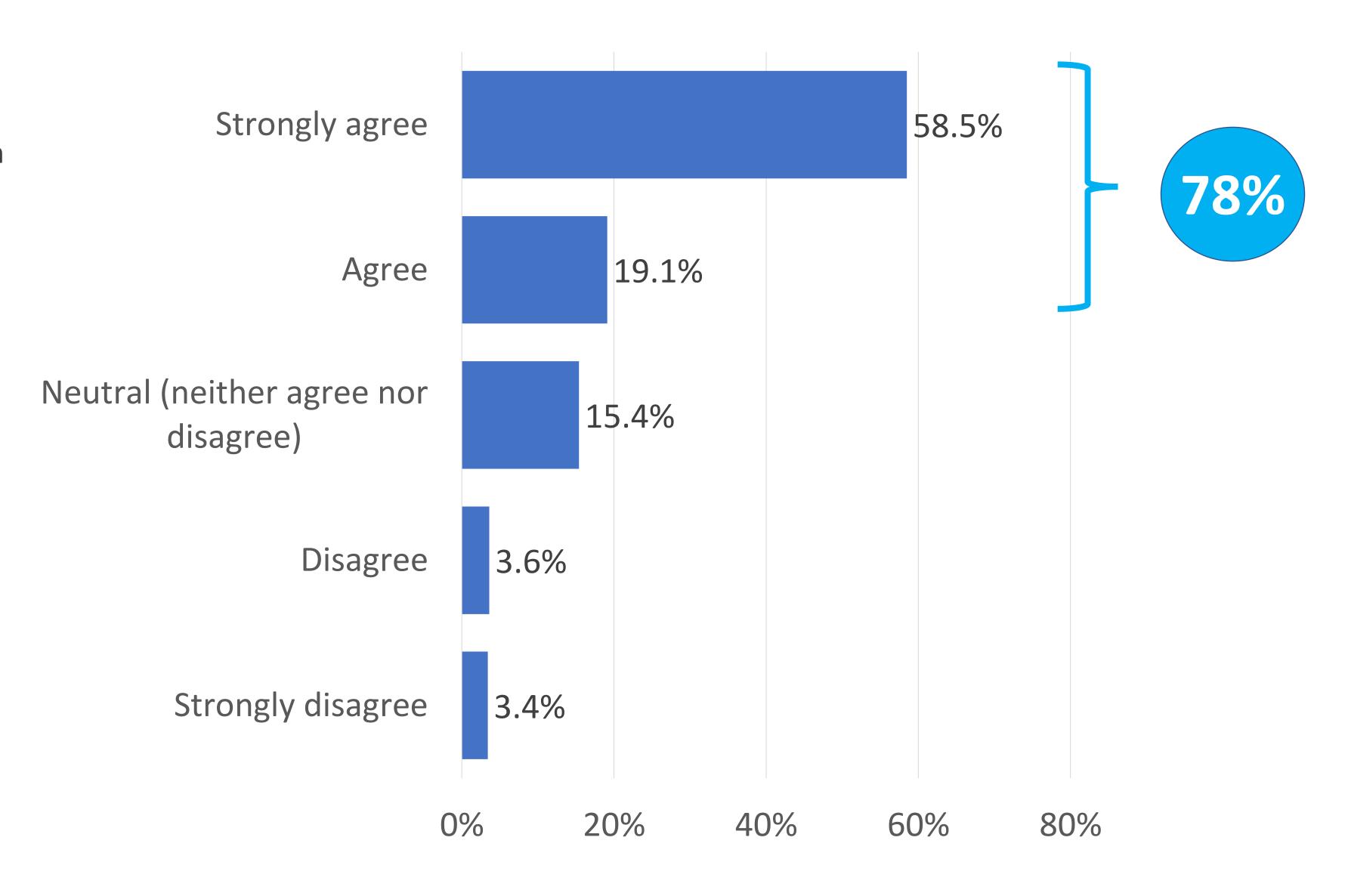
TRAVELERS & MASKS



SHOULD PEOPLE WEAR FACE MASKS IN PUBLIC

Question: In this environment,
people should wear face masks when
they are in public.

(Agreement scale)

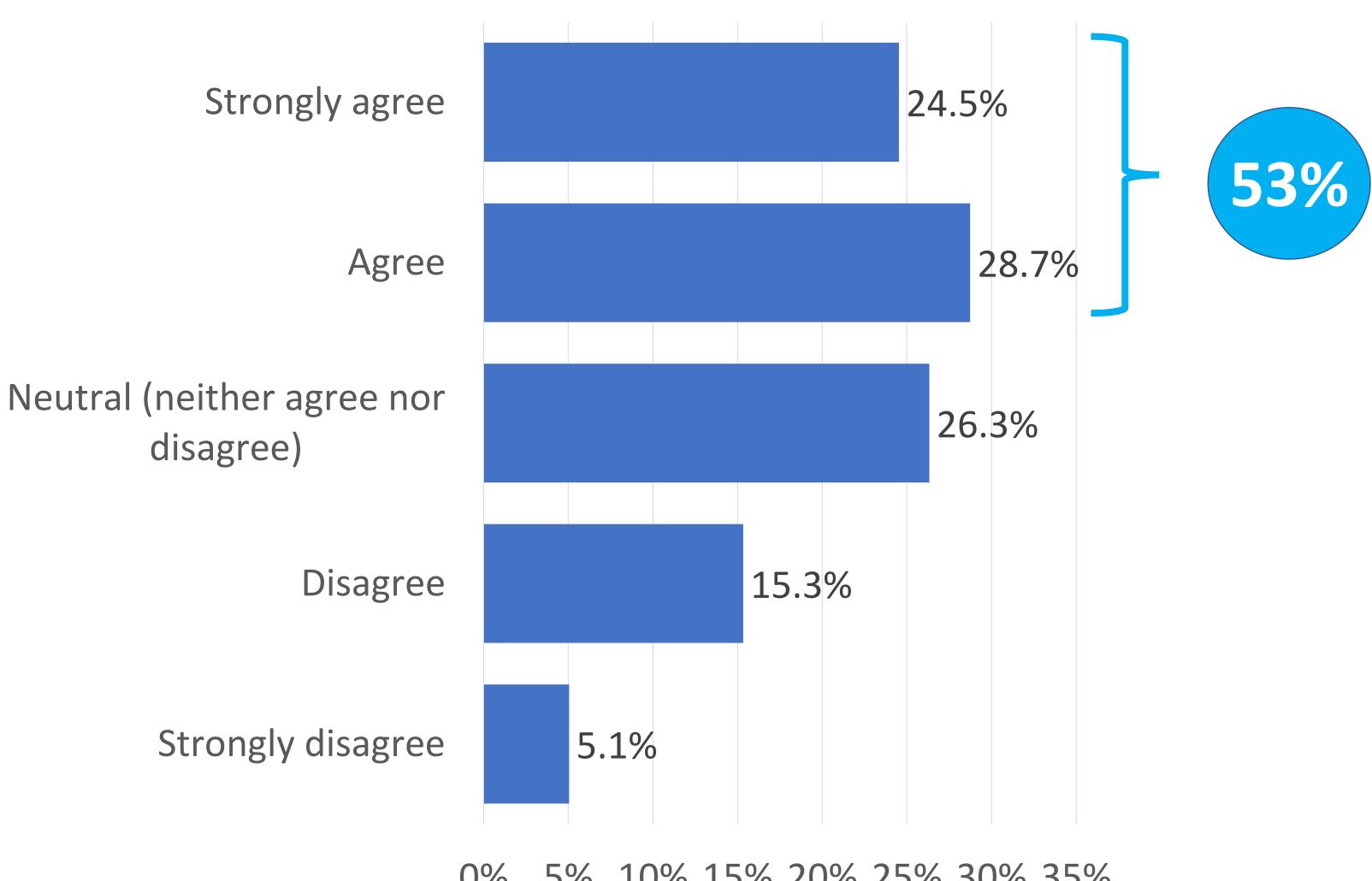




WEARING MASKS IN THE COMMUNITY

Question: In my community, too many people are not wearing face masks in public.

(Agreement scale)

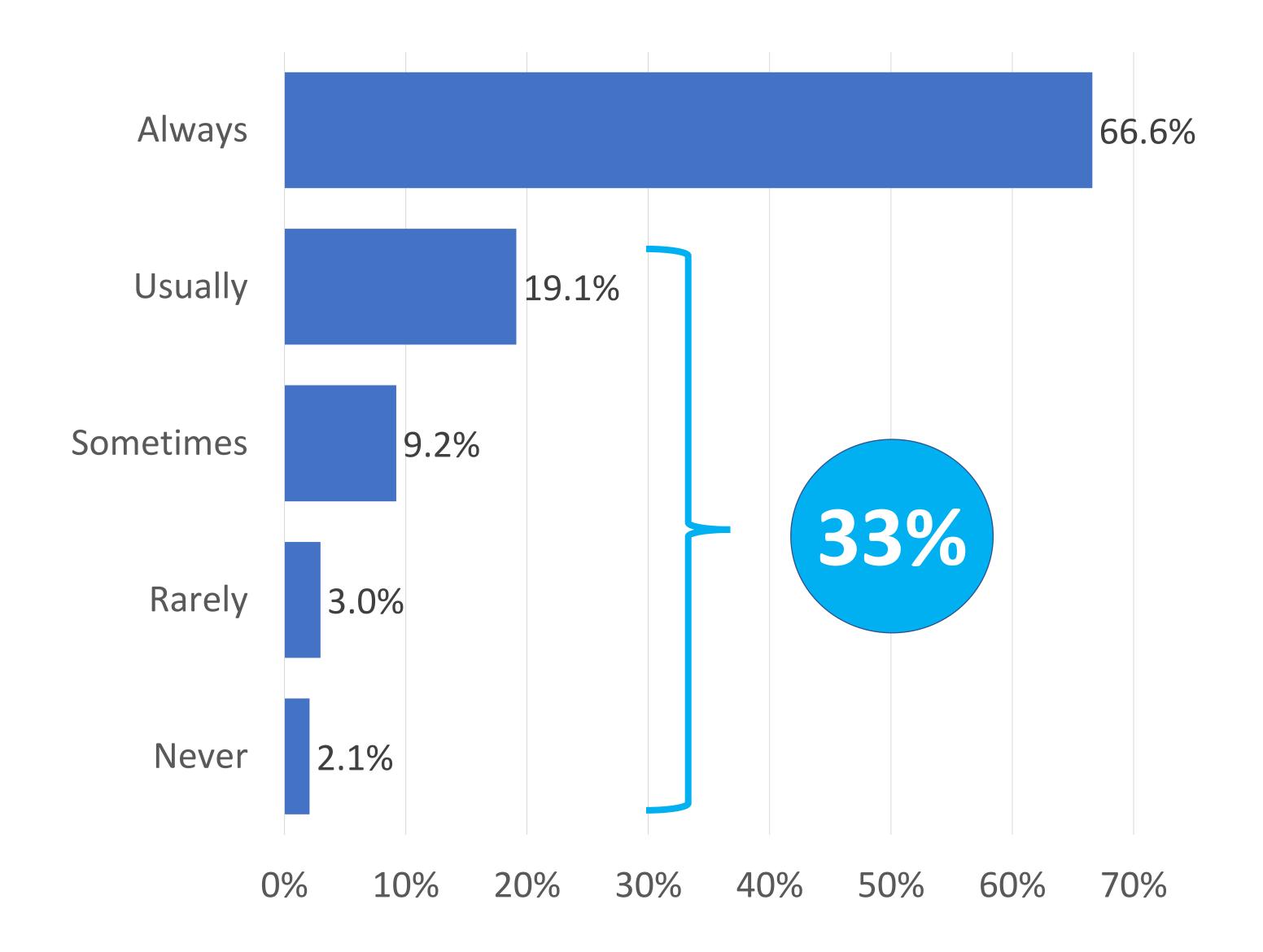






FREQUENCY OF MASK USAGE

Question: How often do you personally wear a mask when going out in public?



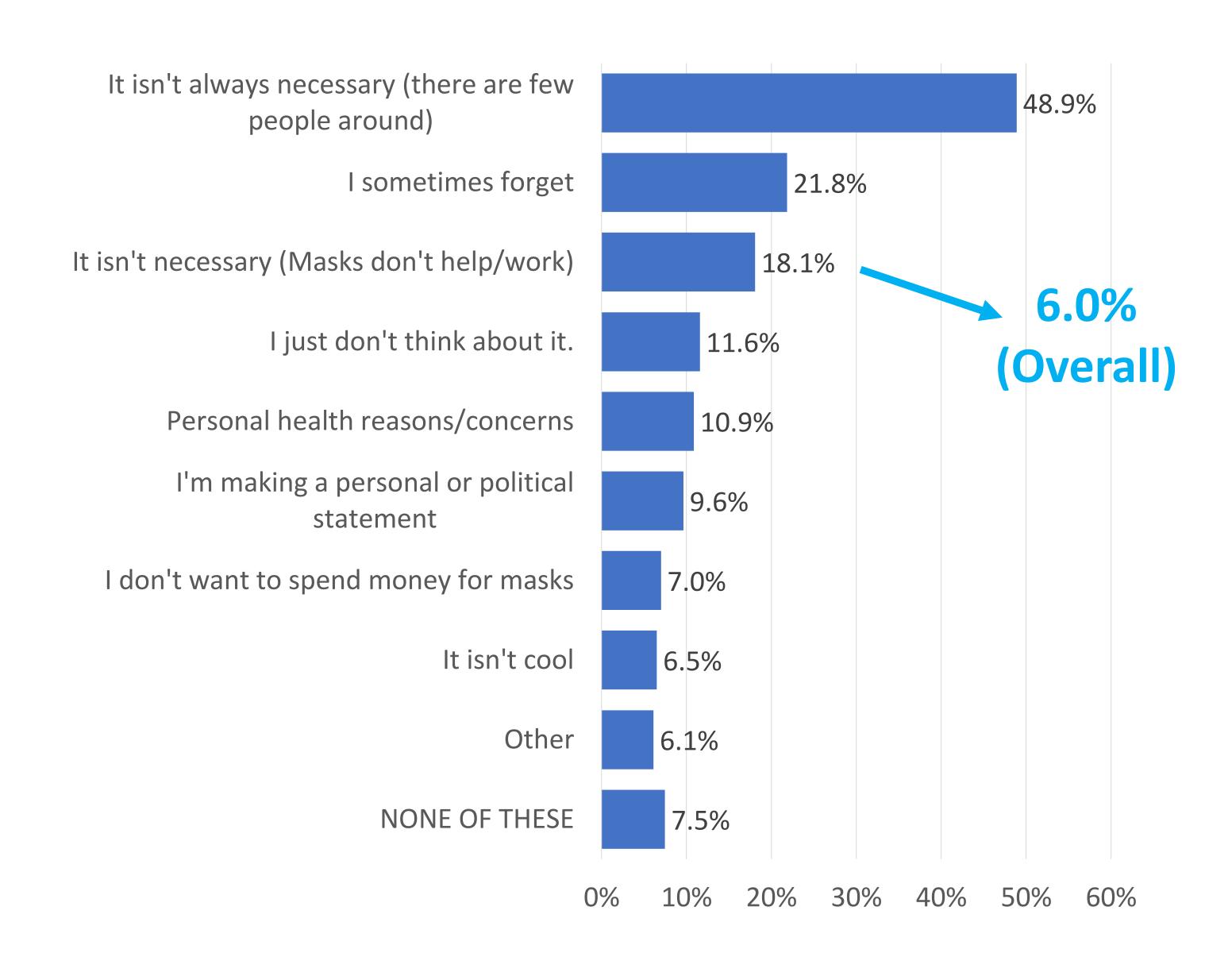


REASONS FOR NOT WEARING MASKS

Question: Which of the following are reasons you don't always wear a face mask when going out in public?

(Select all that apply)

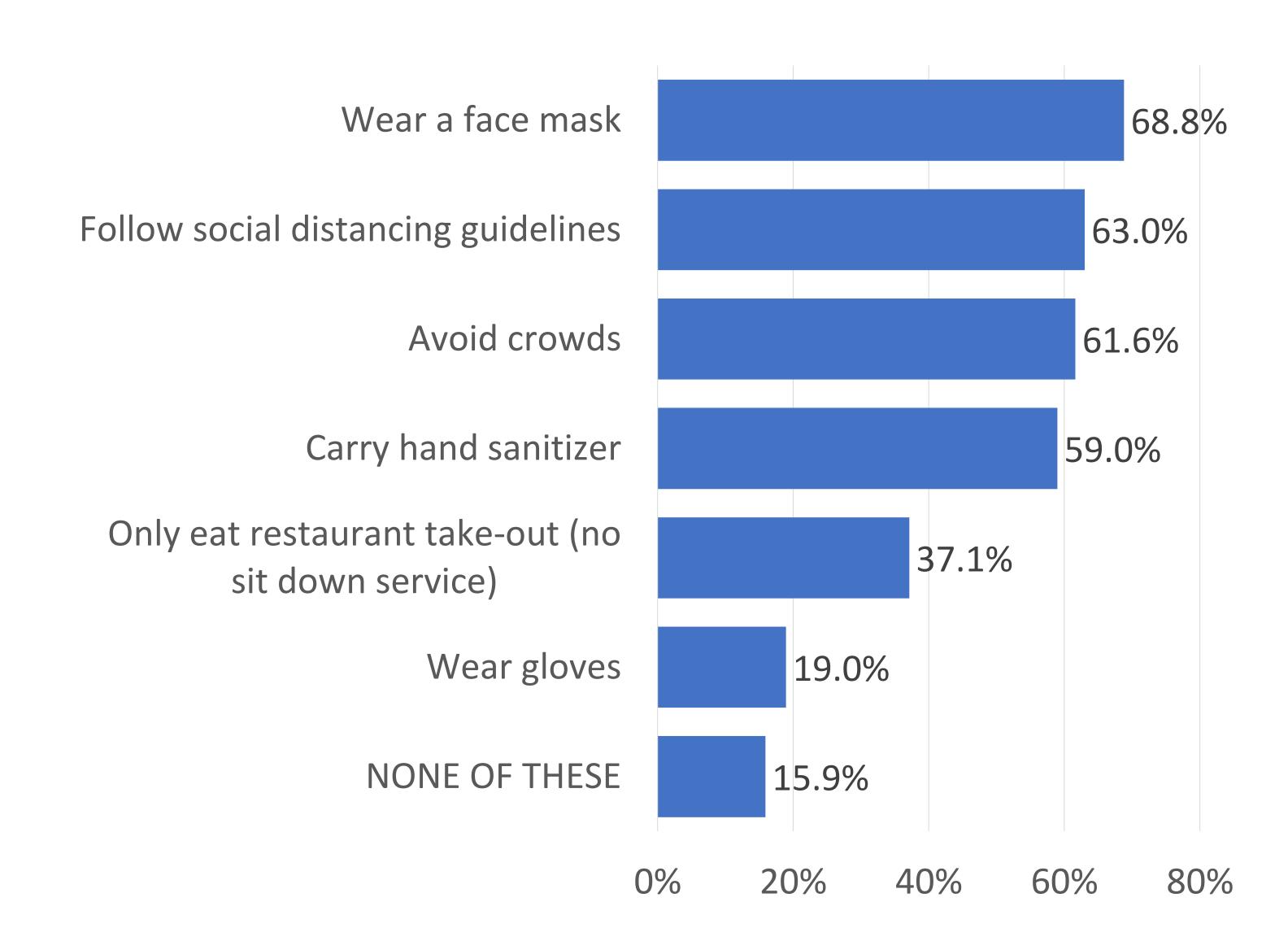
(Base: Wave 19 data. Respondents who don't always wear masks in public,369 completed surveys. Data collected July 17-19, 2020)





SAFETY PROTOCOLS WHILE TRAVELING

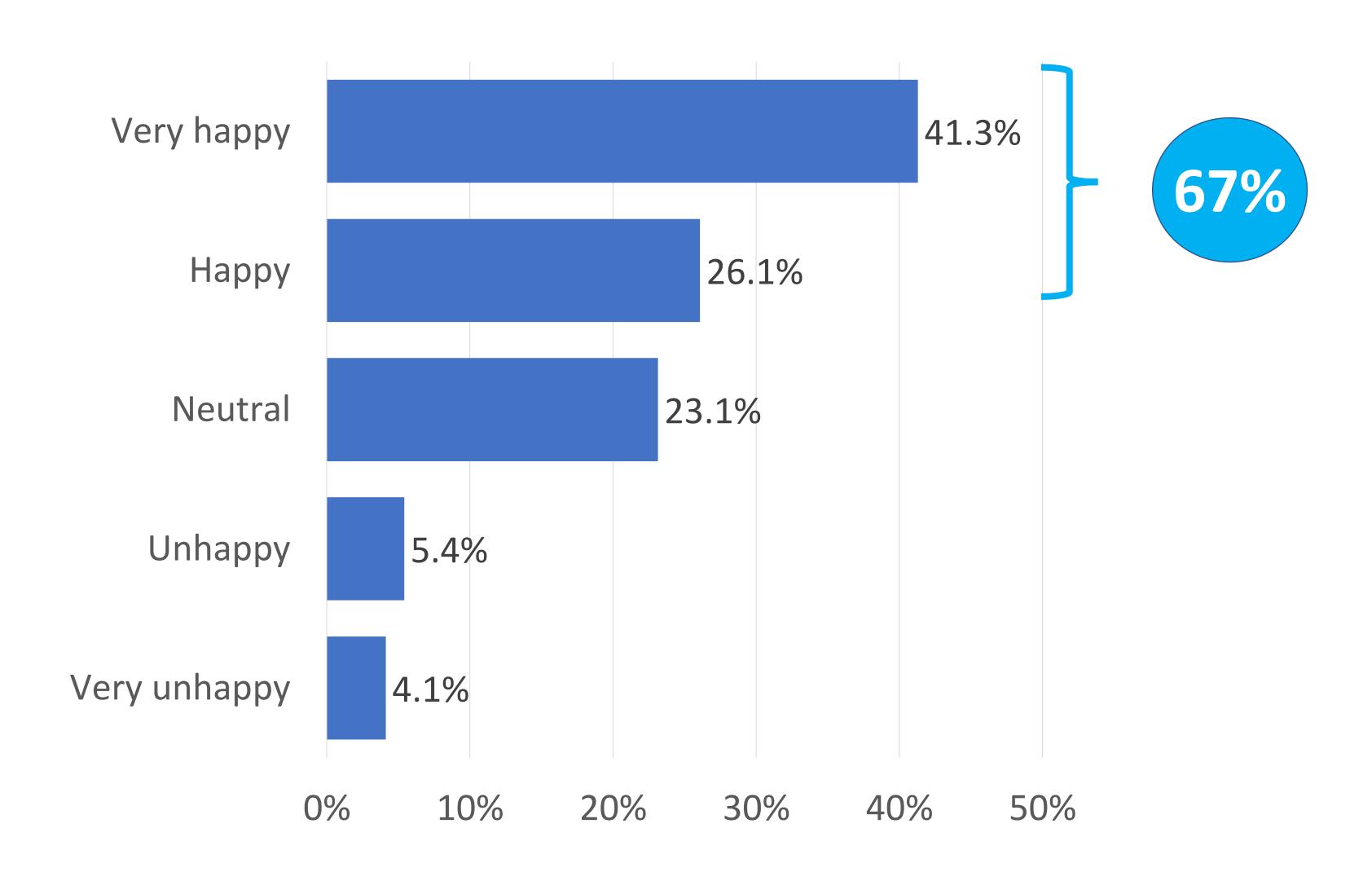
Question: If you were to take a trip in the next six months, which would you be likely to do? (Select all that apply)





FEELINGS ABOUT DESTINATIONS REQUIRING MASKS

Question: Which best describes how you would feel if a destination you wanted to visit required visitors and residents to wear masks while in public



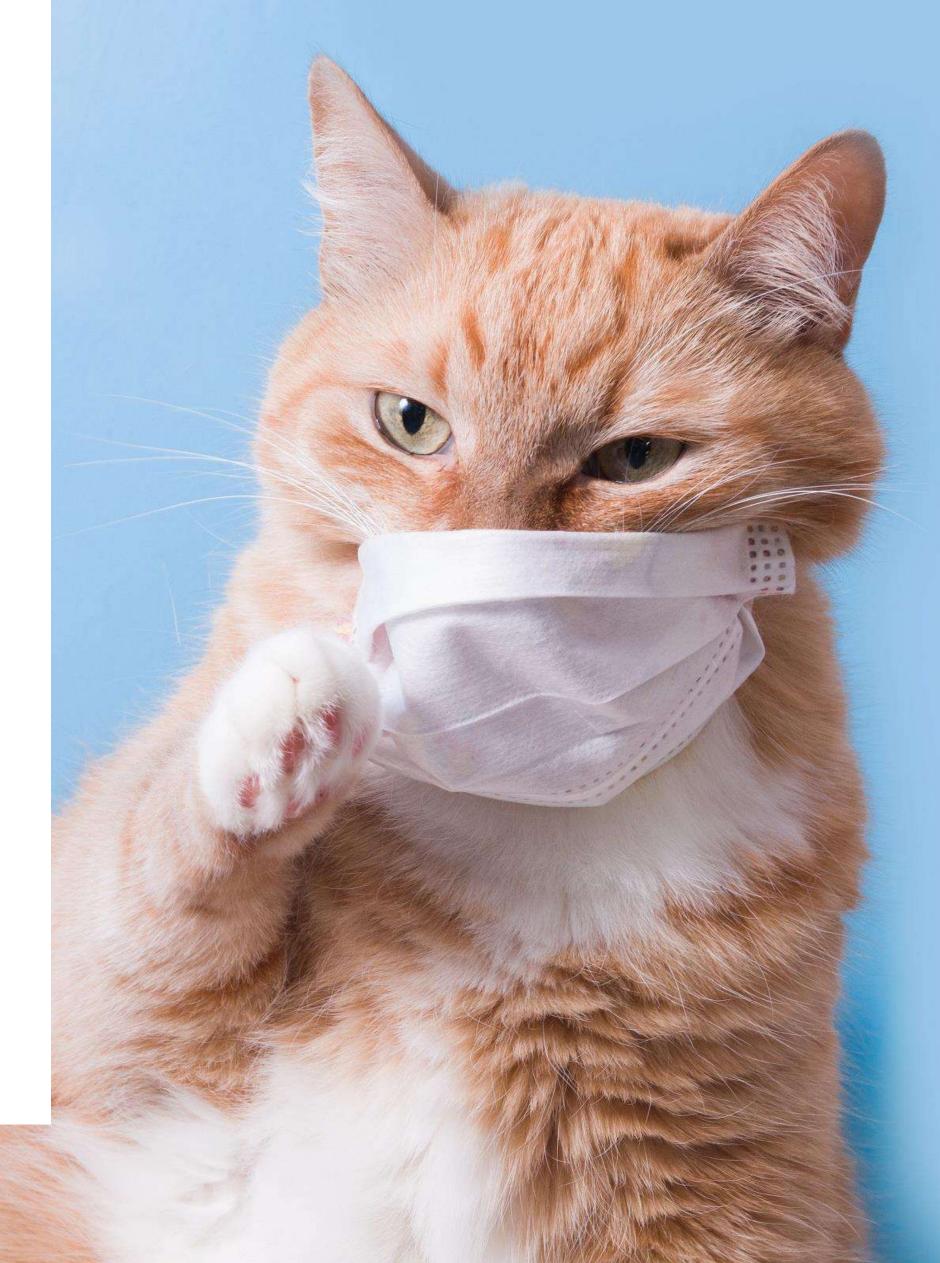


Who is Unhappy with Masks

- Significantly less concerned with personal safety and the safety of friends and family
- Less likely to know someone who has contracted the virus
- Twice as likely to believe the crisis will improve in the next month

Demographics:

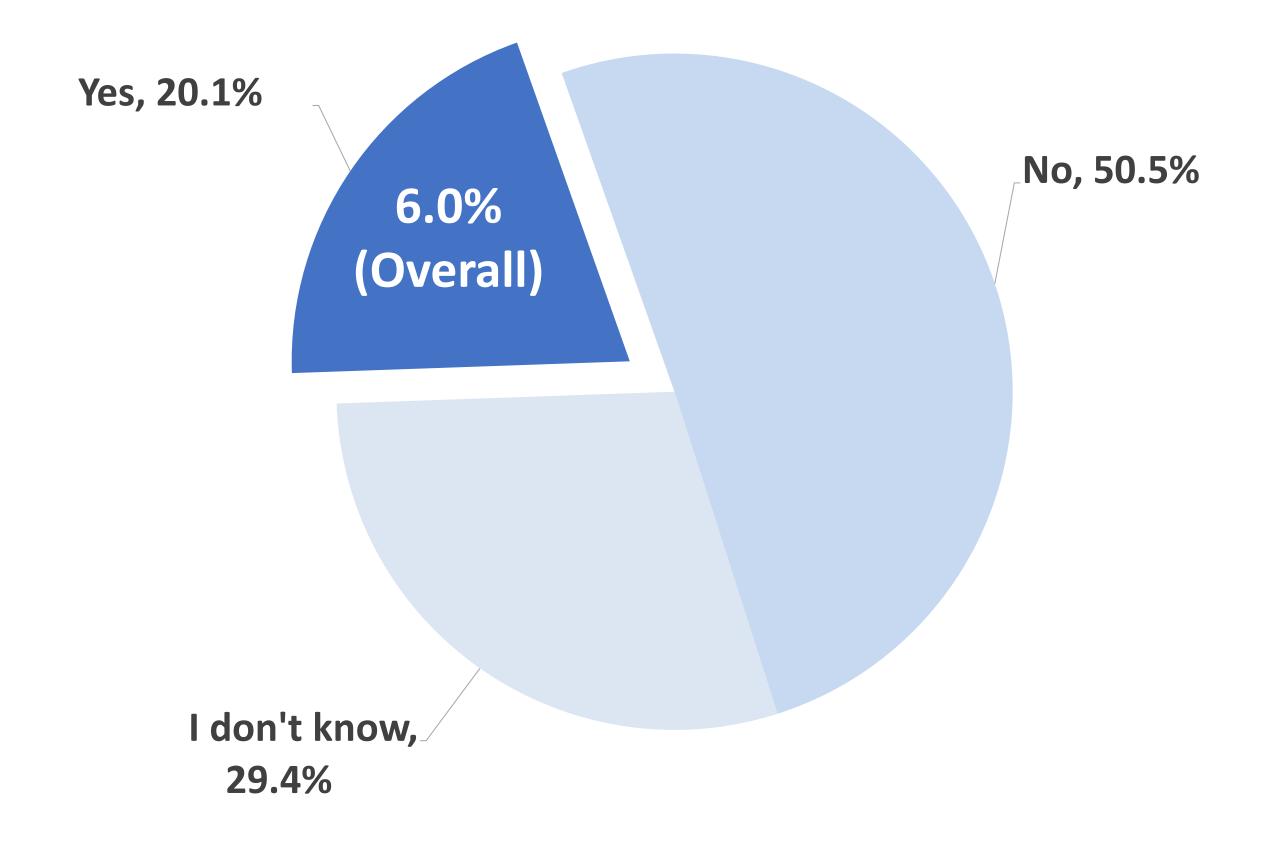
- Skew Male
- Less Affluent
- Less likely to have higher education
- Less Diverse
- More likely to live in Rural areas



FACE MASKS AS AN IMPEDIMENT TO TRAVEL

Question: Would this requirement alone be enough to keep you from visiting a place you otherwise wanted to visit?

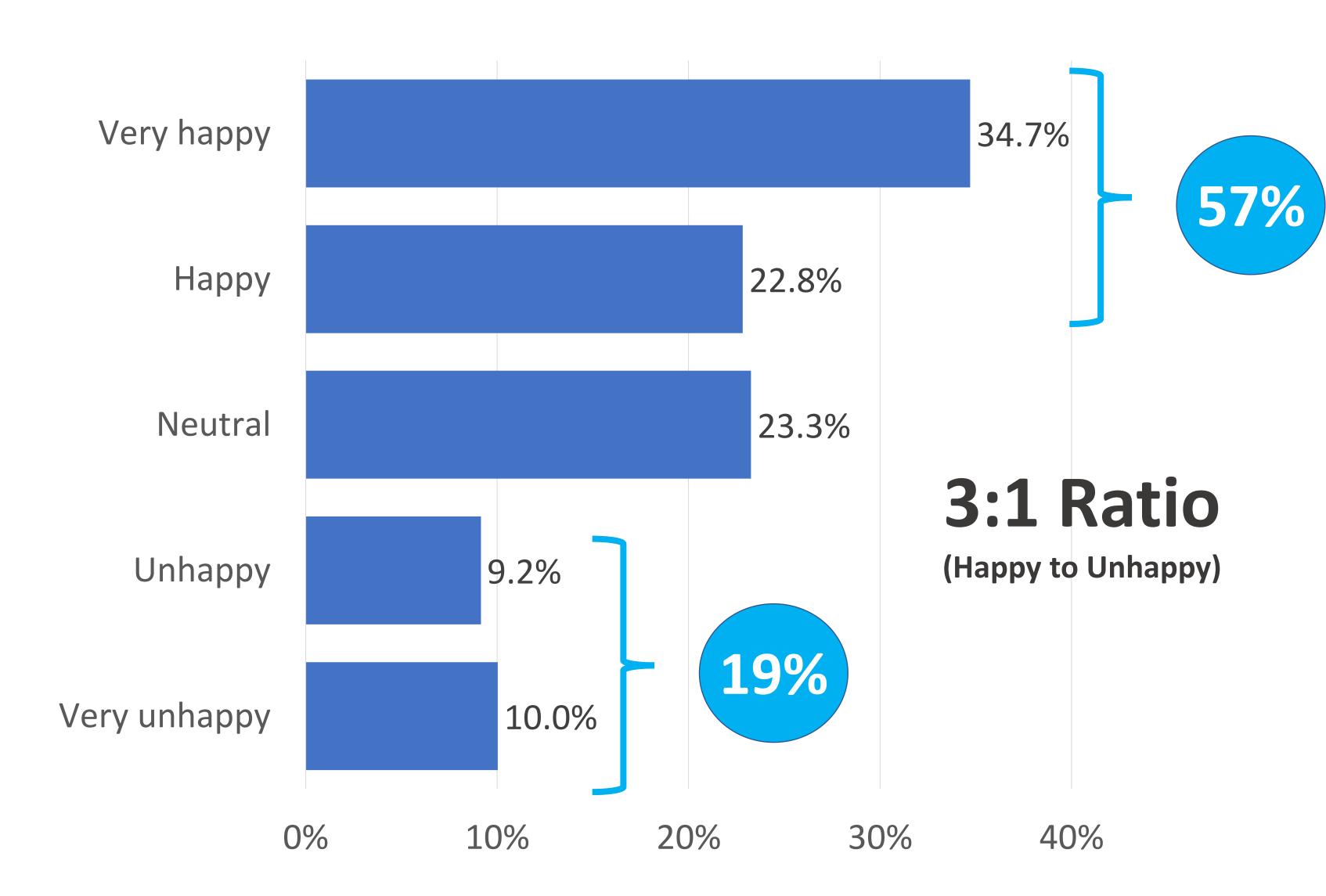
(Base: Wave 19 data. Respondents neutral, unhappy or very unhappy about face mask requirements, 389 completed surveys. Data collected July 17-19, 2020)





FEELINGS ABOUT FINES FOR NON-COMPLIANCE WITH MASK REGULATIONS

Question: Which best describes how you would feel if a destination you wanted to visit was giving tickets with fines to people who do not wear face masks in public?

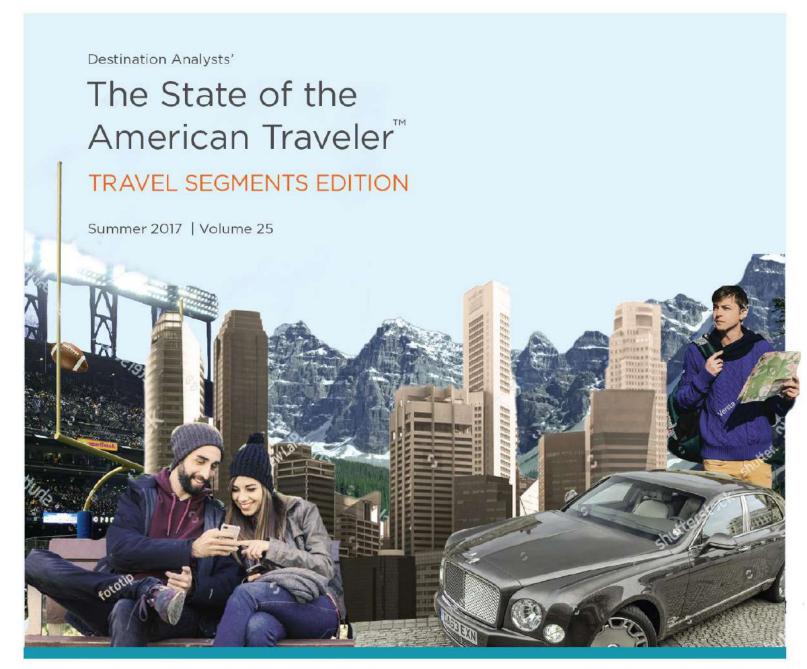




BENCHMARKING TRAVELER SENTIMENT TO THE PRE-PANDEMIC PERIOD



The State of the American Traveler



Destination Analysts

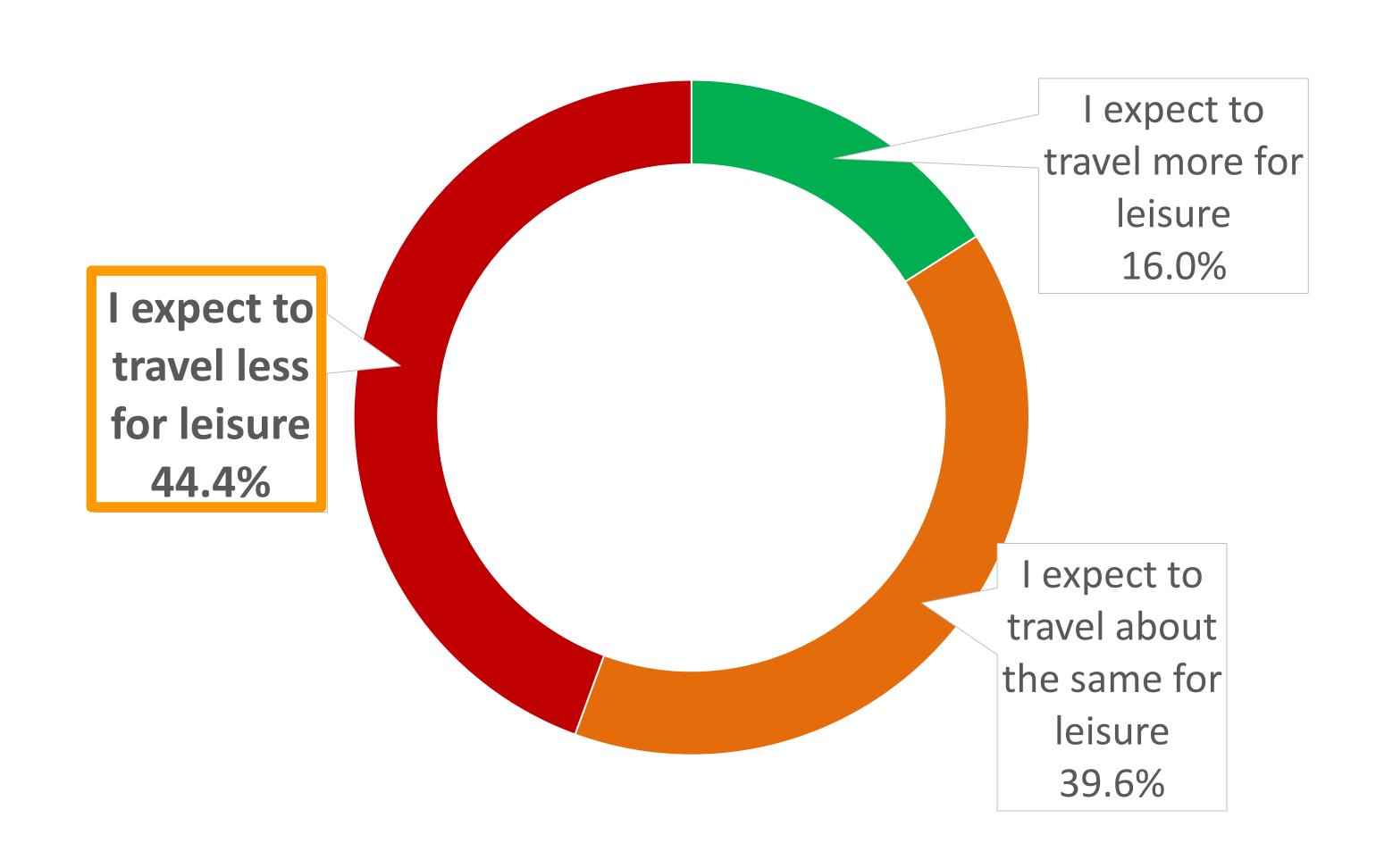
- Online survey conducted since 2006
- Survey invitation sent to a nationally representative sample of US adults
- Total sample of 2,000 American leisure travelers
- Examines traveler sentiment, motivations & behaviors
- Quarterly project



LEISURE TRAVEL EXPECTATIONS (TRIP VOLUME)

Question: In the next 12 months, do you expect to travel more or less for leisure than you did in the most recent 12-month period? (Select one)

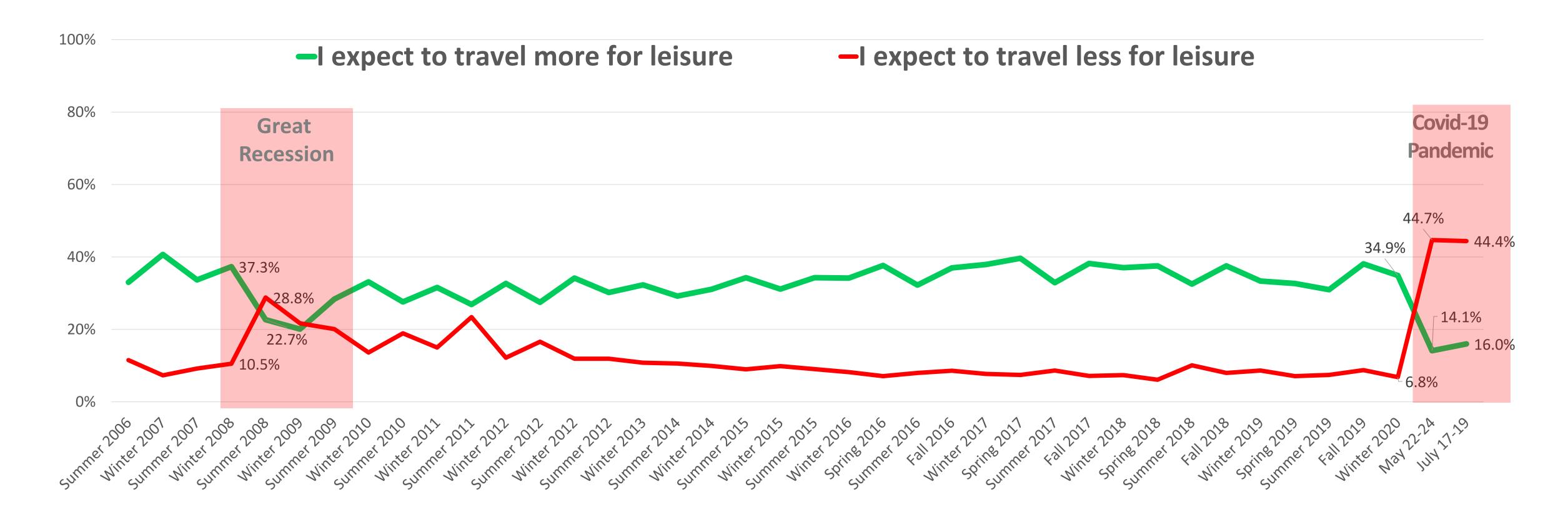
(Base: All respondents, 1,223 and 1,200 completed surveys. Data collected May 22-24, and July 17-19, 2020)





HISTORICAL PERSPECTIVE: LEISURE TRAVEL EXPECTATIONS (TRIPS TAKEN)

Question: In the next 12 months, do you expect to travel more or less for leisure than you did in the most recent 12-month period?

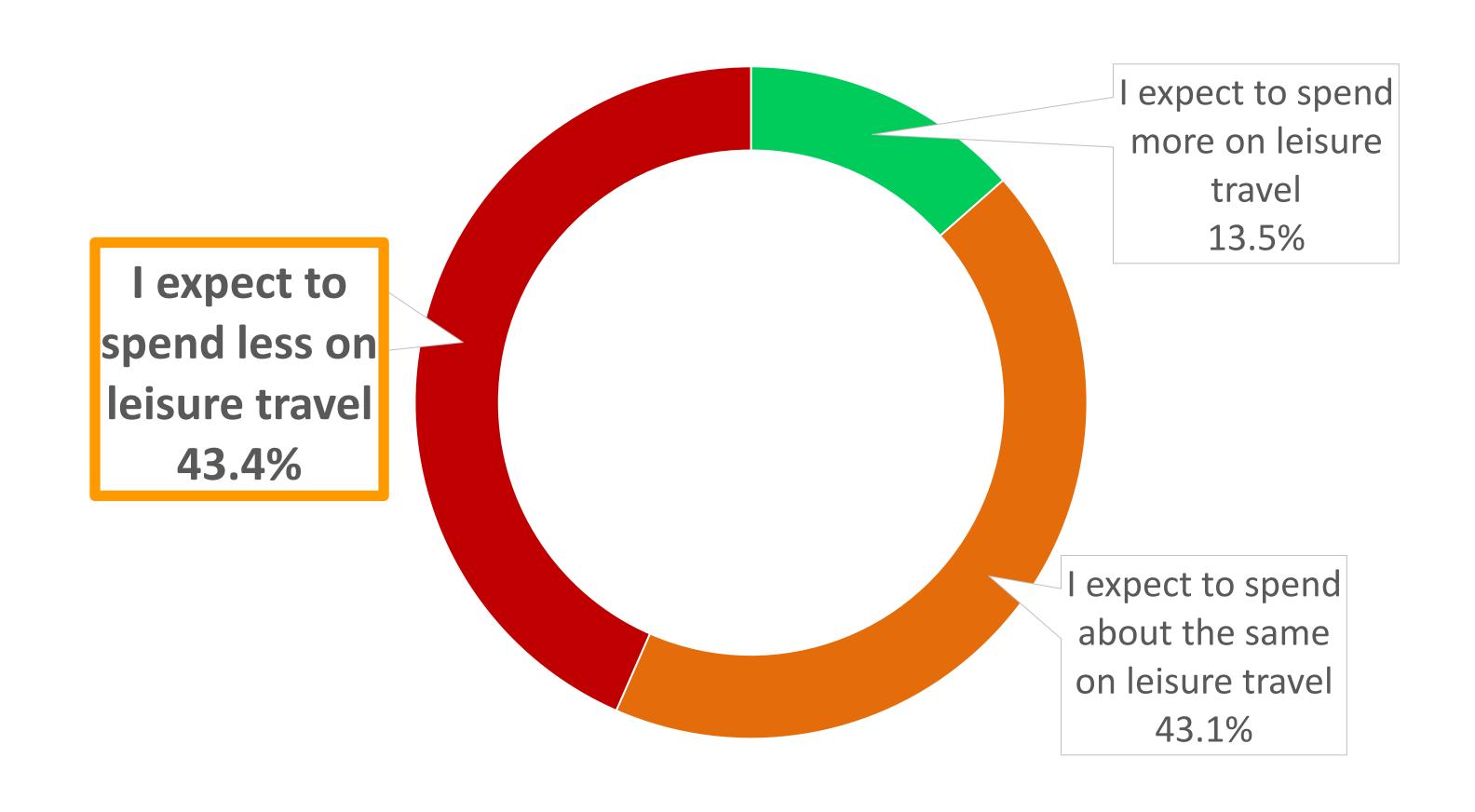




LEISURE TRAVEL EXPECTATIONS (SPENDING)

Question: In the next 12 months, do you expect to spend more or less for leisure travel than you did in the most recent 12-month period? (Select one)

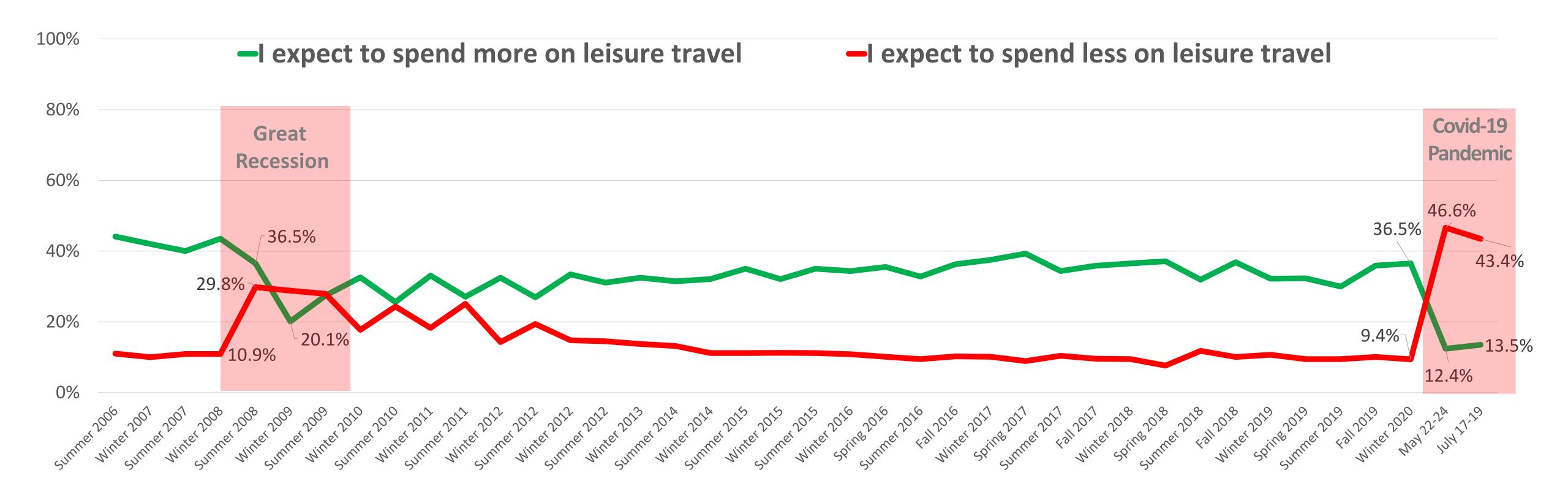
(Base: All respondents, 1,223 and 1,200 completed surveys. Data collected May 22-24, and July 17-19, 2020)





HISTORICAL PERSPECTIVE: LEISURE TRAVEL EXPECTATIONS (SPENDING)

Question: In the next 12 months, do you expect to spend more or less for leisure than you did in the most recent 12-month period?

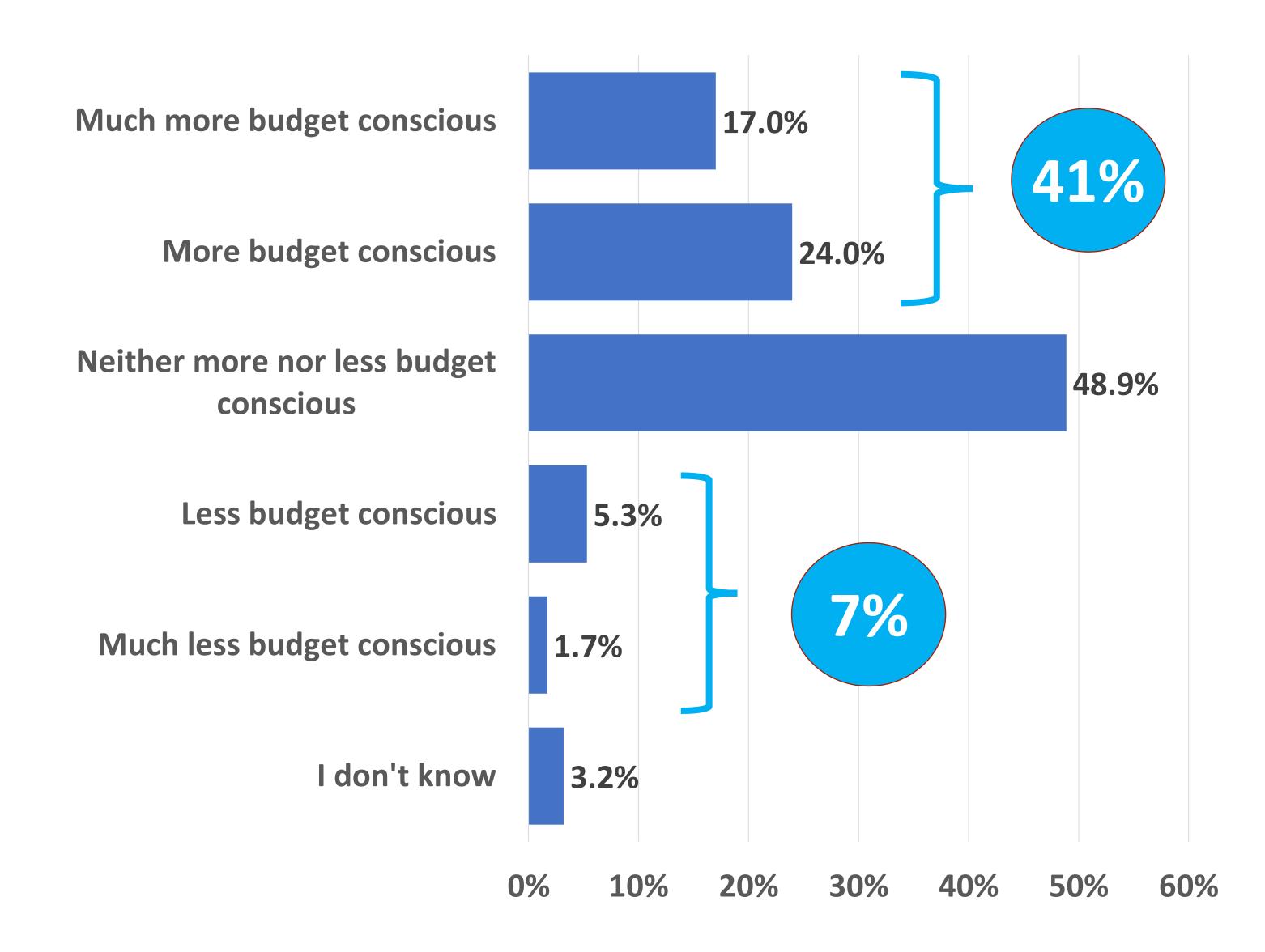






THE PANDEMIC'S IMPACT OF DISPOSABLE INCOME

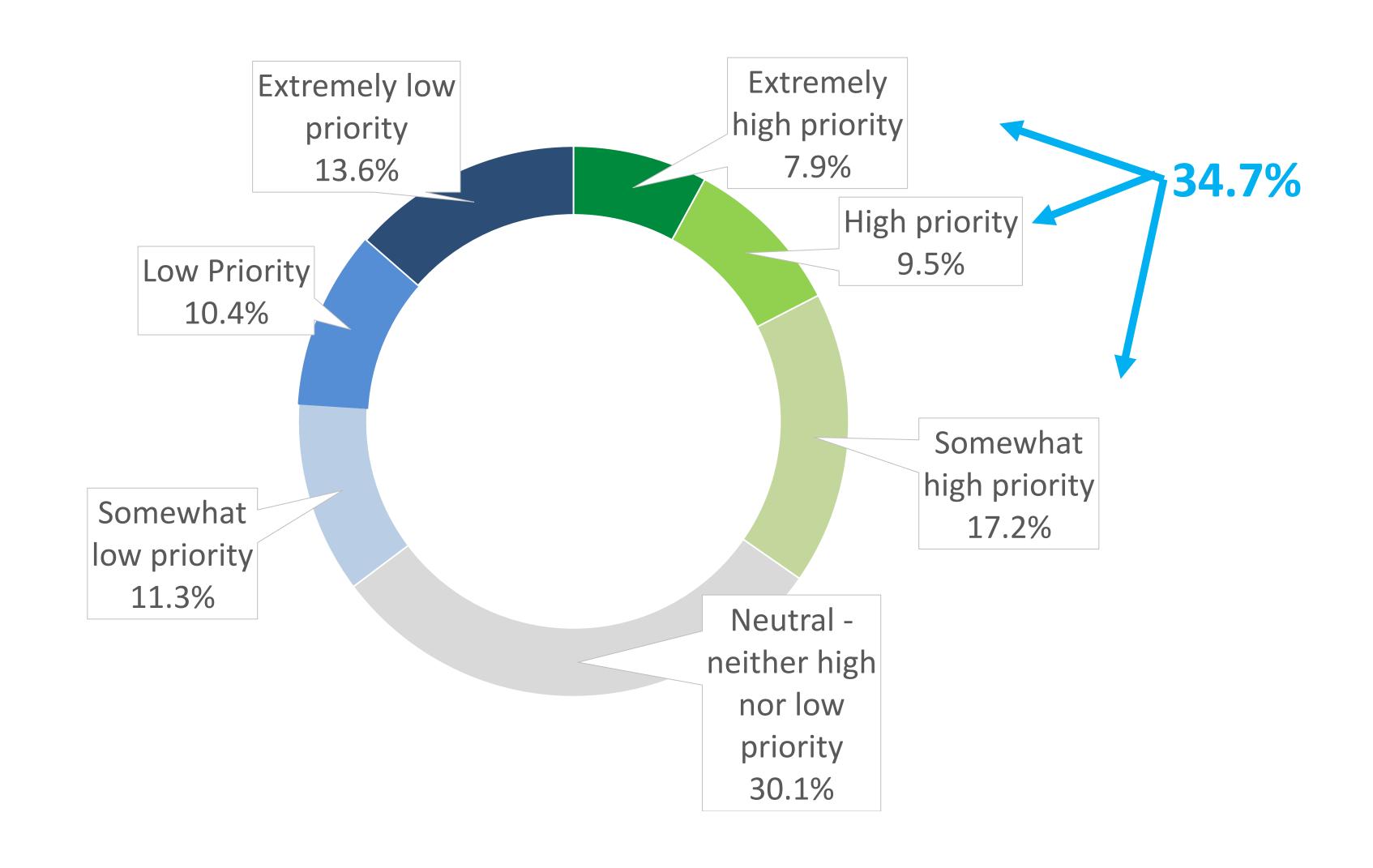
Question: On your next leisure trip, do you expect to be more or less budget conscious than you were in the period before the Coronavirus situation?





LEISURE TRAVEL AS A BUDGET PRIORITY

Question: Thinking carefully about how you expect to spend your income in the NEXT 12 MONTHS, please use the scale below to describe your spending priorities in next year.

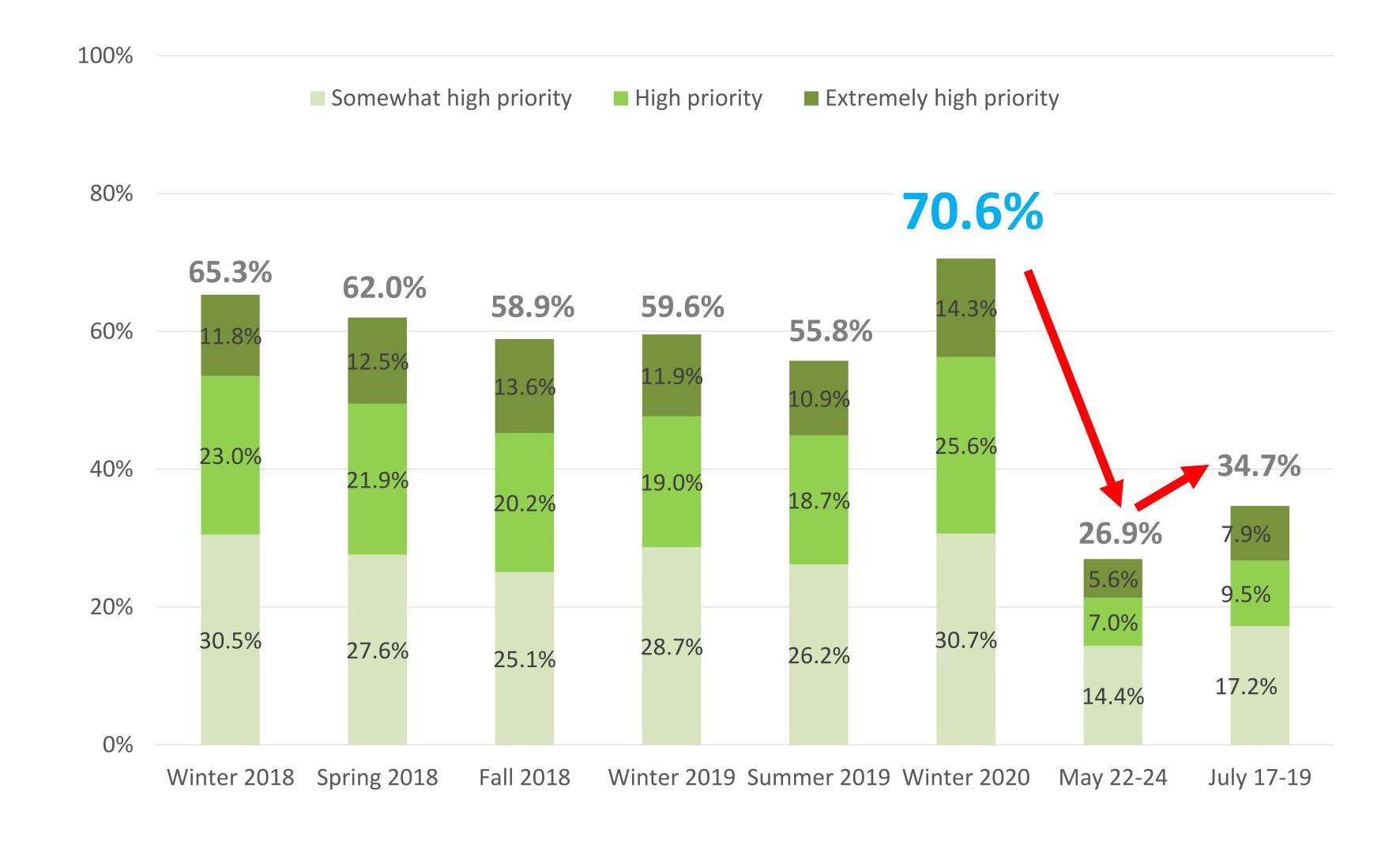




HISTORICAL PERSPECTIVE: LEISURE TRAVEL AS A BUDGET PRIORITY

Question: Thinking carefully about how you expect to spend your income in the NEXT 12 MONTHS, please use the scale below to describe your spending priorities in next year.

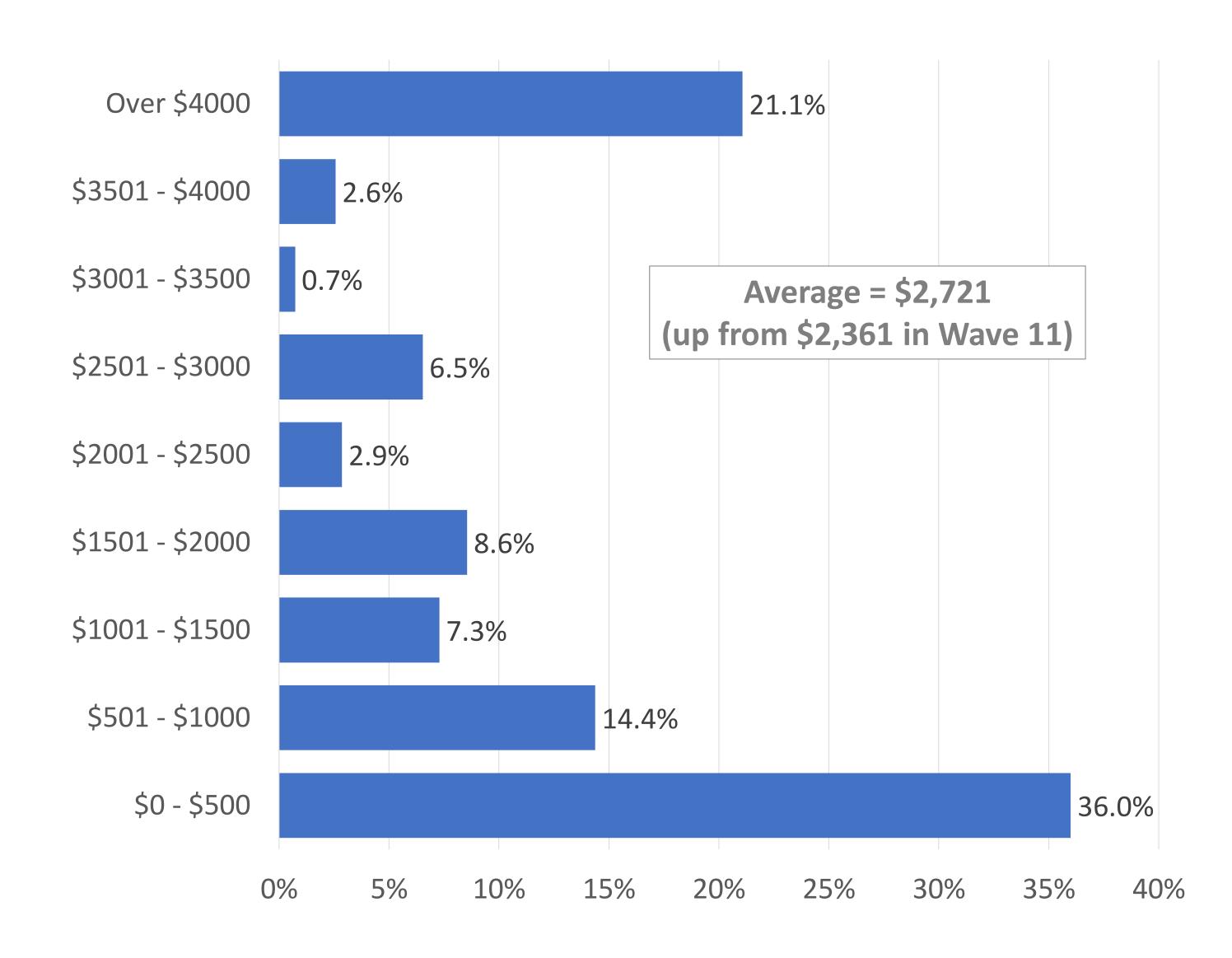
(Base: All respondents, 1,223 and 1,200 completed surveys. Data collected May 22-24, and July 17-19, 2020)





EXPECTED LEISURE TRAVEL SPENDING (NEXT 12 MONTHS)

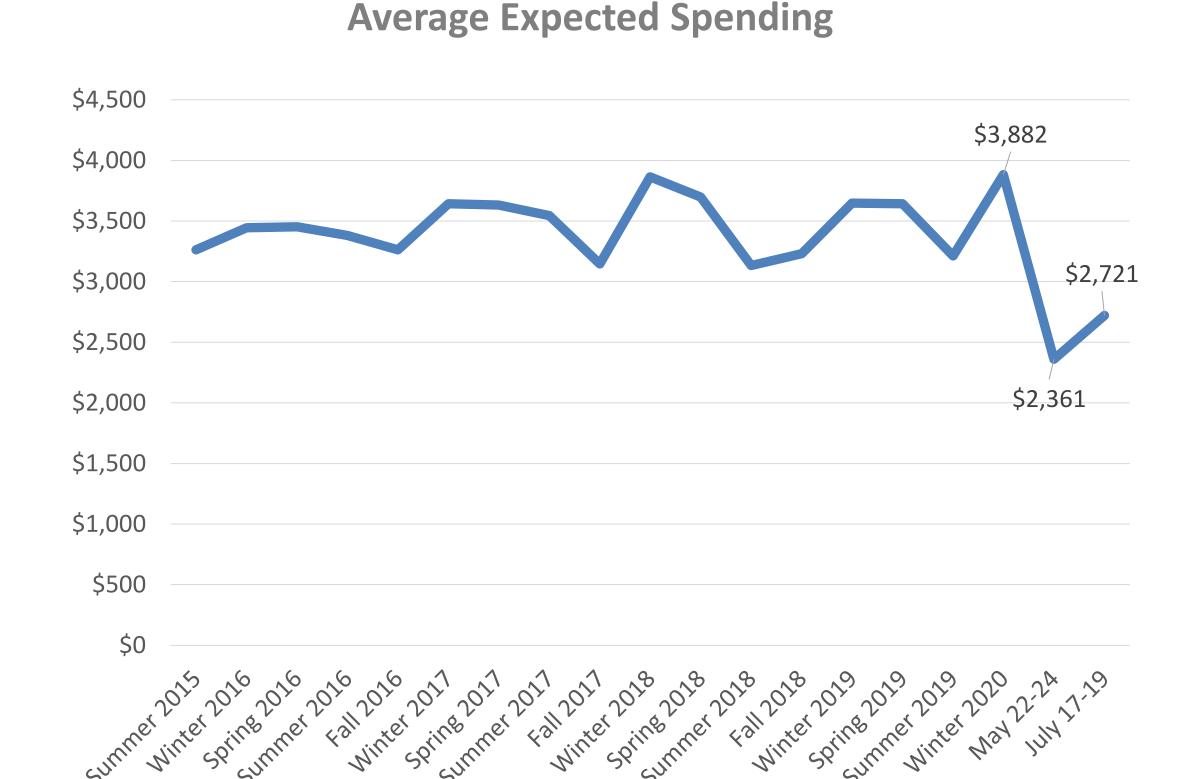
Question: How much IN TOTAL is the maximum you will spend on leisure travel (including airfare, accommodations and all other trip related spending) during the NEXT TWELVE (12) MONTHS?



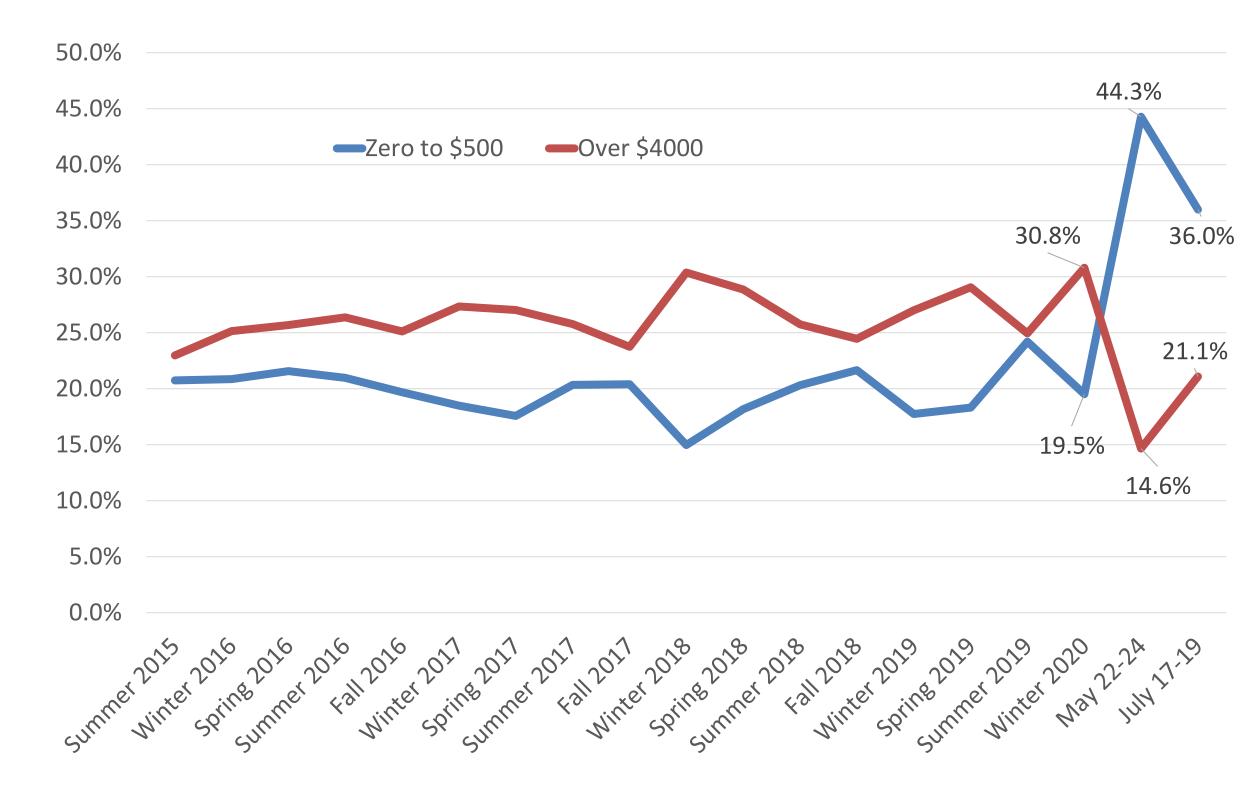


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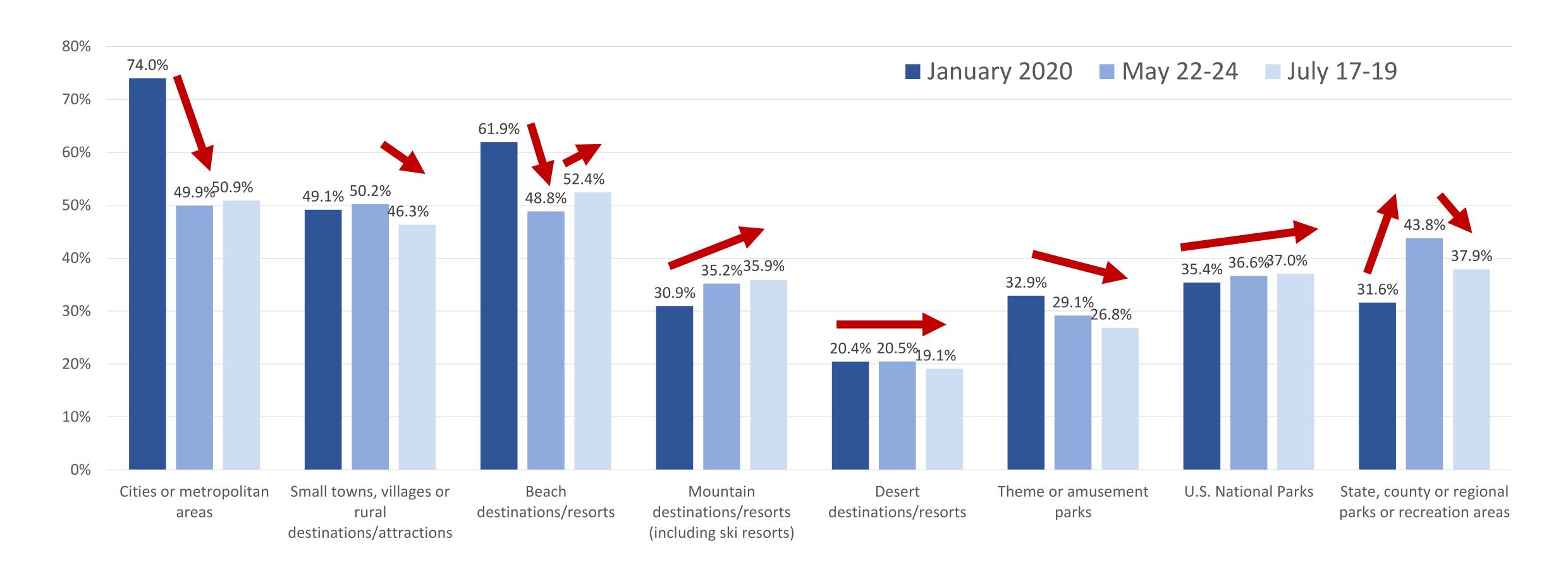






LEISURE TRAVEL BY DESTINATION TYPE (INTENT TO VISIT, NEXT 12 MONTHS)

Question: In the next 12 months, HOW MANY TRIPS will you take that will include each of the following types of leisure destinations?



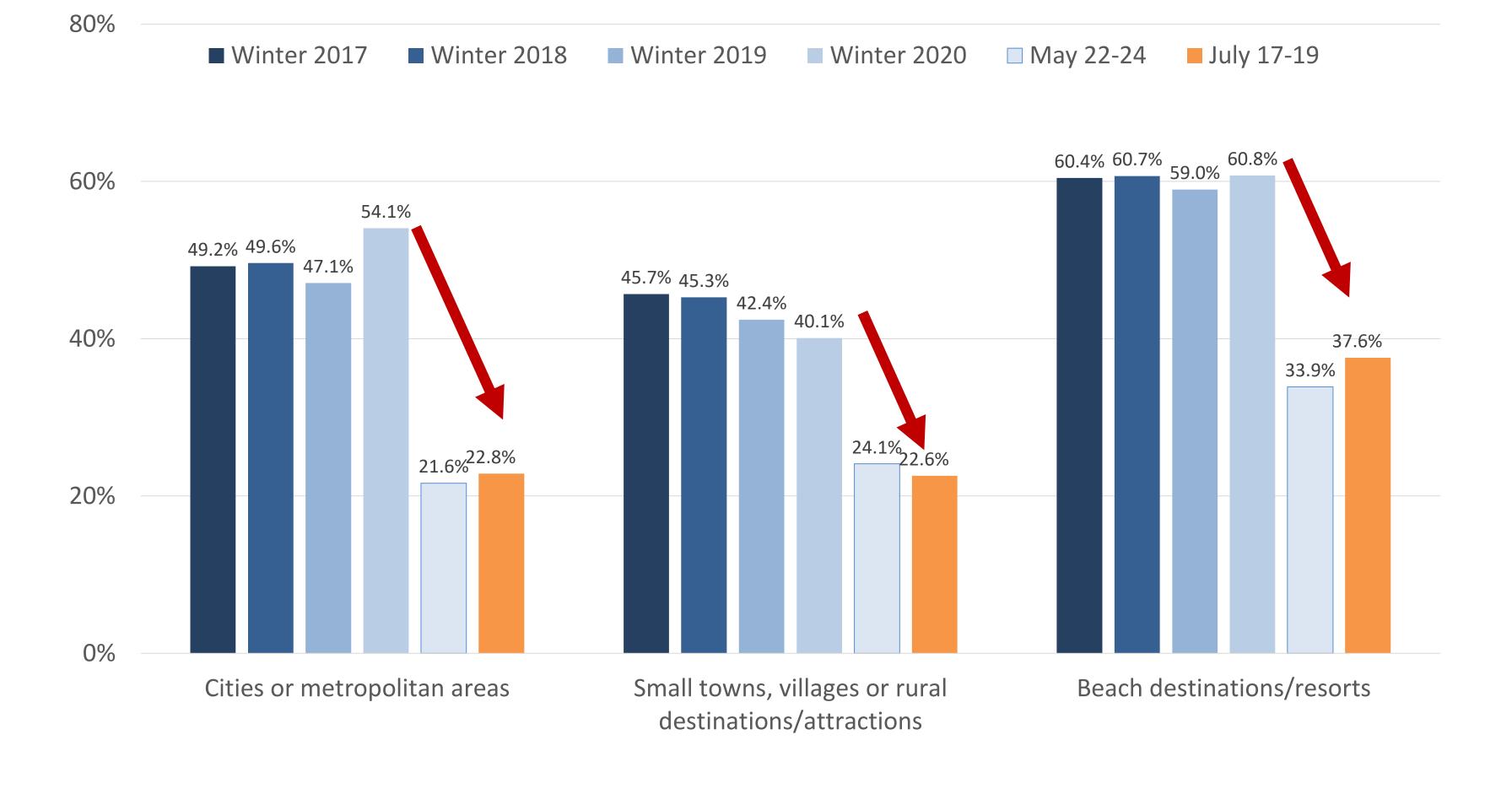


EXCITEMENT FOR EACH DESTINATION TYPE (TOP 3-BOX SCORE)

Question: Thinking carefully about the destinations you are MOST EXCITED TO VISIT IN THE NEXT TWELVE (12) MONTHS for leisure reasons.

Use the 10-point scale where 10 = "Very excited" and 1 = "Not at all excited" to state how generally excited you are to visit each in the upcoming year?



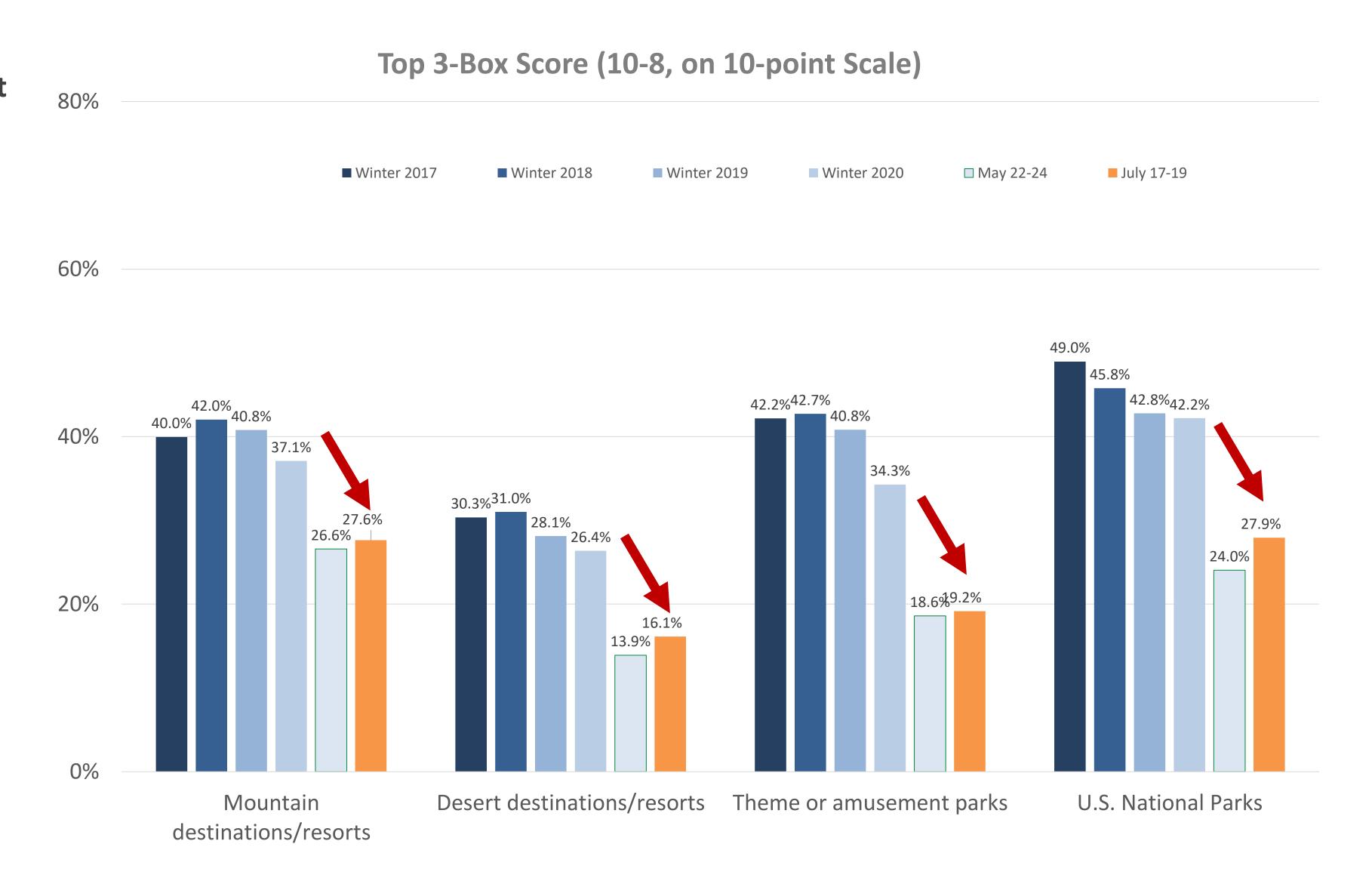




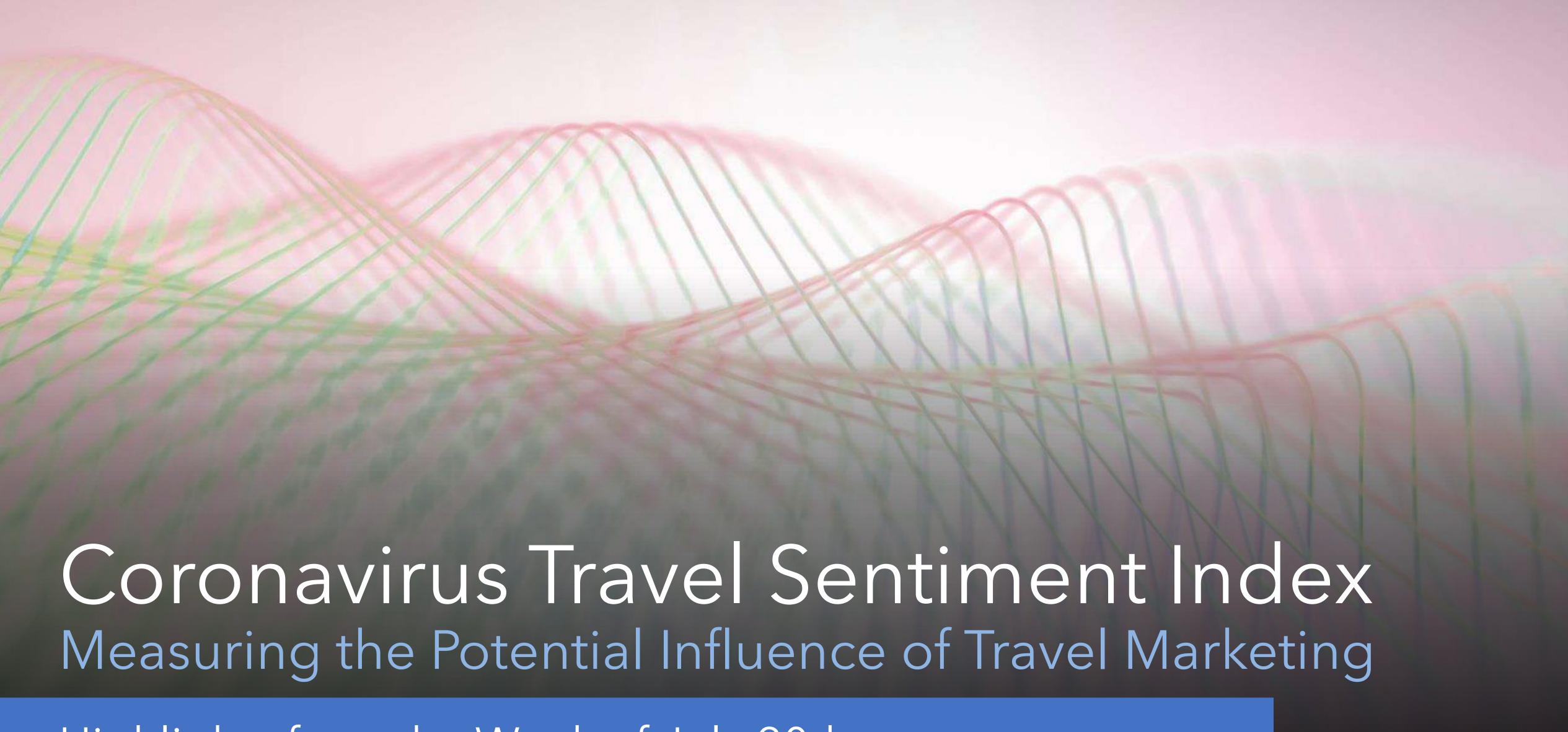
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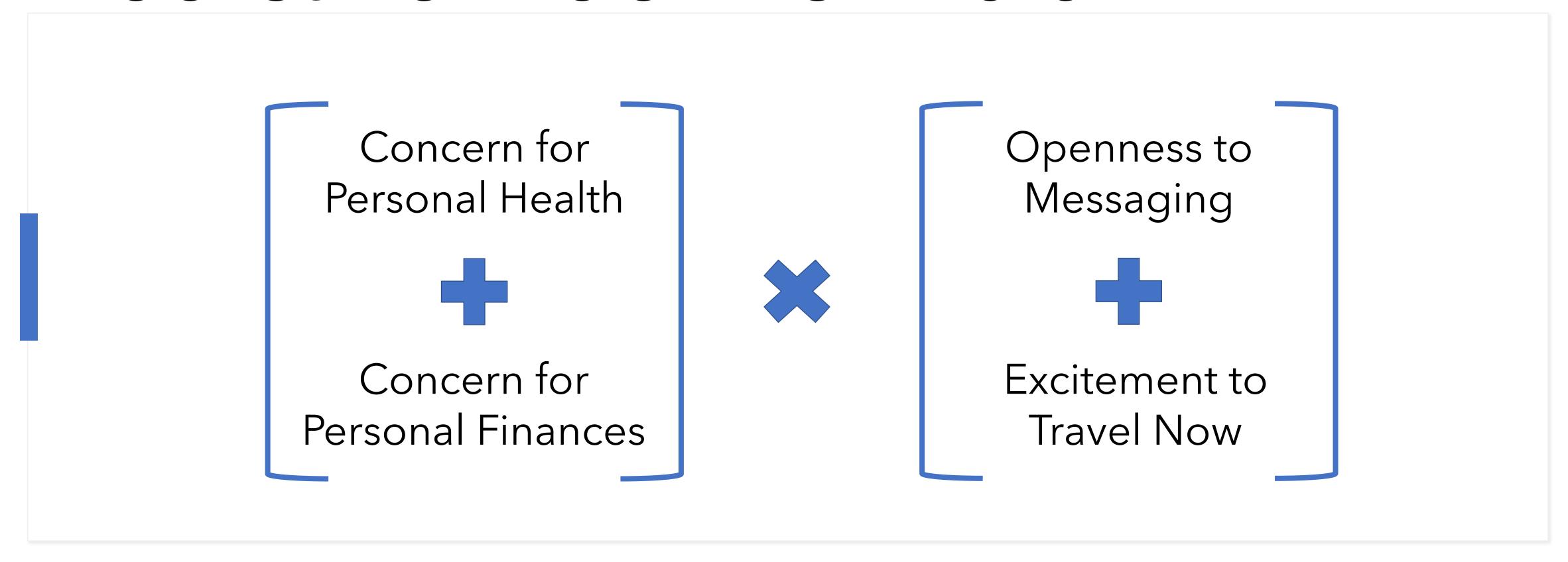






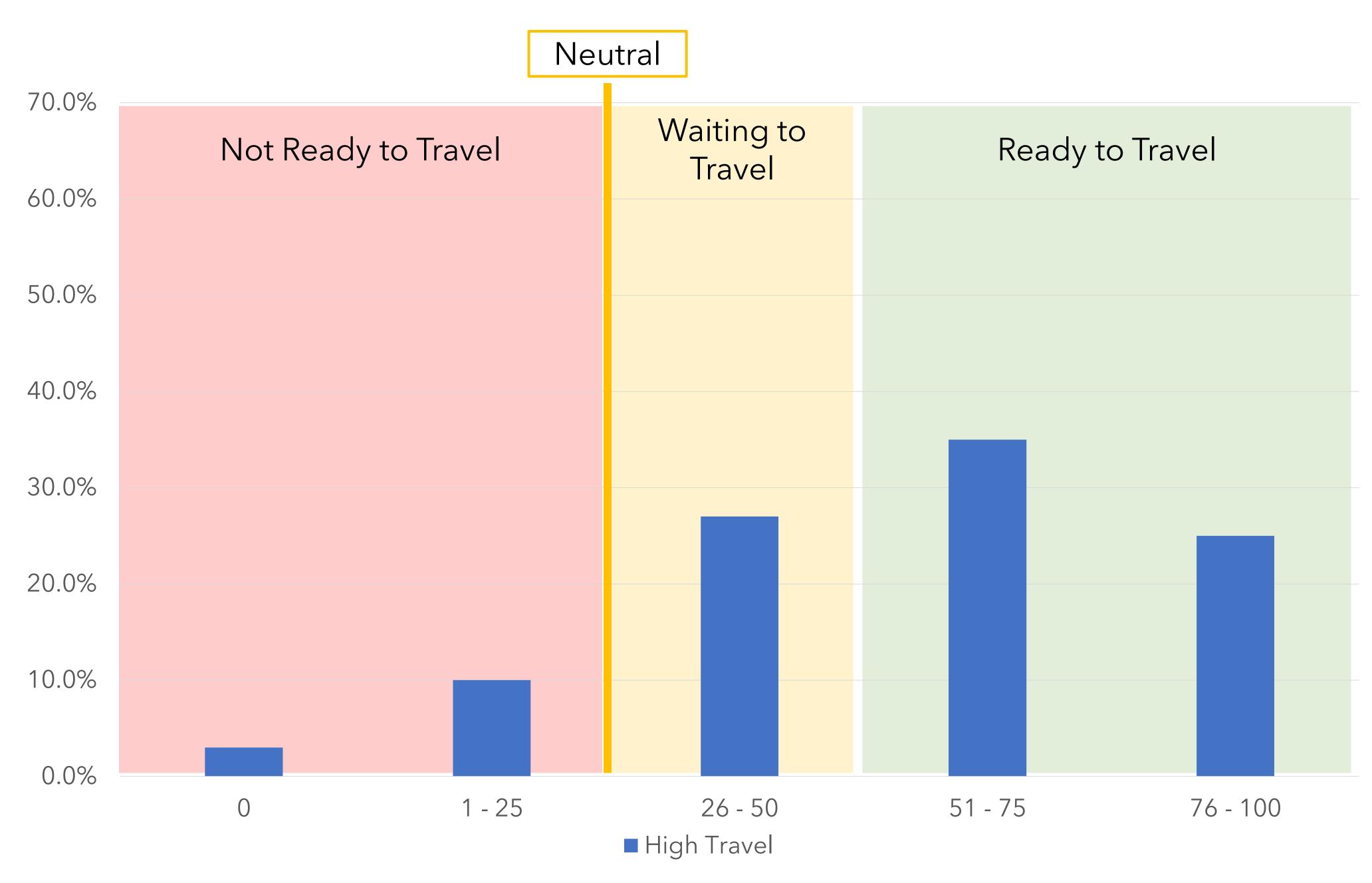
Highlights from the Week of July 20th

Predictive Index Formula

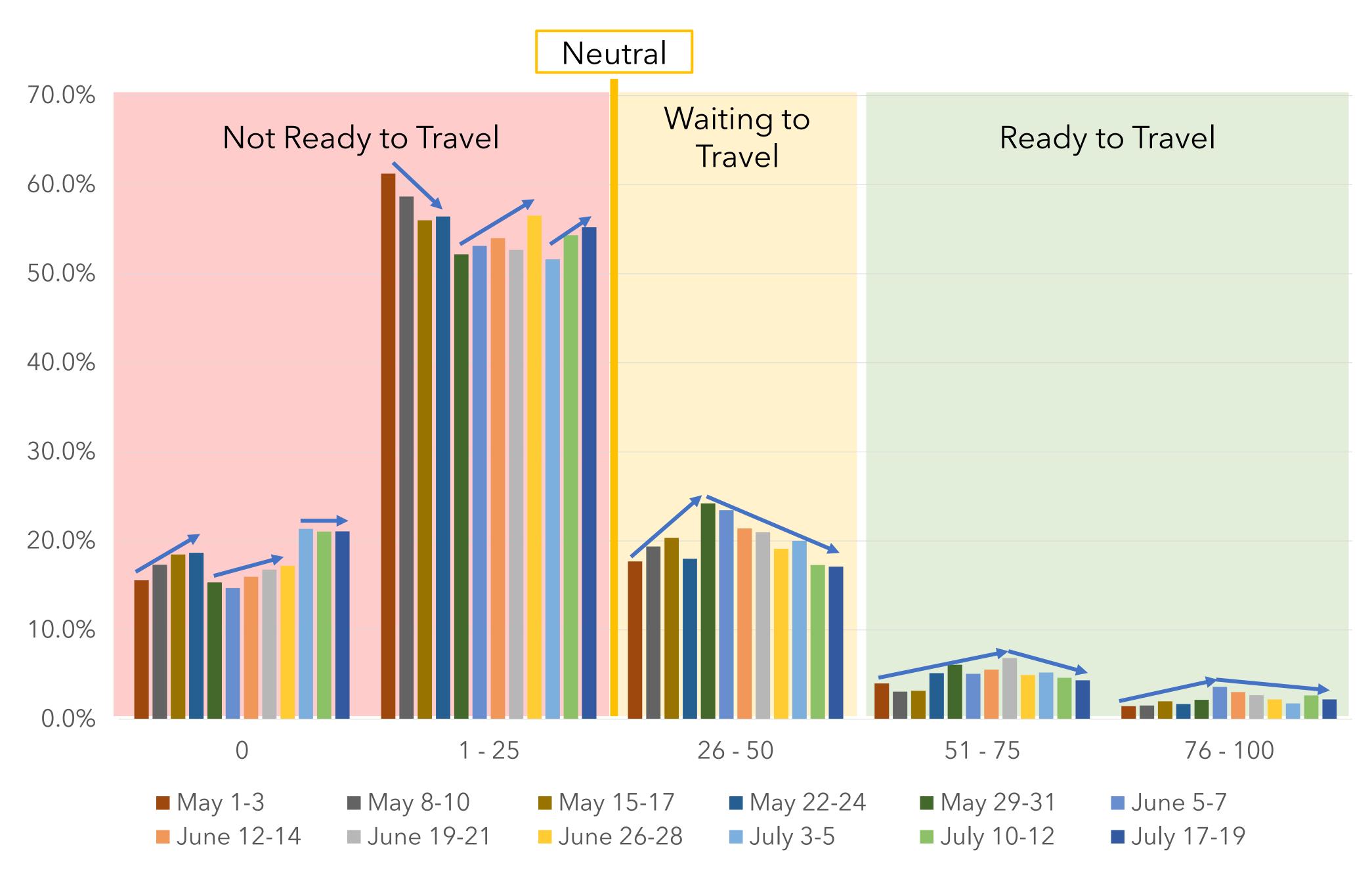


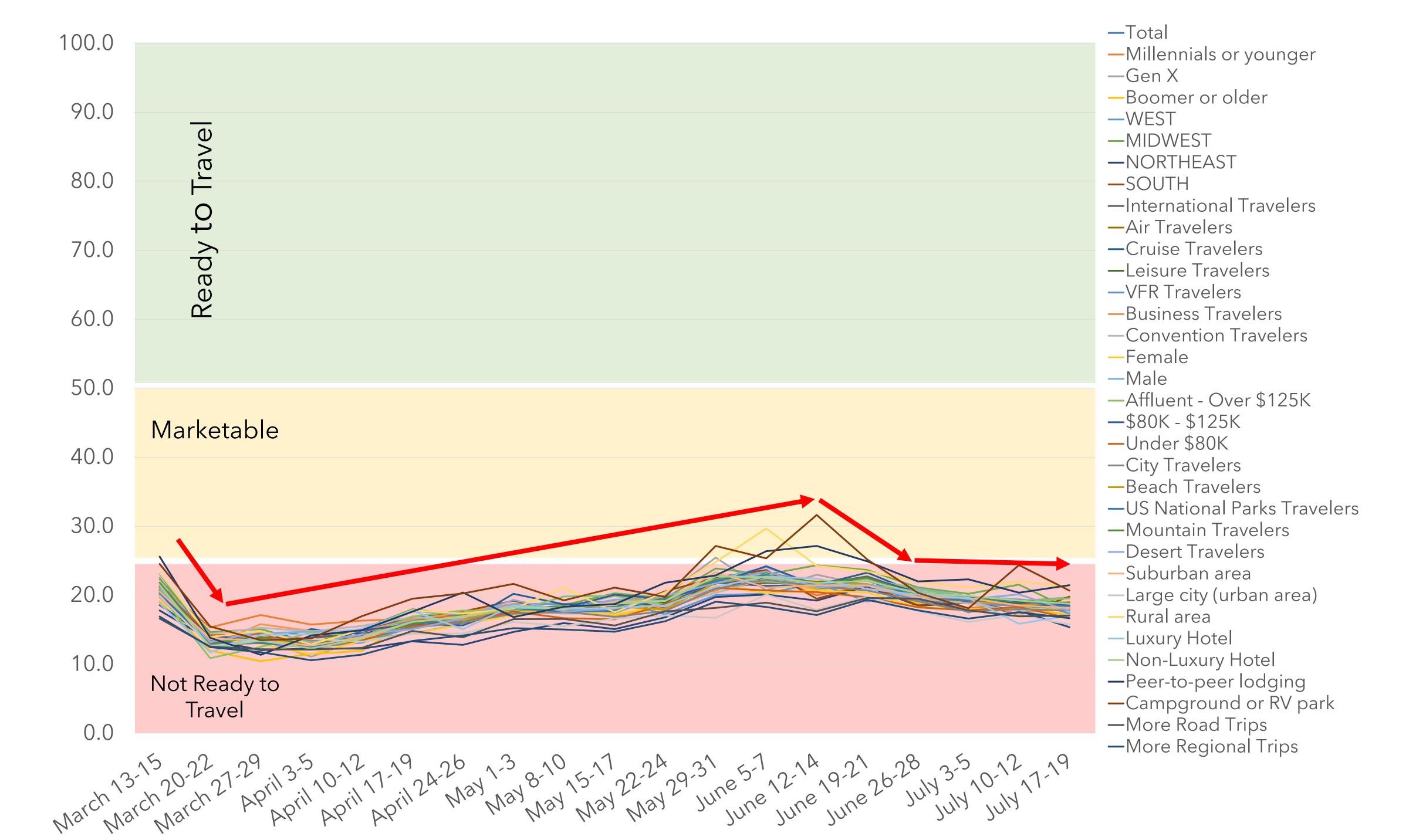
*Normalized to a 100pt scale

Healthy Travel Outlook



Travel Outlook

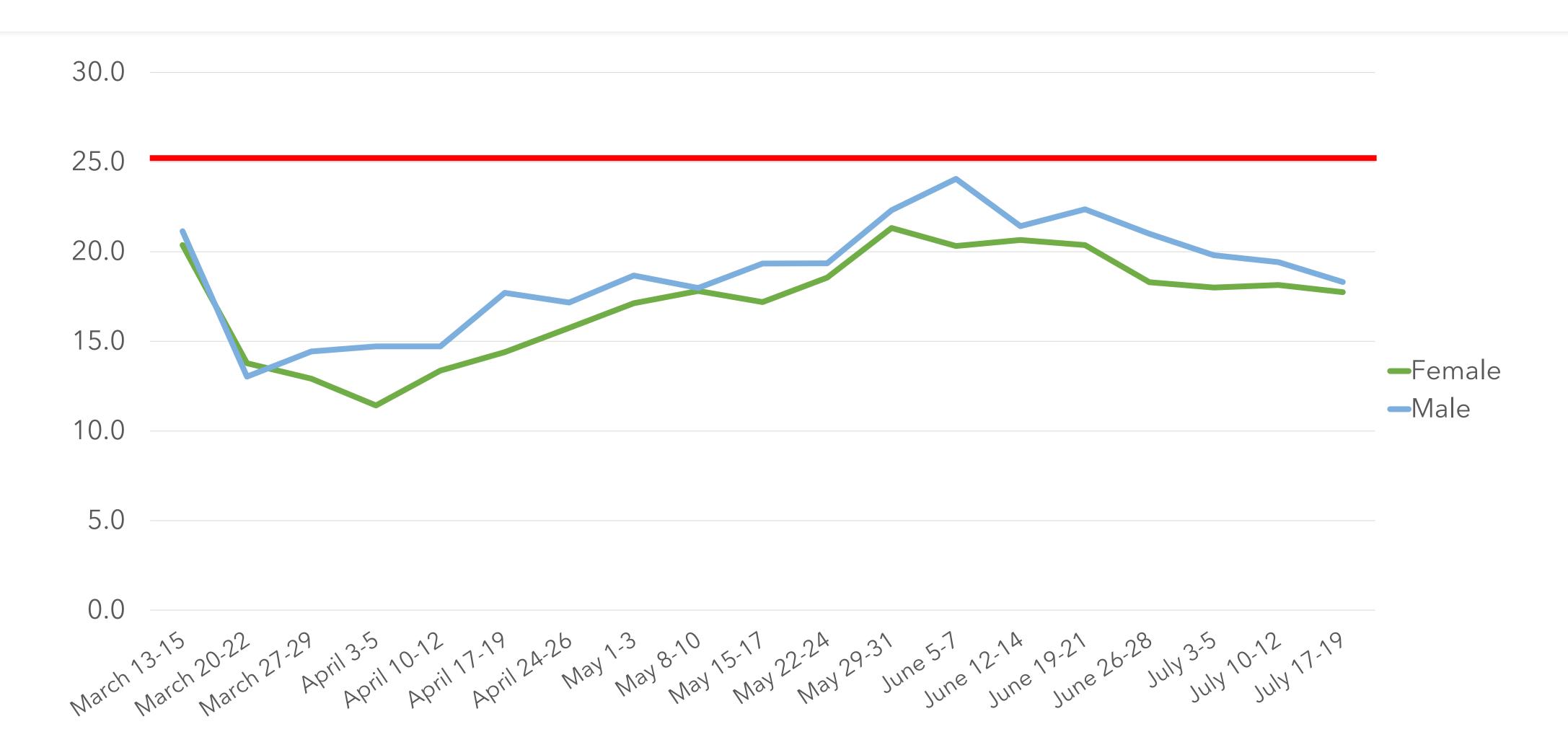




Gender

Points of Interest:

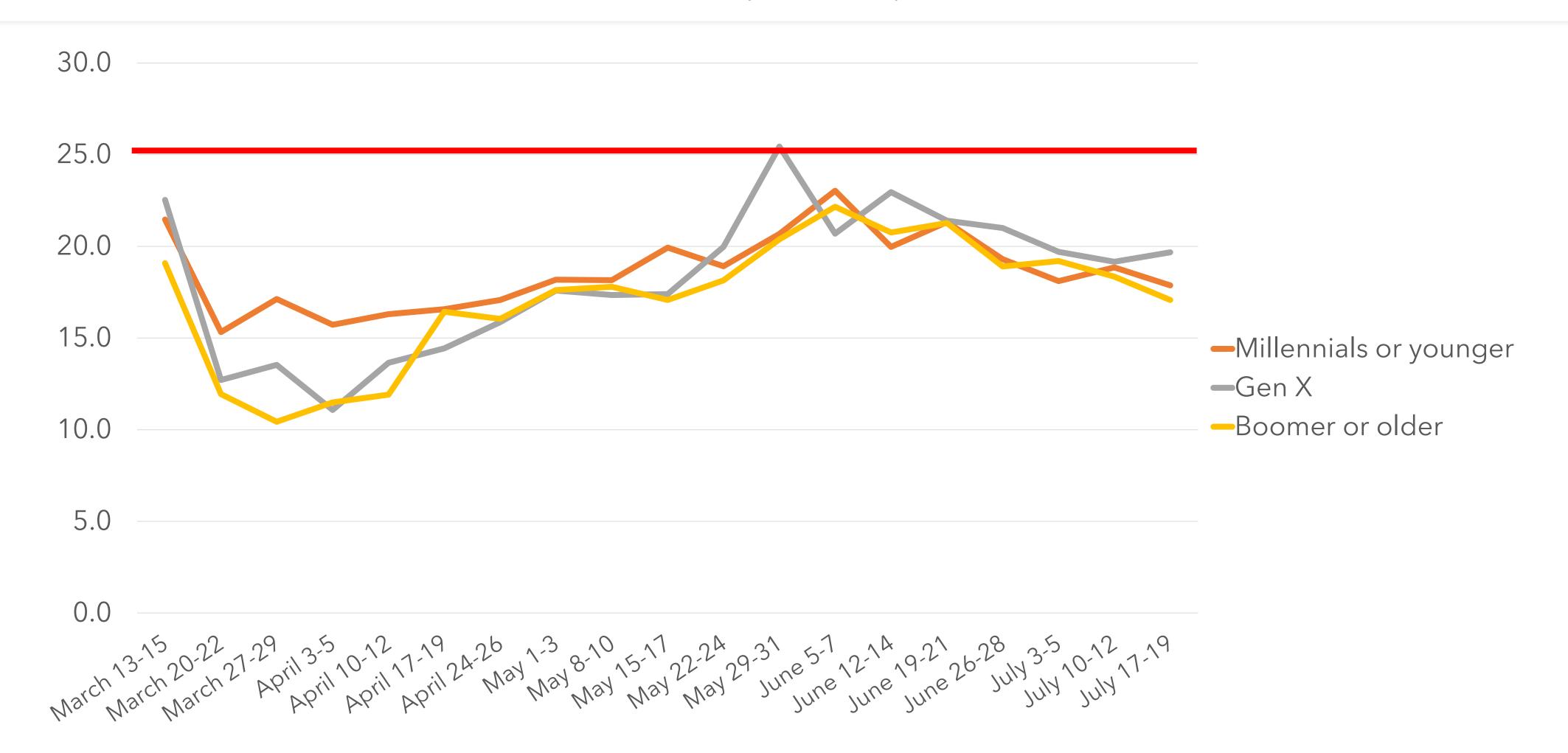
- Safety concerns showed very little movement for both Men and Women this week.
- This week 49.3 percent of Women reported they have no plans to travel in 2020 (up from 45.3% last week).
- One-in-five Men this week (20.4%) said they are already traveling or ready to travel with no hesitations (compared to 15.6% of Women).



Generation

Points of Interest:

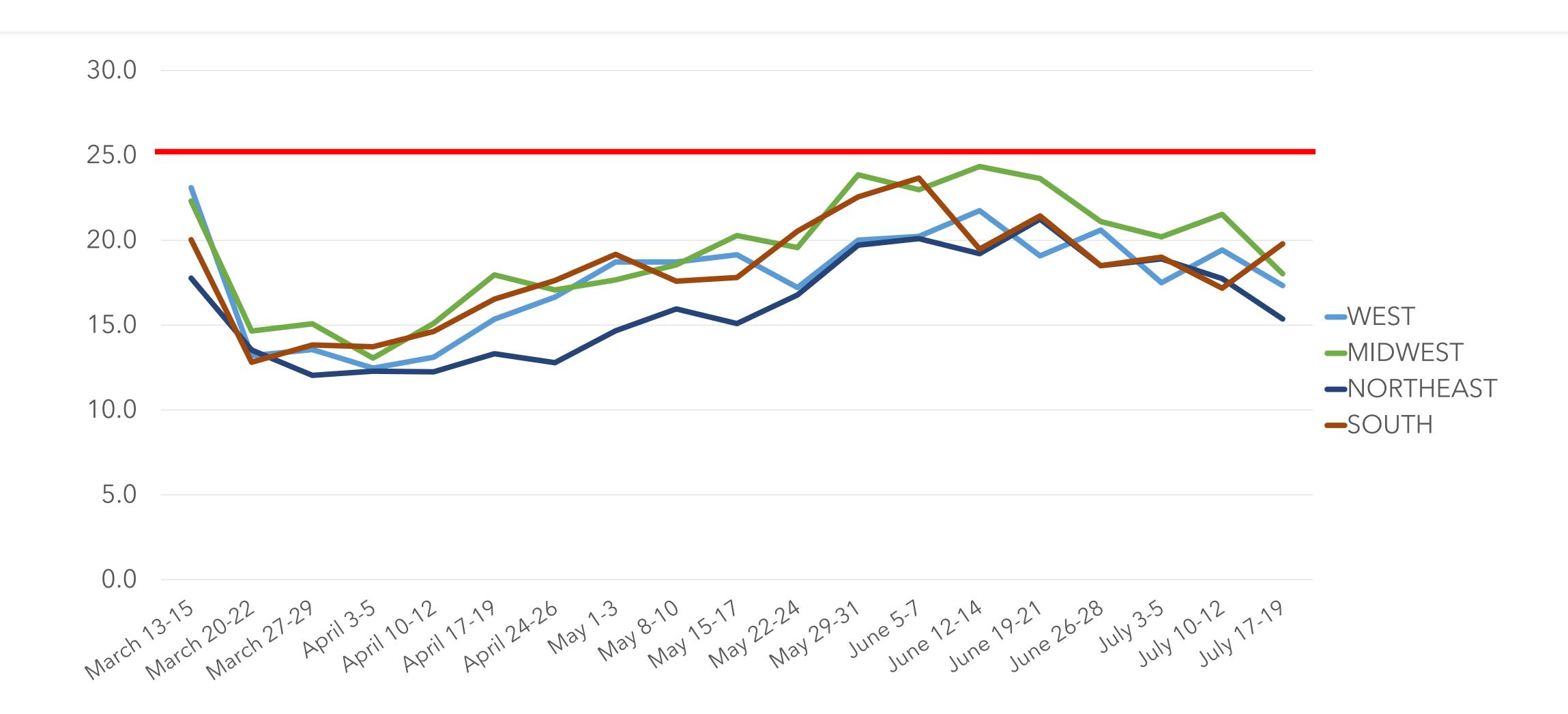
- Gen X continued to index higher than the other generations this week.
- Gen X showed a slight decrease in safety concerns this week compared to the other generations.
- Over a third of Millennials (36.6% up from 33.3% last week) reported they would be Happy or Very happy to see an ad promoting their community for travel (compared to a quarter or less of Gen X and Boomers).



US Region

Points of Interest:

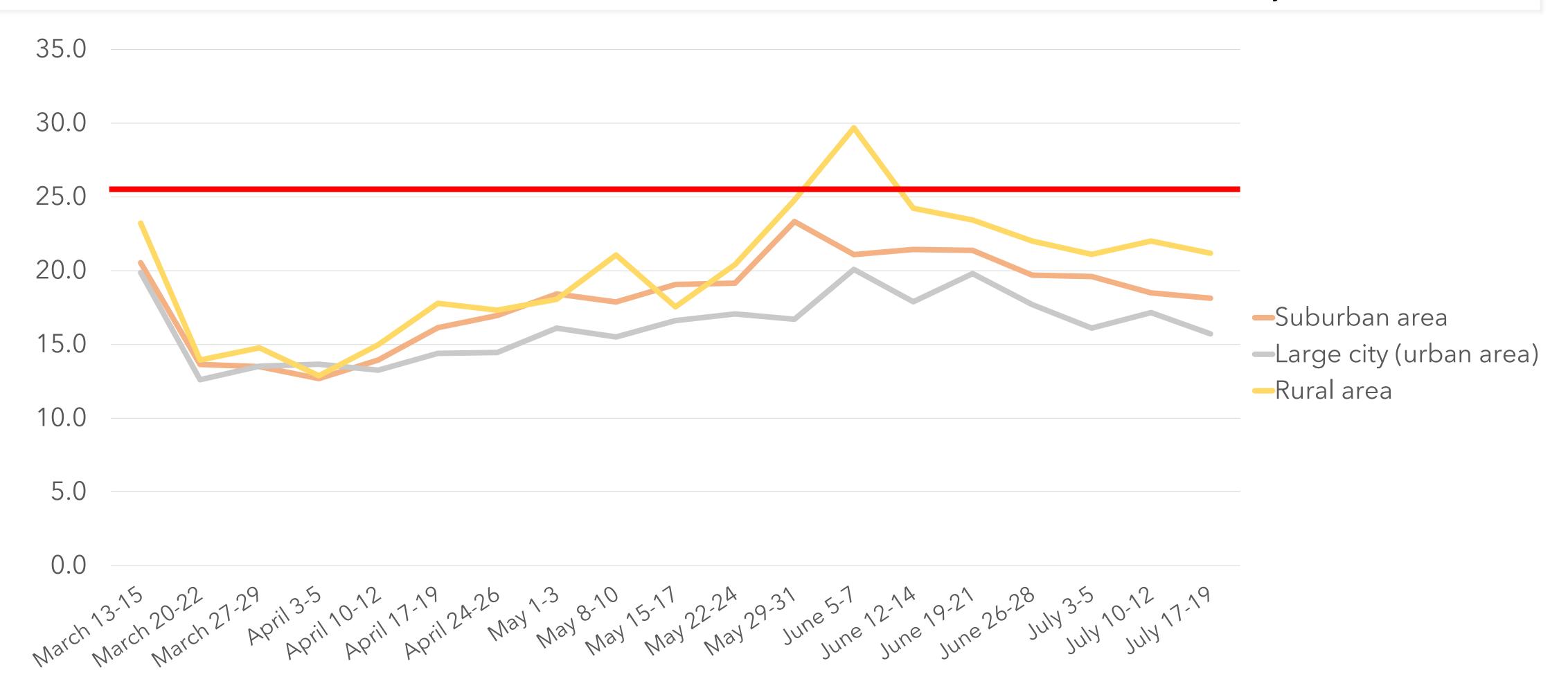
- The South indexed highest amongst US regions this week.
- The South showed a slight decrease in safety concerns this week while the other regions showed increases.
- The Midwest and South regions showed more excitement for travel and openness for travel messaging this week than the other US regions.



Type Of Residence

Points of Interest Impacting Index Scores:

- Rural respondents continue to index higher than their Urban and Suburban counterparts this week.
- Large city Urban respondents reported the relatively highest safety concerns this week.
- Suburban respondents were the most likely to say they'd feel safer dining outside while Urban respondents were the most likely to select "Neutral I wouldn't feel safer either way."



Next/Ongoing Updates

- Key Findings to Know released via email every Monday morning
- Complete Report of Findings sent (and dashboard updated) by each Tuesday morning
- Online Presentation of Findings every Tuesday at 8:00am PST/11:00am EST
- Shareable infographics and gifs on social media





